UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) July 14, 2020

Citigroup Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) **1-9924** (Commission File Number)

388 Greenwich Street, New York, NY (Address of principal executive offices) **52-1568099** (IRS Employer Identification No.)

10013 (Zip Code)

(212) 559-1000 (Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 formatted in Inline XBRL: See Exhibit 99.3

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

CITIGROUP INC. Current Report on Form 8-K

Item 2.02 Results of Operations and Financial Condition.

On July 14, 2020, Citigroup Inc. announced its results for the quarter ended June 30, 2020. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2020 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number

104.1	See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.
99.3	Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date.
99.2	Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended June 30, 2020.
99.1	Citigroup Inc. press release dated July 14, 2020.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: July 14, 2020

By:/s/ Jeffrey R. Walsh Jeffrey R. Walsh Interim Controller and Chief Accounting Officer (Principal Accounting Officer)

For Immediate Release Citigroup Inc. (NYSE: C) July 14, 2020

SECOND QUARTER 2020 RESULTS AND KEY METRICS



NET INCOME OF \$1.3 BILLION (\$0.50 PER SHARE)

REVENUES OF \$19.8 BILLION

RETURNED \$1.1 BILLION OF CAPITAL TO COMMON SHAREHOLDERS

BOOK VALUE PER SHARE OF \$83.41 TANGIBLE BOOK VALUE PER SHARE OF \$71.15⁵

New York, July 14, 2020 – Citigroup Inc. today reported net income for the second quarter 2020 of \$1.3 billion, or \$0.50 per diluted share, on revenues of \$19.8 billion. This compared to net income of \$4.8 billion, or \$1.95 per diluted share, on revenues of \$18.8 billion for the second quarter 2019.

Revenues increased 5% from the prior-year period, primarily reflecting higher revenues in *Fixed Income Markets* and *Investment Banking*, both in the *Institutional Clients Group (ICG)*, partially offset by lower revenues in *Global Consumer Banking (GCB)*. Net income declined 73% from the prior-year period, driven by substantially higher allowance for credit loss reserves (ACL), primarily reflecting the deterioration in Citi's view of the macroeconomic outlook since the end of the first quarter under the Current Expected Credit Loss standard (CECL), as well as downgrades in the corporate loan portfolio, in both cases driven by the continued impact of the COVID-19 pandemic. The reserve build also includes an additional qualitative management adjustment to reflect the potential for a higher level of stress and/or a somewhat slower economic recovery. Earnings per share of \$0.50 decreased 74% from the prior-year period, reflecting the decline in net income.

Percentage comparisons throughout this press release are calculated for the second quarter 2020 versus the second quarter 2019, unless otherwise specified.

CITI

CEO COMMENTARY

Michael Corbat, Citi CEO, said, "While credit costs weighed down our net income, our overall business performance was strong during the quarter, and we have been able to navigate the COVID-19 pandemic reasonably well. The Institutional Clients Group had an exceptional quarter, marked by an increase in Fixed Income of 68%. Global Consumer Banking revenues were down as spending slowed significantly due to the pandemic.

"We entered this crisis from a position of strength. During the quarter, our regulatory capital increased and our CET1 ratio improved to 11.5%, comfort-ably above our new regulatory minimum of 10%. We continued to add to our substantial levels of liquidity and our balance sheet has plenty of capacity to serve our clients. With a sharp emphasis on risk management, we are prepared for a variety of scenarios and will continue to operate our institution prudently given this unprecedented situation," Mr. Corbat concluded.

Citigroup (\$in millions, except as otherwise noted)	2Q'20	1Q'20	2Q'19	QoQ%	ΥοΥ%
Global Consumer Banking	7,339	8,174	8,133	(10)%	(10)%
Institutional Clients Group	12,137	12,484	10,055	(3́)%	<u>2</u> 1%
Corporate / Other	290	73	570	ŃМ	(49)%
Total Revenues	\$ 19,766	\$ 20,731	\$ 18,758	(5)%	5%
Expenses	\$ 10,415	\$ 10,594	\$ 10,500	(2)%	(1)%
Net Credit Losses	2,206	2,108	1,963	5%	12%
Net ACL Build / (Release) ^(a)	5,603	4,893	111	15%	NM
Other Provisions ^(b)	94	26	19	NM	NM
Total Cost of Credit	\$ 7,903	\$ 7,027	\$ 2,093	12%	NM
Income from Continuing Operations Before Taxes	\$ 1,448	\$ 3,110	\$ 6,165	(53)%	(77)%
Provision for Income Taxes	131	576	1,373	(77)%	(90)%
Income from Continuing Operations	\$ 1,317	\$ 2,534	\$ 4,792	(48)%	(73)%
Net Income (Loss) from Discontinued Operations	(1)	(18)	17	94%	NM
Non-Controlling Interest	-	(6)	10	100%	(100)%
Citigroup Net Income	\$ 1,316	\$ 2,522	\$ 4,799	(48)%	(73)%
Revenues					
North America	9.729	10,171	8,598	(4)%	13%
EMEA	3,392	3,470	2,960	(2)%	15%
Latin America	2.257	2,617	2,627	(14)%	(14)%
Asia	4,098	4,400	4,003	(7)%	2%
Corporate / Other	290	73	570	NM	(49)%
	0.000	0.000	1.000	40/	4.0%
EOP Assets (\$B)	2,233 685	2,220 721	1,988 689	1%	12%
EOP Loans (\$B)				(5)%	-
EOP Deposits (\$B)	1,234	1,185	1,046	4%	18%
Common Equity Tier 1 Capital Ratio ⁽³⁾ Supplementary Leverage Ratio ⁽³⁾	11.5% 6.7%	11.2% 6.0%	11.9% 6.4%		
Return on Average Common Equity	2.4%	5.2%	10.1%		
Book Value per Share	\$ 83.41	\$ 83.75	\$ 79.40	-	5%
Tangible Book Value per Share	\$ 71.15	\$ 71.52	\$ 67.64	(1)%	5%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions for benefits and claims, HTM debt securities and other assets.

Citigroup

Citigroup revenues of \$19.8 billion in the second quarter 2020 increased 5%, primarily reflecting the higher revenues in *Fixed Income Markets* and *Investment Banking*, partially offset by the lower revenues in *GCB*.

Citigroup operating expenses of \$10.4 billion in the second quarter 2020 decreased 1%, as efficiency savings, and lower marketing and other discretionary spend more than offset higher compensation expense, investments and COVID-19 related expenses.

Citigroup cost of credit of \$7.9 billion in the second quarter 2020 compared to \$2.1 billion in the prior-year period, reflecting the ACL builds related to the deterioration in Citi's macroeconomic outlook since the end of the first quarter, the corporate loan downgrades and the qualitative management adjustment.

Citigroup net income of \$1.3 billion in the second quarter 2020 declined 73%, driven by the higher cost of credit, partially offset by the higher revenues and a lower effective tax rate. Citigroup's effective tax rate was 9% in the

current quarter compared to 22% in the second quarter 2019, reflecting a higher relative impact from tax advantaged investments and other tax benefit items this quarter given the lower level of pre-tax income.

Citigroup's allowance for credit losses on loans was \$26.4 billion at quarter end, or 3.89% of total loans, compared to \$12.5 billion, or 1.82% of total loans, at the end of the prior-year period. Total non-accrual assets grew 58% from the prior-year period to \$5.9 billion. Consumer non-accrual loans declined 7% to \$1.8 billion, while corporate non-accrual loans of \$4.0 billion increased from \$1.7 billion in the prior year period.

Citigroup's end-of-period loans were \$685 billion as of quarter end, largely unchanged from the prior-year period. Excluding the impact of foreign exchange translation⁶, end-of-period loans grew 1%, driven by 5% growth in *ICG*, partially offset by lower loans in *GCB* and the continued wind-down of legacy assets in *Corporate / Other*.

Citigroup's end-of-period deposits were \$1.2 trillion as of quarter end, an increase of 18% from the prior-year period. In constant dollars, Citigroup's end-of-period deposits increased 20%, driven by 15% growth in *GCB* and 22% growth in *ICG*.

Citigroup's book value per share of \$83.41 and tangible book value per share of \$71.15 each increased 5% versus the prior-year period, driven by a reduction in common shares outstanding. At quarter end, Citigroup's CET1 Capital ratio was 11.5%, up from the prior quarter, primarily reflecting a decline in risk-weighted assets. Citigroup's SLR for the second quarter 2020 was 6.7%, an increase from the prior quarter. During the quarter, Citigroup returned a total of \$1.1 billion to common shareholders in the form of dividends.

Global Consumer Banking (\$ in millions, except as otherwise noted)	2Q'20	1Q'20	2Q'19	QoQ%	ΥοΥ%
North America	4,742	5,224	4,966	(9)%	(5)%
Latin America	1,050	1,199	1,320	(12)%	(20)%
Asia ^(a)	1,547	1,751	1,847	(12)%	(16)%
Total Revenues	\$ 7,339	\$ 8,174	\$ 8,133	(10)%	(10)%
Expenses	\$ 4,013	\$ 4,368	\$ 4,471	(8)%	(10)%
Net Credit Losses	1,887	1,983	1,870	(5)%	1%
Net ACL Build / (Release) ^(b)	1,960	2,828	94	(31)%	NM
Other Provisions ^(c)	38	20	19	90%	100%
Total Cost of Credit	\$ 3,885	\$ 4,831	\$ 1,983	(20)%	96%
Net Income (Loss)	\$ (396)	\$ (754)	\$ 1,300	47%	NM
Retail Banking	2,836	3,046	3,202	(7)%	(11)%
Cards	4,503	5,128	4,931	(12)%	(9)%
Total Revenues	\$ 7,339	\$ 8,174	\$ 8,133	(10)%	(10)%
Key Indicators (\$B)					
Retail Banking Average Loans	122	123	118	(1)%	3%
Retail Banking Average Deposits	302	290	275	4%	10%
Investment AUMs	187	167	191	12%	(2)%
Cards Average Loans	150	167	162	(10)%	(8)%
Cards Purchase Sales	108	128	142	(15)%	(24)%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

(b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(c) Includes provisions for benefits and claims, HTM debt securities and other assets.

Global Consumer Banking

GCB revenues of \$7.3 billion decreased 10% on a reported basis and 7% in constant dollars, as lower loan volumes and lower interest rates across all regions offset strong deposit growth, reflecting the continued impact of COVID-19.

North America GCB revenues of \$4.7 billion decreased 5%. *Citi-Branded Cards* revenues of \$2.2 billion increased 1%, as lower purchase sales and lower average loans were more than offset by a favorable mix shift toward interest earning balances, which supported net interest revenues. *Citi Retail Services* revenues of \$1.4 billion decreased 13%, reflecting higher partner payments and lower average loans. *Retail Banking* revenues of \$1.1 billion decreased 3%, as the benefit of stronger deposit volumes and improvement in mortgage revenues were more than offset by lower deposit spreads.

Latin America GCB revenues of \$1.1 billion declined 20% on a reported basis and 7% in constant dollars, driven by lower card purchase sales, a decline in loan volumes and lower deposit spreads.

Asia GCB revenues of \$1.5 billion declined 16% on a reported basis and 15% in constant dollars, on lower card purchase sales and lower deposit spreads, even as deposit volume growth remained strong.

GCB operating expenses of \$4.0 billion decreased 10% on a reported basis and 8% in constant dollars, as efficiency savings, lower volume-related expenses and reductions in marketing and other discretionary spending were partially offset by increases in COVID-19 related expenses.

GCB cost of credit of \$3.9 billion increased significantly on a reported basis and in constant dollars. The increase reflects larger ACL builds related to the deterioration in Citi's macroeconomic outlook, partially offset by the impact of a change in accounting for third party collection fees.

GCB net loss of \$(0.4) billion compared to income of \$1.3 billion in the prior-year period, on a reported basis and in constant dollars, driven by the higher cost of credit and the lower revenues, partially offset by the lower expenses.

Institutional Clients Group	2Q'20		1Q'20		2Q'19	QoQ%	ΥοΥ%
(\$in millions)							
Treasury & Trade Solutions	2,307		2,423		2,587	(5)%	(11)%
Investment Banking	1,759		1,354		1,283	30%	37%
Private Bank ^(a)	956		949		866	1%	10%
Corporate Lending ^(a)	 646		448		725	44%	(11)%
Total Banking	5,668		5,174		5,461	10%	4%
Fixed Income Markets	5,595		4,786		3,323	17%	68%
Equity Markets	770		1,169		790	(34)%	(3)%
Securities Services	619		645		682	(4)%	(9)%
Other	(84)		(106)		(126)	21%	33%
Total Markets & Securities Services	 6,900		6,494		4,669	6%	48%
Product Revenues ^(a)	\$ 12,568	\$	11,668	\$	10,130	8%	24%
Gain / (Loss) on Loan Hedges	(431)	•	816	•	(75)	NM	NM
Total Revenues	\$ 12,137	\$	12,484	\$	10,055	(3)%	21%
Expenses	\$ 5,933	\$	5,810	\$	5,548	2%	7%
Net Credit Losses	324		127		91	NM	NM
Net ACL Build / (Release) ^(b)	3,477		1,869		41	86%	NM
Other Provisions ^(c)	53		8		-	NM	NM
Total Cost of Credit	\$ 3,854	\$	2,004	\$	132	92%	NM
Net Income	\$ 1,875	\$	3,627	\$	3,415	(48)%	(45)%
Revenues							
North America	4,987		4,947		3,632	1%	37%
EMEA	3,392		3,470		2,960	(2)%	15%
Latin America	1,207		1,418		1,307	(15)%	(8)%
Asia	2,551		2,649		2,156	(4)%	18%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

(a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 7.

(b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(c) Includes provisions for benefits and claims, HTM debt securities and other assets.

Institutional Clients Group

ICG revenues of \$12.1 billion increased 21%, as strong performance in *Fixed Income Markets*, *Investment Banking*, and the *Private Bank* was partially offset by lower revenues in *Treasury and Trade Solutions*, *Corporate Lending* and *Securities Services*.

Banking revenues of \$5.2 billion decreased 3% versus the prior year (including gain / (loss) on loan hedges)⁷. *Treasury and Trade Solutions* revenues of \$2.3 billion declined 11% on a reported basis and 7% in constant dollars, as strong client engagement and growth in deposits were more than offset by the impact of lower interest rates and reduced commercial card spend. *Investment Banking* revenues of \$1.8 billion increased 37%, with strong growth in debt and equity underwriting. Advisory revenues decreased 1% to \$229 million, while equity underwriting revenues increased 56% to \$491 million and debt underwriting revenues increased 41% to \$1.0 billion. *Private Bank* revenues of \$956 million increased 10% (excluding gain / (loss) on loan hedges), driven by increased capital markets activity, and higher lending and deposit volumes, partially offset by lower deposit spreads, reflecting the impact of lower rates. *Corporate Lending* revenues of \$646 million declined 11% (excluding gain / (loss) on loan hedges), as higher loan volumes were more than offset by lower spreads.

Markets and Securities Services revenues of \$6.9 billion increased 48%. *Fixed Income Markets* revenues of \$5.6 billion increased 68%, reflecting strength in rates and currencies, spread products and commodities. *Equity Markets* revenues of \$770 million decreased 3%, as solid performance in cash equities was more than offset by lower

revenues in derivatives and prime finance, reflecting a more challenging environment. *Securities Services* revenues of \$619 million decreased 9% on a reported basis and 5% in constant dollars, as higher deposit volumes were more than offset by lower spreads, given lower interest rates.

ICG net income of \$1.9 billion decreased 45%, as the revenue growth was more than offset by higher cost of credit and expenses. *ICG* operating expenses increased 7% to \$5.9 billion, as efficiency savings were more than offset by higher compensation costs, continued investments, and volume-driven growth. *ICG* cost of credit included net credit losses of \$324 million, compared to \$91 million in the prior-year period, and an ACL build of \$3.5 billion compared to a build of \$41 million in the prior-year period, reflecting the impact of a deterioration in Citi's macroeconomic outlook, as well as downgrades in the corporate loan portfolio.

Corporate / Other (\$in millions)	2Q'20	1Q'20	2Q'19	QoQ%	ΥοΥ%
Revenues	\$ 290	\$ 73	\$ 570	NM	(49)%
Expenses	\$ 469	\$ 416	\$ 481	13%	(2) %
Net Credit Losses Net ACL Build / (Release) ^(a) Other Provisions ^(b) Total Cost of Credit	\$ (5) 166 <u>3</u> 164	\$ (2) 196 (2) 192	\$ 2 (24) 	NM (15)% <u>NM</u> (15)%	NM NM NM NM
Income (Loss) from Continuing Operations before Taxes	\$ (343)	\$ (535)	\$ 111	36%	NM
Income Taxes (Benefits)	(178)	(198)	45	10%	NM
Net Income (Loss)	\$ (163)	\$ (351)	\$ 84	54%	NM

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

(b) Includes provisions for benefits and claims, HTM debt securities and other assets.

Corporate / Other

Corporate / Other revenues of \$290 million decreased 49%, reflecting the wind-down of legacy assets and the impact of lower rates, partially offset by AFS gains as well as positive marks on legacy securities, as spreads tightened during the quarter.

Corporate / Other expenses of \$469 million decreased 2%, as the wind-down of legacy assets was partially offset by higher infrastructure costs, as well as incremental costs associated with COVID-19.

Corporate / Other loss from continuing operations before taxes of \$(343) million compared to income of \$111 million in the prior-year period, driven by higher ACL builds on our legacy portfolio, and the lower revenues, partially offset by the decrease in expenses.

Citigroup will host a conference call today at 10:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at https://www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 4199384.

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Second Quarter 2020 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.

Additional information may be found at <u>www.citigroup.com</u> | Twitter: @Citi | YouTube: <u>www.youtube.com/citi</u> | Blog: <u>http://blog.citigroup.com</u> | Facebook: <u>www.facebook.com/citi</u> | LinkedIn: <u>www.linkedin.com/company/citi</u>

Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the U.S. Securities and Exchange Commission (SEC). These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others, macroeconomic and other challenges and uncertainties related to the COVID-19 pandemic, such as the extent and duration of the impact on public health, the U.S. and global economies, financial markets and consumer and corporate customers and clients, including economic activity and employment, as well as the various actions taken in response by governments, central banks and others, including Citi, and the precautionary statements included in this release. These factors also consist of those contained in Citigroup's filings with the SEC, including without limitation the "Risk Factors" section of Citigroup's First Quarter 2020 Form 10-Q and Citigroup's 2019 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

Contacts:					
Press:	Jennifer Lowney	(212) 793-3141	Investors:	Elizabeth Lynn	(212) 559-2718
			Fixed Income Investors:	Thomas Rogers	(212) 559-5091

Appendix A						
Citigroup (\$ in millions)	2Q'20					
Net Income Less: Preferred Dividends	\$ 1,316 253					
Net Income to Common Shareholders	\$ 1,063					
Common Share Repurchases	-					
Common Dividends Total Capital Returned to Common Shareholders	<u>1,071</u> \$ 1,071					
Payout Ratio	101%					
Average TCE	\$ 148,516					
RoTCE	2.9%					

Citigroup		2Q'20		2014
(\$ in billions)				2Q'19
Reported EOP Loans Impact of FX Translation	\$	685	\$	689 (10
EOP Loans in Constant Dollars	\$	685	\$	678
Reported EOP Deposits	\$	1,234	\$	1,046
Impact of FX Translation	*	4 004	¢	(16
EOP Deposits in Constant Dollars Note: Totals may not sum due to rounding.	\$	1,234	\$	1,030
Global Consumer Banking (\$in millions)		2Q'20		2Q'19
Reported Revenues Impact of FX Translation	\$	7,339	\$	8,133 (228
Revenues in Constant Dollars	\$	7,339	\$	7,905
Reported Expenses	\$	4,013	\$	4,471
Impact of FX Translation	-	-		(121
Expenses in Constant Dollars	\$	4,013	\$	4,350
Reported Cost of Credit	\$	3,885	\$	1,983
Impact of FX Translation Cost of Credit in Constant Dollars	\$	3,885	\$	(57 1,926
Penerted Not Income	\$		\$	1,300
Reported Net Income Impact of FX Translation	Φ	(396)	φ	(33
Net Income in Constant Dollars	\$	(396)	\$	1,267
Note: Totals may not sum due to rounding.				

Latin America Consumer Banking (\$in millions)	2Q'20	2Q'19
Reported Revenues	\$ 1,050	\$ 1,320
Impact of FX Translation	 -	 (193)
Revenues in Constant Dollars	\$ 1,050	\$ 1,127
Note: Totals may not sum due to rounding.		

Asia Consumer Banking ⁽¹⁾ (\$in millions)	2Q'20	2Q'19
Reported Revenues	\$ 1,547	\$ 1,847
Impact of FX Translation	-	(35)
Revenues in Constant Dollars	\$ 1,547	\$ 1,812
Note: Totals may not sum due to rounding.		

(1) Asia GCB includes the results of operations in EMEA GCB for all periods presented.

Treasury and Trade Solutions (\$in millions)	2Q'20	2Q'19
Reported Revenues	\$ 2,307	\$ 2,587
Impact of FX Translation	-	 (98)
Revenues in Constant Dollars	\$ 2,307	\$ 2,489
Note: Totals may not sum due to rounding.		

Securities Services (\$in millions)	2Q'20		2Q'19
Reported Revenues	\$ 619	\$	682
Impact of FX Translation Revenues in Constant Dollars	- \$ 619	¢	(28) 654
Note: Totals may not sum due to rounding.	<u> </u>	<u>Ψ</u>	004

Appendix C												
(\$in millions)		2Q'20 ⁽¹⁾		1Q'20		2Q'19						
Citigroup Common Stockholders' Equity ⁽²⁾	\$	173,793	\$	174,502	\$	179,534						
Add: Qualifying noncontrolling interests		145		138		154						
Regulatory Capital Adjustments and Deductions:												
Add: CECL transition and 25% provision deferral ⁽³⁾		5,612		4,300		-						
Less:												
Accumulated net unrealized gains (losses) on cash flow hedges, net												
of tax ⁽⁴⁾		2,094		2,020		75						
Cumulative unrealized net gain (loss) related to changes in fair												
value of financial liabilities attributable to own creditworthiness, net						(
of tax ⁽⁵⁾		393		2,838		(85)						
Intangible Assets:												
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁶⁾		20,275		20,123		21,793						
Identifiable intangible assets other than mortgage servicing rights												
(MSRs), net of related DTLs		3,866		3,953		4,264						
Defined benefit pension plan net assets		960		1,052		969						
Deferred tax assets (DTAs) arising from net operating loss, foreign												
tax credit and general business credit carry-forwards		12,313		12,259		11,547						
Common Equity Tier 1 Capital (CET1) ⁽³⁾	\$	139,649	\$	136,695	\$	141,125						
Risk-Weighted Assets (RWA) ⁽³⁾⁽⁷⁾	\$	1,210,429	\$	1,224,136	\$	1,187,328						
Common Equity Tier 1 Capital Ratio (CET1 / RWA)		11.5%		11.2%		11.9%						

Note: Citi's reportable CET1 Capital ratios were derived under the U.S. Basel III Advanced Approaches framework as of June 30, 2020 and March 31, 2020, and the U.S. Basel III Standardized Approach framework for all prior periods presented. This reflects the lower of the CET1 Capital ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment.

(1) Preliminary.

(2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

(3) Please refer to Footnote 3 at the end of this press release for additional information.

(4) Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the hedging of items not recognized at fair value on the balance sheet.

(5) The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules.

(6) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

(7) RWA excludes assets acquired pursuant to a non-recourse loan provided under the Money Market Mutual Fund Liquidity Facility. Additionally, loans originated under the Paycheck Protection Program receive a 0% risk weight.

Ар	pendix D			
(\$ in millions)		2Q'20 ⁽¹⁾	 1Q'20	 2Q'19
Common Equity Tier 1 Capital (CET1) ⁽²⁾	\$	139,649	\$ 136,695	\$ 141,125
Additional Tier 1 Capital (AT1) ⁽³⁾		17,990	17,609	17,981
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	157,639	\$ 154,304	\$ 159,106
Total Leverage Exposure (TLE) ⁽²⁾⁽⁴⁾	\$	2,366,514	\$ 2,585,730	\$ 2,499,787
Supplementary Leverage Ratio (T1C / TLE)		6.7%	6.0%	6.4%

(1) Preliminary.

(2) Please refer to Footnote 3 at the end of this press release for additional information.

(3) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.

(4) Commencing with the second quarter of 2020, Citigroup's TLE reflects the benefit of the temporary exclusion of U.S. Treasuries and deposits at Federal Reserve banks under the FRB interim final rule. Additionally, TLE excludes assets acquired pursuant to a non-recourse loan provided under the Money Market Mutual Fund Liquidity Facility, as well as exposures pledged as collateral pursuant to a non-recourse loan that is provided as part of the Paycheck Protection Program Lending Facility.

Appendix E													
(\$ and shares in millions, except per share amounts)		2Q'20 ⁽¹⁾		1Q'20		2Q'19							
Common Stockholders' Equity	\$	173,642	\$	174,351	\$	179,379							
Goodwill Intangible Assets (other than MSRs)		21,399 4,106		21,264 4,193		22,065 4,518							
Tangible Common Equity (TCE)	\$	148,137	\$	148,894	\$	152,796							
Common Shares Outstanding (CSO)		2,082		2,082		2,259							
Tangible Book Value Per Share (TCE / CSO)	\$	71.15	\$	71.52	\$	67.64							

(1) Preliminary.

² Preliminary. Citigroup's return on average tangible common equity (RoTCE) is a non-GAAP financial measure. RoTCE represents annualized net income available to common shareholders as a percentage of average tangible common equity (TCE). For the components of the calculation, see Appendix A.

³ Ratios as of June 30, 2020 are preliminary. Commencing January 1, 2020, Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage Ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Loss (CECL) standard. Excluding the deferrals based on the modified CECL transition provision, Citigroup's CET1 Capital ratio and SLR as of June 30, 2020 would be 11.1% and 6.4%, respectively, on a fully reflected basis.

Citigroup has elected to apply the modified transition provision related to the impact of the CECL accounting standard on regulatory capital, as provided by the US banking agencies' March 2020 interim final rule. Under the modified CECL transition provision, the allowance for credit losses (after-tax) upon the January 1, 2020 CECL adoption date has been deferred and will phase in to regulatory capital at 25% per year commencing January 1, 2022. For the ongoing impact of CECL, Citigroup is allowed to adjust the allowance for credit losses in an amount equal to 25% of the change in the allowance for credit losses (pre-tax) recognized through earnings for each period between January 1, 2020 and December 31, 2021. The cumulative adjustments to the allowance for credit losses between January 1, 2020 and December 31, 2021 will also phase in to regulatory capital at 25% per year commencing January 1, 2022, along with the deferred impacts related to the January 1, 2020 CECL adoption date. The corresponding adjustments on average on-balance sheet assets are also reflected in Total Leverage Exposure. Additionally, the increase in deferred tax assets (DTA) arising from temporary differences upon the January 1, 2020 adoption date has been deducted from risk-weighted assets (RWA) and will phase in to RWA at 25% per year commencing January 1, 2022.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix C. For the composition of Citigroup's SLR, see Appendix D.

⁴ Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders. For the components of the calculation, see Appendix A.

⁵ Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.

⁶ Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.

⁷ Credit derivatives are used to economically hedge a portion of the private bank and corporate loan portfolio that includes both accrual loans and loans at fair value. Gains / (losses) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the second quarter 2020, gains / (losses) on loan hedges included \$(414) million related to Corporate Lending and \$(17) million related to the Private Bank, compared to losses of \$(75) million related to Corporate Lending in the prior-year period. The fixed premium costs of these hedges are netted against the Private Bank and Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gains / (losses) on loan hedges are non-GAAP financial measures.

¹ Citigroup's total expenses divided by total revenues.

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CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT

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(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

2Q20

CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020		Increase/ ase) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Total Revenues, Net of Interest Expense	\$ 18.758	\$ 18.574	\$ 18.378	\$ 20.731	\$ 19.766	(5%)	5%	\$ 37.334	\$ 40.497	8%
Total Operating Expenses	10,750	10,464	10,454	10.594	10,415	(2%)	(1%)	21.084	21.009	-
Net Credit Losses (NCLs)	1.963	1.913	1,944	2,108	2.206	5%	12%	3.911	4.314	10%
Credit Reserve Build / (Release) for Loans	126	149	179	4,336	5,490	27%	NM	122	9,826	NM
Provision / (Release) for Unfunded Lending Commitments	(15)	9	74	557	113	(80%)	NM	9	670	NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets	Ì19	17	25	26	94	NM	NM	31	120	NM
Provisions for Credit Losses and for Benefits and Claims	2,093	2,088	2,222	7,027	7,903	12%	NM	4,073	14,930	NM
Income from Continuing Operations before Income Taxes	6,165	6,022	5,702	3,110	1,448	(53%)	(77%)	12,177	4,558	(63%)
Income Taxes ⁽¹⁾⁽²⁾	1,373	1,079	703	576	131	(77%)	(90%)	2,648	707	(73%)
Income from Continuing Operations	4,792	4,943	4,999	2,534	1,317	(48%)	(73%)	9,529	3,851	(60%)
Income (Loss) from Discontinued Operations, net of Taxes	17	(15)	(4)	(18)	(1)	94%	NM	15	(19)	NM
Net Income before Noncontrolling Interests	4,809	4,928	4,995	2,516	1,316	(48%)	(73%)	9,544	3,832	(60%)
Net Income (Loss) Attributable to Noncontrolling Interests	10	15	16	(6)		100%	(100%)	35	(6)	NM
Citigroup's Net Income	\$ 4,799	\$ 4,913	\$ 4,979	\$ 2,522	\$ 1,316	(48%)	(73%)	\$ 9,509	\$ 3,838	(60%)
Diluted Earnings Per Share:										
Income from Continuing Operations	\$ 1.94	\$ 2.08	\$ 2.15	<u>\$ 1.06</u>	\$ 0.51	(52%)	(74%)	\$ 3.81	\$ 1.57	(59%)
Citigroup's Net Income	\$ 1.95	\$ 2.07	\$ 2.15	\$ 1.05	\$ 0.50	(52%)	(74%)	\$ 3.82	\$ 1.56	(59%)
Shares (in millions):						()	(,			
Average Basic	2,286.1	2,220.8	2,149.4	2,097.9	2,081.7	(1%)	(9%)	2,313.2	2,089.8	(10%)
Average Diluted	2,289.0	2,237.1	2,166.8	2,113.7	2,084.3	(1%)	(9%)	2,315.7	2,103.0	(9%)
Common Shares Outstanding, at period end	2,259.1	2,183.2	2,114.1	2,081.8	2,081.9	-	(8%)			
Preferred Dividends	\$ 296	\$ 254	\$ 296	\$ 291	\$ 253	(13%)	(15%)	\$ 558	\$ 544	(3%)
Income Allocated to Unrestricted Common Shareholders - Basic										
Income from Continuing Operations	\$ 4,436	\$ 4,647	\$ 4,653	\$ 2,228	\$ 1,053	(53%)	(76%)	\$ 8,827	\$ 3,281	(63%)
Citigroup's Net Income	\$ 4,453	\$ 4,632	\$ 4,649	\$ 2,210	\$ 1,052	(52%)	(76%)	\$ 8,842	\$ 3,262	(63%)
Income Allocated to Unrestricted Common Shareholders - Diluted						(500())	(2004)			(000()
Income from Continuing Operations Citigroup's Net Income	\$ 4,436 \$ 4,453	\$ 4,656 \$ 4,641	\$ 4,661 \$ 4,657	\$ 2,235 \$ 2,217	\$ 1,053 \$ 1,052	(53%) (53%)	(76%) (76%)	\$ 8,827 \$ 8,842	\$ 3,295 \$ 3,276	(63%) (63%)
	φ 4,400	φ 4,041	ψ 4,007	Ψ 2,217	φ 1,002	(0070)	(1070)	φ 0,042	ψ 0,270	(00%)
Regulatory Capital Ratios and Performance Metrics: Common Equity Tier 1 (CET1) Capital Ratio ⁽³⁾⁽⁴⁾⁽⁵⁾	11.89	% 11.58	% 11.81 %	6 11.17 9	% 11.5%					
Tier 1 Capital Ratio ⁽³⁾⁽⁴⁾⁽⁵⁾	13.40									
Total Capital Ratio ⁽³⁾⁽⁴⁾⁽⁵⁾	16.33									
Supplementary Leverage Ratio (SLR) ⁽⁴⁾⁽⁵⁾⁽⁶⁾	6.36									
Return on Average Assets	0.97							0.98 9	% 0.36 %	
Return on Average Common Equity	10.1			6 5.2 9	% 2.4%	D		10.2 9		
Efficiency Ratio (Total Operating Expenses/Total Revenues, net)	56.0	% 56.3	% 56.9 %	6 51.1 9	% 52.7%	D		56.5 %	% 51.9 %	
Balance Sheet Data (in billions of dollars, except per share amounts)(4):										
Total Assets	\$1,988.2	\$2,014.8	\$1,951.2	\$2,219.8	\$2,232.7	1%	12%			
Total Average Assets	1,979.1	2,000.1	1,996.6	2,079.7	2,266.6	9%	15%	\$1,959.3	\$2,173.2	11%
Total Deposits	1,045.6	1,087.8	1,070.6	1,184.9	1,233.7	4%	18%			
Citigroup's Stockholders' Equity Book Value Per Share	197.4 79.40	196.4 81.02	193.2 82.90	192.3 83.75	191.6 83.41	-	(3%) 5%	1		
Tangible Book Value Per Share ⁽⁷⁾	79.40 67.64	69.03	82.90 70.39	83.75 71.52	71.15	(1%)	5% 5%	1		
•						(,				
Direct Staff (in thousands)	200	199	200	201	204	1%	2%			

4Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs). 3Q19 includes discrete tax items of roughly \$230 million, including an approximate \$480 million benefit of a reduction in Citi's valuation allowance related to its DTAs. Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the U.S. Basel III Advanced Approaches framework as of June 30, 2020 and March 31, 2020, and the U.S. Basel III Standardized Approach framework for all prior periods presented, whereas Citi's reportable Total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all prior periods between the VTE total Capital ratios were derived under the U.S. Basel III Advanced Approaches framework for all prior periods presented. The reportable ratios represent the lower of each of the three risk-based capital ratios (CET1 Capital, Tier 1 Capital and Total Capital Approach an (1) (2) (3)

(4) (5) (6) (7)

Note: Ratios and variance percentages are calculated based on the displayed amounts. Due to averaging and roundings, quarterly earnings per share may not sum to the YTD totals. NM Not meaningful. Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020		ncrease/ ase) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Revenues										
Interest revenue	\$19,712	\$19,177	\$18,545	\$17,139	\$14,589	(15%)	(26%)	\$38,788	\$31,728	(18%)
Interest expense	7,762	7,536	6,548	5,647	3,509	(38%)	(55%)	15,079	9,156	(39%)
Net interest revenue	11,950	11,641	11,997	11,492	11,080	(4%)	(7%)	23,709	22,572	(5%)
Commissions and fees	2,881	2,906	3,033	3,021	2,933	(3%)	2%	5,807	5,954	3%
Principal transactions	1,874	2,802	1,412	5,261	4,157	(21%)	NM	4,678	9,418	NM
Administrative and other fiduciary fees	869	880	823	854	819	(4%)	(6%)	1,708	1,673	(2%)
Realized gains (losses) on investments	468	361	515	432	748	73%	60%	598	1,180	97%
Impairment losses on investments and other assets	(5)	(14)	(5)	(55)	(69)	(25%)	NM	(13)	(124)	NM
Provision for credit losses on AFS debt securities ⁽¹⁾		-			(8)	NM	NM		(8)	NM
Other revenue (loss)	721	(2)	603	(274)	106	NM	(85%)	847	(168)	NM
Total non-interest revenues	6,808	6,933	6,381	9,239	8,686	(6%)	28%	13,625	17,925	32%
Total revenues, net of interest expense	18,758	18,574	18,378	20,731	19,766	(5%)	5%	37,334	40,497	8%
Provisions for credit losses and for benefits and claims										
Net credit losses	1,963	1,913	1,944	2,108	2,206	5%	12%	3,911	4,314	10%
Credit reserve build / (release) for loans	126	149	179	4,336	5,490	27%	NM	122	9,826	NM
Provision for credit losses on loans	2,089	2,062	2,123	6,444	7,696	19%	NM	4,033	14,140	NM
Provision for credit losses on Held-to-maturity (HTM) debt	2,005	2,002	2,125	0,777	7,050	1370		4,000	14,140	
securities				6	31	NM	NM		37	NM
Provision for credit losses on other assets				(4)	48	NM	NM		44	NM
Policyholder benefits and claims	19	17	25	24	15	(38%)	(21%)	31	39	26%
Provision for credit losses on unfunded lending commitments	(15)	9	74	557	113	(80%)	NM	9	670	NM
Total provisions for credit losses and for benefits and	(13)	5			115	(00 /0)			010	T NIVI
claims	2,093	2,088	2,222	7,027	7,903	12%	NM	4,073	14,930	NM
	<u> </u>	<u> </u>	<u> </u>	<u> </u>	<u> </u>				<u> </u>	
Operating expenses										
Compensation and benefits	5,381	5,329	5,065	5,654	5,624	(1%)	5%	11,039	11,278	2%
Premises and equipment	569	580	615	565	562	(1%)	(1%)	1,133	1,127	(1%)
Technology / communication	1,724	1,783	1,850	1,723	1,741	1%	1%	3,444	3,464	1%
Advertising and marketing	434	378	345	328	299	(9%)	(31%)	793	627	(21%)
Other operating	2,392	2,394	2,579	2,324	2,189	(6%)	(8%)	4,675	4,513	(3%)
Total operating expenses	10,500	10,464	10,454	10,594	10,415	(2%)	(1%)	21,084	21,009	-
										(****)
Income from Continuing Operations before income taxes	6,165	6,022	5,702	3,110	1,448	(53%)	(77%)	12,177	4,558	(63%)
Provision for income taxes ⁽²⁾⁽³⁾	1,373	1,079	703	576	131	(77%)	(90%)	2,648	707	(73%)
Income (loss) from continuing operations Discontinued operations	4,792	4,943	4,999	2,534	1,317	(48%)	(73%)	9,529	3,851	(60%)
Income (loss) from discontinued operations	(10)	(15)	(4)	(18)	(1)	94%	90%	(12)	(19)	(58%)
Provision (benefit) for income taxes	(27)	()	-	-	-	-	100%	(27)	-	100%
Income (loss) from discontinued operations, net of taxes	17	(15)	(4)	(18)	(1)	94%	NM	15	(19)	NM
Net income before noncontrolling interests	4,809	4,928	4,995	2,516	1,316	(48%)	(73%)	9,544	3,832	(60%)
Net income (loss) attributable to noncontrolling interests	10	15	16	(6)	-	100%	(100%)	35	(6)	NM
Citigroup's net income	\$ 4,799	\$ 4,913	\$ 4,979	\$ 2,522	\$ 1,316	(48%)	(100 %) (73%)	\$ 9,509	\$ 3,838	(60%)
ongroup a net income		<u>,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,</u>			<u>, .,</u>	(,)	(13/0)	- 0,000		(00 %)

In accordance with ASC 326.

(1) (2) 4Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs). 3Q19 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs.

(3)

NM Not meaningful. Reclassified to conform to the current period's presentation.

CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

			September						June 30,	2Q20	Increase/
	J	une 30, 2019	30, 2019	De	ecember 31, 2019		March 31, 2020		2020 ⁽¹⁾	(Decre 1Q20	ase) from 2Q19
ssets		2019	2019		2019		2020		2020	1020	2019
ash and due from banks (including segregated cash and other deposits)	\$	24,997	\$ 24.086	\$	23.967	s	23,755	\$	22.889	(4%)	(8%)
posits with banks, net of allowance	÷	178,246	196.357	Ŷ	169,952	Ŷ	262,165	Ŷ	286.884	9%	61%
curities borrowed and purchased under agreements to resell, net of allowance		259,769	261.125		251,322		262,536		282,917	8%	9%
okerage receivables, net of allowance		50,027	54.215		39.857		68,555		51,633	(25%)	3%
ading account assets		306,831	306,824		276,140		365,000		362,311	(1%)	18%
restments					., .				/-	(,	
Available-for-sale debt securities, net of allowance		273,435	275,425		280,265		308,219		342,256	11%	25%
Held-to-maturity debt securities, net of allowance		68,693	75,841		80,775		82,315		83,332	1%	21%
Equity securities		7,574	7,117		7,523		8,349		7,665	(8%)	1%
tal investments		349,702	358,383		368,563		398,883	-	433,253	9%	24%
ans, net of unearned income											
Consumer		296.505	297,400		309.548		288.430		281.113	(3%)	(5%)
Corporate		392,165	394,343		389,935		432,590		404,179	(7%)	3%
ans, net of unearned income		688,670	691,743		699,483		721,020		685,292	(5%)	-
lowance for credit losses on loans (ACLL)		(12,466)	(12,530)		(12,783)		(20,841)		(26,420)	(27%)	NM
Total loans, net		676.204	679.213		686,700		700.179		658.872	(6%)	(3%)
oodwill		22.065	21.822		22,126		21.264		21,399	1%	(3%)
tangible assets (including MSRs)		5.026	4.844		4.822		4,560		4.451	(2%)	(11%)
ther assets, net of allowance		115,359	107,933		107,709		112,873		108,106	(4%)	(6%)
tal assets	•	1,988,226	\$ 2,014,802	•	1,951,158	•	2,219,770	\$	2,232,715	1%	12%
ital assets	÷	1,300,220	<u> </u>	-	1,331,130	-	2,213,770	-	2,232,713	170	12%
abilities											
Non-interest-bearing deposits in U.S. offices	\$	95,659	\$ 99,731	\$	98,811	\$	113,371	\$	115,386	2%	21%
Interest-bearing deposits in U.S. offices		382,738	407,872		401,418	_	462,327		490,823	6%	28%
Total U.S. deposits		478,397	507,603	_	500,229	_	575,698		606,209	5%	27%
Non-interest-bearing deposits in offices outside the U.S.		82,750	82,723		85,692		85,439		87,479	2%	6%
Interest-bearing deposits in offices outside the U.S.		484,460	497,443	_	484,669	_	523,774		539,972	3%	11%
Total international deposits		567,210	580,166		570,361		609,213		627,451	3%	11%
otal deposits		1,045,607	1,087,769		1,070,590		1,184,911		1,233,660	4%	18%
ecurities loaned and sold under agreements to resell		181,133	195,047		166,339		222,324		215,722	(3%)	19%
okerage payables		69,839	63,342		48,601		74,368		60,567	(19%)	(13%)
ading account liabilities		136,294	135,596		119,894		163,995		149,264	(9%)	10%
nort-term borrowings		42,442	35,230		45,049		54,951		40,156	(27%)	(5%)
ng-term debt		252,189	242,238		248,760		266,098		279,775	5%	11%
ther liabilities ⁽²⁾		62,612	58,510		57,979	_	60,141		61,269	2%	(2%)
otal liabilities	\$	1,790,116	\$ 1,817,732	\$	1,757,212	\$	2,026,788	\$	2,040,413	1%	14%
quity											
tockholders' equity											
referred stock	\$	17,980	\$ 19,480	\$	17,980	\$	17,980	\$	17,980	-	-
ommon stock		31	31		31		31		31	-	-
Iditional paid-in capital		107,657	107,741		107,840		107,550		107,668	-	-
etained earnings		158,321	161,797		165,369		163,438		163,431	-	3%
easury stock, at cost		(51,427)	(56,541)		(61,660)		(64,147)		(64,143)	-	(25%)
cumulated other comprehensive income (loss) (AOCI)		(35,203)	(36,135)		(36,318)		(32,521)		(33,345)	(3%)	5%
tal common equity	\$	179,379	\$ 176,893	\$	175,262	\$	174,351	\$	173,642	-	(3%)
tal Citigroup stockholders' equity	\$	197,359	\$ 196,373	\$	193,242	\$	192,331	\$	191,622	-	(3%)
ncontrolling interest		751	697		704		651		680	4%	(9%)
tal equity		198.110	197.070		193.946		192.982		192.302	-	(3%)
otal liabilities and equity	\$	1,988,226	\$ 2,014,802	\$	1,951,158	\$	2,219,770	\$	2,232,715	1%	12%
אמו וומטווווכס מווע כקעונץ	<u>v</u>	1,000,220	<u>+ 1,014,002</u>	¥	.,	×	_,_,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	¥		1 /0	1 - 70

Preliminary.
 Includes allowance for credit losses for unfunded lending commitments. See page 23 for amounts by period.

NM Not meaningful. Reclassified to conform to the current period's presentation.

SEGMENT DETAIL

NET REVENUES (In millions of dollars)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 Increase/ (Decrease) from 1Q20 2Q19		Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Global Consumer										(
Banking										
North America	\$ 4,966	\$ 5,179	\$ 5,253	\$ 5,224	\$ 4,742	(9%)	(5%)	\$ 9,966	\$ 9,966	-
Latin America	1,320	1,269	1,377	1,199	1,050	(12%)	(20%)	2,592	2,249	(13%)
Asia ⁽¹⁾	1,847	1,841	1,829	1,751	1,547	(12%)	(16%)	3,665	3,298	(10%)
Total	8,133	8,289	8,459	8,174	7,339	(10%)	(10%)	16,223	15,513	(4%)
Institutional Clients Group										
North America	3,632	3,244	3,314	4,947	4,987	1%	37%	6,901	9,934	44%
EMEA	2,960	3,138	2,738	3,470	3,392	(2%)	15%	6,130	6,862	12%
Latin America	1,307	1,294	1,297	1,418	1,207	(15%)	(8%)	2,575	2,625	2%
Asia	2,156	2,175	2,028	2,649	2,551	(4%)	18%	4,467	5,200	16%
Total	10,055	9,851	9,377	12,484	12,137	(3%)	21%	20,073	24,621	23%
Corporate / Other	570	434	542	73	290	NM	(49%)	1,038	363	(65%)
Total Citigroup - Net Revenues	\$18,758	\$18,574	\$18,378	\$20,731	\$19,766	(5%)	5%	\$37,334	\$40,497	8%

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful. Reclassified to conform to the current period's presentation.

SEGMENT DETAIL

INCOME (In millions of dollars)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020		ncrease/ ise) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Income (Loss) from Continuing Operations										<u>, </u> _
Global Consumer Banking										
North America	\$ 663	\$ 884	\$ 970	\$ (910)	\$ (459)	50%	NM	\$ 1,370	\$ (1,369)	NM
Latin America Asia (1)	234 404	217 402	234 374	(36) 191	18 43	NM (77%)	(92%) (89%)	450 801	(18) 234	NM (71%)
Total	1,301	1,503	1,578	(755)	(398)	47%	(89%) NM	2,621	(1,153)	NM
Institutional Clients Group										
North America	1,050	818	895	896	660	(26%)	(37%)	1,798	1,556	(13%)
EMEA Latin America	1,005 519	1,060 487	677 565	1,035 526	493 (194)	(52%) NM	(51%) NM	2,130 1,059	1,528 332	(28%) (69%)
Asia	851	467 864	565 741	526 1,169	(194) 921	(21%)	8%	1,059	2,090	(69%)
Total	3,425	3,229	2,878	3,626	1,880	(48%)	(45%)	6,837	5,506	(19%)
						,	(,			
Corporate / Other	66	211	543	(337)	(165)	51%	NM	71	(502)	NM
Income From Continuing Operations	\$ 4,792	\$ 4,943	\$ 4,999	\$ 2,534	\$ 1,317	(48%)	(73%)	\$ 9,529	\$ 3,851	(60%)
Discontinued Operations	17	(15)	(4)	(18)	(1)	94%	NM	15	(19)	NM
Net Income Attributable to Noncontrolling Interests	10	15	16	(6)	-	100%	(100)%	35	(6)	NM
Total Citigroup - Net Income	\$ 4,799	\$ 4,913	\$ 4,979	\$ 2,522	\$ 1,316	(48%)	(73%)	\$ 9,509	\$ 3,838	(60%)
Average Assets (in billions)										
North America	\$ 1,028	\$ 1,054	\$ 1,053	\$ 1,113	\$ 1,256	13%	22%	\$ 1,012	\$ 1,184	17%
	370	363	357	378	412	9%	11%	367	395	8%
Latin America	128	130	133	129	128	(1%)	-	127	129	2%
Asia ⁽¹⁾ Corporate / Other	355 98	356 97	359 95	366 94	378 93	3% (1%)	6% (5%)	354 99	372 94	5% (5%)
Total	\$ 1,979	\$ 2,000	\$ 1,997	\$ 2,080	\$ 2,267	<u> (178)</u> 9%	(3 %) 15%	\$ 1,959	\$ 2,174	(378)
Total	• .,•.•			<u>+ 1,000</u>	<u>+ 1,101</u>	3 /0	13 /0	<u>+ .,</u>	<u>• </u>	11/0
Return on Average Assets (ROA) on Net Income (Loss)										
North America	0.67%	0.64%	0.70%	0.00%	0.06%			0.63%	0.03%	
	1.08%	1.14%	0.74%	1.09%	0.48%			1.15%	0.77%	
Latin America Asia ⁽¹⁾	2.36% 1.42%	2.15% 1.41%	2.38% 1.22%	1.53% 1.50%	(0.55%) 1.03%			2.40% 1.51%	0.49% 1.26%	
Corporate / Other	0.34%	0.78%	2.24%	(1.50%)	(0.70%)			0.15%	(1.10%)	
Total	0.97%	0.97%	0.99%	0.49%	0.23%	-		0.98%	0.36%	

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

NM Not meaningful. Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING

Page 1 (In millions of dollars, except as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 In (Decreas 1Q20		Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Net Interest Revenue	\$ 6,957	\$ 7,127	\$ 7,181	\$ 7,072	\$ 6,534	(8%)	(6%)	\$13,897	\$ 13,606	(2%)
Non-Interest Revenue	1,176	1,162	1,278	1,102	805	(27%)	(32%)	2,326	1,907	(18%)
Total Revenues, Net of Interest Expense Total Operating Expenses	8,133 4,471	8,289 4,368	8,459 4,373	8,174 4,368	7,339 4.013	(10%) (8%)	(10%) (10%)	16,223 8.887	15,513 8,381	(4%) (6%)
Net Credit Losses on Loans	1,870	1,802	1,842	1,983	1,887	(5%)	1%	3,738	3,870	4%
Credit Reserve Build / (Release) for Loans Provision for Credit Losses on Unfunded Lending Commitments	94	129 2	120 2	2,829	1,960	(31%)	NM	190	4,789	NM 67%
Provision for Benefits and Claims, HTM Debt Securities and Other Assets	19	17	25	(1) 20	38	100% 90%	100%	(3) 31	(1) 58	87%
Provisions for Credit Losses and for Benefits and Claims (PBC)	1,983	1,950	1,989	4,831	3,885	(20%)	96%	3,956	8,716	NM
Income (Loss) from Continuing Operations before Taxes	1,679	1,971	2,097	(1,025)	(559)	45%	NM	3,380	(1,584)	NM
Income Taxes (Benefits) Income (Loss) from Continuing Operations	378 1.301	468	519 1.578	(270)	(161)	40%	NM NM	2.621	(431)	NM NM
Noncontrolling Interests	1,301	1,503	1,578	(135)	(398)	(100%)	NM	2,021	(1,153)	NM
Net Income (Loss)	\$ 1,300	\$ 1,501	\$ 1,575	\$ (754)	\$ (396)	47%	NM	\$ 2,620	\$ (1,150)	NM
EOP Assets (in billions)	\$ 390	\$ 394	\$ 407	\$ 403	\$ 423	5%	8%			
Average Assets (in billions) Return on Average Assets	384 1.36%	392 1.52%	399 1.57%	406 (0.75%)	418 (0.38%)	3%	9%	\$ 382 1.38%	\$ 412 (0.56%)	8%
Efficiency Ratio	55%	53%	52%	(0.75%) 53%	(0.38%)			55%	(0.50%)	
Net Credit Losses as a % of Average Loans	2.68%	2.52%	2.51%	2.75%	2.80%			2.69%	2.77%	
Revenue by Business										
Retail Banking	\$ 3,202	\$ 3,117	\$ 3,124	\$ 3,046	\$ 2,836	(7%)	(11%)	\$ 6,308	\$ 5,882	(7%)
Cards (1)	4,931 \$ 8,133	5,172 \$ 8,289	5,335 \$ 8,459	5,128 \$ 8,174	4,503 \$ 7,339	(12%)	(9%) (10%)	9,915 \$16,223	9,631 \$ 15,513	(3%)
Total	\$ 0,133	\$ 0,209	\$ 0,409	\$ 0,174	\$ 7,339	: (10%)	(10%)	\$10,223	\$ 10,010	(4%)
Net Credit Losses on Loans by Business										
Retail Banking	\$ 225	\$ 225	\$ 227	\$ 235	\$ 204	(13%)	(9%)	\$ 458	\$ 439	(4%)
Cards ⁽¹⁾ Total	1,645 \$ 1.870	1,577	1,615	1,748 \$ 1,983	1,683	(4%) (5%)	2% 1%	3,280 \$ 3,738	3,431 \$3,870	5% 4%
Total	φ 1,070	φ 1,002	<u><u><u></u></u> <u></u></u>	φ 1,000	φ 1,007	. (0,0)	170	φ <u>0,700</u>	φ 0,070	4%
Income from Continuing Operations by Business										
Retail Banking Cards ⁽¹⁾	\$ 517 784	\$ 492 1,011	\$ 424 1,154	\$ 120 (875)	\$ 71 (469)	(41%) 46%	(86%) NM	\$ 926 1,695	\$ 191 (1,344)	(79%) NM
Total	\$ 1.301	\$ 1,503	\$ 1,154	\$ (755)	\$ (398)	46%	NM	\$ 2,621	\$ (1,153)	NM
1 Otal	• 1,001	÷ 1,000	• 1,010	<u> (100)</u>	<u> (000) </u>	: 47.70	INIVI	<u> </u>	<u> </u>	INIVI
Foreign Currency (FX) Translation Impact										
Total Revenue - as Reported Impact of FX Translation ⁽²⁾	\$ 8,133 (228)	\$ 8,289 (191)	\$ 8,459 (251)	\$ 8,174 (115)	\$ 7,339	(10%)	(10%)	\$16,223 (343)	\$ 15,513	(4%)
Total Revenues - Ex-EX (2)	\$ 7,905	\$ 8,098	\$ 8,208	\$ 8,059	\$ 7,339	(9%)	(7%)	\$15,880	\$ 15,513	(2%)
Total Revenues - Ex FX		1.11.11				(***)	(,			(270)
Total Operating Expenses – as Reported	\$ 4,471	\$ 4,368	\$ 4,373	\$ 4,368	\$ 4,013	(8%)	(10%)	\$ 8,887	\$ 8,381	(6%)
Impact of FX Translation ⁽²⁾	(121)	(107)	(140)	(68)	-	(7%)	(00/)	(186)	-	(10)
Total Operating Expenses - Ex-FX (2)	\$ 4,350	\$ 4,261	\$ 4,233	\$ 4,300	\$ 4,013	(7%)	(8%)	\$ 8,701	\$ 8,381	(4%)
Total Provisions for Credit Losses & PBC - as Reported	\$ 1,983	\$ 1,950	\$ 1,989	\$ 4,831	\$ 3,885	(20%)	96%	\$ 3,956	\$ 8,716	NM
Impact of FX Translation (2)	(57)	(42)	(51)	(62)	-	•		(83)	-	
Total Provisions for Credit Losses & PBC - Ex-FX ⁽²⁾	\$ 1,926	\$ 1,908	\$ 1,938	\$ 4,769	\$ 3,885	(19%)	NM	\$ 3,873	\$ 8,716	NM
Net Income (Loss) – as Reported Impact of FX Translation ⁽²⁾	\$ 1,300 (33)	\$ 1,501 (29)	\$ 1,575 (41)	\$ (754) 13	\$ (396)	47%	NM	\$ 2,620 (49)	\$ (1,150)	NM
Total Net Income (Loss) - Ex-FX ⁽²⁾	\$ 1,267	(29) \$ 1,472	\$ 1,534	\$ (741)	\$ (396)	47%	NM	\$ 2,571	\$ (1,150)	NM

(1) (2)

Includes both Citi-Branded Cards and Citi Retail Services. Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 2Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful. Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING Page 2

	2Q 2019			3Q 2019	4Q 2019		1Q 2020		2Q 2020		icrease/ ise) from 2Q19
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)	_		_								
Branches (actual) Accounts (in millions) Average Deposits Investment Sales Investment Assets under Management (AUMs):	\$	2,399 55.5 275.2 22.8	\$	2,394 55.8 276.8 23.9	\$ 2,348 55.9 282.6 22.7	\$	2,334 55.9 290.1 29.6	\$	2,327 55.5 301.9 25.6	(1%) 4% (14%)	(3%) - 10% 12%
AUMS AUMS AUMS Related to the LATAM Retirement Services Business Total AUMs Average Loans EOP Loans:		156.6 34.8 191.4 118.1	_	157.8 35.5 193.3 119.5	 166.5 38.4 204.9 123.0		138.1 29.1 167.2 123.1	_	153.9 33.0 186.9 121.8	11% 13% 12% (1%)	(2%) (5%) (2%) 3%
Mortgages Personal, Small Business and Other EOP Loans	\$ \$	81.9 37.8 119.7	\$ \$	83.0 37.6 120.6	\$ 85.1 39.7 124.8	\$ \$	83.3 36.9 120.2	\$ \$	85.6 38.0 123.6	3% 3% 3%	5% 1% 3%
Total Net Interest Revenue (in millions) ⁽¹⁾ As a % of Average Loans	\$	2,119 7.20%	\$	2,069 6.87%	\$ 2,048 6.61%	\$	1,981 6.47%	\$	1,918 6.33%	(3%)	(9%)
Net Credit Losses on Loans (in millions) As a % of Average Loans	\$	225 0.76%	\$	225 0.75%	\$ 227 0.73%	\$	235 0.77%	\$	204 0.67%	(13%)	(9%)
Loans 90+ Days Past Due (in millions) ⁽²⁾ As a % of EOP Loans	\$	416 0.35%	\$	392 0.33%	\$ 438 0.35%	\$	429 0.36%	\$	497 0.40%	16%	19%
Loans 30-89 Days Past Due (in millions) ⁽²⁾ As a % of EOP Loans	\$	831 0.70%	\$	803 0.67%	\$ 816 0.66%	\$	794 0.66%	\$	918 0.75%	16%	10%
<u>Cards Key Indicators (in millions of dollars, except as otherwise noted)</u> EOP Open Accounts (in millions) Purchase Sales (in billions)	\$	139.5 142.0	\$	138.2 141.8	\$ 138.3 152.0	\$	137.3 127.6	\$	134.6 108.3	(2%) (15%)	(4%) (24%)
Average Loans (in billions) ⁽³⁾ EOP Loans (in billions) ⁽³⁾ Average Yield ⁽⁴⁾		162.0 165.1 13.87%		164.6 165.8 13.87%	168.0 175.1 13.62%		167.2 159.1 13.59%		149.7 149.0 13.40%	(10%) (6%)	(8%) (10%)
Total Net Interest Revenue ⁽⁵⁾ As a % of Average Loans ⁽⁵⁾	\$	4,838 11.98%	\$	5,058 12.19%	\$ 5,133 12.12%	\$	5,091 12.25%	\$	4,616 12.40%	(9%)	(5%)
Net Credit Losses on Loans As a % of Average Loans	\$	1,645 4.07%	\$	1,577 3.80%	\$ 1,615 3.81%	\$	1,748 4.20%	\$	1,683 4.52%	(4%)	2%
Net Credit Margin ⁽⁶⁾ As a % of Average Loans ⁽⁶⁾	\$	3,286 8.14%	\$	3,598 8.67%	\$ 3,722 8.79%	\$	3,378 8.13%	\$	2,812 7.55%	(17%)	(14%)
Loans 90+ Days Past Due As a % of EOP Loans	\$	2,010 1.22%	\$	2,078 1.25%	\$ 2,299 1.31%	\$	2,174 1.37%	\$	1,969 1.32%	(9%)	(2%)
Loans 30-89 Days Past Due ⁽⁷⁾ As a % of EOP Loans	\$	1,952 1.18%	\$	2,153 1.30%	\$ 2,185 1.25%	\$	2,076 1.30%	\$	1,585 1.06%	(24%)	(19%)

Also includes net interest revenue related to the average deposit balances in excess of the average loan portfolio. The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies. See footnote 2 on (1) (2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances. Average yield is gross interest revenue earned on loans divided by average loans. Net interest revenue includes certain fees that are recorded as interest revenue.

(3) (4) (5) (6) (7)

Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims. The decrease in loans 30-89 days past due at June 30, 2020 reflect the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING NORTH AMERICA Page 1 (In millions of dollars, except as otherwise noted)

		2Q 2019		3Q 2019		4Q 2019		1Q 2020		2Q 2020		crease/ se) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Net Interest		4,869		5,041		5,062		5,036		4,707	(7%)	(3%)	\$ 9,766	\$ 9,743	-
Revenue Non-Interest Revenue	\$	97	\$	138	\$	191	\$	188	\$	35	(81%)	(64%)	200	223	12%
Total Revenues, Net of Interest		4,966		5,179		5,253		5,224		4,742	(9%)	(5%)	9,966	9,966	-
Expense Total Operating Expenses		2,621		2,511		2,450		2,536		2,346	(7%)	(10%)	5,193	4,882	(6%)
Net Credit Losses on Loans		1,417		1,350		1,408		1,526		1,484	(3%)	5%	2,825	3,010	7%
Credit Reserve Build / (Release) for Loans Provision for Credit Losses on Unfunded Lending		81		161		109		2,362		1,499	(37%)	NM	199	3,861	NM
Commitments Provisions for Benefits and Claims, HTM Debt Securities and		-		2		2		(1)		-	100%	-	(3)	(1)	67%
Other Assets Provisions for Credit Losses and for Benefits and Claims		6 1,504		4 1,517		3 1,522		5 3,892		<u>19</u> 3,002	NM (23%)	NM 100%	<u>12</u> 3,033	<u>24</u> 6,894	100% NM
Income (Loss) from Continuing Operations before Taxes		841		1,151		1,281		(1,204)		(606)	50%	NM	1,740	(1,810)	NM
Income Taxes (Benefits)		178		267		311		(294)		(147)	50%	NM	370	(441)	NM
Income (Loss) from		663		884		970		(910)		(459)	50%	NM	1,370	(1,369)	NM
Continuing Operations Noncontrolling		-		-		-		-		-	-	-	-	-	-
Interests Net Income		663	_	884		970		(910)		(459)	50%	NM	\$ 1,370	\$ (1,369)	NM
(Loss) Average Assets (in	\$	229	\$	235	\$	237	\$	246	\$	264	7%	15%	\$ 228	\$ 255	12%
billions) Return on Average	\$	1.16%	\$	1.49%	\$	1.62%	\$	(1.49%)	\$	(0.70%)			1.21%	(1.08%)	
Assets Efficiency Ratio		53%		48%		47%		49%		49%			52%	49%	
Net Credit Losses as a % of Average Loans		3.07%		2.84%		2.90%		3.18%		3.30%			3.07%	3.23%	
Revenue by Business Retail Banking Citi-Branded Cards	\$	1,159 2,197	\$	1,131 2,334	\$	1,108 2,439	\$	1,130 2,347	\$	1,122 2,218	(1%) (5%)	(3%) 1%	\$ 2,290 4,392	\$ 2,252 4,565	(2%) 4%
Citi Retail Services		1,610		1,714		1,706		1,747		1,402	(20%)	(13%)	3,284	3,149	(4%)
Total	\$	4,966	\$	5,179	\$	5,253	\$	5,224	\$	4,742	(9%)	(5%)	<u>\$ 9,966</u>	\$ 9,966	-
Net Credit Losses on Loans by Business Retail Banking	\$	40	\$	40	\$	42	\$	37	\$	33	(11%)	(18%)	\$ 79	\$ 70	(11%)
Citi-Branded Cards		723		712	·	723	·	795	·	795	-	`10%´	1,429	1,590	11%
Citi Retail Services	¢	654	<u>e</u>	598	¢	643	e	694	<u>e</u>	656	(5%)	-	1,317	1,350	3% 7%
Total	\$	1,417	\$	1,350	\$	1,408	\$	1,526	\$	1,484	(3%)	5%	<u>\$ 2,825</u>	<u>\$ 3,010</u>	1 70
Income (Loss) from Continuing Operations by Business Retail Banking	\$	56 364	\$	67 441	\$	52 555	\$	(73) (529)	\$	(82) (381)	(12%) 28%	NM NM	\$77 746	\$ (155) (910)	NM NM

Citi-Branded Cards Citi Retail Services	243	376	363	(308)	4	NM	(98%)	547	(304)	NM
Total	\$ 663	\$ 884	\$ 970	\$ (910)	\$ (459)	50%	NM	<u>\$ 1,370</u>	\$ (1,369)	NM

NM Not meaningful. Reclassified to conform to the current period's presentation.

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 In (Decreas 1Q20	
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted)							
Branches (actual) Accounts (in millions) Average Deposits Investment Sales Investment AUMs	688 9.1 \$ 151.6 9.6 68.2	687 9.1 \$ 153.6 9.6 68.5	687 9.1 \$ 156.2 9.8 72.2	687 9.1 \$ 161.3 12.4 62.0	687 9.1 \$ 172.5 11.0 69.3	- 7% (11%) 12%	- 14% 15% 2%
Average Loans	47.8	48.6	49.8	50.5	52.2	3%	9%
EOP Loans: Mortgages Personal, Small Business and Other Total EOP Loans	45.3 2.9 \$ 48.2	46.3 2.8 <u>\$ 49.1</u>	47.5 2.8 <u>\$ 50.3</u>	47.9 2.9 \$ 50.8	48.9 4.2 <u>\$ 53.1</u>	2% 45% 5%	8% 45% 10%
Mortgage Originations (1)	\$ 3.9	\$ 5.0	\$ 6.0	\$ 4.1	\$ 6.4	56%	64%
Third Party Mortgage Servicing Portfolio (EOP)	44.5	44.2	43.8	43.9	43.5	(1%)	(2%)
Net Servicing and Gain/(Loss) on Sale (in millions)	31.3	32.9	38.2	86.3	81.8	(5%)	NM
Saleable Mortgage Rate Locks	1.5	1.9	2.0	2.9	2.2	(24%)	47%
Net Interest Revenue on Loans (in millions) As a % of Average Loans	175 1.47%	171 1.40%	178 1.42%	184 1.47%	179 1.38%	(3%)	2%
Net Credit Losses on Loans (in millions) As a % of Average Loans	\$ 40 0.34%	\$ 40 0.33%	\$ 42 0.33%	\$ 37 0.29%	\$ 33 0.25%	(11%)	(18%)
Loans 90+ Days Past Due (in millions) ⁽²⁾ As a % of EOP Loans	\$ 133 0.28%	\$ 125 0.26%	\$ 146 0.29%	\$ 161 0.32%	\$ 182 0.35%	13%	37%
Loans 30-89 Days Past Due (in millions) ⁽²⁾ As a % of EOP Loans	\$ 341 0.72%	\$ 313 0.65%	\$ 334 0.67%	\$ 298 0.59%	\$ 440 0.84%	48%	29%

(1)

(2)

Originations of residential first mortgages. The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were \$162 million and (\$0.6 billion), \$150 million and (\$0.6 billion), \$135 million and (\$0.5 billion), \$124 million and (\$0.5 billion), and \$130 million and (\$0.5 billion) as of June 30, 2019, September 30, 2019, December 31, 2019, March 31, 2020 and June 30, 2020, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were \$89 million and (\$0.6 billion), \$78 million and (\$0.6 billion), \$72 million and (\$0.5 billion), and \$64 million and (\$0.5 billion), and \$86 million and (\$0.5 billion) as of June 30, 2019, September 30, 2019, December 31, 2019, March 31, 2020 and June 30, 2020, respectively.

NM Not meaningful. Reclassified to conform to the current period's presentation.

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020		ncrease/ se) from 2Q19
Citi-Branded Cards Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts (in millions) Purchase Sales (in billions) Average Loans (in billions) ⁽¹⁾	34.8 \$ 93.2 88.4	34.7 \$ 93.5 90.5	34.9 \$98.1 92.4	35.0 \$ 85.8 92.3	34.6 \$ 73.8 82.6	(1%) (14%) (11%)	(1%) (21%) (7%)
EOP Loans (in billions) ⁽¹⁾ Average Yield ⁽²⁾	90.6 11.13%	91.5 11.19%	96.3 10.96%	88.4 10.86%	82.6 10.73%	(7%) (1%)	(9%) (4%)
Total Net Interest Revenue ⁽³⁾ As a % of Avg. Loans ⁽³⁾ Net Credit Losses on Loans As a % of Average Loans	\$ 1,974 8.96% \$ 723 3.28%	\$ 2,084 9.14% \$ 712 3.12%	\$ 2,144 9.21% \$ 723 3.10%	\$ 2,142 9.33% \$ 795 3.46%	\$ 2,003 9.75% \$ 795 3.87%	(6%) -	1% 10%
Net Credit Margin ⁽⁴⁾ As a % of Average Loans ⁽⁴⁾ Loans 90+ Days Past Due As a % of EOP Loans	\$ 1,470 6.67% \$ 799 0.88%	\$ 1,621 7.11% \$ 807 0.88%	\$ 1,715 7.36% \$ 915 0.95%	\$ 1,550 6.75% \$ 891 1.01%	\$ 1,417 6.90% \$ 784 0.95%	(9%) (12%)	(4%) (2%)
Loans 30-89 Days Past Due ⁽⁵⁾ As a % of EOP Loans	\$ 705 0.78%	\$ 800 0.87%	\$ 814 0.85%	\$ 770 0.87%	\$ 594 0.72%	(23%)	(16%)
Citi Retail Services Key Indicators (in millions of dollars, except as otherwise noted) (1) EOP Open Accounts	84.1	83.0	82.9	81.9	80.1	(2%)	(5%)
Purchase Sales (in billions) Average Loans (in billions) ⁽¹⁾ EOP Loans (in billions) ⁽¹⁾ Average Yield ⁽²⁾	\$22.5 49.1 49.6 18.10%	\$21.7 49.7 50.0 18.08%	\$25.1 50.5 52.9 17.66%	\$ 18.0 50.5 48.9 17.78%	\$ 16.9 46.2 45.4 17.29%	(6%) (9%) (7%) (3%)	(25%) (6%) (8%) (4%)
Total Net Interest Revenue ⁽³⁾ As a % of Avg. Loans ⁽³⁾ Net Credit Losses on Loans	\$ 2,036 16.63% \$ 654	\$ 2,136 17.05% \$ 598	\$ 2,121 16.66% \$ 643	\$ 2,119 16.88% \$ 694	\$ 1,887 16.43% \$ 656	(11%) (5%)	(7%)
As a % of Average Loans Net Credit Margin ⁽⁴⁾ As a % of Avg. Loans ⁽⁴⁾ Loans 90+ Days Past Due	5.34% \$953 7.79% \$840	4.77% \$ 1,113 8.88% \$ 923	5.05% \$ 1,061 8.34% \$ 1,012	5.53% \$ 1,048 8.35% \$ 958	5.71% \$741 6.45% \$811	(29%) (15%)	(22%) (3%)
As a % of EOP Loans Loans 30-89 Days Past Due ⁽⁵⁾ As a % of EOP Loans	1.69% 831 1.68%	1.85% 943 1.89%	\$ 1,012 1.91% \$ 945 1.79%	1.96% 903 1.85%	1.79% 611 1.35%	(32%)	(26%)

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

(1) (2) (3) Average yield is calculated as gross interest revenue earned on loans divided by average loans.

Net interest revenue includes certain fees that are recorded as interest revenue.

Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims. (4)

(5) The decrease in loans 30-89 days past due at June 30, 2020 reflect the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING LATIN AMERICA ⁽¹⁾ Page 1 (In millions of dollars, except as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 In (Decreat 1Q20		Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue ⁽²⁾ Total Revenues, Net of Interest Expense Total Operating Expenses Net Credit Losses on Loans Credit Reserve Build / (Release) for Loans	\$918 402 1,320 704 279 3	\$ 913 356 1,269 724 275 (34)	\$931 446 1,377 782 259 (5)	\$ 887 5 312 1,199 699 277 265	\$ 755 295 1,050 604 209 202	(15%) (5%) (12%) (14%) (25%) (24%)	(18%) (27%) (20%) (14%) (25%) NM	\$ 1,795 797 2,592 1,377 575 1	\$ 1,642 607 2,249 1,303 486 467	(9%) (24%) (13%) (5%) (15%) NM
Provision for Credit Losses on Unfunded Lending Commitments Provisions for Benefits and Claims, HTM Debt Securities and Other Assets Provisions for Credit Losses and for Benefits and Claims (PBC) Income (Loss) from Continuing Operations before Taxes Income Taxes (Benefits) Income (Loss) from Continuing Operations Noncontrolling Interests	13 295 321 87 234	13 254 291 74 217	22 276 319 85 234	15 557 (57) (21) (36)	16 427 19 1 18	7% (23%) NM NM NM	23% 45% (94%) (99%) (92%)	19 595 620 170 450	31 984 (38) (20) (18)	63% 65% NM NM NM
Net Income (Loss) Average Assets (in billions) Return on Average Assets Efficiency Ratio	\$ <u>234</u> \$ <u>34</u> 2.76% 53%	\$ 217 \$ 35 2.46% 57%	\$ 234 \$ 37 2.51% 57%	\$ (36) \$ 35 (0.41%) 58%	\$ 30 0.24% 58%	NM (14%)	(92%) (12%)	\$ 450 \$ 34 2.67% 53%	\$(18) 33 (0.11%) 58%	NM (3%)
Net Credit Losses on Loans as a percentage of Average Loans	6.54%	6.42%	5.91%	6.67%	6.27%			6.74%	6.47%	
Revenue by Business Retail Banking Citi-Branded Cards Total	\$ 903 417 <u>\$ 1,320</u>	\$ 851 418 \$ 1,269	\$ 932 445 \$ 1,377	\$ 783 416 \$ 1,199	345	(10%) (17%) (12%)	(22%) (17%) (20%)	\$ 1,802 790 \$ 2,592	\$ 1,488 761 \$ 2,249	(17%) (4%) (13%)
Net Credit Losses on Loans by Business Retail Banking Citl-Branded Cards Total	\$ 123 156 \$ 279	\$ 119 156 \$ 275	\$ 116 143 \$ 259	\$ 130 147 \$ 277	115	(28%) (22%) (25%)	(24%) (26%) (25%)	\$ 259 316 \$ 575	\$ 224 262 \$ 486	(14%) (17%) (15%)
Income from Continuing Operations by Business Retail Banking Citi-Branded Cards Total	\$ 164 70 \$ 234	\$ 134 83 \$ 217	\$ 141 93 \$ 234	\$ (23) (13) \$ (36)	20	91% NM NM	NM (71%) (92%)	\$ 325 125 \$ 450	\$ (25) 7 <u>\$ (18)</u>	NM (94%) NM
FX Translation Impact Total Revenue - as Reported Impact of FX Translation ⁽²⁾ Total Revenues - Ex-FX ⁽²⁾	\$ 1,320 (193) \$ 1,127	\$ 1,269 (169) \$ 1,100	\$ 1,377 (210) \$ 1,167	\$ 1,199 (111) \$ 1,088	-	(12%) (3%)	(20%) (7%)	\$ 2,592 (266) <u>\$ 2,326</u>	\$ 2,249 - <u>\$ 2,249</u>	(13%) (3%)
Total Operating Expenses - as Reported	\$ 704	\$ 724	\$ 782	\$ 699		(14%)	(14%)	\$ 1,377	\$ 1,303	(5%)
Impact of FX Translation ⁽²⁾ Total Operating Expenses - Ex-FX ⁽²⁾	(97) <u>607</u>	(93) \$ 631	(113) \$ 669	(63) \$ 636	\$ 604	(5%)	-	(132) \$ 1,245	\$ 1,303	5%
Total Provisions for Credit Losses and PBC - as Reported Impact of FX Translation ⁽²⁾	\$ 295 (52)	\$ 254 (38)	\$ 276 (46)	\$	-	(23%)	45%	\$ 595 (70)	\$ 984	65%
Total Provisions for Credit Losses and PBC - Ex-FX ⁽²⁾	\$ 243	\$ 216	\$ 230	\$ 497	\$ 427	(14%)	76%	\$ 525	\$ 984	87%
Net Income (Loss) - as Reported Impact of FX Translation ⁽²⁾ Total Net Income (Loss) - Ex-FX ⁽²⁾	\$ 234 (31) \$ 203	\$ 217 (27) \$ 190	\$ 234 (36) \$ 198	\$ (36) 11 \$ (25)	-	NM NM	(92%) (91%)	\$ 450 (44) \$ 406	\$ (18) <u>-</u> \$ (18)	NM NM

Latin America GCB consists of Citi's consumer banking operations in Mexico.
 Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 2Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures. NM Not meaningful.
 Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING LATIN AMERICA Page 2

				3Q		4Q	1Q			2Q	2Q20 In (Decrea	crease/ se) from
		2Q 2019		2019		2019		2020		2020	1Q20	2Q1
etail Banking Key Indicators (in billions of dollars, except as otherwise noted)												
ranches (actual)		1,459		1,458		1,419		1,411		1,406	-	(4%
ccounts (in millions)		30.3		30.3		30.1		29.9		29.5	(1%)	(3%
verage Deposits	\$	22.8	\$	22.5	\$	23.0	\$	22.9	\$	20.6	(10%)	(10
vestment Sales		3.4		3.4		3.7		3.7		3.1	(16%)	(99
vestment AUMs:												
AUMS		23.0		23.9		25.4		20.1		22.2	10%	(39
AUMs Related to the Retirement Services Business		34.8		35.5		38.4		29.1		33.0	13%	(59
otal AUMs		57.8		59.4		63.8		49.2	_	55.2	12%	(49
verage Loans		11.5		11.4		11.6		11.1		9.1	(18%)	(21
DP Loans:												
Mortgages		4.2		4.2		4.4		3.5		3.4	(3%)	(19
Personal, Small Business and Other		7.2		7.0		7.3		5.7		5.6	(2%)	(22
tal EOP Loans	\$	11.4	\$	11.2	\$	11.7	\$	9.2	\$	9.0	(2%)	(21
	=								=			
tal Net Interest Revenue (in millions) ⁽¹⁾	\$	578	\$	572	\$	578	\$	548	\$	473	(14%)	(18
As a % of Average Loans ⁽¹⁾		20.16%		19.91%		19.77%		9.86%		20.91%		
et Credit Losses on Loans (in millions)	\$	123	\$	119	\$	116	\$	130	\$	94	(28%)	(24
As a % of Average Loans		4.29%		4.14%		3.97%		4.71%		4.15%		
ans 90+ Days Past Due (in millions)	\$	108	\$	97	\$	106	\$	90	\$	121	34%	12
As a % of EOP Loans		0.95%		0.87%		0.91%		0.98%		1.34%		
oans 30-89 Days Past Due (in millions) As a % of EOP Loans	\$	191 1.68%	\$	191 1.71%	\$	180 1.54%	\$	140 1.52%	\$	151 1.68%	8%	(21
ti-Branded Cards Key Indicators (in billions of dollars, except as otherwise ted)		- 4				5.0		5.0		5.0	(40())	(70
DP Open Accounts (in millions)	~	5.4	•	5.3	•	5.3	•	5.2	•	5.0	(4%)	(79
urchase Sales	\$	4.7	\$	4.7	\$	5.4	\$	4.0	\$	2.6	(35%)	(45
	\$ \$	5.6	\$ \$	5.6	\$ \$	5.8	\$ \$	5.6	\$ \$	4.3	(23%)	(23
OP Loans ⁽²⁾ verage Yield ⁽³⁾	\$	5.7 25.21%	\$	5.5 24.97%	\$	6.0 24.91%		4.5 5.03%	\$	4.2 25.50%	(7%) 2%	(26 1
lerage field		20.2170		24.97 %		24.91%	2	5.03%		25.50%	2 70	
tal Net Interest Revenue (in millions) ⁽⁴⁾	\$	340	\$	341	\$	353	\$	339	\$	282	(17%)	(17
As a % of Average Loans ⁽⁴⁾		24.35%		24.16%		24.15%		4.35%		26.38%		
et Credit Losses on Loans (in millions)	\$	156	\$	156	\$	143	\$	147	\$	115	(22%)	(26
		11.17%		11.05%		9.78%		0.56%		10.76%		
As a % of Average Loans		268	\$	269	\$	307	\$	274	\$	233	(15%)	(13
et Credit Margin (in millions) ⁽⁵⁾	\$					21.00%		9.68%		21.79%		
et Credit Margin (in millions) ⁽⁵⁾ As a % of Average Loans ⁽⁵⁾		19.20%		19.06%						160	32%	(5
et Credit Margin (in millions) ⁽⁵⁾ As a % of Average Loans ⁽⁵⁾ pans 90+ Days Past Due (in millions)	\$ \$	19.20% 169	\$	152	\$	165	\$	121	\$		52 /0	(0
et Credit Margin (in millions) ⁽⁵⁾ As a % of Average Loans ⁽⁵⁾ oans 90+ Days Past Due (in millions) As a % of EOP Loans	\$	19.20% 169 2.96%		152 2.76%		2.75%	·	2.69%	·	3.81%		
et Credit Margin (in millions) ⁽⁵⁾ As a % of Average Loans ⁽⁵⁾ bans 90+ Days Past Due (in millions)		19.20% 169	\$ \$	152	\$ \$		\$ \$		ф \$		(16%)	(30

Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims. The decrease in loans 30-89 days past due at June 30, 2020 reflect the impact of loan modifications that were implemented during the second quarter of 2020 (6) related to various COVID-19 consumer relief programs.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING ASIA ⁽¹⁾ PAGE 1 (In millions of dollars, except as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 In (Decreas 1Q20		Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Net Interest Revenue Non-Interest Revenue Total Revenues, Net of Interest Expense Total Operating Expenses Net Credit Losses on Loans Credit Reserve Build / (Release) for Loans Provision for Credit Losses on Unfunded Lending Commitments	\$ 1,170 677 1,847 1,146 174 10	\$ 1,173 668 1,841 1,133 177 2	\$ 1,188 641 1,829 1,141 175 16	\$ 1,149 602 1,751 1,133 180 202	\$ 1,072 475 1,547 1,063 194 259	(7%) (21%) (12%) (6%) 8% 28%	(8%) (30%) (16%) (7%) 11% NM	\$ 2,336 1,329 3,665 2,317 338 (10)	\$ 2,221 1,077 3,298 2,196 374 461	(5%) (19%) (10%) (5%) 11% NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets Provisions for Credit Losses and for Benefits and Claims (PBC) Income from Continuing Operations before Taxes Income Taxes (Benefits) Income from Continuing Operations Noncontrolling Interests Net Income Average Assets (in billions)	184 517 113 404 1 \$ 403 \$ 121 \$ 221	179 529 127 402 2 \$ 400 \$ 122 122 \$ 20%	191 497 123 374 3 \$ 371 \$ 125 1 125	382 236 45 191 (1) \$ 192 \$ 125	3 456 28 (15) 43 (2) \$ 45 (2) \$ 45 (2) \$ 124 (2) 5 (15) (15) (15) (15) (15) (15) (15) (NM 19% (88%) NM (77%) (100%) (77%) (1%)	NM NM (95%) NM (89%) NM (89%) 2%	328 1,020 219 801 1 \$ 800 \$ 121 \$ 20%	3 838 264 30 234 (3) \$ 237 \$ 125 \$ 29%	NM (74%) (86%) (71%) NM (70%) 3%
Return on Average Assets Efficiency Ratio Net Credit Losses on Loans as a percentage of Average Loans	1.34% 62% 0.90%	1.30% 62% 0.90%	1.18% 62% 0.86%	0.62% 65% 0.90%	0.15% 69% 1.01%			1.33% 63% 0.88%	0.38% 67% 0.96%	
Revenue by Business Retail Banking Citi-Branded Cards Total	\$ 1,140 707 \$ 1,847	\$ 1,135 706 \$ 1,841	\$ 1,084 745 \$ 1,829	\$ 1,133 618 \$ 1,751	\$ 1,009 538 \$ 1,547	(11%) (13%) (12%)	(11%) (24%) (16%)	\$ 2,216 1,449 \$ 3,665	\$ 2,142 1,156 \$ 3,298	(3%) (20%) (10%)
Net Credit Losses on Loans by Business Retail Banking Citi-Branded Cards Total	\$ 62 <u>112</u> \$ 174	\$ 66 <u>111</u> \$ 177	\$69 106 \$175	\$ 68 112 \$ 180	\$ 77 <u>117</u> \$ 194	13% 4% 8%	24% 4% 11%	\$ 120 218 \$ 338	\$ 145 229 \$ 374	21% 5% 11%
Income from Continuing Operations by Business Retail Banking Citi-Branded Cards Total	\$ 297 107 \$ 404	\$ 291 111 \$ 402	\$ 231 143 \$ 374	\$ 216 (25) \$ 191	\$ 155 (112) <u>\$ 43</u>	(28%) NM (77%)	(48%) NM (89%)	\$ 524 277 \$ 801	\$ 371 (137) \$ 234	(29%) NM (71%)
FX Translation Impact Total Revenue - as Reported Impact of FX Translation ⁽²⁾ Total Revenues - Ex-FX ⁽²⁾	\$ 1,847 (35) \$ 1,812	\$ 1,841 (22) \$ 1,819	\$ 1,829 (41) \$ 1,788	\$ 1,751 (4) \$ 1,747	\$ 1,547 <u>-</u> \$ 1,547	(12%) (11%)	(16%) (15%)	\$ 3,665 (77) \$ 3,588	\$ 3,298 <u>-</u> \$ 3,298	(10%) (8%)
Total Operating Expenses - as Reported Impact of FX Translation ⁽²⁾ Total Operating Expenses - Ex-FX ⁽²⁾	\$ 1,146 (24) <u>\$ 1,122</u>	\$ 1,133 (14) <u>\$ 1,119</u>	\$ 1,141 (27) <u>\$ 1,114</u>	\$ 1,133 (5) \$ 1,128	\$ 1,063 - <u>\$ 1,063</u>	(6%) (6%)	(7%) (5%)	\$ 2,317 (54) <u>\$ 2,263</u>	\$ 2,196 <u>-</u> <u>\$ 2,196</u>	(5%) (3%)
Provisions for Credit Losses and PBC - as Reported Impact of FX Translation ⁽²⁾ Total Provisions for Credit Losses and PBC - Ex-FX ⁽²⁾	\$ 184 (5) <u>\$ 179</u>	\$ 179 (4) <u>\$ 175</u>	\$ 191 (5) <u>\$ 186</u>	\$ 382 (2) \$ 380	\$ 456 <u>\$ 456</u>	19% 20%	NM NM	\$ 328 (13) <u>\$ 315</u>	\$ 838 <u>-</u> \$ 838	NM NM
Net Income - as Reported Impact of FX Translation ⁽²⁾ Total Net Income - Ex-FX ⁽²⁾	\$ 403 (2) <u>\$ 401</u>	\$ 400 (2) \$ 398	\$ 371 (5) <u>\$ 366</u>	\$ 192 2 \$ 194	\$ 45 - <u>\$ 45</u>	(77%) (77%)	(89%) (89%)	\$ 800 (5) <u>\$ 795</u>	\$ 237 \$ 237	(70%) (70%)

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented. Reflects the impact of foreign currency (FX) translation into U.S. dollars at the 2Q20 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures. (1) (2)

NM Not meaningful. Reclassified to conform to the current period's presentation.

	2Q 2019	<u>3Q</u> 2019	4Q 2019	<u> 1Q</u> 2020	2Q 2020	2Q20 In (Decrea: 1Q20	
	2019		2019	2020	2020	1020	2019
Retail Banking Key Indicators (in billions of dollars, except as otherwise noted) Branches (actual) Accounts (in millions) Average Deposits Investment Sales Investment AUMs Average Loans EOP Loans:	25 16 \$ 100 \$ 9 \$ 65 \$ 58	.1 16.4 .8 \$ 100.7 .8 \$ 10.9 .4 \$ 65.4	242 16.7 \$ 103.4 \$ 9.2 \$ 68.9 \$ 61.6	236 16.9 \$ 105.9 \$ 13.5 \$ 56.0 \$ 61.5	234 16.9 \$ 108.8 \$ 11.5 \$ 62.4 \$ 60.5	(1%) - 3% (15%) 11% (2%)	(7%) 5% 8% 17% (5%) 3%
Mortgages Personal, Small Business and Other Total EOP Loans	\$ 32 27 \$ 60	.7 27.8	\$ 33.2 29.6 \$ 62.8	\$ 31.9 28.3 \$ 60.2	\$ 33.3 28.2 \$ 61.5	4% - 2%	3% 2% 2%
Total Net Interest Revenue (in millions) ⁽²⁾ As a % of Average Loans ⁽²⁾	\$ 68 4.65	% 4.51%	\$ 673 4.33%	\$ 658 4.30%	\$ 628 4.17%	(5%)	(8%)
Net Credit Losses on Loans (in millions) As a % of Average Loans	\$ 6 0.42		\$69 0.44%	\$68 0.44%	\$77 0.51%	13%	24%
Loans 90+ Days Past Due (in millions)	\$ 17		\$ 186 0.30%	\$ 178	\$ 194 0.32%	9%	11%
As a % of EOP Loans Loans 30-89 Days Past Due (in millions) As a % of EOP Loans	0.29 \$29 0.50	9 \$ 299	0.30% \$ 302 0.48%	0.30% \$356 0.59%	0.32% \$327 0.53%	(8%)	9%
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted) EOP Open Accounts (in millions) Purchase Sales Average Loans ⁽³⁾ EOP Loans ⁽³⁾ Average Yield ⁽⁴⁾	15. \$21. \$18. \$19. 12.33'	.6 \$ 21.9 .9 \$ 18.8 .2 \$ 18.8	15.2 \$23.4 \$19.3 \$19.9 12.42%	15.2 \$ 19.8 \$ 18.8 \$ 17.3 12.37%	14.9 \$ 15.0 \$ 16.6 \$ 16.8 12.78%	(2%) (24%) (12%) (3%) 3%	(2%) (31%) (12%) (13%) 4%
Total Net Interest Revenue (in millions) ⁽⁵⁾ As a % of Average Loans ⁽⁶⁾	\$ 48 10.36		\$515 10.59%	\$ 491 10.50%	\$ 444 10.76%	(10%)	(9%)
Net Credit Losses on Loans (in millions) As a % of Average Loans	\$ 11 2.38	2 \$ 111	\$ 106 2.18%	\$ 112 2.40%	\$ 117 2.83%	4%	4%
As a % of Average Loans ⁽⁶⁾ As a % of Average Loans ⁽⁶⁾	\$ 59 12.63	5 \$ 595	\$ 639 13.14%	\$ 506 10.83%	\$ 421 10.20%	(17%)	(29%)
Loans 90+ Days Past Due As a % of EOP Loans	\$ 20 1.05	2 \$ 196	\$ 207 1.04%	\$ 204 1.18%	\$ 214 1.27%	5%	6%
Loans 30-89 Days Past Due As a % of EOP Loans	\$ 25 1.34	57 \$ 249	\$ 267 1.34%	\$ 271 1.57%	\$ 269 1.60%	(1%)	5%

Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
 Also includes net interest revenue related to the region's average deposit balances in excess of the average loan (3)
 Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees red
 Average yield is gross interest revenue earned on loans divided by average loans.
 Net interest revenue includes certain fees that are recorded as interest revenue.
 Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Also includes net interest revenue related to the region's average deposit balances in excess of the average loan portfolio. Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Reclassified to conform to the current period's presentation.

INSTITUTIONAL CLIENTS GROUP (In millions of dollars, except as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 In (Decrea: 1Q20		Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Commissions and Fees	\$ 1,079	\$ 1,126	\$ 1,103	\$ 1,222	\$ 1,027	(16%)	(5%)	\$ 2,233	\$ 2,249	1%
Administration and Other Fiduciary Fees	709	707	657	691	684	(1%)	(4%)	1,392	1,375	(1%)
Investment Banking	1,101	1,045	1,181	1,231	1,526	24%	39%	2,214	2,757	25%
Principal Transactions	1,936	2,583	1,405	5,359	3,909	(27%)	NM	4,574	9,268	NM
Other (1) Total Non-Interest Revenue	5.546	<u>319</u> 5.780	509 4,855	(114) 8,389	419 7,565	NM (10%)	(42%) 36%	1,001	305	(70%) 40%
Net Interest Revenue (including Dividends)	4,509	4,071	4,855	4,095	4,572	12%	1%	8,659	8,667	40%
Total Revenues, Net of Interest Expense	10,055	9,851	9,377	12,484	12,137	(3%)	21%	20,073	24.621	23%
Total Operating Expenses	5,548	5,611	5,446	5,810	5,933	2%	7%	11,167	11,743	5%
Net Credit Losses on Loans	91	110	115	127	324	NM	NM	169	451	NM
Credit Reserve Build / (Release) for Loans	52	36	57	1,316	3,370	NM	NM	(22)	4,686	NM
Provision for Credit Losses on Unfunded Lending Commitments Provisions for credit losses for HTM Debt Securities and Other Assets	(11)	7	74	553 8	107 53	(81%) NM	NM NM	17	660 61	NM NM
Provisions for Credit Losses and for Benefits and Claims	132	153	246	2.004	3.854	92%	NM	164	5.858	NM
Income from Continuing Operations before Taxes	4.375	4.087	3,685	4.670	2.350	(50%)	(46%)	8.742	7.020	(20%)
Income Taxes	950	858	807	1,044	470	(55%)	(51%)	1,905	1,514	(21%)
Income from Continuing Operations	3,425	3,229	2,878	3,626	1,880	(48%)	(45%)	6,837	5,506	(19%)
Noncontrolling Interests	10	8	11	(1)	5	NM	(50%)	21	4	(81%)
Net Income	\$ 3,415	\$ 3,221	\$ 2,867	\$ 3,627	\$ 1,875	(48%)	(45%)	\$ 6,816	\$ 5,502	(19%)
EOP Assets (in billions)	\$ 1,501	\$ 1,525	\$ 1,447	\$ 1,723	\$ 1,716	-	14%			
Average Assets (in billions)	1,497	1,511	1,503	1,580	1,756	11%	17%	\$ 1,479	\$ 1,668	13%
Return on Average Assets (ROA)	0.91% 55%	0.85% 57%	0.76% 58%	0.92% 47%	0.43% 49%			0.93% 56%	0.66%	
Efficiency Ratio	55%	57%	58%	47%	49%			56%	48%	
Revenue by Region										
North America	\$ 3,632	\$ 3,244	\$ 3,314	\$ 4,947	\$ 4,987	1%	37%	\$ 6,901	\$ 9,934	44%
EMEA	2,960	3,138	2,738	3,470	3,392	(2%)	15%	6,130	6,862	12%
Latin America	1,307	1,294	1,297 2.028	1,418	1,207	(15%)	(8%) 18%	2,575 4,467	2,625	2% 16%
Asia Total Revenues, net of Interest Expense	2,156	2,175 \$ 9,851	\$ 9.377	2,649	2,551	(4%) (3%)	21%	\$ 20.073	5,200 \$ 24.621	23%
Total Revenues, net of interest Expense	\$ 10,000	\$ 3,031	φ 3,311	φ 12,404	φ 12,157	(070)	2170	\$ 20,073	φ 24,021	2070
Income (loss) from Continuing Operations by Region										
North America	\$ 1,050	\$ 818	\$ 895	\$ 896	\$ 660	(26%)	(37%)	\$ 1,798	\$ 1,556	(13%)
EMEA	1,005	1,060	677	1,035	493	(52%)	(51%)	2,130	1,528	(28%)
Latin America	519	487	565	526	(194)	NM	NM	1,059	332	(69%)
Asia	851 \$ 3.425	864 \$ 3.229	741 \$ 2,878	1,169 \$ 3,626	921 \$ 1,880	(21%) (48%)	8% (45%)	1,850 \$ 6,837	2,090 \$ 5,506	13% (19%)
Income from Continuing Operations	\$ 3,423	φ 3,223	φ 2,070	φ 3,020	φ 1,000	(4070)	(4070)	÷ 0,057	\$ 3,300	(1070)
Average Loans by Region (in billions)										
North America	\$ 188	\$ 189	\$ 191	\$ 196	\$ 215	10%	14%	\$ 185	\$ 205	11%
EMEA	85	88	89	88	91	3%	7%	85	90	6%
Latin America	41	39	38	38	43	13%	5%	42	41	(2%)
Asia	73 \$ 387	73 \$389	73 \$ 391	73 \$395	73 \$ 422	- 7%	9%	74 \$ 386	73 \$ 409	(1%) 6%
Total	<u>ə 307</u>	\$ 389	\$ 391	\$ 395	ş 422	1 70	970	\$ 300	<u> </u>	0.70
EOP Deposits by Region (in billions)										
North America	\$ 356	\$ 393	\$ 375	\$ 444	\$ 471	6%	33%			
EMEA	196	195	190	210	212	1%	8%			
Latin America	34	34	36	36	40	10%	17%			
Asia	166	173	167	188	185	(1%)	11%			
Total	\$ 752	\$ 795	\$ 768	\$ 878	\$ 908	3%	21%			
EOP Deposits by Business (in billions)										
Treasury and Trade Solutions	\$ 525	\$ 548	\$ 536	\$ 621	\$ 658	6%	25%			
All Other ICG Businesses	227	247	232	257	250	(3%)	10%			
Total	\$ 752	\$ 795	\$ 768	\$ 878	\$ 908	3%	21%			

(1) 2Q19 includes a \$355 million gain on Citi's investment in Tradeweb.

NM Not meaningful. Reclassified to conform to the current period's presentation.

INSTITUTIONAL CLIENTS GROUP **REVENUES BY BUSINESS**

(In millions of dollars, except as otherwise noted)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020		crease/ se) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Revenue Details								1		(=======)
Investment Banking Advisory Equity Underwriting Debt Underwriting Total Investment Banking Treasury and Trade Solutions Corporate Lending – Excluding Gain/(Loss) on Loan Hedges ⁽¹⁾ Private Bank - Excluding Gain/(Loss) on Loan Hedges ⁽¹⁾ Total Banking Revenues (Ex-Gain/(Loss) on Loan Hedges) ⁽¹⁾	\$ 232 314 737 1,283 2,587 725 866 \$ 5,461	\$ 276 247 705 1,228 2,559 715 865 \$5,367	\$ 373 240 738 1,351 2,608 732 847 \$5,538	\$ 386 180 788 1,354 2,423 448 949 \$ 5,174	\$ 229 491 1,039 2,307 646 956 \$ 5,668	(41%) NM 32% 30% (5%) 44% 1% 10%	(1)% 56% 41% 37% (11%) (11%) 10% 4%	\$ 610 486 1,541 2,637 5,126 1,474 1,746 \$10,983	\$ 615 671 1,827 3,113 4,730 1,094 1,905 \$ 10,842	1% 38% 19% 18% (8%) (26%) 9% (1%)
Gain/(Loss) on Loan Hedges ^(I) Total Banking Revenues including G/(L) on Loan Hedges ^(I)	(75) \$ 5,386	(33) \$5,334	(93) \$5,445	816 \$ 5,990	(431) \$ 5,237	NM (13%)	NM (3%)	(306) \$10,677	385 \$ 11,227	NM 5%
Fixed Income Markets Equity Markets Securities Services Other Total Markets and Securities Services	\$ 3,323 790 682 (126) \$ 4,669	\$3,211 760 664 (118) \$4,517	\$2,898 516 647 (129) \$3,932	\$ 4,786 1,169 645 (106) \$ 6,494	\$ 5,595 770 619 (84) \$ 6,900	17% (34%) (4%) 21% 6%	68% (3%) (9%) 33% 48%	\$ 6,775 1,632 1,320 (331) \$ 9,396	\$ 10,381 1,939 1,264 (190) \$ 13,394	53% 19% (4%) 43% 43%
Total Revenues, net of Interest Expense	\$10,055	\$9,851	\$9,377	\$12,484	\$12,137	(3%)	21%	\$20,073	\$ 24,621	23%
Taxable-equivalent adjustments (2)	<u>\$ 105</u>	\$ 122	<u>\$ 117</u>	<u>\$86</u>	\$88	2%	(16%)	<u>\$ 209</u>	<u>\$ 174</u>	(17%)
Total ICG Revenues including taxable-equivalent adjustments ⁽²⁾	\$10,160	\$9,973	\$9,494	\$12,570	\$12,225	(3%)	20%	\$20,282	\$ 24,795	22%
Commissions and Fees Principal Transactions ⁽³⁾ Other ⁽⁴⁾ Total Non-Interest Revenue Net Interest Revenue Total Fixed Income Markets	\$ 198 1,870 533 \$ 2,601 722 \$ 3,323	\$ 194 2,080 <u>183</u> \$2,457 <u>754</u> \$3,211	\$ 216 1,334 251 \$1,801 1,097 \$2,898	\$ 189 3,549 (63) \$ 3,675 1,111 \$ 4,786	\$ 154 4,009 234 \$ 4,397 1,198 \$ 5,595	(19%) 13% NM 20% 8% 17%	(22%) NM (56%) 69% 66% 68%	\$ 372 4,247 <u>683</u> \$ 5,302 <u>1,473</u> \$ 6,775	\$ 343 7,558 171 \$ 8,072 2,309 \$ 10,381	(8%) 78% (75%) 52% 57% 53%
Rates and Currencies Spread Products / Other Fixed Income Total Fixed Income Markets	\$ 2,118 1,205 \$ 3,323	\$2,491 720 \$3,211	\$2,214 684 \$2,898	\$ 4,034 752 \$ 4,786	\$ 3,582 2,013 \$ 5,595	(11%) NM 17%	69% 67% 68%	\$ 4,520 2,255 \$ 6,775	\$ 7,616 2,765 \$ 10,381	68% 23% 53%
Commissions and Fees Principal Transactions ^(b) Other Total Non-Interest Revenue Net Interest Revenue Total Equity Markets	\$ 274 7 10 \$ 291 499 \$ 790	\$ 287 388 2 \$ 677 83 \$ 760	\$ 267 (16) 153 \$ 404 112 \$ 516	\$ 362 774 8 \$ 1,144 25 \$ 1,169	\$ 305 193 2 \$ 500 270 \$ 770	(16%) (75%) (75%) (56%) NM (34%)	11% NM (80%) 72% (46%) (3%)	\$ 567 403 17 \$ 987 <u>645</u> \$ 1,632	\$ 667 967 10 \$ 1,644 295 \$ 1,939	18% NM (41%) 67% (54%) 19%

Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the private bank and corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures. Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond (1)

(2) investments.

Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank. (3)

(4) 2Q19 includes a \$355 million gain on Citi's investment in Tradeweb.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

CORPORATE / OTHER (1)

(In millions of dollars, except as otherwise noted)

		2Q 2019		3Q 2019		4Q 2019		1Q 2020		2Q 2020		ncrease/ se) from 2Q19	Six Month 2019	Six s Month 2020	YTD 2020 vs. S YTD 2019 Increas (Decrease)
Net Interest Revenue	s	484	\$	443	\$	294	\$	325	\$	(26)	NM	NM	\$ 1,153	\$ 299	(74%)
Non-interest revenue	•	86	•	(9)	•	248	•	(252)	•	316	NM	NM	(11	5) 64	NM
Total Revenues, Net of Interest Expense		570		434	_	542		73		290	NM	(49%)	1,038	363	(65%)
Total Operating Expenses		481		485		635		416		469	13%	(2%)	1,030	885	(14%)
Net Credit Losses		2		1		(13)		(2)		(5)	NM	NM	4	(7) NM
Credit Reserve Build / (Release)		(20)		(16)		2		191		160	(16%)	NM	(4)	6) 35 ⁻	NM
Provisions for Benefits and Claims, HTM Debt Securities and Other Assets		-		-		-		(2)		3	NM	NM		. <i>'</i>	100%
Provision for Unfunded Lending Commitments		(4)		-		(2)		5		6	20%	NM	(5) 1 ⁻	NM
Total provisions for credit losses and for benefits and claims		(22)		(15)	_	(13)		192		164	(15%)	NM	(4	7) 356	NM
Income from Continuing Operations before Taxes		111		(36)	_	(80)		(535)		(343)	36%	NM	55	(87	3) NM
Income Taxes (Benefits) ⁽²⁾⁽³⁾⁽⁴⁾		45		(247)		(623)		(198)		(178)	10%	NM	(1	6) (37	5) NM
Income (Loss) from Continuing Operations		66		211		543		(337)		(165)	51%	NM	71	(502	NM
Income (Loss) from Discontinued Operations, net of taxes		17		(15)		(4)		(18)		(1)	94%	NM	15	i (1	9) NM
Noncontrolling Interests		(1)		5		2		(4)		(3)	25%	NM	13	(7) NM
Net Income (Loss)	\$	84	\$	191	\$	537	\$	(351)	\$	(163)	54%	NM	\$ 73	\$ (514	NM
EOP Assets (in billions)	\$	97	\$	96	\$	97	\$	94	\$	94	-	(3%)			-
Average Assets (in billions)		98		97		95		94		93	(1%)	(5%)	\$ 99	\$ 94	(5%)
Return on Average Assets		0.34%		0.78%		2.24%		(1.50%)		(0.70%)			0.15%	(1.10%	b)
Efficiency Ratio		84%		112%		117%		570%		162%			99%	244%	
Consumer - North America - Key Indicators															
Average Loans (in billions of dollars)	\$	12.3	\$	11.2	\$	10.4	\$	9.4	\$	8.9	(5%)	(28%)	\$ 13.0	\$ 9.2	2
EOP Loans (in billions of dollars)		11.6		10.8		9.6		9.1		8.6	(5%)	(26%)			
Net Interest Revenue		81		75		77		74		86	16%	6%			
As a % of Average Loans		2.64%		2.66%		2.94%		3.17%		3.89%					
Net Credit Losses (Recoveries)	\$	4	\$	1	\$	(12)	\$	-	\$	(5)	NM	NM	\$ 5	· • ·	5)
As a % of Average Loans		0.13%		0.04%		(0.46%)		0.00%		(0.23%)			0.04%	-0.05%	
Loans 90+ Days Past Due (4)	\$	327	\$	293	\$	278	\$	281	\$	295	5%	(10%)			
As a % of EOP Loans		2.97%		2.82%		3.02%		3.23%		3.60%					
Loans 30-89 Days Past Due (4)	\$	334	\$	288	\$	295	\$	252	\$	261	4%	(22%)			
As a % of EOP Loans		3.04%		2.77%		3.21%		2.90%		3.18%					

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations.

(2) 4Q19 includes discrete tax items of roughly \$540 million, including an approximate \$430 million benefit of a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).

(3) 3Q19 includes discrete tax items of roughly \$230 million, including an approximate \$180 million benefit of a reduction in Citi's valuation allowance related to its DTAs.

(4) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) for each period were \$273 million and (\$0.7 billion), \$249 million and (\$0.6 billion), \$172

million and (\$0.4 billion), \$167 million and (\$0.4 billion), and \$173 million and (\$0.4 billion) as of June 30, 2019, September 30, 2019, December 31, 2019, March 31, 2020 and June 30, 2020, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were \$124 million and (\$0.7 billion), and \$110 million and (\$0.6 billion), \$55 million and (\$0.4 billion), and \$58 million and (\$0.4 billion), and \$57 million and (\$0.4 billion) as of June 30, 2019, September 30, 2019, December 31, 2019, March 31, 2020 and June 30, 2020, respectively.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

AVERAGE BALANCES AND INTEREST RATES (1)(2)(3)(4)(5) **Taxable Equivalent Basis**

	A	verage Volum	nes		Interest		%
	Second	First	Second	Second	First	Second	Second
	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter	Quarter
In millions of dollars, except as otherwise noted	2019	2020	2020(5)	2019	2020	2020(5)	2019
Assets				• =00			4 500
Deposits with Banks	\$ 192,483	\$ 207,130	\$ 305,485	\$ 736	\$ 527	\$ 159	1.53%
Securities Borrowed and Purchased under Resale Agreements ⁽⁶⁾	266,650	268,900	286,110	1,897	1,208	401	2.85%
Trading Account Assets ⁽⁷⁾	245,726	252,458	279,945	2,143	1,594	1,675	3.50%
Investments Total Loans (net of Unearned Income) ⁽⁸⁾	347,401 679.622	381,335	414,779	2,529	2,305	2,121	2.92% 7.08%
		694,675	702,795	11,999	11,268 283	10,166 110	2.70%
Other Interest-Earning Assets	67,885	68,737	75,287	457		-	
Total Average Interest-Earning Assets	\$1,799,767	\$1,873,235	\$2,064,401	\$19,761	\$17,185	\$14,632	4.40%
Liabilities							
Deposits (Excluding Deposit Insurance and FDIC Assessment)	\$ 862,720	\$ 934,451	\$1,033,745	\$ 3,095	\$ 2,389	\$ 1,199	1.44%
Deposit Insurance and FDIC Assessment	-			189	225	270	
Total Deposits	862,720	934,451	1,033,745	3,284	2,614	1,469	1.53%
Securities Loaned and Sold under Repurchase Agreements ⁽⁶⁾	189,045	198,510	224,775	1,724	1,085	453	3.66%
Trading Account Liabilities ⁽⁷⁾	95,004	84,500	92,864	320	239	144	1.35%
Short-Term Borrowings	106,205	106,560	119,078	715	384	140	2.70%
Long-Term Debt ⁽⁹⁾	202,524	202,192	221,524	1,719	1,325	1,303	3.40%
Total Average Interest-Bearing Liabilities	\$1,455,498	\$1,526,213	\$1,691,984	\$ 7,762	\$ 5,647	\$ 3,509	2.14%
Total Average Interest-Bearing Liabilities (Excluding Deposit Insurance and FDIC Assessment)	\$1,455,498	\$1,526,213	\$1,691,986	\$ 7,573	\$ 5,422	\$ 3,239	2.09%
Net Interest Revenue as a % of Average Interest-Earning Assets (NIM)				\$11,999	\$11,538	\$11,123	2.67%
NIR as a % of Average Interest-Earning Assets (NIM) (excluding deposit insurance and FDIC Assessment)				\$12,188	\$11,763	\$11,393	2.72%
2Q20 Increase (Decrease) from:							(50)b
0000 (names a) (Evaluation Dense) (Insurance and EDIO Assessment) ((50)
2Q20 Increase (Decrease) (Excluding Deposit Insurance and FDIC Assessment) from:							(50)b

Interest Revenue includes the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$49 million for 2Q19, \$46 million for 1Q20 and \$43 million for 2Q20. Citigroup average balances and interest rates include both domestic and international operations. Monthly averages have been used by certain subsidiaries where daily averages are unavailable.

(1) (2) (3) (4) (5) (6)

Monthly averages have been used by certain subsidiaries where daily averages are unavailable. Average rate percentage is calculated as annualized interest over average volumes. Second quarter of 2020 is preliminary. Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210). Interest expense on trading account liabilities, respectively. Nonperforming loans are included in the average loan balances. Evolution build finearing in the average loan balances. (7)

(8) (9)

Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions.

Reclassified to conform to the current period's presentation.

DEPOSITS (In billions of dollars)

			10	40			crease/
	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	1Q20	<u>se) from</u> 2Q19
Global Consumer Banking	2019	2019	2019	2020	2020	1020	2019
North America	\$ 153.0	\$ 155.8	\$ 160.5	\$ 166.4	\$ 180.5	8%	18%
Latin America	22.9	21.8	23.8	19.8	21.5	9%	(6%)
Asia (1)	102.7	102.3	106.7	107.8	112.5	4%	10%
Total	278.6	279.9	291.0	294.0	314.5	7%	13%
ICG							
North America	355.9	393.2	374.2	444.6	472.2	6%	33%
EMEA	195.9	194.7	189.9	210.0	211.6	1%	8%
Latin America	34.0	34.3	36.2	36.1	39.7	10%	17%
Asia	166.2	172.7	167.4	187.6	184.9	(1%)	11%
Total	752.0	794.9	767.7	878.3	908.4	3%	21%
Corporate/Other	15.0	13.0	11.9	12.6	10.8	(14%)	(28%)
Total Deposits - EOP	\$ 1,045.6	\$1,087.8	\$1,070.6	\$1,184.9	\$1,233.7	4%	18%
Total Deposits - Average	\$1,039.9	\$1,066.3	\$ 1,089.5	\$1,114.5	\$1,233.9	11%	19%
	<i>†</i> 1,00010	<i>†</i> 1,00010	<i>†</i> 1,00010	<i>•</i> .,	<i><i><i></i></i></i>	1170	1070
Foreign Currency (FX) Translation Impact							
Total EOP Deposits - as Reported	\$ 1,045.6	\$ 1,087.8	\$ 1,070.6	\$ 1,184.9	\$ 1,233.7	4%	18%
Impact of FX Translation (2)	(15.6)	(6.0)	(16.2)	7.6	-		
Total EOP Deposits - Ex-FX (2)	\$ 1,030.0	\$ 1,081.8	\$ 1,054.4	\$ 1,192.5	\$ 1,233.7	3%	20%

Asia GCB includes deposits of certain EMEA countries for all periods presented.
 Reflects the impact of FX translation into U.S. dollars at the second quarter of 2020 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

EOP LOANS

(In billions of dollars)

		2Q		3Q		4Q		1Q		2Q		ncrease/ ise) from
		2019		2019		2019		2020		2020	1Q20	2Q19
Global Consumer Banking												
North America												
Credit Cards	\$	140.2	\$	141.5	\$	149.2	\$	137.3	\$	128.0	(7%)	(9%)
Retail Banking		48.2		49.1		50.3		50.8		53.1	5%	10%
Total		188.4		190.6		199.5		188.1	\$	181.1	(4%)	(4%)
Latin America												
Credit Cards		5.7		5.5		6.0		4.5	\$	4.2	(7%)	(26%)
Retail Banking		11.4		11.2		11.7		9.2		9.0	(2%)	(21%)
Total		17.1		16.7		17.7		13.7	\$	13.2	(4%)	(23%)
Asia (1)												
Credit Cards		19.2		18.8		19.9		17.3	\$	16.8	(3%)	(13%)
Retail Banking		60.1		60.3		62.8		60.2		61.5	2%	2%
Total		79.3		79.1		82.7		77.5	\$	78.3	1%	(1%)
Total GCB Consumer Loans												
Credit Cards		165.1		165.8		175.1		159.1	\$	149.0	(6%)	(10%)
Retail Banking		119.7		120.6		124.8		120.2		123.6	3%	3%
Total GCB		284.8		286.4		299.9		279.3	\$	272.6	(2%)	(4%)
Total Corporate/Other - Consumer		11.7		11.0		9.6		9.1	\$	8.5	(7%)	(27%)
Total Consumer Loans	\$	296.5	\$	297.4	<u>\$</u>	309.5	<u>\$</u>	288.4	<u>\$</u>	281.1	(3%)	(5%)
Corporate Loans - by Region												
North America	\$	191.4	\$	190.9	\$	190.9	\$	223.5	\$	202.8	(9%)	6%
EMEA		87.8		91.9		87.4		93.8		88.1	(6%)	-
Latin America		40.2		38.1		39.1		41.3		42.1	2%	5%
Asia		72.8		73.4		72.5		74.0		71.2	(4%)	(2%)
Total Corporate Loans		392.2		394.3		389.9		432.6	\$	404.2	(7%)	3%
Corporate Loans - by Product												
Corporate Lending		159.6		156.9		152.6		192.2	\$	170.3	(11%)	7%
Private Bank		102.6		105.3		109.0		112.0		108.3	(3%)	6%
Treasury and Trade Solutions		77.2		76.7		74.7		75.5		71.8	(5%)	(7%)
Markets and Securities Services		52.8		55.4		53.6		52.9		53.8	2%	2%
Total Corporate Loans		392.2		394.3		389.9		432.6	\$	404.2	(7%)	3%
Total Loans	\$	688.7	\$	691.7	\$	699.5	\$	721.0	\$	685.3	(5%)	
	<u> </u>				—				Ť	000.0	(2.70)	
Foreign Currency (FX) Translation Impact			•		•		•		•		(=0()	
Total EOP Loans - as Reported	\$	688.7	\$	691.7	\$	699.5	\$	721.0	\$	685.3	(5%)	-
Impact of FX Translation (2)		(10.4)		(4.3)		(11.0)		4.6		-		
Total EOP Loans - Ex-FX (2)	\$	678.3	\$	687.4	\$	688.5	\$	725.6	\$	685.3	(6%)	1%

(1) (2)

Asia GCB includes loans of certain EMEA countries for all periods presented. Reflects the impact of FX translation into U.S. dollars at the second quarter of 2020 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIOS

BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions)

		2Q 2019		3Q 2019		4Q 2019		1Q 2020		2Q 2020	EC	OP Loans 2Q 2020
<u>Global Consumer Banking⁽²⁾</u> Total	\$	2,426	\$	2,470	\$	2,737	\$	2,603	\$	2,466	\$	272.6
Ratio	Ŷ	0.85%	φ	0.86%	φ	0.91%	φ	0.93%	φ	0.91%	φ	272.0
Retail Banking ⁽²⁾												
Total	\$	416	\$	392	\$	438	\$	429	\$	497	\$	123.6
Ratio		0.35%		0.33%		0.35%		0.36%		0.40%		
North America ⁽²⁾	\$	133	\$	125	\$	146	\$	161	\$	182	\$	53.1
Ratio		0.28%		0.26%		0.29%		0.32%		0.35%		
Latin America	\$	108	\$	97	\$	106	\$	90	\$	121	\$	9.0
Ratio		0.95%		0.87%		0.91%		0.98%		1.34%		
Asia ⁽³⁾	\$	175	\$	170	\$	186	\$	178	\$	194	\$	61.5
Ratio		0.29%		0.28%		0.30%		0.30%		0.32%		
Cards												
Total	\$	2,010	\$	2,078	\$	2,299	\$	2,174	\$	1,969	\$	149.0
Ratio		1.22%		1.25%		1.31%		1.37%		1.32%		
North America - Citi-Branded	\$	799	\$	807	\$	915	\$	891	\$	784	\$	82.6
Ratio		0.88%		0.88%		0.95%		1.01%		0.95%		
North America - Retail Services	\$	840	\$	923	\$	1,012	\$	958	\$	811	\$	45.4
Ratio		1.69%		1.85%		1.91%		1.96%		1.79%		
Latin America	\$	169	\$	152	\$	165	\$	121	\$	160	\$	4.2
Ratio		2.96%		2.76%		2.75%		2.69%		3.81%		
Asia ⁽³⁾	\$	202	\$	196	\$	207	\$	204	\$	214	\$	16.8
Ratio		1.05%		1.04%		1.04%		1.18%		1.27%		
Corporate/Other - Consumer ⁽²⁾	\$	327	\$	293	\$	278	\$	281	\$	295	\$	8.5
Ratio		2.97%		2.82%		3.02%		3.23%		3.60%		
Total Citigroup ⁽²⁾ <i>Ratio</i>	\$	2,753 0.93%	\$	2,763 0.93%	\$	3,015 0.98%	\$	2,884 1.00%	\$	2,761 0.99%	\$	281.1

The ratio of 90+ Days Past Due is calculated based on end-of-period loans, net of unearned income. The 90+ Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17. Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented. (1) (2)

(3)

Reclassified to conform to the current period's presentation.

CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS

BUSINESS VIEW

(In millions of dollars, except EOP loan amounts in billions)

	 2Q 2019		3Q 2019		4Q 2019		1Q 2020		2Q 2020		EOP Loans 2Q 2020
<u>Global Consumer Banking⁽²⁾</u> Total	\$ 2,783	¢	2,956	¢	3,001	•	2,870	\$	2 502	¢	272.6
Ratio	\$ 2,783 0.98%	\$	2,956 1.03%	\$	1.00%	\$	2,870 1.03%	Þ	2,503 0.92%	\$	272.0
Retail Banking ⁽²⁾											
Total	\$ 831	\$	803	\$	816	\$	794	\$	918	\$	123.6
Ratio	0.70%		0.67%		0.66%		0.66%		0.75%		
North America ⁽²⁾	\$ 341	\$	313	\$	334	\$	298	\$	440	\$	53.1
Ratio	0.72%		0.65%		0.67%		0.59%		0.84%		
Latin America	\$ 191	\$	191	\$	180	\$	140	\$	151	\$	9.0
Ratio	1.68%		1.71%		1.54%		1.52%		1.68%		
Asia (3)	\$ 299	\$	299	\$	302	\$	356	\$	327	\$	61.5
Ratio	0.50%		0.50%		0.48%		0.59%		0.53%		
Cards ⁽³⁾											
Total	\$ 1,952	\$	2,153	\$	2,185	\$	2,076	\$	1,585	\$	149.0
Ratio	1.18%		1.30%		1.25%		1.30%		1.06%		
North America - Citi-Branded	\$ 705	\$	800	\$	814	\$	770	\$	594	\$	82.6
Ratio	0.78%		0.87%		0.85%		0.87%		0.72%		
North America - Retail Services	\$ 831	\$	943	\$	945	\$	903	\$	611	\$	45.4
Ratio	1.68%		1.89%		1.79%		1.85%		1.35%		
Latin America	\$ 159	\$	161	\$	159	\$	132	\$	111	\$	4.2
Ratio	2.79%		2.93%		2.65%		2.93%		2.64%		
Asia (4)	\$ 257	\$	249	\$	267	\$	271	\$	269	\$	16.8
Ratio	1.34%		1.32%		1.34%		1.57%		1.60%		
Corporate/Other - Consumer ⁽²⁾	\$ 334	\$	288	\$	295	\$	252	\$	261	\$	8.5
Ratio	 3.04%		2.77%		3.21%		2.90%		3.18%		
Total Citigroup ⁽²⁾	\$ 3,117	\$	3,244	\$	3,296	\$	3,122	\$	2,764	\$	281.1
Ratio	1.06%		1.10%		1.07%		1.09%		0.99%		

The ratio of 30-89 Days Past Due is calculated based on end-of-period loans, net of unearned income. The 30-89 Days Past Due and related ratios for North America Retail Banking and Corporate/Other North America exclude U.S. mortgage loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17. The decrease in loans 30-89 days past due at June 30, 2020 reflect the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs. Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented. (1) (2)

(3)

(4)

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 1

(In millions of dollars)

	2Q 2019	3Q 2019	4Q 2019	1Q 2020	2Q 2020	2Q20 (Decre 1Q20	Increase/ ase) from 2Q19	Six Months 2019	Six Months 2020	YTD 2020 vs. YTD 2019 Increase/ (Decrease)
Total Citigroup Allowance for Credit Losses on Loans (ACLL) at Beginning of Period ⁽¹⁾ Adjustment to Opening Balance for CECL Adoption ⁽¹⁾ Adjusted ACLL at Beginning of Period	\$ 12,329	\$ 12,466	\$ 12,530	\$ 12,783 4,201 16,984	\$ 20,841 20,841	(100%) 23%	69%	\$ 12,315 12,315	\$12,783 4,201 16,984	NM 38%
Gross Credit (Losses) on Loans Gross Recoveries on Loans Net Credit (Losses) / Recoveries on Loans (NCLs) NCLs	(2,354) 391 (1,963) 1,963	(2,281) 368 (1,913) 1,913	(2,361) 417 (1,944) 1,944	(2,479) 371 (2,108) 2,108	(2,528) 322 (2,206) 2,206	(2%) (13%) 5% 5%	(7%) (18%) 12% 12%	(4,699) 788 (3,911) 3,911	(5,007) 693 (4,314) 4,314	(7%) (12%) 10% 10%
Net Reserve Builds / (Releases) for Loans ⁽²⁾ Net Specific Reserve Builds / (Releases) for Loans Provision for Credit Losses on Loans (PCLL) Other, net ^{(3)(4)(6)(0/7,8)} ACLL at End of Period ⁽¹⁾ (a)	53 73 2,089 11 \$ 12,466	132 17 2,062 (85) \$ 12,530	112 67 2,123 74 \$ 12,783	4,112 224 6,444 (479) \$ 20,841	4,856 634 7,696 89 \$ 26,420	18% NM 19% NM	NM NM NM	120 2 4,033 29 \$12,466	8,968 858 14,140 (390) \$26,420	NM NM NM
Allowance for Credit Losses on Unfunded Lending Commitments (ACLUC) ^(MUID) (a)	\$ 1,376	\$ 1,385	\$ 1,456	\$ 1,813	\$ 1,859			\$ 1,376	\$ 1,859	
Provision (Release) for Credit Losses on Unfunded Lending Commitments	\$ <u>(15)</u>	<u>\$9</u>	<u>\$74</u>	\$ 557	<u>\$ 113</u>			\$ 9 	\$ 670	
Total Allowance for Credit Losses on Loans, Leases and Unfunded Lending Commitments [Sum of (a)]	<u>\$ 13,842</u>	<u>\$ 13,915</u>	<u>\$ 14,239</u>	\$ 22,654	\$ 28,279			\$13,842 	\$ 28,279 	
Total ACLL as a Percentage of Total Loans ⁽¹¹⁾	1.82 %	6 1.82 %	6 1.84 9	% 2.91 %	6 3.89 %					
Consumer ACLL at Beginning of Period ⁽¹⁾ Adjustment to Opening Balance for CECL Adoption ⁽¹⁾ Adjusted ACLL at Beginning of Period	9,598	9,679 9,679	9,727	\$ 9,897 4,922 14,819	\$ 17,390	(100%) 17%	- 81%	9,504 9,504	\$ 9,897 4,922 14,819	NM 56%
NCLS NCLs Net Reserve Builds / (Releases) for Loans ⁽²⁾ Net Specific Reserve Builds / (Releases) for Loans Provision for Credit Losses on Loans (PCLL) Other, net ⁽³⁾ (4)(9)(9)(7)(8)	(1,874) 1,874 3 70 1,947 8	(1,803) 1,803 95 18 1,916 (65) 6 777	(1,830) 1,830 107 11 1,948 52	(1,981) 1,981 2,844 <u>176</u> 5,001 (449) 5 (47,200)	(1,882) 1,882 1,973 148 4,003 85 6 10 500	(5%) (5%) (31%) (16%) (20%) NM	NM NM NM NM	(3,743) 3,743 66 78 3,887 31	(3,863) 3,863 4,817 324 9,004 (364)	3% 3% NM NM NM
ACLL at End of Period ⁽¹⁾ (b)	\$ 9,679	\$ 9,727	\$ 9,897	\$ 17,390	\$ 19,596			<u>\$ 9,679</u>	\$ 19,596	
Consumer ACLUC ⁽⁹⁾ (b)	<u>\$</u>	<u>\$2</u>	<u>\$4</u>	<u>\$</u>	<u>\$</u>			<u>\$</u>	<u>\$</u>	
Provision (Release) for Credit Losses on Unfunded Lending Commitments	<u>\$</u>	<u>\$2</u>	<u>\$2</u>	<u>\$ (1)</u>	<u>\$</u>			\$ (3) 	\$ (1)	
Total Allowance for Credit Losses on Loans, Leases and Unfunded Lending Commitments [Sum of (b)]	<u>\$ 9,679</u>	<u>\$ 9,729</u>	<u>\$ 9,901</u>	<u>\$ 17,390</u>	\$ 19,596			\$ 9,679 	\$ 19,596	
Consumer ACLL as a Percentage of Total Consumer Loans	3.26 %	6 3.27 %	6 3.20 9	% 6.03 %	6.97 %					
Corporate ACLL at Beginning of Period ⁽¹⁾ Adjustment to Opening Balance for CECL Adoption ⁽¹⁾ Adjusted ACLL at Beginning of Period	\$ 2,731	\$ 2,787 2,787	\$ 2,803 2,803	\$ 2,886 (721) 2,165	\$ 3,451 3,451	100% 59%	26%	\$ 2,811 	\$ 2,886 (4,922) 2,165	NM (23%)
NCLs NCLs Net Reserve Builds / (Releases) for Loans Net Specific Reserve Builds / (Releases) for Loans Provision for Credit Losses on Loans (PCLL) Other, net ⁽⁵⁾	(89) 89 50 3 142 3	(110) 110 37 (1) 146 (20)	(114) 114 56 175 22	(127) 127 1,268 48 1,443 (30)	(324) 324 2,883 486 3,693 4	NM NM NM NM	NM NM NM NM	(168) 168 54 (76) 146 (2)	(451) 451 4,151 534 5,136 (26)	NM NM NM NM
ACLL at End of Period ⁽¹⁾ (c)	\$ 2,787	\$ 2,803	\$ 2,886	\$ 3,451	\$ 6,824			\$ 2,787	\$ 6,824	
Corporate ACLUC ⁽⁹⁾⁽¹⁰⁾ (c)	\$ 1,376	<u>\$ 1,383</u>	<u>\$ 1,452</u>	<u>\$ 1,813</u>	\$ 1,859			<u>\$ 1,376</u>	<u>\$ 1,859</u>	
Provision (Release) for Credit Losses on Unfunded Lending Commitments	<u>\$ (15)</u>	<u>\$7</u>	<u>\$ 72</u>	<u>\$558</u>	<u>\$ 113</u>			\$ 12 	\$ 671	
Total Allowance for Credit Losses on Loans, Leases and Unfunded Lending Commitments [Sum of (c)]	<u>\$ 4,163</u>	<u>\$ 4,186</u>	<u>\$ 4,338</u>	\$ 5,264	\$ 8,683			\$ 4,163	\$ 8,683	
Corporate ACLL as a Percentage of Total Corporate Loans ⁽¹¹⁾	0.72 %	6 0.72 %	6 0.75 °	% 0.81 %	6 1.71 %					
Footnotes to this table are on the following page (page 24).								I		

The following footnotes relate to the table on the preceding page (page 23).

(1) On January 1, 2020, Citi adopted Accounting Standards Update (ASU) No. 2016 - 13, Financial Instruments – Credit Losses (CECL) (Topic 326). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a \$4.1 billion, or an approximate 29%, pretax increase in the Allowance for credit losses, along with a \$3.1 billion after-tax decrease in Retained earnings and a deferred tax asset increase of \$1.0 billion. This transition impact reflects (i) a \$4.9 billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of \$0.8 billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.

Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios. The balances on page 23 do not include approximately \$0.2 billion of allowance for HTM debt securities and other assets at June 30, 2020.

- (2) During 2Q20, Citi's updated its ACLL estimate of lifetime credit losses resulting from a change in accounting for variable post-charge-off third-party agency collection costs in its U.S. Consumer businesses. These costs were previously recorded as a reduction in credit recoveries and thus impacted estimated lifetime credit losses. After June 30, 2020, these costs will be recorded as operating expenses for future periods as they are incurred. The impact of this accounting change resulted in an approximate \$426 million reduction in Citi's estimated ACLL at June 30, 2020.
- (3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
- (4) 2Q19 Consumer includes an increase of approximately \$13 million related to FX translation. The Corporate allowance is predominantly sourced in U.S. dollars.
- (5) 3Q19 Consumer includes a decrease of approximately \$65 million related to FX translation. The Corporate allowance is predominantly sourced in U.S. dollars.
- (6) 4Q19 Consumer includes a reduction of approximately \$33 million related to the sale or transfers to HFS of various loan portfolios. In addition, the fourth quarter includes an increase of approximately \$86 million related to FX translation. The Corporate allowance is predominantly sourced in U.S. dollars.
- (7) 1Q20 Consumer includes a decrease of approximately \$456 million related to FX translation. The Corporate allowance is predominantly sourced in U.S. dollars.
- (8) 2Q20 Consumer includes an increase of approximately \$86 million related to FX translation. The Corporate allowance is predominantly sourced in U.S. dollars.
- (9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
- (10) The June 30, 2020 Corporate ACLUC includes a non-provision transfer of \$68 million, representing reserves on performance guarantees as of March 31, 2020. The reserves on these contracts have been reclassified out of the allowance for credit losses on unfunded lending commitments and into other liabilities as of June 30, 2020.
- (11) June 30, 2019, September 30, 2019, December 31, 2019, March 31, 2020, June 30, 2020 exclude \$3.8 billion, \$3.8 billion, \$4.1 billion, \$4.0 billion and \$5.8 billion, respectively, of loans that are carried at fair value.

NM Not meaningful.

Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR CREDIT LOSSES ON LOANS

(In millions of dollars)

						2Q20 lı	ncrease/	Six Months	Six Months	YTD 2020 vs. YTD 2019	
	2Q	3Q	4Q	1Q	2Q		ise) from			Increase/	
	2019	2019	2019	2020	2020	1Q20	2Q19	2019	2020	(Decrease)	
Global Consumer Banking											
Net Credit Losses	\$ 1,870	\$ 1,802	\$ 1,842	\$ 1,983	\$ 1,887	(5%)	1%	\$ 3,738	\$ 3,870	4%	
Credit Reserve Build / (Release)	94	129	120	2.829	1.960	(31%)	NM	190	4,789	NM	
North America				_,	.,	(21)2)			.,		
Net Credit Losses	1.417	1.350	1.408	1,526	1,484	(3%)	5%	2,825	3,010	7%	
Credit Reserve Build / (Release)	.,	161	109	2.362	1,499	(37%)	NM	199	3,861	NM	
Retail Banking	01			2,002	1,100	(01 /0)		100	0,001		
Net Credit Losses	40	40	42	37	33	(11%)	(18%)	79	70	(11%)	
Credit Reserve Build / (Release)	(4)	(1)	(2)	178	179	1%	NM	(7)	357	NM	
Citi-Branded Cards	(+)	(1)	(2)	170	175	170		(7)	557		
Net Credit Losses	723	712	723	795	795	-	10%	1,429	1,590	11%	
Credit Reserve Build / (Release)	64	141	115	1,294	1,128	(13%)	NM	140	2,422	NM	
Citi Retail Services	04	141	110	1,204	1,120	(10/0)	14101	140	2,422		
Net Credit Losses	654	598	643	694	656	(5%)	-	1,317	1.350	3%	
Credit Reserve Build / (Release)	21	21	(4)	890	192	(78%)	NM	66	1,082	NM	
Latin America	21	21	(4)	030	152	(1070)		00	1,002		
Net Credit Losses	279	275	259	277	209	(25%)	(25%)	575	486	(15%)	
Credit Reserve Build / (Release)	2/3	(34)	(5)	265	203	(24%)	NM	1	467	NM	
Retail Banking	5	(34)	(3)	205	202	(2470)		'	407		
Net Credit Losses	123	119	116	130	94	(28%)	(24%)	259	224	(14%)	
Credit Reserve Build / (Release)	(14)	(28)	(22)	122	130	7%	(2470) NM	(13)	252	NM	
Citi-Branded Cards	(14)	(20)	(22)	122	150	1 /0	INIVI	(13)	2.52	INIVI	
Net Credit Losses	156	156	143	147	115	(22%)	(26%)	316	262	(17%)	
Credit Reserve Build / (Release)	17	(6)	143	147	72	(50%)	(20%) NM	14	202	NM	
Asia (1)	17	(0)	17	145	12	(30 %)	INIVI	14	215	INIVI	
Net Credit Losses	174	177	175	180	194	8%	11%	338	374	11%	
Credit Reserve Build / (Release)	10	2	1/5	202	259	28%	NM	(10)	461	NM	
Retail Banking	10	2	10	202	209	20 70	INIVI	(10)	401	INIVI	
Net Credit Losses	62	66	69	68	77	13%	24%	120	145	21%	
Credit Reserve Build / (Release)	3	5	7	107	79	(26%)	24 % NM	7	145	NM	
Citi-Branded Cards	3	5	1	107	79	(20%)	INIVI	'	100	INIVI	
Net Credit Losses	112	111	106	112	117	4%	4%	218	229	5%	
Credit Reserve Build / (Release)	7	(3)	9	95	180	4 % 89%	4% NM	(17)	229	NM	
	,	(3)	5	55	100	0370		(17)	215		
Institutional Clients Group											
Net Credit Losses	91	110	115	127	324	NM	NM	169	451	NM	
Credit Reserve Build / (Release)	52	36	57	1,316	3,370	NM	NM	(22)	4,686	NM	
Corporate / Other											
Net Credit Losses	2	1	(13)	(2)	(5)	NM	NM	4	(7)	NM	
Credit Reserve Build / (Release)	(20)	(16)	(13)	(2)	160	(16%)	NM	(46)	351	NM	
Ordan Neserve Dulla / (Nelease)	(20)	(10)	2	191	100	(1070)	INIVI	(40)	551	INIVI	
Total Provision for Credit Losses on Loans	\$ 2,089	\$ 2,062	\$ 2,123	\$ 6,444	\$ 7,696	19%	NM	\$ 4,033	\$ 14,140	NM	

(1) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful. Reclassified to conform to the current period's presentation.

NON-ACCRUAL ASSETS

(In millions of dollars)

		2Q 2019	3Q 2019		4Q 2019		1Q 2020		2Q 2020		icrease/ se) from 2Q19
Non-Accrual Loans ⁽¹⁾ Corporate Non-Accrual Loans by Region North America EMEA Latin America	\$	913 321 353	\$ 1,056 307 399	\$	1,214 430 473	\$	1,138 720 447	\$	2,466 812 585	NM 13% 31%	NM NM 66%
Asia Total	\$	80 1, 667	84 \$ 1,846	\$	71 2,188	\$	179 2,484	\$	153 4,016	(15%) 62%	91% NM
Consumer Non-Accrual Loans by Region ⁽²⁾ North America Latin America Asia ⁽³⁾ Total	\$ <u>\$</u>	1,082 629 260 1,971	\$ 1,013 595 258 \$ 1,866	\$	905 632 279 1,816	\$ \$	926 489 284 1,699	\$ \$	928 608 293 1,829	- 24% 3% 8%	(14%) (3%) 13% (7%)
Other Real Estate Owned (OREO) ⁽⁴⁾ Institutional Clients Group Global Consumer Banking Corporate/Other Total	\$ \$	34 11 37 82	\$ 20 10 42 \$ 72	\$ \$	18 6 37 61	\$ \$	19 4 27 50	\$ \$	17 4 23 44	(11%) - (15%) (12%)	(50%) (64%) (38%) (46%)
OREO by Region North America EMEA Latin America Asia Total	\$ \$	47 1 14 20 82	\$ 51 1 14 6 \$ 72	\$	39 1 14 7 61	\$	35 1 6 8 50	\$	32 - 6 6 44	(9%) (100%) - (25%) (12%)	(32%) (100%) (57%) (70%) (46%)
Non-Accrual Assets (NAA) ⁽⁵⁾ Corporate Non-Accrual Loans Consumer Non-Accrual Loans Non-Accrual Loans (NAL) OREO Non-Accrual Assets (NAA)	\$ \$	1,667 1,971 3,638 82 3,720	\$ 1,846 1,866 3,712 72 \$ 3,784	\$ \$	2,188 1,816 4,004 61 4,065	\$ \$	2,484 1,699 4,183 50 4,233	\$ \$	4,016 1,829 5,845 44 5,889	62% 8% 40% (12%) 39%	NM (7%) 61% (46%) 58%
NAL as a percentage of Total Loans NAA as a percentage of Total Assets Allowance for Loan Losses as a percentage of NAL		0.53% 0.19% 343%	0.54% 0.19% 338%		0.57% 0.21% 319%		0.58% 0.19% 498%		0.85% 0.26% 452%		

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for Consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are exceptions, the following practices are applied for Consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days past due. For 4Q19 and prior, excludes Statement of Position (SOP) 03-3 purchased distressed loans. For 1Q20, non-accrual loans include purchased credit default loans. Asia GCB includes balances for certain EMEA countries for all periods presented. Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

(2) (3) (4)

(5)

NM Not meaningful.

Reclassified to conform to the current period's presentation.

CITIGROUP

CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

<u>Common Equity Tier 1 Capital Ratio and Components⁽¹⁾</u> Citigroup Common Stockholders' Equity ⁽³⁾ Add: Qualifying noncontrolling interests Regulatory Capital Adjustments and Deductions:	June 30, 2019 \$ 179,534 154	September 30, 2019 \$ 177,052 145	December 31, 2019 \$ 175,414 154	March 31, 2020 \$ 174,502 138	June 30, 2020 ⁽²⁾ \$ 173,793 145
Add: CECL transition and 25% provision deferral ⁽⁴⁾ Less:	-	-	-	4,300	5,612
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax ⁽⁵⁾ Cumulative unrealized net gain (loss) related to changes in fair value of financial	75	328	123	2,020	2,094
liabilities attributable to own creditworthiness, net of tax ⁽⁶⁾ Intangible Assets:	(85)	181	(679)	2,838	393
Goodwill, net of related deferred tax liabilities (DTLs) ⁽⁷⁾ Identifiable intangible assets other than mortgage servicing rights	21,793	21,498	21,066	20,123	20,275
(MSRs), net of related DTLs Defined benefit pension plan net assets Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit	4,264 969	4,132 990	4,087 803	3,953 1,052	3,866 960
and general business credit carry-forwards Common Equity Tier 1 Capital (CET1)	11,547 \$ 141,125	11,487 \$ 138,581	12,370 \$ 137,798	12,259 \$ 136,695	12,313 \$ 139,649
Risk-Weighted Assets (RWA) ⁽⁴⁾⁽⁹⁾ Common Equity Tier 1 Capital Ratio (CET1/RWA)	\$1,187,328 11.89%	\$ 1,197,050 11.58%	\$ 1,166,523 11.81%	\$1,224,136 11.17%	\$ 1,210,429 11.5%
Supplementary Leverage Ratio and Components Common Equity Tier 1 Capital (CET1) ⁽⁴⁾ Additional Tier 1 Capital (AT1) ⁽⁶⁾ Total Tier 1 Capital (T1C) (CET1 + AT1) Total Leverage Exposure (TLE) ⁽⁴⁾⁽¹⁰⁾ Supplementary Leverage Ratio (T1C/TLE)	\$ 141,125 17,981 \$ 159,106 \$2,499,787 6.36%	\$ 138,581 19,452 \$ 158,033 \$ 2,520,352 6.27%	\$ 137,798 18,007 \$ 155,805 \$ 2,507,891 6.21%	\$ 136,695 17,609 \$ 154,304 \$ 2,585,730 5.97%	\$ 139,649 17,990 \$ 157,639 \$ 2,366,514 6.7%
Tangible Common Equity, Book Value Per Share Common Stockholders' Equity Less: Goodwill Intangible assets (other than MSRs) Tangible Common Equity (TCE) Common Shares Outstanding (CSO) Book Value Per Share (Common Equity/CSO) Tangible Book Value Per Share (TCE/CSO)	\$ 179,379 22,065 4,518 \$ 152,796 2,259.1 \$ 79.40 \$ 67.64	\$ 176,893 21,822 4,372 \$ 150,699 2,183.2 \$ 81.02 \$ 69.03	\$ 175,262 22,126 4,327 \$ 148,809 2,114.1 \$ 82.90 \$ 70.39	\$ 174,351 21,264 4,193 <u>\$ 148,894</u> 2,081.8 <u>\$ 83.75</u> <u>\$ 71.52</u>	\$ 173,642 21,399 4,106 \$ 148,137 2,081.9 \$ 83.41 \$ 71.15

See footnote 3 on page 1. Preliminary

(1) (2) (3) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.

Common Equity Tier 1 Capital is adjusted for accumulated net unrealized gains (losses) on cash flow hedges included in accumulated other comprehensive income that relate to the (4)

(5)

hedging of items not recognized at fair value on the balance sheet. The cumulative impact of changes in Citigroup's own creditworthiness in valuing liabilities for which the fair value option has been elected, and own-credit valuation adjustments on derivatives, are excluded from Common Equity Tier 1 Capital, in accordance with the U.S. Basel III rules. Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions. Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities. (6)

(7) (8)

RWA excludes assets acquired pursuant to a non-recourse loan provided under the Money Market Mutual Fund Liquidity Facility. Additionally, loans originated under the Paycheck Protection Program receive a 0% risk weight. (9)

Commencing with the second quarter of 2020, Citigroup's TLE excludes U.S. Treasuries and deposits at Federal Reserve banks. Additionally, TLE excludes assets acquired pursuant to a non-recourse loan provided under the Money Market Mutual Fund Liquidity Facility, as well as exposures pledged as collateral pursuant to a non-recourse loan that is provided as part of (10) the Paycheck Protection Program Lending Facility.

Reclassified to conform to the current period's presentation

Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

<u>Title of each class</u>	<u>Ticker</u> Symbol(s)	<u>Title for iXBRL</u>	<u>Name of each</u> <u>exchange on</u> which registered
Common Stock, par value \$.01 per share	С	Common Stock, par value \$.01 per share	New York Stock Exchange
Depositary Shares, each representing 1/1,000th interest in a share of 7.125% Fixed/Floating Rate Noncumulative Preferred Stock, Series J	C Pr J	Dep Shs, represent 1/1,000th interest in a share of 7.125% Fix/Float Rate Noncum Pref Stk, Ser J	New York Stock Exchange
Depositary Shares, each representing 1/1,000th interest in a share of 6.875% Fixed/Floating Rate Noncumulative Preferred Stock, Series K	C Pr K	Dep Shs, represent 1/1,000th interest in a share of 6.875% Fix/Float Rate Noncum Pref Stk, Ser K	New York Stock Exchange
Depositary Shares, each representing 1/1,000th interest in a share of 6.300% Noncumulative Preferred Stock, Series S	C Pr S	Depositary Shares, represent 1/1,000th interest in a share of 6.300% Noncum Pref Stock, Ser S	New York Stock Exchange
7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto)	C/36Y	7.625% TRUPs of Cap III (and registrant's guaranty)	New York Stock Exchange
7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS [®]) of Citigroup Capital XIII (and registrant's guaranty with respect thereto)	C N	7.875% FXD / FRN TruPS of Cap XIII (and registrant's guaranty)	New York Stock Exchange
6.829% Fixed Rate / Floating Rate Enhanced Trust Preferred Securities (Enhanced TruPS [®]) of Citigroup Capital XVIII (and registrant's guaranty with respect thereto)	C/67BP	6.829% FXD / FRN Enhanced TruPS of Cap XVIII (and registrant's guaranty)	New York Stock Exchange
C-Tracks Exchange-Traded Notes Based on the Performance of the Miller/Howard MLP Fundamental Index Due September 28, 2023	MLPC	C-Tracks ETN Miller/Howard MLP Fundamental Index Due Sept 2023	NYSE Arca
C-Tracks Exchange-Traded Notes Miller/Howard Strategic Dividend Reinvestor Due September 16, 2024	DIVC	C-Tracks ETN Miller/Howard Strategic Dividend Reinvestor Due Sept 2024	NYSE Arca
C-Tracks Exchange-Traded Notes on the Miller/Howard MLP Fundamental Index, Series B, Due July 13, 2026 of Citigroup Global Markets Holdings Inc. ("CGMHI") (and registrant's guaranty with respect thereto)	MLPE	C-Tracks ETN Miller/Howard Fund, Ser B, Due July 2026 of CGMHI (and registrant's guaranty)	NYSE Arca

Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long USD vs. JPY Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	DJPY	ETN VelocityShares Daily 4X Long USD vs JPY Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long USD vs. GBP Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	DGBP	ETN VelocityShares Daily 4X Long USD vs GBP Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long USD vs. EUR Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	DEUR	ETN VelocityShares Daily 4X Long USD vs EUR Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long USD vs. CHF Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	DCHF	ETN VelocityShares Daily 4X Long USD vs CHF Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long USD vs. AUD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	DAUD	ETN VelocityShares Daily 4X Long USD vs AUD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long JPY vs. USD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	UJPY	ETN VelocityShares Daily 4X Long JPY vs USD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long EUR vs. USD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	UEUR	ETN VelocityShares Daily 4X Long EUR vs USD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long GBP vs. USD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	UGBP	ETN VelocityShares Daily 4X Long GBP vs USD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long CHF vs. USD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	UCHF	ETN VelocityShares Daily 4X Long CHF vs USD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca

Exchange-Traded Notes Based on the Performance of the VelocityShares® Daily 4X Long AUD vs. USD Index due December 15, 2032 of CGMHI (and registrant's guaranty with respect thereto)	UAUD	ETN VelocityShares Daily 4X Long AUD vs USD Ind due Dec 2032 of CGMHI (and registrant's guaranty)	NYSE Arca
Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36A	MTN, Series N, Callable Step- Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series G, Callable Fixed Rate Notes Due January 13, 2027	C27C	MTN, Series G, Callable Fixed Rate Notes Due Jan 2027	New York Stock Exchange