# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

# FORM 8-K CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) October 14, 2022

### Citigroup Inc.

(Exact name of registrant as specified in its charter)

1-9924

52-1568099

Delaware

(State or other jurisdiction	(Commission	(IRS Employer
of incorporation)	File Number)	Identification No.)
388 Greenwich Street, New York, NY (Address of principal executive offices)		<b>10013</b> (Zip Code)
(Address of principal executive offices)		(Zip Code)
(	(212) 559-1000 (Registrant's telephone number, including area code)	
Check the appropriate box below if the Form registrant under any of the following provisions:		neously satisfy the filing obligation of the
☐ Written communications pursuant to Rule 42	5 under the Securities Act (17 CFF	230.425)
☐ Soliciting material pursuant to Rule 14a-12 u	ander the Exchange Act (17 CFR 24	40.14a-12)
☐ Pre-commencement communications pursuan	nt to Rule 14d-2(b) under the Exch	ange Act (17 CFR 240.14d-2(b))
☐ Pre-commencement communications pursuan	nt to Rule 13e-4(c) under the Excha	ange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) Exhibit 99.3	of the Securities Exchange Act	of 1934 formatted in Inline XBRL: See
indicate by check mark whether the registrant is 1933 (§230.405 of this chapter) or Rule 12b-2 or		
Emerging growth company		
If an emerging growth company, indicate by choor complying with any new or revised financial.	Č	•

#### CITIGROUP INC. Current Report on Form 8-K

#### Item 2.02 Results of Operations and Financial Condition.

On October 14, 2022, Citigroup Inc. announced its results for the quarter ended September 30, 2022. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended September 30, 2022 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

#### **Exhibit Number**

99.1 Citigroup Inc. press release dated October 14, 2022.
 99.2 Citigroup Inc. Quarterly Financial Data Supplement for the quarter ended September 30, 2022.
 99.3 Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date.
 104.1 See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CITIGROUP INC.

Dated: October 14, 2022

By:/s/ Johnbull E. Okpara

Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

For Immediate Release Citigroup Inc. (NYSE: C) October 14, 2022



#### THIRD QUARTER 2022 RESULTS AND KEY METRICS



#### RETURNED \$1.0 BILLION IN DIVIDENDS TO COMMON SHAREHOLDERS

#### **PAYOUT RATIO OF 31%(3)**

#### **BOOK VALUE PER SHARE OF \$92.71**

#### TANGIBLE BOOK VALUE PER SHARE OF \$80.34(4)

New York, October 14, 2022 – Citigroup Inc. today reported net income for the third quarter 2022 of \$3.5 billion, or \$1.63 per diluted share, on revenues of \$18.5 billion. This compares to net income of \$4.6 billion, or \$2.15 per diluted share, on revenues of \$17.4 billion for the third quarter 2021.

Third quarter results included Asia Consumer divestiture-related impacts of approximately \$520 million in earnings before taxes (approximately \$256 million after-tax), primarily driven by a gain on the sale of the Philippines consumer business. Excluding these divestiture-related impacts, earnings per share was \$1.50<sup>(5)</sup>.

Revenues increased 6% from the prior-year period, primarily due to the gain on sale of the Philippines consumer business versus a loss on sale of the Australia consumer business in the prior-year period. Excluding these divestiture-related impacts, revenues were down 1%(5), as growth in net interest income was more than offset by lower non-interest revenues. On this basis, higher net interest income was driven by the impact of higher interest rates across businesses and strong loan growth in *Personal Banking and Wealth Management (PBWM)*. This was more than offset by lower non-interest revenues reflecting declines in *Investment Banking* and *Markets* in *Institutional Clients Group (ICG)* and investment product revenues in *Global Wealth Management* in *PBWM*.

Net income of \$3.5 billion decreased 25% from the prior-year period, primarily driven by higher cost of credit resulting from the loan growth in *PBWM* and higher operating expenses.

Earnings per share of \$1.63 decreased 24% from the prior-year period, reflecting the lower net income, partially offset by an approximate 4% decline in average diluted shares outstanding.

#### **CEO COMMENTARY**

Citi CEO Jane Fraser said, "We are intensely focused on supporting our clients and executing our strategy. We have made good progress on many of the core business drivers we laid out at Investor Day, despite the complex macro environment. Treasury and Trade Solutions saw revenues up 40% year-over-year, with growth across all segments. and Securities Services was up 15%. In Fixed Income, we matched last year's showing through our strength in FX, while Equities came in lower than last year. Banking was the business most adversely impacted by the macro environment with reduced deal flows and a lower appetite for M&A. While the backdrop for wealth management was difficult, our revenues were up outside of Asia. U.S. Personal Banking further solidified its growth trajectory with double digit revenue growth in both of our cards businesses.

"We continue to shrink our operations in and exposure to Russia and we will be ending nearly all of the institutional banking services we offer next quarter. To be clear, our intention is to wind down our presence in this country.

"We returned \$1 billion in capital to our shareholders and ended the quarter with a CET1 ratio of 12.2%, as we actively managed our RWA to improve the returns we generate for our shareholders. Given the strength of our balance sheet, capital levels and liquidity, we are well positioned to help our clients navigate very challenging markets and slower growth", Ms. Fraser concluded.

Percentage comparisons throughout this press release are calculated for the third quarter 2022 versus the third quarter 2021, unless otherwise specified.

#### Update Regarding Citi's Operations in Russia

As part of the previously announced intent of Citi to reduce its operations in and exposure to Russia, Citi is now informing its multinational clients in Russia that it will be ending nearly all of the institutional banking services it offers in Russia by the end of the first quarter of 2023. Going forward, Citi's only operations in Russia will be those necessary to fulfill its remaining legal and regulatory obligations. At this time, Citi does not expect the costs to be incurred in connection with this action to be material. In August, Citi announced the wind down of its Russia consumer and local commercial banking businesses including the pursuit of portfolio sales.

#### **Third Quarter Financial Results**

Citigroup (\$in millions, except per share amounts and as otherwise noted)		3Q'22		2Q'22		3Q'21	QoQ%	YoY%
Institutional Clients Group	\$	9,468	\$ ^	11,419	\$	9,991	(17)%	(5)%
Personal Banking and Wealth Management	*	6.187		6.029	•	5,852	3%	6%
Legacy Franchises		2,554		1,935		1,536	32%	66%
Corporate / Other		299		255		68	17%	NM
Total revenues, net of interest expense		18,508	1	19,638		17,447	(6)%	6%
Total operating expenses		12,749	1	12,393		11,777	3%	8%
Net credit losses		887		850		961	4%	(8)%
Net ACL build / (release) <sup>(a)</sup>		370		375		(1,162)	(1)%	NM
Other provisions <sup>(b)</sup>		108		49		9	NM	NM
Total cost of credit		1,365		1,274		(192)	7%	NM
Income from continuing operations before income taxes		4,394		5,971		5,862	(26)%	(25)%
Provision for income taxes		879		1,182		1,193	(26)%	(26)%
Income from continuing operations		3,515		4,789		4,669	(27)%	(25)%
Income (loss) from discontinued operations, net of taxes <sup>(6)</sup>		(6)		(221)		(1)	97%	NM
Net income attributable to non-controlling interest		30		21	_	24	43%	25%
Citigroup's net income	\$	3,479	\$	4,547	\$	4,644	(23)%	(25)%
Income (loss) from continuing operations, net of taxes								
Institutional Clients Group		2,186		3,978		3,115	(45)%	(30)%
Personal Banking and Wealth Management		792		553		1,896	43%	(58)%
Legacy Franchises		316		(15)		(201)	NM	` ŃM
Corporate / Other		221		273		(141)	(19)%	NM
EOP loans (\$B)		646		657		665	/2)9/	(2)0/
EOP loans (\$B)		2,381		2,381		2,362	(2)%	(3)% 1%
EOP deposits (\$B)		1,307		1,322		1,348	(1)%	(3)%
LOF deposits (\$D)		1,307		1,322		1,540	(1)/0	(3) /6
Book value per share	\$	92.71	\$	92.95	\$	92.16	_	1%
Tangible book value per share <sup>(4)</sup>	\$	80.34		80.25	\$	79.07	-	2%
Common Equity Tier 1 (CET1) Capital ratio <sup>(2)</sup>		12.2%		11.9%		11.7%		
Supplementary Leverage ratio (SLR) <sup>(2)</sup>		5.7%		5.6%		5.8%		
Return on average common equity		7.1%		9.7%		9.5%		
Return on average tangible common equity (RoTCE) <sup>(1)</sup>		8.2%		11.2%		11.0%		

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>b) Includes provisions for policyholder benefits and claims, HTM debt securities and other assets.

#### **Citigroup**

**Citigroup revenues** of \$18.5 billion in the third quarter 2022 increased 6%. Excluding the gain on sale of the Philippines consumer business in the quarter and the loss on sale of the Australia consumer business in the prior-year period, revenues were down 1%, as the impact of higher interest rates across businesses and strong loan growth in *PBWM* were more than offset by declines in *Investment Banking* and *Markets* and investment product revenues in *Global Wealth Management*.

**Citigroup operating expenses** of \$12.7 billion in the third quarter 2022 increased 8%, largely driven by transformation investments, business-led investments, inflation and other risk and control initiatives and volume-related expenses, partially offset by productivity savings and the benefit of foreign exchange translation. Operating expenses included approximately \$107 million of divestiture-related costs this quarter<sup>(5)</sup>. Excluding these costs, expenses increased 7%.

**Citigroup cost of credit** of \$1.4 billion in the third quarter 2022, compared to \$(0.2) billion in the prior-year period, reflecting a net build in the allowance for credit losses (ACL) for loans and unfunded commitments of \$0.4 billion, primarily due to the loan growth in *PBWM*, compared to a net ACL release of \$1.2 billion in the prior-year period, partially offset by lower net credit losses.

**Citigroup net income** of \$3.5 billion in the third quarter 2022 decreased 25% from the prior-year period, primarily driven by the higher cost of credit and the higher expenses, partially offset by the increase in revenues. Citigroup's effective tax rate was 20.0% in the current quarter versus 20.4% in the third quarter 2021.

Citigroup's total allowance for credit losses on loans was approximately \$16.3 billion at quarter end, with a reserve-to-funded loans ratio of 2.54%, compared to \$17.7 billion, or 2.69% of funded loans, at the end of the prior-year period. Total non-accrual loans decreased 28% from the prior-year period to \$2.9 billion. Consumer non-accrual loans decreased 25% to \$1.4 billion and corporate non-accrual loans decreased 30% to \$1.5 billion.

**Citigroup's end-of-period loans** were \$646 billion at quarter end, down 3% versus the prior-year period, largely driven by the impact of foreign exchange translation and lower balances in *Legacy Franchises*.

**Citigroup's end-of-period deposits** were \$1.3 trillion at quarter end, down 3% versus the prior-year period, largely driven by declines in *Legacy Franchises* and the impact of foreign exchange translation, partially offset by the issuance of institutional certificates of deposit, as Citigroup continues to diversify its funding profile.

Citigroup's book value per share of \$92.71 and tangible book value per share of \$80.34 at quarter end increased 1% and 2%, respectively, largely driven by the net income and lower shares outstanding, partially offset by adverse movements in the accumulated other comprehensive income (AOCI) component of equity and common dividends. At quarter end, Citigroup's CET1 Capital ratio was 12.2% versus 11.9% in the second quarter 2022, reflecting the benefits of the net income, the sale of the Philippines consumer business and the optimization of risk-weighted assets (RWA), partly offset by interest rate impacts on unrealized available-for-sale securities losses through Citigroup's investment portfolio and changes in deferred tax assets. Citigroup's Supplementary Leverage ratio for the third quarter 2022 was 5.7% versus 5.6% in the second quarter 2022. During the quarter, Citigroup returned a total of \$1.0 billion to common shareholders in the form of dividends.

	3Q'22		2Q'22		3Q'21	QoQ%	YoY%
\$	968	\$	994	\$	844	(3)%	15%
Ψ		Ψ		Ψ		6%	40%
				-		4%	33%
			4,084		3,040	(25)%	1%
			1,236		1,347		(25)%
			5,320		4,387		(7)%
	631		805		1,777	(22)%	(64)%
	648		777		732	(17)%	(11)%
	1,279		1,582		2,509		(49)%
	9,524		10,925				(5)%
			494			` ŃM	<u>(22)%</u>
	9,468		11,419		9,991	(17)%	(5)%
	6,541		6,434		5,963	2%	10%
	_		18		31	(100)%	(100)%
	16		(245)		1	` ŃM	` ŃM
	70		` 25 <sup>′</sup>		(8)	NM	NM
	86		(202)		24	NM	NM
\$	2,162	\$	3,961	\$	3,091	(45)%	(30)%
	76		79		69	(5)%	10%
	16		15		11	4%	49%
	38		37		37	2%	2%
	21		21		23	(1)%	(8)%
	· ·	\$ 968 3,209 4,177 3,062 1,006 4,068 631 648 1,279 9,524 (56) 9,468 6,541 	\$ 968 \$ 3,209	\$ 968 \$ 994 3,209 3,029 4,177 4,023 3,062 4,084 1,006 1,236 4,068 5,320 631 805 648 777 1,279 1,582 9,524 10,925 (56) 494 9,468 11,419 6,541 6,434 - 18 16 (245) 70 25 86 (202) \$ 2,162 \$ 3,961	\$ 968 \$ 994 \$ 3,209	\$ 968 \$ 994 \$ 844 3,209 3,029 2,297 4,177 4,023 3,141 3,062 4,084 3,040 1,006 1,236 1,347 4,068 5,320 4,387 631 805 1,777 648 777 732 1,279 1,582 2,509 9,524 10,925 10,037 (56) 494 (46) 9,468 11,419 9,991  6,541 6,434 5,963  - 18 31 16 (245) 1 70 25 (8) 86 (202) 24  \$ 2,162 \$ 3,961 \$ 3,091	\$ 968 \$ 994 \$ 844 (3)% 3,209 3,029 2,297 6% 4,177 4,023 3,141 4% 3,062 4,084 3,040 (25)% 1,006 1,236 1,347 (19)% 4,068 5,320 4,387 (24)% 631 805 1,777 (22)% 648 777 732 (17)% 1,279 1,582 2,509 (19)% 9,524 10,925 10,037 (13)% (56) 494 (46) NM 9,468 11,419 9,991 (17)%  6,541 6,434 5,963 2%  - 18 31 (100)% 16 (245) 1 NM 70 25 (8) NM 70 25 (8) NM 70 25 (8) NM 86 (202) 24 NM  \$ 2,162 \$ 3,961 \$ 3,091 (45)%  76 79 69 (5)% 16 15 11 4% 38 37 37 2% 21 21 23 (1)%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Institutional Clients Group

*ICG* revenues of \$9.5 billion decreased 5% (including gain/(loss) on loan hedges)<sup>(7)</sup>, as strong revenue growth in *Services* was more than offset by lower revenues across *Markets* and *Banking*.

**Services revenues** of \$4.2 billion increased 33%. *Treasury and Trade Solutions (TTS)* revenues of \$3.2 billion increased 40%, driven by 61% growth in net interest income and 8% growth in non-interest revenue. Strong performance in TTS was driven by business actions, which included managing deposit repricing, deepening of relationships with existing clients, and significant new client wins across all segments, as well as the benefit of higher interest rates. *Securities Services* revenues of \$968 million increased 15%, as net interest income increased 73%, driven by higher interest rates across currencies, partially offset by a 6% decrease in non-interest revenue due to the impact of market valuations.

**Markets revenues** of \$4.1 billion were down 7%, largely driven by lower client activity levels in *Equity Markets* and spread products, and the optimization of RWA. *Fixed Income Markets* revenues of \$3.1 billion increased 1%, as strength in rates and currencies was largely offset by continued headwinds in spread products. *Equity Markets* revenues of \$1.0 billion were down 25%, primarily reflecting reduced client activity in equity derivatives relative to a very strong quarter in the prior-year period.

**Banking revenues** of \$1.2 billion decreased 50%, including losses on loan hedges in the current quarter and the prior-year period. Excluding losses on loan hedges, *Banking* revenues of \$1.3 billion decreased 49%, driven by lower revenues in *Investment Banking* and *Corporate Lending. Investment Banking* revenues of \$631 million decreased 64%, as heightened macroeconomic uncertainty and volatility continued to impact client activity. Excluding losses on loan hedges, *Corporate Lending* revenues decreased 11% versus the prior-year period, driven by lower volumes and higher credit default swap premiums.

<sup>(</sup>a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 7.

<sup>(</sup>b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>c) Includes provisions for HTM debt securities and other assets.

*ICG operating expenses* of \$6.5 billion increased 10%, driven by transformation investments, business-led investments, and volume-related expenses, partially offset by productivity savings and foreign exchange translation.

*ICG cost of credit* of \$86 million, compared to \$24 million in the prior-year period, included a modest net ACL build for loans and unfunded commitments driven by macroeconomic uncertainty, which was mostly offset by a partial release of a COVID-19 related uncertainty reserve. Net credit losses for the guarter were nearly zero.

*ICG net income* of \$2.2 billion decreased 30%, largely driven by the lower revenues, the higher expenses and the higher cost of credit.

Personal Banking and Wealth Management		3Q'22		2Q'22		3Q'21	QoQ%	YoY%
(\$ in millions, except as otherwise noted) Branded Cards	\$	2,258	\$	2,168	\$	2,045	4%	10%
Retail Services	Ψ	1,431	Ψ	1,300	Ψ	1,277	10%	12%
Retail Banking		642		656		629	(2)%	2%
Total US Personal Banking revenues	_	4,331	_	4,124	_	3,951	5%	10%
Private Bank		649		745		722	(13)%	(10)%
Wealth at Work		182		170		172	7%	6%
Citigold		1,025		990		1,007	4%	2%
Total Global Wealth Management revenues		1,856		1,905		1,901	(3)%	(2)%
Total revenues, net of interest expense		6,187		6,029	_	5,852	3%	6%
Total operating expenses		4,077		3,985		3,624	2%	13%
Net credit losses		723		699		641	3%	13%
Net ACL build / (release) <sup>(a)</sup>		379		651		(843)	(42)%	NM
Other provisions(b)		7		5		1	40%	NM
Total cost of credit		1,109		1,355		(201)	(18)%	NM
Net income	\$	792	\$	553	\$	1,896	43%	(58)%
Key Indicators (\$B)								
US Personal Banking average loans		174		167		158	4%	10%
US Personal Banking average deposits		115		116		114	(1)%	1%
US cards average loans		138		133		124	4%	11%
US credit card spend volume(c)		145		148		129	(2)%	13%
Global Wealth Management client assets		708		730		789	(3)%	(10)%
Global Wealth Management average loans		151		150		151	1%	-
Global Wealth Management average deposits		313		319		310	(2)%	1%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

#### Personal Banking and Wealth Management

**PBWM revenues** of \$6.2 billion increased 6%, as net interest income growth, driven by higher interest rates and strong loan growth across *Branded Cards, Retail Services* and *Retail Banking*, was partially offset by a decline in non-interest revenue, driven by lower investment fee revenues in *Global Wealth Management* and higher partner payments in *Retail Services*.

**US Personal Banking revenues** of \$4.3 billion increased 10%. Branded Cards revenues of \$2.3 billion increased 10%, driven by the higher net interest income. In Branded Cards, new account acquisitions increased 10%, card spend volumes increased 14% and average loans increased 12%. Retail Services revenues of \$1.4 billion increased 12%, driven by the higher net interest income, partially offset by the higher partner payments. Retail Banking revenues of \$642 million increased 2%, primarily driven by the higher interest rates and deposit growth.

**Global Wealth Management revenues** of \$1.9 billion decreased 2%, as investment fee headwinds, particularly in Asia, more than offset net interest income growth from the higher interest rates. Excluding Asia<sup>(8)</sup>, revenues increased 4%.

<sup>(</sup>a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.

<sup>(</sup>b) Includes provisions for policyholder benefits and claims, HTM debt securities and other assets.

<sup>(</sup>c) Credit card spend volume was previously referred to as card purchase sales

PBWM operating expenses of \$4.1 billion increased 13%, primarily driven by transformation investments, other risk and control initiatives, business-led investments and volume-driven expenses, partially offset by productivity savings.

PBWM cost of credit of \$1.1 billion compared to \$(0.2) billion in the prior-year period. The increase was largely driven by a net ACL build of \$0.4 billion in the current quarter for loans and unfunded commitments, primarily driven by cards volume growth, compared to a net ACL release of \$0.8 billion in the prior-year period for loans and unfunded commitments. Net credit losses of \$723 million increased 13% from near historically low levels, reflecting ongoing normalization, particularly in Retail Services.

PBWM net income of \$792 million decreased 58%, largely driven by the net ACL release in third quarter 2021, versus a net ACL build in the current quarter.

Legacy Franchises (\$ in millions, except as otherwise noted)	3Q'22	2Q'22	3Q'21	QoQ%	YoY%
Asia Consumer	\$ 1,372	\$ 880	\$ 330	56%	NM
Mexico Consumer/SBMM <sup>(a)</sup>	1,173	1,184	1,162	(1)%	1%
Legacy Holdings Assets	9	(129)	44	NM	(80)%
Total Legacy revenues, net of interest expense	2,554	1,935	1,536	32%	66%
Total operating expenses	1,845	1,814	1,748	2%	6%
Net credit losses	164	133	289	23%	(43)%
Net ACL build / (release)(b)	(25)	(31)	(320)	19%	` 92%
Other provisions(c)	`28´	`19 <sup>′</sup>	` 17 <sup>′</sup>	47%	65%
Total cost of credit	167	121	(14)	38%	NM
Net income (loss)	\$ 316	\$ (17)	\$ (200)	NM	NM
Key Indicators (\$B)					
Asia Consumer EOP loans	13	17	43	(23)%	(69)%
Asia Consumer EOP deposits	15	17	47	(15)%	(69)%
Mexico Consumer/SBMM EOP loans(a)	21	21	19	-	7%
Mexico Consumer/SBMM EOP deposits(a)	36	36	31	1%	14%
Legacy Holdings EOP loans	3	3	4	-	(24)%

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.

- (a) SBMM refers to Small Business & Middle Market Banking.
  (b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
- (c) Includes provisions for policyholder benefits and claims, HTM debt securities and other assets.

#### Legacy Franchises

Legacy Franchises revenues of \$2.6 billion increased 66%, primarily driven by the Philippines consumer business gain on sale and the absence of the Australia consumer business loss on sale in the prior-year period, partially offset by the Korea wind-down as well as the impact of the Australia and the Philippines consumer exits.

Legacy Franchises expenses of \$1.8 billion increased 6%, driven by divestiture-related costs in Asia and Mexico.

Legacy Franchises cost of credit of \$167 million, compared to \$(14) million in the prior-year period, primarily driven by a lower net ACL release in the current guarter for loans and unfunded commitments, partially offset by lower net credit losses.

Legacy Franchises net income of \$316 million, compared to a net loss of \$200 million in the prior-year period, primarily reflecting the Philippines gain on sale in the guarter and the Australia loss on sale in the prior-year period.

Corporate / Other (\$ in millions)	3Q'22	2Q'22	3Q'21	QoQ%	YoY%
Revenues, net of interest expense	\$ 299	\$ 255	\$ 68	17%	NM
Total operating expenses	286	160	442	79%	(35)%
Total cost of credit <sup>(a)</sup>	3	-	(1)	NM	NM
Income (loss) from continuing operations	221	273	(141)	(19)%	NM
Net income (loss)	\$ 209	\$ 50	\$ (143)	NM	NM

(a) Includes provisions for HTM debt securities and other assets.

<u>Corporate / Other</u> <u>Corporate / Other revenues</u> increased to \$299 million from \$68 million in the prior-year period, largely driven by higher net revenue from the investment portfolio due to higher interest rates, partially offset by mark-to-market on certain derivative transactions.

Corporate / Other expenses of \$286 million decreased 35%.

Corporate / Other income from continuing operations of \$221 million, compared to a loss of \$141 million in the prior-year period, reflecting the higher revenues and the lower expenses.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (800) 343-1703 (for U.S. and Canada callers) or (203) 518-9859 (for international callers).

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Third Quarter 2022 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.

Citi is a preeminent banking partner for institutions with cross-border needs, a global leader in wealth management and a valued personal bank in its home market of the United States. Citi does business in more than 160 countries and jurisdictions, providing corporations, governments, investors, institutions and individuals with a broad range of financial products and services.

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Certain statements in this release are "forward-looking statements" within the meaning of the rules and regulations of the Private Securities Litigation and Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others: higher inflation and its impacts; higher interest rates and the impacts on macroeconomic conditions, customer and client behavior, as well as Citi's funding costs; the increasing potential of recession in Europe, the U.S. and other countries; significant disruptions and volatility in financial markets; distress and volatility in emerging markets; foreign currency volatility and devaluations; the impacts related to or resulting from the Russia-Ukraine war, including Citi's ability to wind down its activities in Russia, whether due to governmental or regulatory approvals, requirements or actions or otherwise, as well as the broader impacts to financial markets and the global macroeconomic and geopolitical environments; consummation of Citi's exits and other wind-downs, and the impact of any additional CTA or other losses; macroeconomic and other challenges and uncertainties related to the COVID-19 pandemic, such as the impacts to the U.S. and global economies; election outcomes; and the precautionary statements included in this release. These factors also consist of those contained in Citigroup's fillings with the U.S. Securities Exchange and Commission, including without limitation the "Risk Factors" section of Citigroup's 2021 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Citigroup	
(\$ in millions)	
Net Income	\$3,479
Less: Preferred Dividends	277
Net Income to Common Shareholders	\$3,202
Common Share Repurchases	-
Common Dividends	1,001
Total Capital Returned to Common Shareholders	\$1,001
Payout Ratio	31%
Average TCE	\$155,511
RoTCE	8.2%

## Appendix B

Citigroup		3Q'22		3Q'21	YoY
(\$ in millions, except per share amounts)	<u> </u>		•		
Total Citigroup Revenues - As Reported	\$	18,508	\$	17,447	6%
Less:	•	0.4.4		(0.53)	
Total Asia Divestiture Impact on Revenues	\$	614	\$	(657)	
Total Citigroup Revenues, Excluding Asia Divestiture Impacts	\$	17,894	\$	18,104	(1)%
Total Citigroup Operating Expenses - As Reported	\$	12,749	\$	11,777	8%
Less:					
Total Asia Divestiture Impact on Operating Expenses	\$	107	\$	-	
Total Citigroup Operating Expenses, Excluding Asia Divestiture Impacts	\$	12,642	\$	11,777	7%
Citigroup Diluted EPS - As Reported Less: Total Asia Divestiture Impact on Citigroup Diluted EPS Citigroup Diluted EPS, Excluding Asia Divestiture Impact	\$ \$ \$	1.63 0.13 1.50			
Citigroup RoTCE - As Reported Less: Total Asia Divestiture Impact on Citigroup RoTCE		<b>8.2%</b> 0.7%			
Citigroup RoTCE, Excluding Asia Divestiture Impacts		7.5%			
Private Bank Wealth Management (\$ in millions)		3Q'22		3Q'21	YoY
PBWM - Global Wealth Management Revenues - As Reported	\$	1,856	\$	1,901	(2)%

Less:
Asia Revenues
PBWM - Global Wealth Management Revenues - Excluding Asia Revenues

4%

578 **1,278** 

1,224

Appendix C	;			
(\$ in millions)	_	3Q'22 <sup>(1)</sup>	2Q'22	 3Q'21
Citigroup Common Stockholders' Equity <sup>(2)</sup>	\$	179,696	\$ 180,150	\$ 183,005
Add: Qualifying noncontrolling interests		113	129	136
Regulatory Capital Adjustments and Deductions:		0.074	0.074	2 200
Add: CECL transition provision <sup>(3)</sup>		2,271	2,271	3,389
Less:		(2.060)	(0.406)	660
Accumulated net unrealized gains (losses) on cash flow hedges, net of tax		(2,869)	(2,106)	663
Cumulative unrealized net gain (loss) related to changes in fair value		3,211	2,145	(1,317)
of financial liabilities attributable to own creditworthiness, net of tax		5,211	2,145	(1,317)
Intangible Assets:				
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(4)</sup>		18,796	19,504	20,689
Identifiable intangible assets other than mortgage servicing rights		3,492	3,599	3,899
(MSRs), net of related DTLs		0,402	0,000	0,000
Defined benefit pension plan net assets; other		1,931	2.038	2.068
Deferred tax assets (DTAs) arising from net operating loss, foreign tax		11,690	11,679	10,897
credit and general business credit carry-forwards		,	,	,
Excess over 10% / 15% limitations for other DTAs, certain common		1,261	798	-
stock investments, and MSRs <sup>(5)</sup>		•		
Common Equity Tier 1 Capital (CET1) <sup>(6)</sup>	\$	144,568	\$ 144,893	\$ 149,631
Risk-Weighted Assets (RWA)(3)(6)	\$	1,189,800	\$ 1,217,459	\$ 1,284,316
Common Equity Tier 1 Capital Ratio (CET1 / RWA)(6)		12.2%	11.9%	11.7%

Note: Citi's reportable CET1 Capital ratios were derived under the Basel III Standardized Approach framework for all periods reflected. This reflects the more binding CET1 Capital ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment.

- (1) Preliminary.
- (2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
- (3) Please refer to Footnote 2 at the end of this press release for additional information.
- (4) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
- Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. As of June 30, 2022 and September 30, 2022, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.
- (6) Certain prior period amounts and ratios have been revised to conform with enhancements made in the current period.

Appendix D									
(\$ in millions)	3Q'22 <sup>(1)</sup>			2Q'22	3Q'21				
Common Equity Tier 1 Capital (CET1) <sup>(2)</sup>	\$	144,568	\$	144,893	\$	149,631			
Additional Tier 1 Capital (AT1) <sup>(3)</sup>		20,265		20,266		19,271			
Total Tier 1 Capital (T1C) (CET1 + AT1)	\$	164,833	\$	165,159	\$	168,902			
Total Leverage Exposure (TLE)(2)(4)	\$	2,888,592	\$	2,935,289	\$	2,911,050			
Supplementary Leverage Ratio (T1C / TLE)		5.7%		5.6%		5.8%			

- (1) Preliminary.
- (2) Please refer to Footnote 2 at the end of this press release for additional information.
- (3) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
- (4) Certain prior period amounts and ratios have been revised to conform with enhancements made in the current period.

Appendix E						
(\$ and shares in millions, except per share amounts)	3Q'22 <sup>(1)</sup>			2Q'22		3Q'21
Common Stockholders' Equity	\$	179,565	\$	180,019	\$	182,880
Less:						
Goodwill		19,326		19,597		21,573
Intangible Assets (other than MSRs)		3,838		3,926		4,144
Goodwill and Identifiable Intangible Assets (other than MSRs) Related to Assets		•		•		,
Held-for-Sale		794		1,081		257
Tangible Common Equity (TCE)	\$	155,607	\$	155,415	\$	156,906
Common Shares Outstanding (CSO)		1,937		1,937		1,984
Tangible Book Value Per Share	\$	80.34	\$	80.25	\$	79.07

(1) Preliminary

(2) Ratios as of September 30, 2022 are preliminary. Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding these deferrals, Citigroup's CET1 Capital ratio and SLR as of September 30, 2022 would be 11.9% and 5.6%, respectively, on a fully reflected basis. For additional information, please refer to the "Capital Resources" section of Citigroup's 2021 Annual Report on Form 10-K. Certain prior-period amounts have been revised to conform with enhancements made in the current period.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix C. For the composition of Citigroup's SLR, see Appendix D

- (3) Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders. For the components of the calculation, see Appendix A.
- (4) Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.
- (5) Third quarter 2022 results included the impact of approximately \$520 million in earnings before taxes (approximately \$256 million after-tax) related to the sale of the Philippines consumer business and other Asia consumer exits, which primarily consisted of an approximate \$616 million Philippines gain on sale recorded in Other revenue as well as an approximate \$107 million of aggregate divestiture-related costs recorded in Operating expenses, both within *Legacy Franchises*. Third quarter 2021 results included Asia divestiture-related impacts of \$657 million recorded in Other revenue within *Legacy Franchises*, primarily driven by a loss on sale of the Australia consumer business. Results of operations excluding the Philippines gain on sale or the Australia loss on sale are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendix B.
- (6) Second quarter 2022 discontinued operations reflect the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in AOCI related to the substantial liquidation of a legal entity (with a non-U.S. dollar functional currency) that had previously divested a legacy business.
- (7) Credit derivatives are used to economically hedge a portion of the Corporate Loan portfolio that includes both accrual loans and loans at fair value. Gains / (losses) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the third quarter 2022, gains / (losses) on loan hedges included \$(56) million related to Corporate Lending, compared to \$(46) million in the prior-year period. The fixed premium costs of these hedges are netted against the Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gains / (losses) on loan hedges are non-GAAP financial measures.
- (8) Global Wealth Management revenues in Asia were \$578 million for the third quarter 2022 and \$677 million for the third quarter 2021. Results of operations for Global Wealth Management excluding revenues in Asia are non-GAAP financial measures. For a reconciliation to reported results, please refer to Appendix B.

<sup>(1)</sup> Preliminary. Citigroup's return on average tangible common equity (RoTCE) is a non-GAAP financial measure. RoTCE represents annualized net income available to common shareholders as a percentage of average tangible common equity (TCE). For the components of the calculation, see Appendix A.



### **CITIGROUP -- QUARTERLY FINANCIAL DATA SUPPLEMENT**

3Q22

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#### CITIGROUP FINANCIAL SUMMARY

(In millions of dollars, except per share amounts and as otherwise noted)

		3Q 2021		4Q 2021		1Q 2022		2Q 2022		3Q 2022		icrease/ se) from		Nine Months 2021		Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Total revenues, net of interest expense(1)(2)(3) Total operating expenses(1)(3)(4) Net credit fosses (NCLs) Credit reserve build / (release) for loans Provision / (release) for unfunded lending commitments	\$	17,447 11,777 961 (1,149) (13)	\$	17,017 13,532 866 (1,176) (193)	\$	19,186 13,165 872 (612) 474	\$	19,638 12,393 850 534 (159)	\$	18,508 12,749 887 441 (71)	(6%) 3% 4% (17%) 55%	6% 8% (8%) NM NM	\$	54,867 34,661 4,029 (6,822) (595)	\$	<b>57,332</b> 38,307 2,609 363 244	4% 11% (35%) NM NM
Provisions for benefits and claims, HTM debt securities and other assets Provisions for credit losses and for benefits and claims	_	9 (192)	_	38 (465)	_	755 5,266	_	49 1,274	_	108 1,365 4,394	NM 7% (26%)	NM NM (25%)	_	75 (3,313)	_	178 3,394	NM NM (34%)
Income from continuing operations before income taxes Income taxes(s) Income from continuing operations Income (loss) from discontinued operations, net of taxes(s) Net income before noncontrolling interests Net income (loss) attributable to noncontrolling interests	_	5,862 1,193 <b>4,669</b> (1) 4,668 24	_	3,950 771 <b>3,179</b> - 3,179	_	941 4,325 (2) 4,323 17	_	5,971 1,182 <b>4,789</b> (221) 4,568 21	_	3,515 (6) 3,509 3,0	(26%) (26%) (27%) 97% (23%) 43%	(25%) (26%) ( <b>25%)</b> NM (25%) 25%	_	23,519 4,680 18,839 7 18,846 67	_	15,631 3,002 <b>12,629</b> (229) 12,400 68	(36%) (33%) (34%) NM (34%)
Citigroup's net income	\$	4,644	\$	3,173	\$	4,306	\$	4,547	\$	3,479	(23%)	(25%)	\$	18,779	\$	12,332	(34%)
<u>Diluted earnings per share:</u> Income from continuing operations Citigroup's net income	\$	2.15 2.15	\$	1.46	\$	2.02	\$	2.30	\$	1.63 1.63	(29%) (26%)	(24%) (24%)	\$	8.64 8.65	\$	5.95 5.84	(31%) (32%)
Preferred dividends	\$	266	\$	229	\$	279	\$	238	\$	277	16%	4%	\$	811	\$	794	(2%)
Income allocated to unrestricted common shareholders - basic income from continuing operations Citigroup's net income	\$ \$	4,353 4,352	\$	2,924 2,924	\$	4,004 4,002	\$	4,495 4,274	\$	3,180 3,174	(29%) (26%)	(27%) (27%)	\$	17,827 17,834	\$	11,677 11,449	(34%) (36%)
Income allocated to unrestricted common shareholders - diluted income from continuing operations Citigroup's net income	\$ \$	4,361 4,360	\$	2,932 2,932	\$	4,012 4,010	\$	4,506 4,285	\$	3,191 3,185	(29%) (26%)	(27%) (27%)	\$	17,851 17,857	\$	11,707 11,479	(34%) (36%)
Shares (in millions): Average basic Average diluted Common shares outstanding, at period end		2,009.3 2,026.2 1,984.3		1,984.3 2,001.6 1,984.4		1,971.7 1,988.2 1,941.9		1,941.5 1,958.1 1,936.7		1,936.8 1,955.1 1,936.9	:	(4%) (4%) (2%)		2,049.3 2,065.3		1,950.0 1,967.1	(5%) (5%)
Regulatory capital ratios and performance metrics: Common Equity, Tier 1 (CET1) Capital ratio(7/80/8) Tier 1 Capital ratio(7/80/8) Total Capital ratio(7/80/80) Total Capital ratio(7/80/80) Return on average assets Return on average common equity Average tangible common equity (ToE) (in billions of dollars) Return on average tangible common equity (ROTCE) Efficiency ratio (fati operating expenses/rotal revenues, net)	\$	11.65 9 13.15 9 15.37 9 5.80 9 9.5 9 157.4 11.0 9 67.5 9	% % % % % \$	12.25 9 13.91 9 16.04 9 5.73 9 6.4 9 157.0 7.4 9 79.5 9	6 6 6 8	11.38 % 12.98 % 14.84 % 5.58 % 0.74 % 9.0 % 155.3 10.5 % 68.6 %	\$	11.90 % 13.57 % 15.16 % 5.63 % 0.77 % 9.7 % 154.4 11.2 % 63.1 %	\$	12.2 % 13.9 % 15.0 % 5.7 % 0.58 % 7.1 % 155.5 8.2 % 68.9 %	1% 580 bps	(1%) 140 bps	\$	1.08% 13.2% 156.0 15.4% 63.2%	\$	0.69% 8.6% 155.4 9.9% 66.8%	- 360 bps
Balance sheet data (in billions of dollars, except per share amounts); Total assets Total assets Total loans Total deposits Citigroup's stockholders' equity Book value per share Tangible book value per share	\$	2,361.9 2,346.0 664.8 1,347.5 200.9 92.16 79.07	\$	2,291.4 2,386.2 667.8 1,317.2 202.0 92.21 79.16	\$	2,394.1 2,374.0 659.7 1,333.7 197.7 92.03 79.03	\$	2,380.9 2,380.1 657.3 1,321.8 199.0 92.95 80.25	\$	2,381.1 2,399.4 646.0 1,306.5 198.6 92.71 80.34	1% (2%) (1%) -	1% 2% (3%) (3%) (1%) 1% 2%		2,334.9		2,384.5	2%
Direct staff (in thousands)		220		223		228		231		238	3%	8%					

- During the fourth quarter of 2021, Citi reclassified deposit insurance expenses from Interest expense to Other operating expenses for all periods presented. For additional information, see Note 1 to the Consolidated Financial Statements in Citi's 2021 Annual Report on Form 10-K.

  3021 includes an approximate \$860 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business.
  3022 includes an approximate \$616 million gain on sale recorded on Other revenue (approximately \$290 million, after various taxes), related to Citi's sale of the Philippines consumer banking business.
  4021 includes approximately \$1.052 billion in expenses (approximately \$792 million after-tax), primarily related to charges incurred from the voluntary early retirement plan (VERP) in connection with the wind-down of Citi's consumer banking business in Korea.
  2021 includes an approximate \$600 million benefit from a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs).
  2022 discontinued operations reflects the release of a currency translation adjustment (CTA) loss (net of hedges) recorded in Accumulated Other Comprehensive Income (AOCI) related to the substantial liquidation of a legal entity (with a non-11 s. driller functional currency). (1)
- (2) (3) (4)
- (5) (6)
- non-U.S. dollar functional currency), that had previously divested a legacy business.
- 3022 is preliminary.

  For all periods presented, Citi's reportable CET1 Capital and Tier 1 Capital ratios were derived under the Basel III Standardized Approach framework, whereas Citi's reportable Total Capital ratios were derived under the Basel III Advanced Approaches framework. These reportable ratios reflect the more binding ratios under both the Standardized Approach and the Advanced Approaches under the Collins Amendment. For the composition of Citi's CET1 Capital and ratio, see page 18.

  Citi's regulatory capital ratios reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. For additional information, see "Capital Resources" in Citi's
- (9)
- 2021 Annual Report on Form 10-K.
  For the composition of Citi's SLR, see page 18. (10)

Note: Ratios and variance percentages are calculated based on the displayed amounts.

### CITIGROUP CONSOLIDATED STATEMENT OF INCOME

(In millions of dollars)

	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022		se) from 3Q21	Nine Months 2021	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Revenues										
Interest revenue	\$ 12,650	\$ 12,828	\$ 13,151	\$ 15,630	\$ 19,919	27%	57%	\$ 37,647	\$ 48,700	29%
Interest expense(1)	1,959	2,009	2,280	3,666	7,356	NM	NM	5,972	13,302	NM
Net interest income (NII)	10,691	10,819	10,871	11,964	12,563	5%	18%	31,675	35,398	12%
Commissions and fees	3,399	3,229	2,568	2,452	2,139	(13%)	(37%)	10,443	7,159	(31%)
Principal transactions	2,233	1,704	4,590	4,525	2,625	(42%)	18%	8,450	11,740	39%
Administrative and other fiduciary fees	1,007	953	966	1,023	915	(11%)	(9%)	2,990	2,904	(3%)
Realized gains (losses) on investments Impairment losses on investments and other	117	10	80	(58)	52	NM	(56%)	655	74	(89%)
assets	(30)	(94)	(90)	(96)	(91)	5%	NM	(112)	(277)	NM
Provision for credit losses on AFS debt	(4)	(0)		•	-	NINA	N18.4	(4)	7	NINA
securities(2)	(1)	(2)	204	2	5	NM	NM NM	(1)	7	NM (570()
Other revenue (loss)	31	398	201	(174)	300	NM (220()		767	327	(57%)
Total non-interest revenues (NIR)  Total revenues, net of interest	6,756	6,198	8,315	7,674	5,945	(23%)	(12%)	23,192	21,934	(5%)
expense	17,447	17,017	19,186	19,638	18,508	(6%)	6%	54,867	57,332	4%
Provisions for credit losses and for benefits and claims										
Net credit losses	961	866	872	850	887	4%	(8%)	4,029	2,609	(35%)
Credit reserve build / (release) for loans	(1,149)	(1,176)	(612)	534	441	(17%)	NM	(6,822)	363	NM
Provision for credit losses on loans	(188)	(310)	260	1,384	1,328	(4%)	NM	(2,793)	2,972	NM
Provision for credit losses on held-to-maturity										
(HTM) debt securities	(10)	14	(2)	20	10	(50%)	NM	(17)	28	NM
Provision for credit losses on other assets	(3)	(3)	(4)	7	73	NM	NM	3	76	NM
Policyholder benefits and claims	22	27	27	22	25	14%	14%	89	74	(17%)
Provision for credit losses on unfunded										
lending commitments	(13)	(193)	474	(159)	(71)	55%	NM	(595)	244	NM
Total provisions for credit losses and										
for benefits and claims <sup>(3)</sup>	(192)	(465)	755	1,274	1,365	7%	NM	(3,313)	3,394	NM
Operating expenses										
Compensation and benefits	6,058	7,093	6,820	6,472	6,745	4%	11%	18,041	20,037	11%
Premises and equipment	560	620	543	619	557	(10%)	(1%)	1,694	1,719	1%
Technology / communication	1,997	2,084	2,016	2,068	2,145	4%	7%	5,744	6,229	8%
Advertising and marketing	402	478	311	414	407	(2%)	1%	1,012	1,132	12%
Other operating <sup>(1)</sup>	2,760	3,257	3,475	2,820	2,895	3%	5%	8,170	9,190	12%
Total operating expenses	11,777	13,532	13,165	12,393	12,749	3%	8%	34,661	38,307	11%
Income from continuing operations before	F 000	2.052	F 000	E 074	4.004	(000/)	(050/)	00.540	45.004	(240/)
income taxes	5,862	3,950	5,266	5,971	4,394	(26%)	(25%)	23,519	15,631	(34%)
Provision for income taxes (4)	1,193	771	941	1,182	879	(26%)	(26%)	4,680	3,002	(36%)
Income (loss) from continuing operations Discontinued operations <sup>(5)</sup>	4,669	3,179	4,325	4,789	3,515	(27%)	(25%)	18,839	12,629	(33%)
Income (loss) from discontinued operations Provision (benefit) for income taxes	(1)		(2)	(262) (41)	(6)	98% 100%	NM -	7	(270) (41)	NM NM
Income (loss) from discontinued operations, net of taxes	(1)	_	(2)	(221)	(6)	97%	NM	7	(229)	NM
		0.4==								
Net income before noncontrolling interests  Net income (loss) attributable to noncontrolling interests	4,668 24	3,179 6	4,323 17	4,568 21	3,509 30	(23%) 43%	(25%) 25%	18,846 67	12,400 68	(34%) 1%
						43% ( <b>23%</b> )	25% ( <b>25%</b> )			
Citigroup's net income	\$ 4,644	\$ 3,173	\$ 4,306	\$ 4,547	\$ 3,479	(23%)	(45%)	\$ 18,779	\$ 12,332	(34%)

See footnote 1 on page 1.

This presentation is in accordance with ASC 326, which requires the provision for credit losses on AFS securities to be included in revenue. This total excludes the provision for credit losses on AFS securities, which is disclosed separately above.

See footnote 5 on page 1.

See footnote 6 on page 1.

#### CITIGROUP CONSOLIDATED BALANCE SHEET

(In millions of dollars)

	September 30,	December 31,	March 31,	June 30,	September 30,		ncrease/ ase) from
	2021	2021	2022	2022	2022(1)	2Q22	3Q21
Assets							
Cash and due from banks (including segregated cash and other deposits)	\$ 28,906	\$ 27,515	\$ 27,768	\$ 24,902	\$ 26,502	6%	(8%)
Deposits with banks, net of allowance	294,902	234,518	244,319	259,128	273,105	5%	(7%)
Securities borrowed and purchased under agreements to resell, net of allowance	337,696	327,288	345,410	361,334	349,214	(3%)	3%
Brokerage receivables, net of allowance	59,487 342,914	54,340 331.945	89,218 357,997	80,486 340.875	79,696 358.260	(1%) 5%	34% 4%
Trading account assets Investments	342,914	331,945	357,997	340,675	356,200	5%	470
Available-for-sale debt securities, net of allowance	295,573	288.522	264,774	238,499	232,143	(3%)	(21%)
Held-to-maturity debt securities, net of allowance	198,056	216.963	242,547	267,592	267.864	(370)	35%
Equity securities	7,220	7,337	7,281	7,787	8,009	3%	11%
Total investments	500,849	512,822	514,602	513,878	508,016	(1%)	1%
Loans, net of unearned income	,		,		,	()	
Consumer <sup>(2)</sup>	369,292	376,534	350,328	355,605	357.583	1%	(3%)
Corporate(3)	295,472	291,233	309,341	301,728	288,377	(4%)	(2%)
Loans, net of unearned income	664,764	667,767	659,669	657,333	645,960	(2%)	(3%)
Allowance for credit losses on loans (ACLL)	(17,715)	(16,455)	(15,393)	(15,952)	(16,309)	(2%)	8%
Total loans, net	647,049	651,312	644,276	641,381	629,651	(2%)	(3%)
Goodwill	21,573	21,299	19,865	19,597	19,326	(1%)	(10%)
Intangible assets (including MSRs)	4,553	4,495	4,522	4,526	4,485	(1%)	(1%)
Other assets, net of allowance	123,947	125,879	146,128	134,797	132,809	(1%)	7%
Total assets	\$ 2,361,876	\$ 2,291,413	\$ 2,394,105	\$ 2,380,904	\$ 2,381,064	-	1%
Liabilities							
	\$ 145.103	\$ 158.552	\$ 153.666	\$ 147.214	\$ 135.514	(8%)	(7%)
Non-interest-bearing deposits in U.S. offices Interest-bearing deposits in U.S. offices	567,902	543,283	557,327	565,785	570,920	1%	1%
Total U.S. deposits	713,005	701,835	710,993	712,999	706,434	(1%)	(1%)
Non-interest-bearing deposits in offices outside the U.S.	94.016	97.270	98.579	100.266	98.904	(1%)	5%
Interest-bearing deposits in offices outside the U.S.	540,507	518,125	524,139	508,583	501,148	(1%)	(7%)
Total international deposits	634,523	615,395	622,718	608,849	600,052	(1%)	(5%)
Total mornational deposits	001,020	0.10,000	022,110	000,010	000,002	(1.70)	(070)
Total deposits	1,347,528	1,317,230	1,333,711	1,321,848	1,306,486	(1%)	(3%)
Securities loaned and sold under agreements to resell	209,184	191,285	204,494	198,472	203,429	2%	(3%)
Brokerage payables	60,501	61,430	91,324	96,474	87,841	(9%)	45%
Trading account liabilities	179,286	161,529	188,059	180,453	196,479	9%	10%
Short-term borrowings	29,683	27,973	30,144	40,054	47,368	18%	60%
Long-term debt Other liabilities(4)	258,274 75.810	254,374 74.920	253,954 94,066	257,425 86.552	253,068 87,276	(2%) 1%	(2%) 15%
Total liabilities	\$ 2,160,266	\$ 2,088,741	\$ 2,195,752	\$ 2,181,278	\$ 2,181,947	170	1%
Total nabilities	\$ 2,160,266	\$ 2,000,741	\$ 2,195,752	\$ 2,101,270	\$ 2,161,947	-	176
Equity							
Stockholders' equity							
Preferred stock	\$ 17,995	\$ 18,995	\$ 18,995	\$ 18,995	\$ 18,995	-	6%
Common stock	31	31	31	31	31	-	-
Additional paid-in capital	107,922	108,003	108,050	108,210	108,347	.5.	. <del>.</del>
Retained earnings	183,024	184,948	187,962	191,261	193,462	1%	6%
Treasury stock, at cost	(71,246)	(71,240)	(73,744)	(73,988)	(73,977)	-	(4%)
Accumulated other comprehensive income (loss) (AOCI) <sup>(5)</sup>	(36,851)	(38,765)	(43,585)	(45,495)	(48,298)	(6%)	(31%)
Total common equity	\$ 182,880	\$ 182,977	\$ 178,714	\$ 180,019	\$ 179,565	-	(2%)
Total Citigroup stockholders' equity	\$ 200,875	\$ 201,972	\$ 197,709	\$ 199,014	\$ 198,560	-	(1%)
Noncontrolling interests	735	700	644	612	557	(9%)	(24%)
Total equity	201,610	202,672	198,353	199,626	199,117	-	(1%)
Total liabilities and equity	\$ 2,361,876	\$ 2,291,413	\$ 2,394,105	\$ 2,380,904	\$ 2,381,064	-	1%

Preliminary.
Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).
Cooporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.
Includes allowance for credit losses for unfunded lending commitments. See page 15.
As discussed in footnote 2 on page 1, Citi's third quarter of 2021 results include an approximate \$680 million loss on sale (an approximate \$580 million after-tax), related to Citi's agreement to sell its Australia consumer banking business. The loss primarily reflects the impact of an approximate \$625 million (\$475 million (after-tax)) currency translation adjustment (CTA) loss (net of hedges) at September 30, 2021, December 31, 2021 and March 31, 2022, already reflected in the Accumulated Other Comprehensive Income (AOCI) component of equity. The sale closed during the second quarter of 2022, and the CTA balance was removed from the AOCI component of equity as of the end of the second quarter of 2022, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital.

### **OPERATING SEGMENT AND REPORTING UNIT DETAILS**

(In millions of dollars)

		3Q 2021		4Q 2021		1Q 2022		2Q 2022		3Q 2022		se) from		Nine Months 2021		Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Net revenues	_		_		_		_		_				I —		_		
Institutional Clients Group	\$	9,991	\$	8,908	\$	11,160	\$	11,419	\$	9,468	(17%)	(5%)	\$	30,928	\$	32,047	4%
Personal Banking and Wealth Management		5,852		5,785		5,905		6,029		6,187	3%	6%		17,542		18,121	3%
Legacy Franchises		1,536		2,193		1,931		1,935		2,554	32%	66%		6,058		6,420	6%
Corporate/Other		68		131		190		255		299	17%	NM		339		744	NM
Total net revenues	\$	17,447	\$	17,017	\$	19,186	\$	19,638	\$	18,508	(6%)	6%	\$	54,867	\$	57,332	4%
Income from continuing operations																	
Institutional Clients Group	\$	3,115	\$	2,330	\$	2,658	\$	3,978	\$	2,186	(45%)	(30%)	\$	11,978	\$	8,822	(26%)
Personal Banking and Wealth Management		1,896		1,613		1,860		553		792	43%	(58%)		6,121		3,205	(48%)
Legacy Franchises		(201)		(620)		(385)		(15)		316	NM	NM		611		(84)	NM
Corporate/Other		(141)		(144)		192		273		221	(19%)	NM		129		686	NM
Income from continuing operations	\$	4,669	\$	3,179	\$	4,325	\$	4,789	\$	3,515	(27%)	(25%)	\$	18,839	\$	12,629	(33%)
Discontinued operations		(1)		-		(2)		(221)		(6)	97%	NM		7		(229)	NM
Net income attributable to noncontrolling interests		24		6		17		21		30	43%	25%		67		68	1%
Net income	\$	4,644	\$	3,173	\$	4,306	\$	4,547	\$	3,479	(23%)	(25%)	\$	18,779	\$	12,332	(34%)

INSTITUTIONAL CLIENTS GROUP (In millions of dollars, except as otherwise noted)

	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022	3Q22 Inc (Decrease 2Q22		Nine Months 2021	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Commissions and fees	\$ 1,055	\$ 1,064	\$ 1,130	\$ 1,125	\$ 1,082	(4%)	3%	3,236	3,337	3%
Administration and other fiduciary fees	676	662	672	732	651	(11%)	(4%)	2,031	2,055	1%
Investment banking fees(1)	1,685	1,669	1,039	990	816	(18%)	(52%)	5,040	2,845	(44%)
Principal transactions	2,229	1,654	4,442	4,358	2,776	(36%)	25%	8,109	11,576	43%
Other	608	91	93	(306)	(427)	(40%)	NM	1,281	(640)	NM
Total non-interest revenue  Net interest income (including dividends)	6,253 3,738	5,140 3.768	7,376 3.784	6,899 4.520	4,898 4.570	(29%) 1%	(22%) 22%	19,697 11,231	19,173 12.874	(3%) 15%
Total revenues, net of interest expense	9,991	8,908	11,160	11,419	9.468	(17%)	(5%)	30,928	32,047	4%
Total operating expenses	5,963	6,225	6.723	6.434	6.541	2%	10%	17,724	19,698	11%
Net credit losses on loans	31	82	30	18	-	(100%)	(100%)	274	48	(82%)
Credit reserve build / (release) for loans	14	(192)	596	(76)	75	NM	NM	(1,901)	595	NM
Provision for credit losses on unfunded lending commitments	(13)	(181)	352	(169)	(59)	65%	NM	(572)	124	NM
Provisions for credit losses for HTM debt securities and other assets	(8)	10	(7)	25	70	NM	NM	(10)	88	NM
Provision for credit losses	24	(281)	971	(202)	86	NM	NM	(2,209)	855	NM
Income from continuing operations before taxes	4,004	2,964	3,466	5,187	2,841	(45%)	(29%)	15,413	11,494	(25%)
Income taxes	889	634	808	1,209	655	(46%)	(26%)	3,435	2,672	(22%)
Income from continuing operations Noncontrolling interests	3,115 24	<b>2,330</b> 10	<b>2,658</b> 18	<b>3,978</b>	<b>2,186</b> 24	( <b>45%)</b> 41%	(30%)	<b>11,978</b> 73	<b>8,822</b> 59	<b>(26%)</b> (19%)
Net income	\$ 3,091	\$ 2,320	\$ 2,640	\$ 3,961	\$ 2,162	(45%)	(30%)	\$ 11,905	\$ 8,763	(26%)
EOP assets (in billions)	\$ 1,670	\$ 1,613	\$ 1,704	\$ 1,700	\$ 1,706		2%	I ——		
Average assets (in billions)	1,660	1,698	1,685	1,698	1,729	2%	4%	1,659	1,704	3%
Efficiency ratio	60%	70%	60%	56%	69%	1,300 bps	900 bps	57%	61%	400 bps
Revenue by reporting unit Services	\$ 3.141	\$ 3,258	\$ 3.448	\$ 4.023	\$ 4.177	4%	33%	\$ 9,281	\$ 11.648	26%
Markets	4,387	3,343	5,826	5,320	4,068	(24%)	(7%)	14,575	15,214	4%
Banking	2,463	2,307	1,886	2.076	1,223	(41%)	(50%)	7,072	5,185	(27%)
Total revenues, net of interest expense	\$ 9,991	\$ 8,908	\$ 11,160	\$ 11,419	\$ 9,468	(17%)	(5%)	\$ 30,928	\$ 32,047	4%
Revenue by region										
North America	\$ 3,727	\$ 3,278	\$ 3,722	\$ 4,410	\$ 3,091	(30%)	(17%)	\$ 11,481	\$ 11,223	(2%)
EMEA	2,981	2,705	4,030	3,566	3,099	(13%)	4%	9,710	10,695	10%
Latin America	1,129	1,113	1,141	1,266	1,202	(5%)	6%	3,164	3,609	14%
Asia	2,154	1,812	2,267	2,177	2,076	(5%)	(4%)	6,573	6,520	(1%)
Total revenues, net of interest expense	\$ 9,991	\$ 8,908	\$ 11,160	\$ 11,419	\$ 9,468	(17%)	(5%)	\$ 30,928	\$ 32,047	4%
Income (loss) from continuing operations by region	\$ 718	\$ 768	6 500	6 4 504	\$ 97	(0.40/.)	(000()	f 4 204	6 0.407	(400/)
North America EMEA	\$ 718 990	\$ 768 672	\$ 589 928	\$ 1,501 1,172	\$ 97 1,003	(94%) (14%)	(86%) 1%	\$ 4,321 3,531	\$ 2,187 3,103	(49%) (12%)
Latin America	580	473	359	544	426	(22%)	(27%)	1,587	1,329	(16%)
Asia	827	417	782	761	660	(13%)	(20%)	2.539	2.203	(13%)
Income (loss) from continuing operations	\$ 3,115	\$ 2,330	\$ 2,658	\$ 3,978	\$ 2,186	(45%)	(30%)	\$ 11,978	\$ 8,822	(26%)
Average loans by reporting unit (in billions)										
Services	\$ 76	\$ 77	\$ 81	\$ 85	\$ 82	(4%)	8%	\$ 73	\$ 82	12%
Banking	196	195	194	199	197	(1%)	1%	197	197	-
Markets Total	17 \$ 289	\$ 289	\$ 289	\$ 297	\$ 291	(8%) (2%)	(29%) 1%	\$ 286	\$ 292	(19%) 2%
	<u> </u>	<del>-</del> 200	<del>-</del> 200	<del></del>	<del></del>	(270)	170	- 250	- 202	270
Average deposits by reporting unit and selected component (in billions)										
Treasury and trade solutions (TTS)	\$ 668	\$ 684	\$ 664	\$ 665	\$ 664	- (40/)	(1%)	\$ 658	\$ 664	1%
Securities services	135	140	135	137	131	(4%)	(3%)	133	134	1%
Services Markets	803 28	824 28	799 27	802 28	795 22	(1%) (21%)	(1%) (21%)	791 28	798 26	1% (7%)
Total	\$ 831	\$ 852	\$ 826	\$ 830	\$ 817	. ,		\$ 819	\$ 824	1%
IOLAI	φ 031	ψ 032	y 020	ψ 050	Ψ 017	(2%)	(2%)	Ψ 019	Ψ 024	170
Services Key Drivers (in billions of dollars, except as otherwise noted) AUC/AUA (in trillions of dollars)	\$ 22.6	\$ 23.7	\$ 23.0	\$ 21.2	\$ 20.9	(1%)	(8%)			
Cross border transaction value	\$ 22.6	\$ 23.7 \$ 78.2	\$ 23.0 \$ 75.6	\$ 21.2 \$ 79.3	\$ 20.9 \$ 75.6	(5%)	10%	\$ 201.3	\$ 230.5	15%
U.Sdollar clearing volume (in millions)	37.0	37.8	36.1	36.7	37.6	2%	2%	108.4	110.4	2%
Commercial card spend volume	\$ 10.5	\$ 11.4	\$ 11.4	\$ 15.0	\$ 15.6	4%	49%	\$ 27.2	\$ 42.0	54%
·								l	-	

<sup>(1)</sup> Investment banking fees are substantially composed of underwriting and advisory revenues.

#### **INSTITUTIONAL CLIENTS GROUP REPORTING UNIT REVENUES**

(In millions of dollars, except as otherwise noted)

											3Q22 In	crease/		Nine		Nine	YTD 2022 vs. YTD 2021
		3Q		4Q		1Q		2Q		3Q	(Decreas	se) from	М	onths	M	lonths	Increase/
Services		2021		021		2022		2022		2022	2Q22	3Q21		2021		2022	(Decrease)
Net interest income	\$	1,613	\$	1,682	\$	1,907	\$	2,327	\$	2,619	13%	62%	\$	4,870	\$	6,853	41%
Non-interest revenue Total Services revenues	•	1,528 <b>3,141</b>	\$	1,576 3,258	\$	1,541 3.448	\$	1,696 <b>4,023</b>	\$	1,558 <b>4,177</b>	(8%) <b>4%</b>	2% <b>33%</b>	\$	4,411 9,281	\$	4,795 <b>11,648</b>	9% <b>26%</b>
Total Services revenues	*	3,141	ð	3,230	<b>a</b>	3,440	<del>p</del>	4,023	<del>p</del>	4,177	4 /0	33 /6	<del>-</del>	9,201	*	11,040	20 /6
Net interest income	\$	1,389	\$	1,444	\$	1,659	\$	2,026	\$	2,232	10%	61%	\$	4,221	\$	5,917	40%
Non-interest revenue		908		960		931		1,003		977	(3%)	8%	l	2,549		2,911	14%
Treasury and trade solutions	\$	2,297	\$	2,404	\$	2,590	\$	3,029	\$	3,209	6%	40%	\$	6,770	\$	8,828	30%
Net interest income	\$	224	\$	238	\$	248	\$	301	\$	387	29%	73%	\$	649	\$	936	44%
Non-interest revenue		620		616		610		693		581	(16%)	(6%)		1,862		1,884	1%
Securities services	\$	844	\$	854	\$	858	\$	994	\$	968	(3%)	15%	\$	2,511	\$	2,820	12%
													1				
Markets													١.				
Net interest income	\$	1,265	\$	1,250	\$	1,109	\$	1,383	\$	1,228	(11%)	(3%)	\$	3,953	\$	3,720	(6%)
Non-interest revenue Total Markets revenues	_	3,122	\$	2,093	\$	4,717	\$	3,937	\$	2,840 4.068	(28%)	(9%)	\$	10,622 14,575	\$	11,494 <b>15.214</b>	8% <b>4%</b>
Total markets revenues	Þ	4,387	Þ	3,343	Þ	5,826	Þ	5,320	Þ	4,000	(24%)	(7%)	<u> </u>	14,575	Þ	15,214	470
Fixed income markets	\$	3,040	\$	2,425	\$	4,299	\$	4,084	\$	3,062	(25%)	1%	\$	10,497	\$	11,445	9%
Equity markets	_	1,347	_	918	_	1,527	_	1,236	_	1,006	(19%)	(25%)	l	4,078	_	3,769	(8%)
Total	\$	4,387	\$	3,343	\$	5,826	\$	5,320	\$	4,068	(24%)	(7%)	\$	14,575	\$	15,214	4%
Rates and currencies	\$	2,112	\$	1,721	\$	3,231	\$	3,277	\$	2,492	(24%)	18%	\$	7,114	\$	9,000	27%
Spread products / other fixed income		928		704		1,068		807		570	(29%)	(39%)		3,383	_	2,445	(28%)
Total fixed income markets revenues	\$	3,040	\$	2,425	\$	4,299	\$	4,084	\$	3,062	(25%)	1%	\$	10,497	\$	11,445	9%
Banking			_										١.		_		
Net interest income Non-interest revenue	\$	860 1.603	\$	836 1,471	\$	768 1,118	\$	810 1,266	\$	723 500	(11%) (61%)	(16%) (69%)	\$	2,408 4,664	\$	2,301 2,884	(4%) (38%)
Total Banking revenues, including gain/(loss) on loan hedges	\$	2.463	\$	2,307	\$	1,886	\$	2,076	\$	1,223	(41%)	(50%)	\$	7,072	\$	5,185	(27%)
Total Banking revenues, including ganifices) on four heages	<u>*</u>	2,400	<u>*</u>	2,007	<u> </u>	1,000	<u> </u>	2,010	<u> </u>	1,220	(4170)	(00 /0)	<u> </u>	1,012	<u> </u>	0,100	(21 70)
Investment banking									_		400/	(070()			_		(440/)
Advisory Equity underwriting	\$	539 468	\$	571 462	\$	347 185	\$	357 177	\$	392 100	10% (44%)	(27%) (79%)	\$	1,225 1,787	\$	1,096 462	(11%) (74%)
Debt underwriting		770		520		496		271		139	(49%)	(82%)		2,066		906	(56%)
Total investment banking	_	1,777		1,553	_	1,028		805	_	631	(22%)	(64%)	_	5,078	_	2,464	(51%)
Corporate lending - excluding gain/(loss) on loan hedges(1)		732		733		689		777		648	(17%)	(11%)		2,155		2,114	(2%)
Total Banking revenues (ex-gain/(loss) on loan hedges)(1)	\$	2,509	\$	2,286	\$	1,717	\$	1,582	\$	1,279	(19%)	(49%)	\$	7,233	\$	4,578	(37%)
Gain/(loss) on loan hedges <sup>(1)</sup> Total Banking revenues including gain/(loss) on loan hedges <sup>(1)</sup>	s	(46) 2.463	¢	21 2.307	\$	169 <b>1,886</b>	\$	2,076	\$	(56) 1.223	NM (41%)	(22%) ( <b>50%)</b>	\$	(161) 7,072	\$	5.185	NM (27%)
Total Baliking revenues including galli/(loss) on loan nedges	ð	2,463	ð	2,307	Đ.	1,000	ş	2,076	<del>p</del>	1,223	(41/0)	(50 %)	*	1,012	ş	5,105	(27 /6)
Total ICC revenues and of interest evenues	s	0.001		0.000	•	44.460	\$	44 440		0.400	(470/)	(50/)		20.000		22.047	40/
Total ICG revenues, net of interest expense Taxable-equivalent adjustments(2)	Þ	<b>9,991</b> 105	\$	<b>8,908</b> 159	\$	<b>11,160</b> 100	Þ	<b>11,419</b> 116	\$	<b>9,468</b> 115	(17%) (1%)	( <b>5%)</b> 10%	\$	<b>30,928</b> 400	\$	<b>32,047</b> 331	<b>4%</b> (17%)
raxable-equivalent aujustine/Its-/		103		139		100	_	110		113	(170)	1070	l —	400		331	(17.70)
Total ICG revenues - including taxable-equivalent													١.				
adjustments <sup>(2)</sup>	\$	10,096	\$	9,067	\$	11,260	\$	11,535	\$	9,583	(17%)	(5%)	\$	31,328	\$	32,378	3%
													1				

<sup>(1)</sup> Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit derivatives partially offset by the mark-to-market on the loans in the portfolio that are at fair value. Hedges on accrual loans reflect the mark-to-market on credit derivatives used to economically hedge the corporate loan accrual portfolio. The fixed premium costs of these hedges are netted against the corporate lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gain/(loss) on loan hedges are non-GAAP financial measures.

<sup>(2)</sup> Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

## PERSONAL BANKING AND WEALTH MANAGEMENT (In millions of dollars, except as otherwise noted)

											3Q22 Ir	crease/		Nine		Nine	YTD 2022 vs. YTD 2021	
		3Q		4Q		1Q		2Q		3Q	(Decrea	se) from	N	onths		<b>Months</b>	Increase/	
	2	021		2021		2022	:	2022		2022	2Q22	3Q21		2021		2022	(Decrease)	
Net interest income	\$	5,174	\$	5,322	\$	5,385	\$	5,569	\$	5,836	5%	13%	\$	15,324	\$	16,790	10%	_
Non-interest revenue		678		463		520		460		351	(24%)	(48%)		2,218		1,331	(40%)	
Total revenues, net of interest expense		5,852		5,785		5,905		6,029		6,187	3%	6%	-	17,542		18,121	3%	
Total operating expenses		3,624		4,017		3,889		3,985		4,077	2%	13%		10,593		11,951	13%	
Net credit losses on loans		641		568		691		699		723	3%	13%		2,493		2,113	(15%)	
Credit reserve build / (release) for loans		(836)		(866)		(1,062)		638		360	(44%)	NM		(3,418)		(64)	98%	
Provision for credit losses on unfunded lending commitments		(7)		(3)		(2)		13		19	46%	NM		(13)		30	NM	
Provisions for benefits and claims, and other assets		1_	_	5	_	(3)		5	_	7	40%	NM	l —	10	_	9	(10%)	
Provisions for credit losses and for benefits and claims (PBC)		(201)		(296)		(376)	_	1,355		1,109	(18%)	NM	_	(928)		2,088	NM	
Income (loss) from continuing operations before taxes		2,429		2,064		2,392		689		1,001	45%	(59%)		7,877		4,082	(48%)	
Income taxes (benefits)		533		451		532		136		209	54%	(61%)	l	1,756		877	(50%)	
Income (loss) from continuing operations		1,896		1,613		1,860		553		792	43%	(58%)		6,121		3,205	(48%)	
Noncontrolling interests													l					
Net income (loss)	\$	1,896	\$	1,613	\$	1,860	\$	553	\$	792	43%	(58%)	\$	6,121	\$	3,205	(48%)	
EOP assets (in billions)	\$	477	\$	464	\$	476	\$	479	\$	479	-	-	-					
Average assets (in billions)		474		476		474		474		473	-	-		463		474	2%	
Efficiency ratio		62%		69%		66%		66%		66%	0 bps	400 bps		60%		66%	600 bps	
Revenue by reporting unit and component																		
Branded cards	\$	2,045	\$	2,073	\$	2.090	\$	2.168	\$	2.258	4%	10%	\$	6.117	\$	6.516	7%	
Retail services	*	1,277	-	1,290	-	1,299	-	1,300	-	1.431	10%	12%	1	3.792	*	4.030	6%	
Retail banking		629		624		595		656		642	(2%)	2%		1,882		1,893	1%	
U.S. Personal Banking		3,951	-	3.987	-	3.984	-	4.124	-	4.331	5%	10%	_	11.791		12,439	5%	
Private bank		722	_	688	_	779	_	745	_	649	(13%)	(10%)	I —	2,255	_	2,173	(4%)	
Wealth at Work		172		177		183		170		182	7%	6%		514		535	4%	
Citigold		1,007		933		959		990		1,025	4%	2%		2,982		2,974	-	
Global Wealth Management	_	1.901		1.798	_	1.921		1.905		1.856	(3%)	(2%)	-	5.751	_	5.682	(1%)	
Total	\$	5,852	\$	5,785	\$	5,905	\$	6,029	\$	6,187	3%	6%	\$	17,542	\$	18,121	3%	
	<u> </u>		<u>-</u>		<u>-</u>		Ť	0,000	<u>-</u>	-,			<u>~</u>	,	<u>-</u>			
Average loans by reporting unit (in billions)																		
U.S. Personal Banking	\$	158	\$	162	\$	161	\$	167	\$	174	4%	10%	\$	158	\$	167	6%	
Global Wealth Management		151		150		151		150		151	1%	-	1	147		151	3%	
Total	\$	309	\$	312	\$	312	\$	317	\$	325	3%	5%	\$	305	\$	318	4%	
			_		_				_				1 -		_			
Average deposits by reporting unit (in billions)			_						_		(40/)	401	I .		_		=0/	
U.S. Personal Banking	\$	114	\$	114	\$	118	\$	116	\$	115	(1%)	1%	\$	111	\$	117	5%	
Global Wealth Management		310		323		329		319	_	313	(2%)	1%	۱	299	_	320	7%	
Total	\$	424	\$	437	\$	447	\$	435	\$	428	(2%)	1%	\$	410	\$	437	7%	

#### PERSONAL BANKING AND WEALTH MANAGEMENT Metrics

		3Q		4Q		1Q		2Q		3Q		ncrease/ se) from
U.S. Personal Banking Key Indicators (in billions of dollars, except as otherwise noted)	_	2021	_	2021	_	2022	_	2022	_	2022	2Q22	3Q21
0.3. Personal Banking Rey Indicators (in billions of dollars, except as otherwise noted)												
New account acquisitions (in thousands)												
Branded cards		995		1,069		991		1,069		1,090	2%	10%
Retail services		2,526		3,126		2,178		2,634		2,339	(11%)	(7%)
Credit card spend volume												
Branded cards	\$	106.0	\$	115.2	\$	106.8	\$	121.8	\$	120.7	(1%)	14%
Retail services		22.7		27.1		21.4		26.1		24.5	(6%)	8%
Average loans(1)												
Branded cards	\$	81.9	\$	84.5	\$	84.0	\$	87.9	\$	91.8	4%	12%
Retail services		42.4		43.8		44.2		44.8		46.1	3%	9%
EOP loans(1)												
Branded cards	\$	82.8	\$	87.9	\$	85.9	\$	91.6	\$	93.7	2%	13%
Retail services		42.7		46.0		44.1		45.8		46.7	2%	9%
NII as a % of average loans(2)												
Branded cards		9.00%		8.93%		9.16%		8.86%		8.98%		
Retail services		16.54%		16.55%		16.93%		17.32%		17.45%		
NCLs as a % of average loans												
Branded cards		1.73%		1.33%		1.46%		1.50%		1.50%		
Retail services		2.23%		2.10%		2.31%		2.60%		2.71%		
Loans 90+ days past due as a % of EOP loans												
Branded cards		0.44%		0.44%		0.47%		0.46%		0.51%		
Retail services		0.99%		1.05%		1.15%		1.16%		1.35%		
Loans 30-89 days past due as a % of EOP loans												
Branded cards		0.45%		0.46%		0.49%		0.47%		0.59%		
Retail services		1.10%		1.17%		1.27%		1.27%		1.53%		
Average deposits	\$	114	\$	114	\$	118	\$	116	\$	115	(1%)	1%
Branches (actual)	•	658	•	658		658	•	658	-	653	(1%)	(1%)
Mortgage originations	\$	3.4	\$	3.4	\$	3.1	\$	4.1	\$	4.2	2%	24%
Global Wealth Management Key Indicators (in billions of dollars)												
Client assets	\$	789	\$	814	\$	788	\$	730	\$	708	(3%)	(10%)
Average loans		151	•	150		151	•	150	•	151	1%	-
Average deposits		310		323		329		319		313	(2%)	1%
U.S. mortgage originations		3.8		3.5		3.7		5.3		4.4	(17%)	16%
5.5		0.0		0.0		0.7		0.0		7.7	(17.70)	1070

Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances. Net interest income includes certain fees that are recorded as interest revenue.

Reclassified to conform to the current period's presentation.

#### LEGACY FRANCHISES(1)

(In millions of dollars, except as otherwise noted)

											3Q22 In	crease/	ı	Nine	ı	Nine	YTD 2022 vs. YTD 2021
Net interest income		3Q 021 1,532		4Q 021 1,534		1Q 2022 1,508		2Q 2022 1,474	\$	Q 1,385	(Decreas 2Q22 (6%)	3Q21 (10%)		onths 2021 4,716		onths 2022 4,367	(Decrease) (7%)
Non-interest revenue <sup>(2)(3)</sup> Total revenues, net of interest expense Total operating expenses <sup>(3)(4)</sup> Net credit losses on loans Credit reserve build / (release) for loans Provision for credit losses on unfunded lending commitments Provisions for benefits and claims, HTM debt securities and		1,536 1,748 289 (327) 7		2,193 2,971 216 (118) (9)		423 1,931 2,293 151 (146) 124		1,935 1,814 133 (28) (3)		1,169 2,554 1,845 164 6 (31)	NM 32% 2% 23% NM NM	NM 66% 6% (43%) NM NM		1,342 6,058 5,288 1,262 (1,503) (10)		2,053 6,420 5,952 448 (168) 90	53% <b>6%</b> 13% (65%) 89% NM
other assets Provisions for credit losses and for benefits and claims (PBC) Income from continuing operations before taxes Income taxes (benefits) Income (loss) from continuing operations Noncontrolling interests Net income (loss) EOP assets (in billions) Average assets (in billions)	<b>\$</b>	17 (14) (198) 3 (201) (1) (200) 124 126	<b>\$</b>	23 112 (890) (270) (620) (4) (616) 125 123	<b>\$</b>	31 160 (522) (137) (385) (2) (383) 122 124	<b>\$</b>	19 121 - 15 (15) 2 (17) 108 115	<b>\$</b> \$	28 167 542 226 <b>316</b> - <b>316</b> 100 103	47% 38% NM NM NM (100%) NM (7%) (10%) (2,200)	65% NM NM NM 100% NM (19%) (18%) (4,200)	\$	77 (174) 944 333 <b>611</b> (6) <b>617</b>	\$	78 448 20 104 (84) - (84)	1% NM (98%) (69%) NM 100% NM
Efficiency ratio		114 %		135 %	6	119 %		94 %		72 %	bps	bps		87 %	•	93 %	600 bps
Revenue by reporting unit and component Asia Consumer Mexico Consumer/SBMM Legacy Holdings Assets Total	\$	330 1,162 44 1,536	\$	948 1,168 77 2,193	\$	787 1,139 5 1,931	\$	880 1,184 (129) 1,935		1,372 1,173 9 2,554	56% (1%) NM 32%	NM 1% (80%) 66%	\$	2,457 3,483 118 6,058	\$	3,039 3,496 (115) 6,420	24% - NM 6%
Asia Consumer - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans Loans 30-89 days past due as a % of EOP loans	\$	42.9 46.6 46.4 1.10 % 0.60 % 0.80 %		41.1 43.3 42.3 0.96 % 0.51 % 0.69 %	6	19.5 17.5 23.1 0.79 % 0.28 % 0.32 %		17.3 17.2 18.2 0.77 % 0.29 % 0.40 %	\$	13.4 14.6 15.2 1.02 % 0.35 % 0.47 %	(23%) (15%) (16%)	(69%) (69%) (67%)	\$	51.8 1.31 %	\$	18.8 0.85 %	(64%)
Mexico Consumer/SBMM - Key Indicators (in billions of dollars) EOP loans EOP deposits Average loans NCLs as a % of average loans Loans 90+ days past due as a % of EOP loans (Mexico Consumer only) Loans 30-89 days past due as a % of EOP loans (Mexico Consumer only)	\$	19.4 31.4 19.6 3.70 % 1.52 %		20.0 32.7 19.4 2.72 % 1.38 %	6	20.7 33.9 19.6 2.55 % 1.32 %		20.6 35.5 20.5 2.15 % 1.29 %	\$	20.7 35.8 20.4 2.64 % 1.26 %	- 1% -	7% 14% 4%	\$	20.1 5.43 %	\$	20.2 2.44 %	0%
<u>Legacy Holdings Assets - Key Indicators (in billions of dollars)</u> EOP loans	\$	4.2	\$	3.9	\$	3.7	\$	3.2	\$	3.2	-	(24%)					

Legacy Franchises consists of the consumer franchises in 13 markets across Asia and EMEA that Citi intends to exit (Asia Consumer), the consumer, small business & middle-market banking (Mexico SBMM) operations in Mexico (collectively Mexico Consumer/SBMM); and Legacy Holdings Assets (primarily North America consumer mortgage loans and other legacy assets).

See footnote 2 on page 1.

See footnote 3 on page 1.

See footnote 4 on page 1. (1)

<sup>(2)</sup> (3) (4)

### CORPORATE / OTHER(1)

(In millions of dollars, except as otherwise noted)

						3Q22 li	ncrease/	Nine	Nine	YTD 2022 vs.
	3Q	4Q	1Q	2Q	3Q	(Decrea	se) from	Months	Months	YTD 2021 Increase/
	2021	2021	2022	2022	2022	2Q22	3Q21	2021	2022	(Decrease)
Net interest income	\$ 247	\$ 195	\$ 194	\$ 401	\$ 772	93%	NM	\$ 404	\$ 1,367	NM
Non-interest revenue	(179)	(64)	(4)	(146)	(473)	NM	NM	(65)	(623)	NM
Total revenues, net of interest expense	68	131	190	255	299	17%	NM	339	744	NM
Total operating expenses	442	319	260	160	286	79%	(35%)	1,056	706	(33%)
Provisions for HTM debt securities and other assets	(1)	-	-	-	3	NM	NM	(2)	3	NM
Income (loss) from continuing operations before taxes	(373)	(188)	(70)	95	10	(89%)	NM	(715)	35	NM
Income taxes (benefits)	(232)	(44)	(262)	(178)	(211)	(19%)	9%	(844)	(651)	23%
Income (loss) from continuing operations	(141)	(144)	192	273	221	(19%)	NM	129	686	NM
Income (loss) from discontinued operations, net of taxes <sup>(2)</sup>	(1)	-	(2)	(221)	(6)	97%	NM	7	(229)	NM
Noncontrolling interests	1	-	1	2	6	NM	NM	-	9	NM
Net income (loss)	\$ (143)	\$ (144)	\$ 189	\$ 50	\$ 209	NM	NM	\$ 136	\$ 448	NM
EOP assets (in billions)	\$ 91	\$ 89	\$ 92	\$ 94	\$ 96	2%	5%			

<sup>(1)</sup> Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance-related costs), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury Investment activities and discontinued operations.

(2) See footnote 6 on page 1.

#### **AVERAGE BALANCES AND INTEREST RATES**(1)(2)(3)(4)(5) **Taxable Equivalent Basis**

	A	verage Volum	es		Interest		% A	verage Rate	(4)
In millions of dollars, except as otherwise noted	3Q21	2Q22	3Q22 <sup>(5)</sup>	3Q21	2Q22	3Q22 <sup>(5)</sup>	3Q21	2Q22	3Q22 <sup>(5)</sup>
Assets									
Deposits with banks	\$ 294,160	\$ 227,377	\$ 256,444	\$ 147	\$ 658	\$ 1,218	0.20%	1.16%	1.88%
Securities borrowed and purchased under resale agreements(6)	323,183	349,520	361,719	264	805	2,176	0.32%	0.92%	2.39%
Trading account assets(7)	288,642	275,937	272,996	1,285	1,662	1,991	1.77%	2.42%	2.89%
Investments	498,112	519,582	513,414	1,907	2,387	3,010	1.52%	1.84%	2.33%
Consumer loans	373,216	352,531	356,347	6,567	6,601	7,380	6.98%	7.51%	8.22%
Corporate loans	295,271	304,956	298,371	2,330	2,917	3,430	3.13%	3.84%	4.56%
Total loans (net of unearned income)(8)	668,487	657,487	654,718	8,897	9,518	10,810	5.28%	5.81%	6.55%
Other interest-earning assets	71,193	121,629	110,619	196	644	760	1.09%	2.12%	2.73%
Total average interest-earning assets	\$ 2,143,777	\$ 2,151,532	\$ 2,169,910	\$12,696	\$15,674	\$ 19,965	2.35%	2.92%	3.65%
Liabilities									
Deposits <sup>(9)</sup>	1,097,790	1,068,002	1,075,359	730	1,420	3,270	0.26%	0.53%	1.21%
Securities loaned and sold under repurchase agreements <sup>(6)</sup>	228,947	208,399	207,190	287	655	1,251	0.50%	1.26%	2.40%
Trading account liabilities(7)	108,703	124,810	128,525	106	137	472	0.39%	0.44%	1.46%
Short-term borrowings and other interest-bearing liabilities	92,716	154,239	154,322	8	268	745	0.03%	0.70%	1.92%
Long-term debt <sup>(10)</sup>	185,784	168,724	169,329	828	1,186	1,618	1.77%	2.82%	3.79%
Total average interest-bearing liabilities	\$ 1,713,940	\$ 1,724,174	\$ 1,734,725	\$ 1,959	\$ 3,666	\$ 7,356	0.45%	0.85%	1.68%
Net interest income as a % of average interest-earning assets (NIM) <sup>(9)</sup>				\$10,737	\$12,008	\$ 12,609	1.99%	2.24%	2.31%
3Q22 increase (decrease) from:							32bps	7 bps	3

- Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of 21%) of \$46 million for 3Q21, \$44 million for 2Q22 and \$46 million for 3Q22.

  Citigroup average balances and interest rates include both domestic and international operations.

  Monthly averages have been used by certain subsidiaries where daily averages are unavailable.

  Average rate percentage is calculated as annualized interest over average volumes.

  3022 is preliminary.

  Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41; the related interest excludes the impact of ASU 2013-01 (Topic 210).

  Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.

  Nonperforming loans are included in the average loan balances.

  See footnote 1 on page 1.

  Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions revenue.

Reclassified to conform to the current period's presentation.

		3Q 4Q				1Q	2Q 2022		3Q 2022			crease/ se) from
	_	2021	2021		2022						2Q22	3Q21
Corporate loans - by region												
North America	\$	127.7	\$	126.7	\$	129.2	\$	129.9	\$	125.9	(3%)	(1%)
EMEA	•	77.4	Ψ	75.7	Ψ	81.2	Ψ	76.8	•	71.6	(7%)	(7%)
Latin America		31.6		32.2		35.9		36.2		35.4	(2%)	12%
Asia		58.8		56.6		63.0		58.8		55.5	(6%)	(6%)
Total corporate loans	\$	295.5	\$	291.2	\$	309.3	\$	301.7	\$	288.4	(4%)	(2%)
Corporate loans - by reporting unit												
Services	\$	79.8	\$	75.2	\$	86.7	\$	86.1	\$	80.8	(6%)	1%
Markets	·	17.5	·	15.1	•	14.6	•	12.6	·	11.7	(7%)	(33%)
Banking		191.8		194.2		200.9		195.9		188.9	(4%)	(2%)
Legacy Franchises - Mexico SBMM		6.4		6.7		7.1		7.1		7.0	(1%)	9%
Total corporate loans	\$	295.5	\$	291.2	\$	309.3	\$	301.7	\$	288.4	(4%)	(2%)
Personal Banking and Wealth Management Branded cards Retail services Retail banking U.S. Personal Banking Global Wealth Management Total	\$ \$	82.8 42.7 33.4 158.9 150.3 <b>309.2</b>	\$ \$	87.9 46.0 33.0 166.9 151.3 318.2	\$ \$	85.9 44.1 33.3 163.3 150.2 313.5	\$ \$	91.6 45.8 35.4 172.8 148.8 <b>321.6</b>	\$ \$	93.7 46.7 35.8 176.2 151.1 327.3	2% 2% 1% 2% 2%	13% 9% 7% 11% 1% <b>6%</b>
Legacy Franchises - Consumer												
Asia Consumer <sup>(3)</sup>	\$	42.9	\$	41.1	\$	19.5	\$	17.3	\$	13.4	(23%)	(69%)
Mexico Consumer	Ψ	13.0	Ψ	13.3	Ψ	13.6	Ψ	13.5	•	13.7	1%	5%
Legacy Holdings Assets		4.2		3.9		3.7		3.2		3.2	-	(24%)
Total	\$	60.1	\$	58.3	\$	36.8	\$	34.0	\$	30.3	(11%)	(50%)
Total consumer loans	\$	369.3	\$	376.5	\$	350.3	\$	355.6	\$	357.6	1%	(3%)
Total loans	\$	664.8	\$	667.8	\$	659.7	\$	657.3	\$	646.0	(2%)	(3%)

Corporate loans include loans managed by ICG and Legacy Franchises-Mexico SBMM.

Consumer loans include loans managed by PBWM and Legacy Franchises (other than Mexico Small Business & Middle-Market Banking (Mexico SBMM) loans).

Asia Consumer includes loans of certain EMEA countries for all periods presented.

**DEPOSITS** (In billions of dollars)

	3Q		4Q		1Q		2Q		3Q			ncrease/ se) from
	2021			2021		2022		2022		2022	2Q22	3Q21
ICG by region							_					
North America	\$	408.0	\$	382.8	\$	390.5	\$	404.3	\$	391.0	(3%)	(4%)
EMEA		200.3		193.1		208.6		210.7		197.7	(6%)	(1%)
Latin America		38.8		37.7		38.9		37.7		35.5	(6%)	(9%)
Asia		185.5		175.8		187.5		176.0		172.7	(2%)	(7%)
Total	\$	832.6	\$	789.4	\$	825.5	\$	828.7	\$	796.9	(4%)	(4%)
ICG by reporting unit												
Treasury and trade solutions	\$	667.8	\$	627.9	\$	657.5	\$	663.5	\$	647.1	(2%)	(3%)
Securities services		136.7		133.8		138.7		136.3		127.8	(6%)	(7%)
Services	\$	804.5	\$	761.7	\$	796.2	\$	799.8	\$	774.9	(3%)	(4%)
Markets		26.7		26.4		27.8		27.7		20.5	(26%)	(23%)
Banking		1.4		1.3		1.5		1.2		1.5	25%	7%
Total	\$	832.6	\$	789.4	\$	825.5	\$	828.7	\$	796.9	(4%)	(4%)
Personal Banking and Wealth Management												
U.S. Personal Banking	\$	113.5	\$	116.8	\$	119.5	\$	115.7	\$	115.2	_	1%
Global Wealth Management		316.5		329.2		332.1		311.9		312.1	_	(1%)
Total	\$	430.0	\$	446.0	\$	451.6	\$	427.6	\$	427.3	-	(1%)
Legacy Franchises												
Asia Consumer <sup>(1)</sup>	\$	46.6	\$	43.3	\$	17.5	\$	17.2	\$	14.6	(15%)	(69%)
Mexico Consumer/SBMM		31.4		32.7		33.9		35.5		35.8	1%	14%
Legacy Holdings Assets		-		-		-		-		-	-	-
Total	\$	78.0	\$	76.0	\$	51.4	\$	52.7	\$	50.4	(4%)	(35%)
Corporate/Other		6.9		5.8		5.2		12.8		31.9	NM	NM
Total deposits - EOP	\$	1,347.5	\$	1,317.2	\$	1,333.7	\$	1,321.8	\$	1,306.5	(1%)	(3%)
Total deposits - average	\$	1,343.0	\$	1,370.3	\$	1,334.3	\$	1,322.5	\$	1,315.9	-	(2%)

<sup>(1)</sup> Asia Consumer includes deposits of certain EMEA countries for all periods presented.

## ALLOWANCE FOR CREDIT LOSSES (ACL) ROLLFORWARD (In millions of dollars, except for ratios)

	Balance			uilds / (re	loacoc)		FY 2021	Balance		Builde /	(release	ne)	v	TD 2022	Balance	ACLL/EOP Loans
	12/31/20	1Q21	2Q21	3Q21	4Q21		FX/Other	12/31/21	1Q22	2Q22	3Q22	YTD 20		FX/Other	9/30/22	9/30/22
Allowance for credit losses on loans (ACLL)	12/31/20	IQZI	2021	30/21	4021	F1 2021	rx/oulei	12/31/21	TQZZ	2022	3Q22	11020	<u> </u>	A/Other	9/30/22	9/30/22
ïCG "	\$ 4,356	\$ (1,103)	\$ (812)	\$ 14	\$ (192)	\$ (2,093)	\$ (22)	\$ 2,241	\$ 596	\$ (76)	\$ 75	\$ 59	5 \$	(31)	\$ 2,805	
Legacy Franchises corporate (Mexico SBMM)	420	(124)	(51)	(61)	(1)	(237)	(9)	174	5	(3)	(34)	(	32)	1	143	
Total corporate ACLL	\$ 4,776	\$ (1,227)	\$ (863)	\$ (47)	\$ (193)	\$ (2,330)	\$ (31)	\$ 2,415	\$ 601	\$ (79)	\$ 41	\$ 5	3 \$	(30)	\$ 2,948	1.04%
U.S. Cards	\$ 14,665	\$ (1,301)	\$ (840)	\$ (763)	\$ (921)	\$ (3,825)	\$ -	\$ 10,840	\$ (1,009)	\$ 447	\$303	\$ (2	59) \$	(2)	\$ 10,579	7.53%
Retail banking and Global Wealth		,	,										,	` '		
Management	1,643	(241)	(200)	(73)	55	(459)	(3)	1,181	(53)	191	57	19	15	(7)	1,369	
Total PBWM	\$ 16,308	\$ (1,542)	\$ (1,040)	\$ (836)	\$ (866)	\$ (4,284)	\$ (3)	\$ 12,021	\$ (1,062)	\$ 638	\$360	\$ (	34) \$	(9)	\$ 11,948	
Legacy Franchises - consumer	3,872	(458)	(543)	(266)	(117)	(1,384)	(469)	2,019	(151)	(25)	40	(1	36)	(470)	1,413	
Total consumer ACLL	\$ 20,180	\$ (2,000)	\$ (1,583)	\$ (1,102)	\$ (983)	\$ (5,668)	\$ (472)	\$ 14,040	\$ (1,213)	\$ 613	\$400	\$ (2	00) \$	(479)	\$ 13,361	3.74%
Total ACLL	\$ 24,956	\$ (3,227)	\$ (2,446)	\$ (1,149)	\$ (1,176)	\$ (7,998)	\$ (503)	\$ 16,455	\$ (612)	\$ 534	\$441	\$ 3	3 \$	(509)	\$ 16,309	2.54%
Allowance for credit losses on unfunded						<del></del> -								,		
lending commitments (ACLUC)	2,655	(626)	44	(13)	(193)	(788)	4	1,871	474	(159)	(71)	24	4	(26)	2,089	
Total ACLL and ACLUC (EOP)	27,611							18,326							18,398	
Other <sup>(1)</sup>	146	1	1	(13)	11	-	2	148	(6)	27	83	10	14	4	256	
Total allowance for credit losses (ACL)	\$ 27,757	\$ (3,852)	\$ (2,401)	\$ (1,175)	\$ (1,358)	\$ (8,786)	\$ (497)	\$ 18,474	\$ (144)	\$ 402	\$453	\$ 7	1 \$	(531)	\$ 18,654	
, ,						' ===== :		. ——								

<sup>(1)</sup> Includes ACL on HTM securities and Other assets.

Reclassified to conform to the current period's presentation.

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 1 (In millions of dollars)

(III IIIIIIIOII OI GOIRAIS)	3Q 2021	4Q 2021	1Q 2022	2Q 2022	3Q 2022	3Q22 Increa (Decrease) f		Nine Months 2021	Nine Months 2022	YTD 2022 vs. YTD 2021 Increase/ (Decrease)
Total Citigroup Allowance for credit losses on loans (ACLL) at beginning of period Gross credit (losses) on loans Gross recoveries on loans Net credit (losses) / recoveries on loans	\$ 19,238 (1,389) 428	\$ 17,715 (1,279) 413	\$ <b>16,455</b> (1,240) 368	\$ 15,393 (1,212) 362	\$ 15,952 (1,237) 350	4% (2%) (3%)	(17%) 11% (18%)	\$ 24,956 \$ (5,441) 1,412	<b>16,455</b> (3,689) 1,080	32% (24%)
(NCLs) Replenishment of NCLs Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL) Other, net(1)(2)(3)(4)(5)(6)	(961) 961 (1,149) (188) (374)	(866) 866 (1,176) (310) (84)	(872) 872 (612) <b>260</b> (450)	(850) 850 534 <b>1,384</b> 25	(887) 887 441 <b>1,328</b> (84)	4% 4% (17%) <b>(4%)</b> NM	(8%) (8%) NM <b>NM</b> 78%	(4,029) 4,029 (6,822) (2,793) (419)	(2,609) 2,609 363 <b>2,972</b> (509)	(35%) (35%) NM <b>NM</b>
ACLL at end of period (a)	\$ 17,715	\$ 16,455	\$ 15,393	\$ 15,952	\$ 16,309	2%	(8%)	<u>\$ 17,715</u> <u>\$</u>	16,309	
Allowance for credit losses on unfunded lending commitments (ACLUC) $^{(7)}$ (a)	\$ 2,063	\$ 1,871	\$ 2,343	\$ 2,193	\$ 2,089	(5%)	1%	\$ 2,063 \$	2,089	
Provision (release) for credit losses on unfunded lending commitments	\$ (13)	\$ (193)	\$ 474	\$ (159)	\$ (71)	55%	NM	<u>\$ (595)</u> <u>\$</u>	244	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (a)]	\$ 19,778	\$ 18,326	\$ 17,736	\$ 18,145	\$ 18,398	1%	(7%)	<u>\$ 19,778</u> <u>\$</u>	18,398	
Total ACLL as a percentage of total loans <sup>(8)</sup>	2.69%	2.49%	2.35%	2.44%	2.54%					
Consumer ACLL at beginning of period NCLs Replenishment of NCLs Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL)	\$ 16,566 (922) 922 (1,102) (180)	\$ 15,105 (781) 781 (983) (202)	\$ 14,040 (841) 841 (1,213) (372)	\$ 12,368 (827) 827 613 1,440	\$ 12,983 (881) 881 400 1,281	5% 7% 7% (35%) (11%)	(22%) (4%) (4%) NM NM	\$ 20,180 \$ (3,728) 3,728 (4,685) (957)	14,040 (2,549) 2,549 (200) 2,349	(32%) (32%) 96% NM
Other, net(1)(2)(3)(4)(5)(6)  ACLL at end of period (b)	(359) \$ 15,105	\$ 14,040	(459) <b>\$ 12,368</b>	\$ 12,983	(22) \$ 13,361	NM 3%	94% (12%)	(390) \$ 15,105 \$	(479) <b>13,361</b>	(23%)
Consumer ACLUC <sup>(7)</sup> (b)	\$ 35	\$ 29	\$ 139	\$ 165	\$ 143	(13%)	NM	<u>\$ 35</u> <u>\$</u>	143	
Provision (release) for credit losses on unfunded lending commitments	\$ (9)	\$ (5)	\$ 109	\$ 19	\$ (8)	NM	11%	\$ (23)	120	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (b)]	\$ 15,140	\$ 14,069	\$ 12,507	\$ 13,148	\$ 13,504	3%	(11%)	<u>\$ 15,140</u> <u>\$</u>	13,504	
Consumer ACLL as a percentage of total consumer loans	4.09%	3.73%	3.53%	3.65%	3.74%					
Corporate ACLL at beginning of period NCLs Replenishment of NCLs Net reserve builds / (releases) for loans Provision for credit losses on loans (PCLL)	\$ 2,672 (39) 39 (47) (8)	\$ 2,610 (85) 85 (193) (108)	\$ 2,415 (31) 31 601 632	\$ 3,025 (23) 23 (79) (56)	\$ 2,969 (6) 6 41 47	(2%) (74%) (74%) NM	11% (85%) (85%) NM NM	\$ 4,776 \$ (301) 301 (2,137) (1,836)	2,415 (60) 60 563 623	(80%) (80%) NM <b>NM</b>
Other, net <sup>(1)</sup> ACLL at end of period (c)	\$ 2,610	\$ 2,415	\$ 3,025	\$ 2,969	\$ 2,948	NM (1%)	NM 13%	\$ 2,610 \$	(30) 2,948	
Corporate ACLUC <sup>(7)</sup> (c)	\$ 2,028	\$ 1,842	\$ 2,204	\$ 2,028	\$ 1,946	(4%)	(4%)	\$ 2,028 \$	1,946	
Provision (release) for credit losses on unfunded lending commitments	\$ (4)	\$ (188)	\$ 365	\$ (178)	\$ (63)	65%	NM	\$ (572)	124	
Total allowance for credit losses on loans, leases and unfunded lending commitments [sum of (c)]	\$ 4,638	\$ 4,257	\$ 5,229	\$ 4,997	\$ 4,894	(2%)	6%	\$ 4,638 \$	4,894	
Corporate ACLL as a percentage of total corporate loans <sup>(8)</sup>	0.91%	0.85%	1.00%	1.00%	1.04%					

Footnotes to this table are on the following page (page 16).

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS Page 2

#### The following footnotes relate to the table on the preceding page (page 15):

- (1) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting
- adjustments, etc.
  3Q21 includes an approximate \$280 million reclass related to the announced sale of Citi's consumer banking operations in Australia. The ACLL was reclassified to Other assets during 3Q21. 3Q21 consumer also 3Q21 includes an approximately \$80 million reclass related to the announced sale of Citi's consumer banking operations in the Philippines. The ACLL was reclassified to Other assets during 4Q21. 4Q21 consumer laso
- (3) includes a decrease of approximately \$6 million reclass related to FX translation.

  1Q22 includes an approximately \$5 million reclass related to FX translation.

  1Q22 includes an approximately \$5 million reclass related to FX translation.

  1Q22 includes an approximate \$350 million reclass related to the announced sales of Cit's consumer banking businesses in Thailand, India, Malaysia, Taiwan, Indonesia, Bahrain, and Vietnam. The ACLL was reclassified to Other assets during 1Q22. 1Q22 consumer also includes a decrease of approximately \$100 million related to FX translation.
- (4)
- 2Q22 primarily relates to FX translation. (5)
- (6) (7)
- 3022 primarily relates to FX translation.

  Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.

  September 30, 2021, December 31, 2021, March 31, 2022, June 30, 2022 and September 30, 2022 exclude \$7.2 billion, \$6.1 billion, \$5.7 billion, \$4.5 billion, and \$3.9 billion respectively, of loans that are carried at fair (8)

#### **NON-ACCRUAL ASSETS**

(In millions of dollars)

	3Q		4Q		1Q		2Q		3Q		crease/ se) from
Cornerate non account learns by region (1)	 2021	_	2021		2022		2022	_	2022	2Q22	3Q21
Corporate non-accrual loans by region (1) North America EMEA Latin America Asia Total	\$ 923 407 679 110 <b>2,119</b>	\$ <b>\$</b>	510 367 568 108 <b>1,553</b>	\$	462 688 631 85 <b>1,866</b>	\$	304 712 563 76 <b>1,655</b>	\$	276 598 555 56 <b>1,485</b>	(9%) (16%) (1%) (26%) (10%)	(70%) 47% (18%) (49%) ( <b>30%)</b>
Corporate non-accrual loans (1) Banking Services Markets Mexico SBMM Total	\$ 1,739 74 13 293 <b>2,119</b>	\$	1,239 70 12 232 <b>1,553</b>	\$	1,323 297 13 233 1,866	\$	1,015 353 11 276 <b>1,655</b>	\$	1,085 185 - 215 <b>1,485</b>	7% (48%) (100%) (22%) <b>(10%)</b>	(38%) NM (100%) (27%) (30%)
Consumer non-accrual loans (1) U.S. Personal Banking and Global Wealth Management Asia Consumer(2) Mexico Consumer Legacy Holdings Assets - Consumer Total	\$ 637 259 549 425 <b>1,870</b>	\$	680 209 524 413 <b>1,826</b>	\$	586 38 512 381 <b>1,517</b>	\$	536 34 493 317 <b>1,380</b>	\$	585 30 486 300 <b>1,401</b>	9% (12%) (1%) (5%) <b>2%</b>	(8%) (88%) (11%) (29%) <b>(25%)</b>
Total non-accrual loans (NAL)	\$ 3,989	\$	3,379	\$	3,383	\$	3,035	\$	2,886	(5%)	(28%)
Other real estate owned (OREO) <sup>(3)</sup>	\$ 21	\$	27	\$	26	\$	13	\$	16	23%	(24%)
NAL as a percentage of total loans	0.60%	6	0.519	6	0.519	6	0.46%	6	0.45%		
ACLL as a percentage of NAL	444%	6	487%	6	455%	6	526%	6	565%		

Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are placed on non-accrual status at 90 days past due and written down to net realizable value at 180 days past due. Consistent with industry conventions, Citigroup generally accrues interest on credit card loans until such loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer Loans and Corporate Loans on the

As such, the horizontal loan disclosures do not include credit card loans. The balances above represent non-acctual loans within Consumer Loans and Corporate Loans on the Consolidated Balance Sheet.

Asia Consumer includes balances for certain EMEA countries for all periods presented.

Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.

#### **CITIGROUP**

#### CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER SHARE AND TANGIBLE BOOK VALUE PER SHARE

(In millions of dollars or shares, except per share amounts and ratios)

Common Equity Tier 1 Capital Ratio and Components (1)	Sep	tember 30, 2021 <sup>(2)</sup>	December 31, 2021 <sup>(2)</sup>	March 31, 2022 <sup>(2)</sup>	June 30, 2022	Se	ptember 30, 2022 <sup>(3)</sup>
Citigroup common stockholders' equity (4)	\$	183.005	\$ 183,108	\$ 178,845	\$ 180,150	\$	179,696
Add: qualifying noncontrolling interests		136	143	126	129		113
Regulatory capital adjustments and deductions:							
Add: CECL transition provision (5)		3,389	3,028	2,271	2,271		2,271
Less: Accumulated net unrealized gains (losses) on cash flow hedges, net of tax		663	101	(1,440)	(2,106)		(2,869)
Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities				( , ,	( ' '		,
attributable to own creditworthiness, net of tax Intangible assets:		(1,317)	(896)	27	2,145		3,211
Goodwill, net of related deferred tax liabilities (DTLs) <sup>(6)</sup>		20,689	20,619	20,120	19,504		18,796
Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs Defined benefit pension plan net assets; other		3,899 2,068	3,800 2,080	3,698 2,230	3,599 2,038		3,492 1,931
Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general		2,000	2,000	2,230	2,030		1,951
business credit carry-forwards  Excess over 10% / 15% limitations for other DTAs, certain common stock investments and		10,897	11,270	11,701	11,679		11,690
MSRs <sup>(8)</sup>		-	-	1,157	798		1,261
Common Equity Tier 1 Capital (CET1)	\$	149,631	\$ 149,305	\$ 143,749	\$ 144,893	\$	144,568
Risk-Weighted Assets (RWA) <sup>(5)</sup> Common Equity Tier 1 Capital ratio (CET1/RWA)	\$	1,284,316	\$ 1,219,175	\$ 1,263,298	\$ 1,217,459	\$	1,189,800
Common Equity Her i Capital fatio (CET INTWA)	_	11.65%	12.25%	11.38%	11.90%	_	12.2%
Supplementary Leverage Ratio and Components							
Common Equity Tier 1 Capital (CET1) <sup>(5)</sup>	\$	149,631	\$ 149,305	\$ 143,749	\$ 144,893	\$	144,568
Additional Tier 1 Capital (AT1) <sup>(7)</sup> Total Tier 1 Capital (T1C) (CET1 + AT1)	Φ.	19,271 168,902	20,263 \$ 169,568	20,266 \$ 164,015	20,266 \$ 165,159	¢	20,265 164,833
Total Leverage Exposure (TLE)(5)	\$	2,911,050	\$ 2,957,764	\$ 2,939,533	\$ 2,935,289	\$	2,888,592
Supplementary Leverage ratio (T1C/TLE)	Ψ	5.80%	5.73%	5.58%	5.63%	<u>~</u>	5.7%
	_					_	
Tangible Common Equity, Book Value and Tangible Book Value Per Share							
Common stockholders' equity	\$	182,880	\$ 182,977	\$ 178,714	\$ 180,019	\$	179,565
Less: Goodwill		21,573	21,299	19,865	19,597		19,326
Intangible assets (other than MSRs)		4,144	4,091	4,002	3,926		3,838
Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS	_	257	510	1,384	1,081	_	794
Tangible common equity (TCE)	\$	156,906	\$ 157,077	\$ 153,463	\$ 155,415	\$	155,607
Common shares outstanding (CSO) Book value per share (common equity/CSO)	•	1,984.3	1,984.4	1,941.9	1,936.7	•	1,936.9
Tangible book value per share (TCE/CSO)	φ Φ	92.16 79.07	\$ 92.21 \$ 79.16	\$ 92.03 \$ 79.03	\$ 92.95 \$ 80.25	Φ_	92.71 80.34
Tangalo 2001 Talab por Orial o (1.02,000)	φ	19.01	<del>р</del> 79.16	φ 79.03	<del>ф</del> 60.25	φ	60.34

Reclassified to conform to the current period's presentation.

See footnote 8 on page 1.
See footnote 5 on page 3.
3022 is preliminary.
Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
See footnote 9 on page 1.
Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
Assets subject to 10%/15% limitations include MSRs, DTAs arising from temporary differences and significant common stock investments in unconsolidated financial institutions. As of March 31, 2022, June 30, 2022 and September 30, 2022, the deduction related only to DTAs arising from temporary differences that exceeded the 10% limitation.

Exhibit 99.3 Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

Title of each class	<u>Ticker</u> <u>Symbol(s)</u>	Title for iXBRL	Name of each exchange on which registered	
Common Stock, par value \$.01 per share	С	Common Stock, par value \$.01 per share	New York Stock Exchange	
Depositary Shares, each representing 1/1,000th interest in a share of 7.125% Fixed/Floating Rate Noncumulative Preferred Stock, Series J	ed/Floating Rate C Pr J interest in a share of 7.125%			
Depositary Shares, each representing 1/1,000th interest in a share of 6.875% Fixed/Floating Rate Noncumulative Preferred Stock, Series K				
7.625% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto)	C/36Y	7.625% TRUPs of Cap III (and registrant's guaranty)	New York Stock Exchange	
7.875% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS®) of Citigroup Capital XIII (and registrant's guaranty with respect thereto)	rities (TruPS®) of Citigroup Capital XIII (and C N Cap XIII (and registrant's			
Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36A	MTN, Series N, Callable Step-Up Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange	
Medium-Term Senior Notes, Series N, Callable Step- Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto)	C/36	MTN, Series N, Callable Step-Up Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty)	New York Stock Exchange	
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto)	C/35	MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty)	New York Stock Exchange	
Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28	MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange	
Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 17, 2026 of CGMHI (and registrant's guaranty with respect thereto)	C/26	MTN, Series N, Floating Rate Notes Due Sept 2026 of CGMHI (and registrant's guaranty)	New York Stock Exchange	

Medium-Term Senior Notes, Series N, Floating Rate Notes Due September 15, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28A	MTN, Series N, Floating Rate Notes Due Sept 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Floating Rate Notes Due October 6, 2028 of CGMHI (and registrant's guaranty with respect thereto)	C/28B	MTN, Series N, Floating Rate Notes Due Oct 2028 of CGMHI (and registrant's guaranty)	New York Stock Exchange
Medium-Term Senior Notes, Series N, Floating Rate Notes Due March 21, 2029 of CGMHI (and registrant's guaranty with respect thereto)	C/29A	MTN, Series N, Floating Rate Notes Due Mar 2029 of CGMHI (and registrant's guaranty)	New York Stock Exchange