# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> washingTon, d.C. 20549 

## FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
Date of Report (Date of earliest event reported) January 14, 2022
Citigroup Inc.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation)

## 1-9924

(Commission
File Number)

52-1568099
(IRS Employer Identification No.)

## 388 Greenwich Street, New York,

NY
10013
(Address of principal executive offices)

## (212) 559-1000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
$\square$ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
Securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 formatted in Inline XBRL: See Exhibit 99.3
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 ( $\$ 230.405$ of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 ( $\$ 240.12 \mathrm{~b}$-2 of this chapter).

Emerging growth company
If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

## CITIGROUP INC. <br> Current Report on Form 8-K

## Item 2.02 Results of Operations and Financial Condition.

On January 14, 2022, Citigroup Inc. announced its results for the quarter and year ended December 31, 2021. A copy of the related press release, filed as Exhibit 99.1 to this Form 8-K, is incorporated herein by reference in its entirety and shall be deemed to be "filed" for purposes of the Securities Exchange Act of 1934, as amended (the Act).

In addition, a copy of the Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2021 is being furnished as Exhibit 99.2 to this Form 8-K and shall not be deemed to be "filed" for purposes of Section 18 of the Act or otherwise subject to the liabilities of that section.

## Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

Exhibit Number
99.1 Citigroup Inc. press release dated January 14, 2022.
99.2 Citigroup Inc. Quarterly Financial Data Supplement for the quarter and year ended December 31, 2021.
99.3 Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934 as of the filing date.
104.1 See the cover page of this Current Report on Form 8-K, formatted in Inline XBRL.

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## CITIGROUP INC.

Dated: January 14, 2022
By:/s/ Johnbull E. Okpara
Johnbull E. Okpara
Controller and Chief Accounting Officer
(Principal Accounting Officer)

For Immediate Release
Citigroup Inc. (NYSE: C)
January 14, 2022
FOURTH QUARTER AND FULL YEAR 2021 RESULTS AND KEY METRICS


## RETURNED \$11.8 BILLION OF CAPITAL TO COMMON SHAREHOLDERS IN 2021; PAYOUT RATIO OF 56\% ${ }^{3}$

## BOOK VALUE PER SHARE OF \$92.21 TANGIBLE BOOK VALUE PER SHARE OF \$79.164

New York, January 14, 2022 - Citigroup Inc. today reported net income for the fourth quarter 2021 of $\$ 3.2$ billion, or $\$ 1.46$ per diluted share, on revenues of $\$ 17.0$ billion. This compared to net income of $\$ 4.3$ billion, or $\$ 1.92$ per diluted share, on revenues of $\$ 16.8$ billion for the fourth quarter 2020.

Revenues increased $1 \%$ from the prior-year period, primarily driven by strong growth in Investment Banking in the Institutional Clients Group (ICG) and higher revenues in Corporate / Other, partially offset by lower revenues across regions in Global Consumer Banking (GCB).

Net income of $\$ 3.2$ billion decreased $26 \%$ from the prior-year period, reflecting higher expenses, partially offset by higher revenues and lower cost of credit. Results for the quarter included a pre-tax impact of approximately $\$ 1.2$ billion ( $\$ 1.1$ billion after taxes) related to the divestitures of Citi's consumer banking businesses in Asia ${ }^{5}$.

Earnings per share of $\$ 1.46$ decreased $24 \%$ from the prior-year period. Excluding the impact of Asia divestitures, earnings per share of $\$ 1.99$ increased $4 \%$, primarily reflecting a $4 \%$ reduction in shares outstanding.

For the full year 2021, Citigroup reported net income of $\$ 22.0$ billion on revenues of $\$ 71.9$ billion, compared to net income of $\$ 11.0$ billion on revenues of $\$ 75.5$ billion for the full year 2020.

Percentage comparisons throughout this press release are calculated for the fourth quarter 2021 versus the fourth quarter 2020, unless otherwise specified.


Jane Fraser, Citi CEO, said, "With the announcement of our intention to focus our franchise in Mexico on our Institutional and Private Bank franchises, we have made the final decision related to the refresh of our strategy as it pertains to markets we intend to exit. We continue to make steady progress on executing our strategy as demonstrated most recently by the signing of an agreement to sell four consumer businesses in Asia.
We are also aligning our organization and reporting structure with our strategy, including the creation of the Personal Banking and Wealth Management and Legacy Franchises segments. This will make it easier for our investors to understand the performance of our core businesses and optimize the businesses we have chosen to exit.
"We had a decent end to 2021 driving net income for the year up to $\$ 22$ billion in what was a far better credit environment than the previous year. Citi returned nearly $\$ 12$ billion of capital to shareholders and Tangible Book Value increased 7\% during the year. We continue to Transform our bank with a focus on simplification and building a culture of excellence. We have seen the resilience and importance of Citi as we have supported our clients through uncharted waters and we will continue to serve them with pride," Ms. Fraser concluded.

## Fourth Quarter Financial Results

| Citigroup <br> (\$ in millions, except as otherwise noted) |  | 4Q'21 |  | 3Q'21 |  | 4Q'20 | QoQ\% | YoY\% |  | 2021 |  | 2020 | \% $\triangle$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Institutional Clients Group |  | 9,870 |  | 10,987 |  | 9,507 | (10)\% | 4\% |  | 43,887 |  | 45,088 | (3)\% |
| Global Consumer Banking |  | 6,939 |  | 6,348 |  | 7,405 | 9\% | (6)\% |  | 27,330 |  | 30,342 | (10)\% |
| Corporate / Other |  | 208 |  | 112 |  | (80) | 86\% | NM |  | 667 |  | 71 | NM |
| Total Revenues | \$ | 17,017 | \$ | 17,447 | \$ | 16,832 | (2)\% | 1\% | \$ | 71,884 | \$ | 75,501 | (5)\% |
| Expenses | \$ | 13,532 | \$ | 11,777 | \$ | 11,437 | 15\% | 18\% | \$ | 48,193 | \$ | 44,374 | 9\% |
| Net Credit Losses |  | 866 |  | 961 |  | 1,472 | (10)\% | (41)\% |  | 4,895 |  | 7,611 | (36)\% |
| Net ACL Build / (Release) ${ }^{(\mathrm{a})}$ |  | $(1,369)$ |  | $(1,162)$ |  | $(1,496)$ | (18)\% | 8\% |  | $(8,786)$ |  | 9,757 | NM |
| Other Provisions ${ }^{(b)}$ |  | 38 |  | 9 |  | (22) | NM | NM |  | 113 |  | 127 | (11)\% |
| Total Cost of Credit | \$ | (465) | \$ | (192) | \$ | (46) | $N M$ | NM | \$ | $(3,778)$ | \$ | 17,495 | NM |
| Income from Continuing Operations Before |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxes | \$ | 3,950 | \$ | 5,862 | \$ | 5,441 | (33)\% | (27)\% | \$ | 27,469 | \$ | 13,632 | NM |
| Provision for Income Taxes |  | 771 |  | 1,193 |  | 1,116 | (35)\% | (31)\% |  | 5,451 |  | 2,525 | NM |
| Income from Continuing Operations | \$ | 3,179 | \$ | 4,669 | \$ | 4,325 | (32)\% | (26)\% | \$ | 22,018 | \$ | 11,107 | 98\% |
| Net Income (Loss) from Discontinued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Operations |  | - |  | (1) |  | 6 | 100\% | (100)\% |  | 7 |  | (20) | NM |
| Non-Controlling Interest |  | 6 |  | 24 |  | 22 | (75)\% | (73)\% |  | 73 |  | 40 | 83\% |
| Citigroup Net Income | \$ | 3,173 | \$ | 4,644 | \$ | 4,309 | (32)\% | (26)\% | \$ | 21,952 | \$ | 11,047 | 99\% |
| Revenues |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 8,187 |  | 8,583 |  | 8,107 | (5)\% | 1\% |  | 34,229 |  | 36,760 | (7)\% |
| EMEA |  | 2,866 |  | 3,148 |  | 2,926 | (9)\% | (2)\% |  | 13,094 |  | 13,041 | - |
| Latin America |  | 2,346 |  | 2,359 |  | 2,232 | (1)\% | 5\% |  | 9,196 |  | 9,447 | (3)\% |
| Asia |  | 3,410 |  | 3,245 |  | 3,647 | 5\% | (6)\% |  | 14,698 |  | 16,182 | (9)\% |
| Corporate / Other |  | 208 |  | 112 |  | (80) | 86\% | NM |  | 667 |  | 71 | NM |
| EOP Assets (\$B) |  | 2,291 |  | 2,362 |  | 2,260 | (3)\% | 1\% |  | 2,291 |  | 2,260 | 1\% |
| EOP Loans (\$B) |  | 668 |  | 665 |  | 676 | - | (1)\% |  | 668 |  | 676 | (1)\% |
| EOP Deposits (\$B) |  | 1,317 |  | 1,348 |  | 1,281 | (2)\% | 3\% |  | 1,317 |  | 1,281 | 3\% |
| Book Value per Share | \$ | 92.21 | \$ | 92.16 | \$ | 86.43 | - | 7\% |  |  |  |  |  |
| Tangible Book Value per Share | \$ | 79.16 | \$ | 79.07 | \$ | 73.67 | - | 7\% |  |  |  |  |  |
| Common Equity Tier 1 Capital Ratio ${ }^{(2)}$ |  | 12.2\% |  | 11.7\% |  | 11.7\% |  |  |  |  |  |  |  |
| Supplementary Leverage Ratio ${ }^{(2)}$ |  | 5.7\% |  | 5.8\% |  | 7.0\% |  |  |  |  |  |  |  |
| Return on Average Common Equity |  | 6.4\% |  | 9.5\% |  | 9.1\% |  |  |  | 11.5\% |  | 5.7\% |  |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.
(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(b) Includes provisions for policyholder benefits and claims, HTM debt securities and other assets.

## Citigroup

Citigroup revenues of $\$ 17.0$ billion in the fourth quarter 2021 increased 1\%, reflecting strong growth in Investment Banking, the Private Bank and Securities Services in ICG and growth in Corporate / Other, partially offset by lower revenues across regions in GCB and in Fixed Income Markets in ICG.

Citigroup operating expenses of $\$ 13.5$ billion in the fourth quarter 2021 increased $18 \%$. Excluding the impact of Asia divestitures, expenses increased $8 \%$, driven by continued investments in Citi's transformation, business-led investments and revenue-related expenses, partially offset by efficiency savings.

Citigroup cost of credit of $\$(0.5)$ billion in the fourth quarter 2021 compared to $\$(46)$ million in the prior-year period, primarily reflecting an improvement in net credit losses.

Citigroup net income of $\$ 3.2$ billion in the fourth quarter 2021 decreased $26 \%$ from the prior-year period, driven by the higher expenses, partially offset by the higher revenues and lower cost of credit. Citigroup's effective tax rate was $19.5 \%$ in the current quarter compared to $20.5 \%$ in the fourth quarter 2020.

Citigroup's allowance for credit losses on loans was $\$ 16.5$ billion at quarter end, or $2.49 \%$ of total loans, compared to $\$ 25.0$ billion, or $3.73 \%$ of total loans, at the end of the prior-year period. Total non-accrual assets decreased $40 \%$ from the prior-year period to $\$ 3.4$ billion. Consumer non-accrual loans decreased $30 \%$ to $\$ 1.5$ billion, while corporate non-accrual loans of $\$ 1.9$ billion decreased $47 \%$ from the prior-year period.

Citigroup's end-of-period loans of $\$ 668$ billion as of quarter end decreased $1 \%$ from the prior-year period on a reported basis. Excluding the impact of foreign exchange translation6, loans were largely unchanged, primarily reflecting loan growth in the ICG offset by the impact of Asia divestitures.

Citigroup's end-of-period deposits were $\$ 1.3$ trillion as of quarter end, an increase of $3 \%$ on a reported basis and $4 \%$ in constant dollars, driven by an 6\% increase in GCB and a 4\% increase in ICG.

Citigroup's book value per share of $\$ 92.21$ and tangible book value per share of $\$ 79.16$ each increased $7 \%$, largely driven by net income. At quarter end, Citigroup's CET1 Capital ratio was $12.2 \%$, an increase from the prior quarter driven by actions to reduce risk-weighted assets (RWA) and a temporary pause in common share repurchases in preparation for the implementation of the Standardized Approach for Counterparty Credit Risk on January 1, 2022. Citigroup's SLR for the fourth quarter 2021 was $5.7 \%$, a decrease from the prior quarter. During the quarter, Citigroup returned a total of $\$ 1.0$ billion to common shareholders in the form of common share dividends.

| Institutional Clients Group (\$ in millions) | 4Q'21 | 3Q'21 | 4Q'20 | QoQ\% | YoY\% | 2021 | 2020 | \% $\triangle$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Treasury \& Trade Solutions | 2,459 | 2,370 | 2,482 | 4\% | (1)\% | 9,444 | 9,824 | (4)\% |
| Investment Banking | 1,845 | 1,923 | 1,287 | (4)\% | 43\% | 7,513 | 5,787 | 30\% |
| Private Bank(a) | 963 | 989 | 911 | (3)\% | 6\% | 4,005 | 3,794 | 6\% |
| Corporate Lending ${ }^{(a)}$ | 548 | 656 | 586 | (16)\% | (6)\% | 2,291 | 2,310 | (1)\% |
| Total Banking | 5,815 | 5,938 | 5,266 | (2)\% | 10\% | 23,253 | 21,715 | 7\% |
| Fixed Income Markets | 2,536 | 3,257 | 3,177 | (22)\% | (20)\% | 13,720 | 17,588 | (22)\% |
| Equity Markets | 785 | 1,226 | 810 | (36)\% | (3)\% | 4,545 | 3,624 | 25\% |
| Securities Services | 688 | 698 | 654 | (1)\% | 5\% | 2,720 | 2,562 | 6\% |
| Other | 25 | (85) | (88) | NM | NM | (207) | (350) | 41\% |
| Total Markets \& Securities Services | 4,034 | 5,096 | 4,553 | (21)\% | (11)\% | 20,778 | 23,424 | (11)\% |
| Product Revenues ${ }^{(a)}$ | \$ 9,849 | \$ 11,034 | \$ 9,819 | (11)\% | 0\% | \$ 44,031 | \$ 45,139 | (2)\% |
| Gain / (Loss) on Loan Hedges | 21 | (47) | (312) | NM | NM | (144) | (51) | NM |
| Total Revenues | \$ 9,870 | \$ 10,987 | \$ 9,507 | (10)\% | 4\% | \$ 43,887 | \$ 45,088 | (3)\% |
| Expenses | \$ 6,919 | \$ 6,599 | \$ 6,269 | 5\% | 10\% | \$ 26,513 | \$ 24,617 | 8\% |
| Net Credit Losses | 81 | 40 | 210 | NM | (61)\% | 396 | 987 | (60)\% |
| Net ACL Build / (Release) ${ }^{(b)}$ | (396) | (78) | $(1,268)$ | NM | 69\% | $(3,310)$ | 4,607 | NM |
| Other Provisions ${ }^{(c)}$ | 10 | (8) | (23) | NM | NM | - 1 | 21 | (95)\% |
| Total Cost of Credit | \$ (305) | \$ (46) | \$ (1,081) | NM | 72\% | \$ (2,913) | \$ 5,615 | NM |
| Net Income | \$ 2,543 | \$ 3,419 | \$ 3,278 | (26)\% | (22)\% | \$ 15,680 | \$ 11,503 | 36\% |
| Revenues |  |  |  |  |  |  |  |  |
| North America | 3,775 | 4,214 | 3,412 | (10)\% | 11\% | 16,748 | 17,476 | (4)\% |
| EMEA | 2,866 | 3,148 | 2,926 | (9)\% | (2)\% | 13,094 | 13,041 |  |
| Latin America | 1,271 | 1,295 | 1,110 | (2)\% | 15\% | 4,946 | 4,981 | (1)\% |
| Asia | 1,958 | 2,330 | 2,059 | (16)\% | (5)\% | 9,099 | 9,590 | (5)\% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.
(a) Excludes gain / (loss) on credit derivatives as well as the mark-to-market on loans at fair value. For additional information, please refer to Footnote 7.
(b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(c) Includes provisions for HTM debt securities and other assets.

## Institutional Clients Group

ICG revenues of $\$ 9.9$ billion increased $4 \%$, primarily driven by higher revenues in Investment Banking, the Private Bank and Securities Services, partially offset by a decline in Fixed Income Markets.

Banking revenues of $\$ 5.8$ billion increased $18 \%$ versus the prior year (including gain / (loss) on loan hedges) ${ }^{7}$. Treasury and Trade Solutions revenues of $\$ 2.5$ billion declined $1 \%$ on a reported basis and were largely unchanged in constant dollars, driven by lower deposit spreads, offset by strong growth in non-interest revenues. Investment Banking revenues of $\$ 1.8$ billion increased 43\%, reflecting strong growth across products. Debt underwriting revenues increased $24 \%$ to $\$ 767$ million, Equity underwriting revenues increased $16 \%$ to $\$ 507$ million, and Advisory revenues increased significantly to $\$ 571$ million. Private Bank revenues of $\$ 963$ million increased $6 \%$ (excluding gain / (loss) on loan hedges), driven by higher fees and lending volumes, reflecting strong momentum with new client acquisitions, partially offset by lower deposit spreads. Corporate Lending revenues of $\$ 548$ million decreased $6 \%$ (excluding gain / (loss) on loan hedges), reflecting lower volumes, partially offset by a lower cost of funds.

Markets and Securities Services revenues of $\$ 4.0$ billion decreased $11 \%$. Fixed Income Markets revenues of $\$ 2.5$ billion decreased $20 \%$, as solid growth in FX and commodities was more than offset by a decline in rates and spread products. Equity Markets revenues of $\$ 785$ million decreased $3 \%$, as continued growth in prime finance balances and structured activities was offset by a decline in cash. Securities Services revenues of $\$ 688$ million increased $5 \%$ on a reported basis and $7 \%$ in constant dollars, driven by higher settlement volumes and higher assets under custody, partially offset by lower deposit spreads.

ICG operating expenses of $\$ 6.9$ billion increased 10\%, reflecting continued investments in Citi's transformation, business-led investments and revenue-related expenses, partially offset by efficiency savings.

ICG cost of credit included net credit losses of $\$ 81$ million, compared to $\$ 210$ million in the prior-year period, and a combined net ACL release and other provisions of $\$ 386$ million compared to a release of $\$ 1.3$ billion in the prior-year period. The net ACL release in the current quarter primarily reflected continued improvements in portfolio credit quality.

ICG net income of $\$ 2.5$ billion decreased $22 \%$, as the lower ACL releases and the higher expenses more than offset the higher revenues.

| Global Consumer Banking ( $\$$ in millions, except as otherwise noted) | 4Q'21 | 3Q'21 | 4Q'20 | QoQ\% | YoY\% | 2021 | 2020 | \% $\triangle$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| North America | 4,412 | 4,369 | 4,695 | 1\% | (6)\% | 17,481 | 19,284 | (9)\% |
| Latin America | 1,075 | 1,064 | 1,122 | 1\% | (4)\% | 4,250 | 4,466 | (5)\% |
| Asia(a) | 1,452 | 915 | 1,588 | 59\% | (9)\% | 5,599 | 6,592 | (15)\% |
| Total Revenues | \$6,939 | \$ 6,348 | \$7,405 | 9\% | (6)\% | \$27,330 | \$ 30,342 | (10)\% |
| Expenses | \$6,244 | \$ 4,655 | \$4,699 | 34\% | 33\% | \$ 20,035 | \$ 17,834 | 12\% |
| Net Credit Losses | 805 | 944 | 1,272 | (15)\% | (37)\% | 4,582 | 6,646 | (31)\% |
| Net ACL Build / (Release) ${ }^{(\mathrm{b})}$ | (941) | $(1,030)$ | (197) | 9\% | NM | $(5,174)$ | 4,951 | NM |
| Other Provisions(c) | 31 | 21 | 2 | 48\% | NM | 96 | 105 | (9)\% |
| Total Cost of Credit | \$(105) | \$ (65) | \$1,077 | (62)\% | $N M$ | \$ (496) | \$ 11,702 | NM |
| Net Income | \$ 713 | \$ 1,336 | \$1,233 | (47)\% | (42)\% | \$ 6,057 | \$ 667 | NM |
| Retail Banking | 2,771 | 2,216 | 3,010 | 25\% | (8)\% | 10,776 | 11,996 | (10)\% |
| Cards | 4,168 | 4,132 | 4,395 | 1\% | (5)\% | 16,554 | 18,346 | (10)\% |
| Total Revenues | \$6,939 | \$ 6,348 | \$7,405 | 9\% | (6)\% | \$27,330 | \$ 30,342 | (10)\% |
| Key Indicators (\$B) |  |  |  |  |  |  |  |  |
| Retail Banking Average Loans | 116 | 120 | 128 | (3)\% | (9)\% | 122 | 125 | (2)\% |
| Retail Banking Average Deposits | 355 | 353 | 333 | - | 7\% | 352 | 311 | 13\% |
| Investment AUMs | 232 | 229 | 222 | 1\% | 5\% | 232 | 222 | 5\% |
| Cards Average Loans | 146 | 143 | 149 | 2\% | (2)\% | 144 | 153 | (6)\% |
| Cards Purchase Sales | 170 | 153 | 142 | 11\% | 20\% | 602 | 505 | 19\% |

Note: Please refer to the Appendices and Footnotes at the end of this press release for additional information.
(a) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(b) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments
(c) Includes provisions for policyholder benefits and claims, HTM debt securities and other assets.
(d) Cards Purchase Sales are now referred to as Credit Card Spend Volume

## Global Consumer Banking

GCB revenues of $\$ 6.9$ billion decreased $6 \%$ on a reported basis and in constant dollars, reflecting lower revenues across regions.
North America GCB revenues of $\$ 4.4$ billion decreased 6\%. Citi-Branded Cards revenues of $\$ 2.1$ billion decreased 3\%, primarily reflecting continued higher payment rates. Citi Retail Services revenues of $\$ 1.3$ billion decreased 10\%, reflecting lower average loans and higher partner payments. Retail Banking revenues of $\$ 1.0$ billion decreased $6 \%$, driven by lower deposit spreads and lower mortgage revenues.

Latin America GCB revenues of $\$ 1.1$ billion decreased $4 \%$ on a reported basis and $3 \%$ in constant dollars, reflecting lower loan volumes in both retail banking and cards.

Asia GCB revenues of $\$ 1.5$ billion decreased $9 \%$ on a reported basis and $7 \%$ in constant dollars, reflecting lower deposit spreads and higher payment rates.

GCB operating expenses of $\$ 6.2$ billion increased $33 \%$ on a reported basis and $34 \%$ in constant dollars. On this basis and excluding the impact of Asia divestitures, expenses increased $9 \%$, reflecting continued investments in Citi's transformation, as well as business-led investments, partially offset by efficiency savings.

GCB cost of credit of $\$(105)$ million compared to $\$ 1.1$ billion in the prior-year period, driven by a combined net ACL release and other provisions of $\$ 910$ million compared to $\$ 195$ million in the prior-year period, related to improvements in the macroeconomic backdrop, as well as lower net credit losses.

GCB net income of $\$ 713$ million decreased $42 \%$, as the higher expenses and the lower revenues more than offset the lower cost of credit.

| Corporate / Other (\$ in millions) | 4Q'21 |  | 3Q'21 | 4Q'20 | QoQ\% | YoY\% | 2021 | 2020 | \% $\triangle$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | \$ 208 | \$ | 112 | \$ (80) | 86\% | NM | \$ 667 | \$ 71 | NM |
| Expenses | \$ 369 | \$ | 523 | \$ 469 | (29)\% | (21)\% | \$ 1,645 | \$ 1,923 | (14)\% |
| Net Credit Losses | (20) |  | (23) | (10) | 13\% | (100)\% | (83) | (22) | NM |
| Net ACL Build / (Release)(a) | (32) |  | (54) | (31) | 41\% | (3)\% | (302) | 199 | NM |
| Other Provisions ${ }^{(b)}$ | (3) |  | (4) | (1) | 25\% | NM | 16 | 1 | NM |
| Total Cost of Credit | \$ (55) | \$ | (81) | \$ (42) | 32\% | (31)\% | \$ (369) | \$ 178 | NM |
| Income (Loss) from Continuing Operations before Taxes | \$(106) |  | (330) | \$(507) | 68\% | 79\% | \$ (609) | \$ $(2,030)$ | 70\% |
| Income Taxes (Benefits) | (23) |  | (222) | (300) | 90\% | 92\% | (818) | (921) | 11\% |
| Net Income (Loss) | \$ (83) |  | (111) | \$(202) | 25\% | 59\% | \$ 215 | \$ $(1,123)$ | $N M$ |

(a) Includes credit reserve build / (release) for loans and provision for credit losses on unfunded lending commitments.
(b) Includes provisions for benefits and claims, HTM debt securities and other assets.

## Corporate / Other

Corporate / Other revenues of $\$ 208$ million increased significantly, driven by higher net revenue from the investment portfolio.
Corporate / Other expenses of $\$ 369$ million decreased $21 \%$, reflecting the wind-down of legacy assets.
Corporate / Other loss from continuing operations before taxes of $\$(106)$ million compared to a loss of $\$(507)$ million in the prior-year period, reflecting the higher revenues and the lower expenses.

Citigroup will host a conference call today at 11:00 AM (ET). A live webcast of the presentation, as well as financial results and presentation materials, will be available at https://www.citigroup.com/citi/investor. Dial-in numbers for the conference call are as follows: (866) 516-9582 in the U.S. and Canada; (973) 409-9210 outside of the U.S. and Canada. The conference code for both numbers is 8287872 .

Additional financial, statistical and business-related information, as well as business and segment trends, is included in a Quarterly Financial Data Supplement. Both this earnings release and Citigroup's Fourth Quarter 2021 Quarterly Financial Data Supplement are available on Citigroup's website at www.citigroup.com.
Citigroup, the leading global bank, has approximately 200 million customer accounts and does business in more than 160 countries and jurisdictions. Citigroup provides consumers, corporations, governments and institutions with a broad range of financial products and services, including consumer banking and credit, corporate and investment banking, securities brokerage, transaction services, and wealth management.
Additional information may be found at www.citigroup.com | Twitter: @Citi | YouTube: www.youtube.com/citi | Blog: http://blog.citigroup.com | Facebook: www.facebook.com/citi | LinkedIn: www.linkedin.com/company/citi

Certain statements in this release are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results and capital and other financial condition may differ materially from those included in these statements due to a variety of factors. These factors include, among others, macroeconomic and other challenges and uncertainties related to the COVID-19 pandemic: such as the duration and severity of the impact on public health, including the duration and further spread of the coronavirus as well as any variants becoming more prevalent and impactful, impacts to the U.S. and global economies, financial markets and consumer and corporate customers and clients, including economic activity and employment, as well as the various actions taken in response by governments, central banks and others, including Citi; consummation of planned or intended business sales, exits or wind-downs, including within the expected timeframes and obtaining any required regulatory approvals and satisfaction of various other conditions and approvals, macroeconomic challenges and uncertainties and local banking conditions, the impact of closing adjustments and the incurrence of unexpected charges or expenses, the impact of accounting for currency translation adjustments related to the affected businesses and the realization of the expected impacts on capital; and the precautionary statements included in this release. These factors also consist of those contained in Citigroup's filings with the U.S. Securities and Exchange Commission (SEC), including without limitation the "Risk Factors" section of Citigroup's 2020 Form 10-K. Any forward-looking statements made by or on behalf of Citigroup speak only as to the date they are made, and Citi does not undertake to update forward-looking statements to reflect the impact of circumstances or events that arise after the date the forward-looking statements were made.

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Appendix A

| Citigroup (\$ in millions) | 4Q'21 |  |  | 2021 |
| :---: | :---: | :---: | :---: | :---: |
| Net Income | \$ | 3,173 | \$ | 21,952 |
| Less: Preferred Dividends |  | 229 |  | 1,040 |
| Net Income to Common Shareholders | \$ | 2,944 | \$ | 20,912 |
| Common Share Repurchases |  | - |  | 7,600 |
| Common Dividends |  | 1,020 |  | 4,196 |
| Total Capital Returned to Common Shareholders | \$ | 1,020 | \$ | 11,796 |
| Payout Ratio |  | 35\% |  | 56\% |
| Average TCE | \$ | 156,992 | \$ | 156,253 |
| RotCE |  | 7.4\% |  | 13.4\% |

## Appendix B

| Citigroup <br> (\$ in millions, unless otherwise noted) | 4Q'21 |  | 4Q'20 |  | YoY\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reported Expenses <br> Impact of costs related to Asia Divestitures(1) | \$ | $\begin{gathered} 13,532 \\ 1171 \end{gathered}$ | \$ | 11,437 | 18\% |
| Adjusted Expenses | \$ | 12,361 | \$ | 11,437 | 8\% |
| Reported Net Income <br> Impact of gain / (loss) on sale related to Asia Divestitures ${ }^{(1)}$ Impact of costs related to Asia Divestitures(1) Impact of withholding taxes related to Asia Divestitures ${ }^{(1)}$ | \$ | $\begin{array}{r} 3,173 \\ (12) \\ (890) \\ (160) \\ \hline \end{array}$ | \$ | 4,309 | (26)\% |
| Adjusted Net Income | \$ | 4,235 | \$ | 4,309 | (2)\% |
| Reported EPS Impact related to Asia Divestitures ${ }^{(1)}$ | \$ | $\begin{array}{r} 1.46 \\ (0.53) \\ \hline \end{array}$ | \$ | 1.92 | (24)\% |
| Adjusted EPS | \$ | 1.99 | \$ | 1.92 | 4\% |
| Reported EOP Loans (\$B) Impact of FX Translation | \$ | 668 | \$ | $\begin{array}{r} 676 \\ (8) \\ \hline \end{array}$ | (1)\% |
| EOP Loans in Constant Dollars (\$B) | \$ | 668 | \$ | 668 | (0)\% |
| Reported EOP Deposits (\$B) Impact of FX Translation | \$ | 1,317 | \$ | $\begin{array}{r} 1,281 \\ (16) \\ \hline \end{array}$ | 3\% |
| EOP Deposits in Constant Dollars (\$B) | \$ | 1,317 | \$ | 1,264 | 4\% |

(1) Please refer to Footnote 5 at the end of this press release for additional information.

| Global Consumer Banking (\$ in millions) | 4Q'21 |  |  | 4Q'20 | YoY\% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reported Revenues Impact of FX Translation | \$ | 6,939 | \$ | $\begin{array}{r} 7,405 \\ \quad(41) \\ \hline \end{array}$ | (6)\% |
| Revenues in Constant Dollars | \$ | 6,939 | \$ | 7,364 | (6)\% |
| Reported Expenses Impact of FX Translation | \$ | 6,244 | \$ | $\begin{array}{r} 4,699 \\ \quad(30) \\ \hline \end{array}$ | 33\% |
| Expenses in Constant Dollars Impact of costs related to Asia Divestitures(1) | \$ | $\begin{aligned} & \hline \mathbf{6 , 2 4 4} \\ & 1,171 \\ & \hline \end{aligned}$ | \$ | 4,669 | 34\% |
| Adjusted Expenses in Constant Dollars | \$ | 5,073 | \$ | 4,669 | 9\% |
| Reported Cost of Credit Impact of FX Translation | \$ | (105) | \$ | $\begin{array}{r} 1,077 \\ (8) \\ \hline \end{array}$ | NM |
| Cost of Credit in Constant Dollars | \$ | (105) | \$ | 1,069 | NM |
| Reported Net Income Impact of FX Translation | \$ | 713 | \$ | $\begin{array}{r} 1,233 \\ \quad(3) \\ \hline \end{array}$ | (42)\% |
| Net Income in Constant Dollars | \$ | 713 | \$ | 1,230 | (42)\% |

(1) Please refer to Footnote 5 at the end of this press release for additional information.

| Latin America Consumer Banking (\$ in millions) |  | 4Q'21 |  | 4Q'20 | YoY \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Reported Revenues Impact of FX Translation | \$ | 1,075 | \$ | $\begin{gathered} \mathbf{1 , 1 2 2} \\ (19) \\ \hline \end{gathered}$ | (4)\% |
| Revenues in Constant Dollars <br> Note: Totals may not sum due to rounding | \$ | 1,075 | \$ | 1,103 | (3)\% |
| Asia Consumer Banking(1) ( $\$$ in millions) |  | 4Q'21 |  | 4Q'20 | YoY \% |
| Reported Revenues Impact of FX Translation | \$ | 1,452 | \$ | $\begin{array}{r} 1,588 \\ \quad(22) \\ \hline \end{array}$ | (9)\% |
| Revenues in Constant Dollars <br> Note: Totals may not sum due to rounding. <br> (1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented. | \$ | 1,452 | \$ | 1,566 | (7)\% |
| Treasury and Trade Solutions (Sin millions) |  | 4Q'21 |  | 4Q'20 | YoY \% |
| Reported Revenues Impact of FX Translation | \$ | 2,459 | \$ | $\begin{gathered} 2,482 \\ \quad(34) \\ \hline \end{gathered}$ | (1)\% |
| Revenues in Constant Dollars <br> Note: Totals may not sum due to rounding. | \$ | 2,459 | \$ | 2,448 | 0\% |
| Securities Services (\$ in millions) |  | 4Q'21 |  | 4Q'20 | YoY \% |
| Reported Revenues Impact of FX Translation | \$ | 688 | \$ | 654 <br> $(10)$ | 5\% |
| Revenues in Constant Dollars <br> Note: Totals may not sum due to rounding. | \$ | 688 | \$ | 644 | 7\% |

## Appendix C

| (\$ in millions) | 4Q'21(1) |  | 3Q'21 |  | 4Q'20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Citigroup Common Stockholders' Equity ${ }^{(2)}$ | \$ | 183,108 | \$ | 183,005 | \$ | 180,118 |
| Add: Qualifying noncontrolling interests |  | 143 |  | 136 |  | 141 |
| Regulatory Capital Adjustments and Deductions: |  |  |  |  |  |  |
| Add: CECL transition and 25\% provision deferral(3) |  | 3,028 |  | 3,389 |  | 5,348 |
| Less: |  |  |  |  |  |  |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax |  | 101 |  | 663 |  | 1,593 |
| Cumulative unrealized net gain (loss) related to changes in fair value of financial liabilities attributable to own creditworthiness, net of tax |  | (896) |  | $(1,317)$ |  | $(1,109)$ |
| Intangible Assets: |  |  |  |  |  |  |
| Goodwill, net of related deferred tax liabilities (DTLs)(4) |  | 20,619 |  | 20,689 |  | 21,124 |
| Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs |  | 3,840 |  | 3,899 |  | 4,166 |
| Defined benefit pension plan net assets; other |  | 2,077 |  | 2,068 |  | 921 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards |  | 10,809 |  | 10,897 |  | 11,638 |
| Common Equity Tier 1 Capital (CET1) | \$ | 149,729 | \$ | 149,631 | \$ | 147,274 |
| Risk-Weighted Assets (RWA) ${ }^{(3)}$ | \$ | 1,224,218 | \$ | 1,284,316 | \$ | 1,255,284 |
| Common Equity Tier 1 Capital Ratio (CET1 / RWA) |  | 12.2\% |  | 11.7\% |  | 11.7\% |

Note: Citi's reportable CET1 Capital ratios were derived under the U.S. Basel III Standardized Approach framework as of December 31, 2021 and September 30, 2021, and the U.S. Basel III Advanced Approaches framework as of December 31, 2020. This reflects the more binding CET1 Capital ratios under both the
Standardized Approach and the Advanced Approaches under the Collins Amendment.
(1) Preliminary.
(2) Excludes issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
(3) Please refer to Footnote 2 at the end of this press release for additional information.
(4) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.

## Appendix D

| (\$ in millions) | 4Q'21(1) |  | 3Q'21 |  | 4Q'20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Equity Tier 1 Capital (CET1)(2) | \$ | 149,729 | \$ | 149,631 | \$ | 147,274 |
| Additional Tier 1 Capital (AT1) ${ }^{(3)}$ |  | 20,264 |  | 19,271 |  | 19,779 |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ | 169,993 | \$ | 168,902 | \$ | 167,053 |
| Total Leverage Exposure (TLE)(2)(4) | \$ | 2, 957,155 | \$ | 2,911,050 | \$ | 2,386,881 |
| Supplementary Leverage Ratio (T1C / TLE) |  | 5.7\% |  | 5.8\% |  | 7.0\% |

(1) Preliminary.
(2) Please refer to Footnote 2 at the end of this press release for additional information.
(3) Additional Tier 1 Capital primarily includes qualifying noncumulative perpetual preferred stock and qualifying trust preferred securities.
(4) Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's TLE temporarily excluded U.S. Treasuries and deposits at Federal Reserve banks. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

## Appendix E

| (\$ and shares in millions, except per share amounts) | 4Q'21(1) |  | 3Q'21 |  | 4Q'20 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common Stockholders' Equity | \$ | 182,977 | \$ | 182,880 | \$ | 179,962 |
| Less: |  |  |  |  |  |  |
| Goodwill |  | 21,299 |  | 21,573 |  | 22,162 |
| Intangible Assets (other than MSRs) |  | 4,091 |  | 4,144 |  | 4,411 |
| Goodwill and Identifiable Intangible Assets (other than MSRs) Related to Assets Held-for-Sale |  | 510 |  | 257 |  | - |
| Tangible Common Equity (TCE) | \$ | 157,077 | \$ | 156,906 | \$ | 153,389 |
| Common Shares Outstanding (CSO) |  | 1,984 |  | 1,984 |  | 2,082 |
| Tangible Book Value | \$ | 79.16 | \$ | 79.07 | \$ | 73.67 |

(1) Preliminary
${ }^{1}$ Preliminary. Citigroup's return on average tangible common equity (RoTCE) is a non-GAAP financial measure. RoTCE represents annualized net income available to common shareholders as a percentage of average tangible common equity (TCE). For the components of the calculation, see Appendix A.
${ }^{2}$ Ratios as of December 31, 2021 are preliminary. Commencing January 1, 2020, Citigroup's Common Equity Tier 1 (CET1) Capital ratio and Supplementary Leverage ratio (SLR) reflect certain deferrals based on the modified regulatory capital transition provision related to the Current Expected Credit Losses (CECL) standard. Excluding the deferrals based on the modified CECL transition provision, Citigroup's CET1 Capital ratio and SLR as of December 31, 2021 would be $12.0 \%$ and $5.6 \%$, respectively, on a fully reflected basis. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

For the composition of Citigroup's CET1 Capital and ratio, see Appendix C. For the composition of Citigroup's SLR, see Appendix D.
${ }^{3}$ Citigroup's payout ratio is the sum of common dividends and common share repurchases divided by net income available to common shareholders. For the components of the calculation, see Appendix A.
${ }^{4}$ Citigroup's tangible book value per share is a non-GAAP financial measure. For a reconciliation of this measure to reported results, see Appendix E.
${ }^{5}$ Reported expenses include the impact of costs related to the Korea voluntary early retirement program (VERP) of approximately $\$ 1.1$ billion (approximately $\$ 0.8$ billion after-tax) and contract modification costs related to the Asia divestitures of approximately $\$ 119$ million (approximately $\$ 98$ million after-tax). For additional information about the Korea VERP, see Citigroup's Current Report on Form 8-K filed with the SEC on October 25, 2021 and Citigroup's Current Report on Form 8-K/A filed with the SEC on November 8, 2021.

Reported net income includes an approximately $\$ 160$ million accrual for withholding taxes related to certain Asia divestiture markets and a pre-tax true-up loss of approximately $\$ 14$ million (approximately $\$ 12$ million after tax) related to the sale of the Australia consumer business. For additional information about the Australia sale, see Citigroup's Current Report on Form 8-K filed with the SEC on August 9, 2021.

Results of operations excluding these Asia divestiture-related impacts are non-GAAP financial measures. For a reconciliation to reported results, see Appendix B.
${ }^{6}$ Results of operations excluding the impact of foreign exchange translation (constant dollar basis) are non-GAAP financial measures. For a reconciliation of these measures to reported results, see Appendix B.
${ }^{7}$ Credit derivatives are used to economically hedge a portion of the Private Bank and Corporate Loan portfolio that includes both accrual loans and loans at fair value. Gains / (losses) on loan hedges includes the mark-to-market on the credit derivatives and the mark-to-market on the loans in the portfolio that are at fair value. In the fourth quarter 2021, gains / (losses) on loan hedges included $\$ 21$ million related to Corporate Lending and $\$ 0$ related to the Private Bank, compared to $\$(298)$ million related to Corporate Lending and $\$(14)$ million related to the Private Bank in the prior-year period. The fixed premium costs of these hedges are netted against the Private Bank and Corporate Lending revenues to reflect the cost of credit protection. Citigroup's results of operations excluding the impact of gains / (losses) on loan hedges are non-GAAP financial measures.

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(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.
(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

CITIGROUP FINANCIAL SUMMARY
（In millions of dollars，except per share amounts and as otherwise noted）

|  | ${ }_{2020}^{40}$ |  | $\begin{gathered} 10 \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} 20 \\ 2021 \end{gathered}$ |  | $\begin{gathered} 30 \\ 2021 \\ \hline 202 \end{gathered}$ |  | $\begin{gathered} 40 \\ 2021 \end{gathered}$ |  | 4Q21 Increasel （Decrease）from |  | $\begin{aligned} & \text { Full } \\ & \begin{array}{l} \text { Year } \\ 2019 \end{array} \end{aligned}$ |  | $\begin{gathered} \text { YY } \\ \text { enar } \\ \text { 2020 } \end{gathered}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \end{aligned}$ |  | FY 2021 Vs. <br> FY $2020 \mathrm{Increase/}$ <br> （Decrease） |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total revenues，net of interest expense（1）／2） | \＄ | ${ }_{\text {11，}}^{11,832}$ | \＄ | ${ }_{19}^{19,667}$ | \＄ | ${ }^{17,753}$ | \＄ | ${ }^{17,447}$ | s |  | ${ }^{(25 \%)}$ | 1\％ |  | 75067 42783 | \＄ | 75，501 | \＄ | ${ }_{71,884}$ | ${ }^{(5 \% \%)}$ |
| Net reditit osses（NCLs） |  | －1，437 |  | ${ }^{11,4738}$ |  | ${ }_{1}^{11,320}$ |  | ${ }_{961}$ |  | ${ }^{13,532}$ | （10\％） | （41\％） |  | ${ }_{\substack{42,783 \\ 7,768}}$ |  | ${ }^{44,614}$ |  | ${ }_{4}^{48,895}$ | ${ }_{\text {（36\％）}}(1)$ |
| Creait reserve build／（release）for loans ${ }_{\text {Prever }}$ |  | ${ }^{(1,888)}$ |  | $\underset{(3,227)}{(626)}$ |  | （2，444） |  | ${ }_{(1,149)}^{(13)}$ |  | ${ }_{(1,193)}^{(1,167)}$ | $\xrightarrow{(2 \%)}$ | （36\％\％ |  | 450 92 |  | 8， 311 <br> 1.446 <br> 1 |  | ${ }_{(0}^{(7,998)}$ | NM |
| Provision $/$（release）for unfunded lending commitments Provisions tor benefits and claims， HTM debt securties |  | 352 |  | （626） |  | 44 |  | （13） |  | （193） | NM | NM |  | 92 |  | 1，446 |  | （788） | NM |
| and other assets |  | （22） |  |  |  | 16 |  | 9 |  | 38 | NM | NM |  | 73 |  | 127 |  | 113 | ${ }_{\text {（11\％）}}^{\text {（1）}}$ |
| Provisions for credit losses and for benefits and claims Income from continuing operations before income taxes |  | ${ }_{5}^{5441}$ |  | ${ }^{(2,055)} 10$ |  | ${ }_{7}^{(1,066)}$ |  | ${ }^{(1962)}$ |  | ${ }^{(4955)}$ | $\underset{(33 \%)}{\text { NM }}$ | $\stackrel{\text { NM }}{(27 \%)}$ |  | ${ }^{8,3,983}$ |  | ${ }_{1}^{17,6435}$ |  | ${ }^{\frac{13,778)}{27469}}$ | NM |
| Income taxes（4） |  | 1.116 |  | ${ }_{2}, 332$ |  | 1,155 |  | ${ }_{1,193}$ |  | ${ }^{7} 71$ | （35\％） | （31\％） |  | ${ }_{4}^{24.430}$ |  | ${ }_{2,525}$ |  | 5.451 | NM |
| Income from continuing operations Ind Income（los）from discontinued operations，net of taxes |  | 4,325 |  | ${ }^{7,977}$ |  | ${ }^{6,193}$ |  | ${ }_{\text {4，669 }}^{4}$ |  | 3，179 | （32\％） $100 \%$ | $(26 \%)$ $(100 \%)$ |  | ${ }^{19,471}$（4） |  | ${ }^{11,107}$ |  | ${ }^{22,018}$ | NM ${ }^{\text {9\％／}}$ |
| Net income before noncontrolling interests |  | 4,431 |  | 7，975 |  | 6，203 |  | 4.668 |  | 3，179 | （32\％） | （277） |  | 19，467 |  | 11.087 |  | 22，025 | 99\％ |
| Neti income＇（loss）attribulable to noncontroling interests Citigroup＇s net income | S | 4.309 | s | 7，942 | s | 6，193 | 5 | $\stackrel{.64}{4.644}$ | s | 3，173 | ${ }_{\text {（ }}$（52\％） | （26\％） | s | 19，401 | s | 11，047 | s | 21，952 | 99\％ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Diluted earnings per share（5）： |  | 1.92 |  |  |  | 2.84 | \＄ | 2.15 | \＄ | 1.46 | （32\％） | （24\％） |  | 8.04 | \＄ | 4.73 | \＄ | 10.14 | NM |
| Citigroup＇s net income |  | 1.92 | S | 3.62 |  | 2.85 |  | $\underline{2.15}$ |  | ${ }_{1.46}$ | （32\％） | （24\％） |  | 8.04 | S | 4.72 |  | 10.14 | NM |
| $\frac{\text { Shares（in millions）}(5) \text { ：}}{\text { Average basic）}}$ |  | 2，081．9 |  |  |  | 2，056．5 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Average diriuted Common shares outstanding，at period end |  | $2,089.7$ 2,0821 |  |  |  | 2,0063 2.026 .8 2.026 |  |  |  | ＋1，001．6 | （1\％） | （49\％） |  | ${ }_{2}^{2,265.3}$ |  | 2，999．0 |  | 2，049．4 | （2\％） |
| Common shares outstanding，at period end |  | 2，082．1 |  | 2，067．0 |  | 2，026．8 |  | 1，984．3 |  | 1，984．4 |  | （5\％） |  |  |  |  |  |  |  |
| Preferred dividends | \＄ | 267 | \＄ | 292 | \＄ | 253 | \＄ | 266 | \＄ | 229 | （14\％） | （14\％） | s | 1，109 | \＄ | 1，095 | \＄ | 1，040 | （5\％） |
| Income allocated to unrestricted common shareholders． |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| basic <br> ncome from continuing operations | ${ }_{\$}^{\$}$ | ${ }_{4}^{4.014}$ | \＄ | ${ }_{7.584}^{7.586}$ | \＄ | 5,889 5.899 | \＄ | ${ }_{4}^{4.353}$ | ${ }_{\text {s }}$ | ${ }_{2}^{2,9294}$ | $\underset{(33 \%)}{(33 \%)}$ | ${ }_{\substack{(27 \%) \\ \text {（27\％）}}}$ | s | 18,174 18,171 | ${ }_{\$}^{\$}$ | ${ }_{9}^{9,8899}$ | \＄ | ${ }_{20,758}^{20,751}$ | NM |
| Income allocated to unrestricted common shareholders ： diluted（5） |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Income from continuing operations Citigroup＇s net income | \＄ | 4，021 | \＄ | 7,593 | \＄ | $\begin{aligned} & 5,997 \\ & 5,997 \end{aligned}$ | ${ }_{\$}^{\$}$ | 4,361 4,360 | \＄ | ${ }_{2,932}^{2,932}$ | $\begin{gathered} (33 \%) \\ (33 \%) \end{gathered}$ | $\begin{gathered} (27 \%) \\ (27 \%) \end{gathered}$ | s | $\begin{aligned} & 18,207 \\ & 18,204 \end{aligned}$ | \＄ | 9，909 ${ }^{9,930}$ | \＄ | $\begin{aligned} & 20,781 \\ & 20,788 \end{aligned}$ | NM |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 11．73\％ $13.31 \%$ |  | 117．78\％ |  | 11．83\％ |  | －${ }^{11.65 \%}$ 13．15\％ |  | ${ }^{12.2 \%}$ |  |  |  |  |  |  |  |  |  |
|  |  | ${ }_{\text {l }}^{\text {17．00\％}}$ |  |  |  | 年5．63\％ |  | 年5．37\％ |  | $\underset{\substack{16.1 \% \\ 5.7 \%}}{ }$ |  |  |  |  |  |  |  |  |  |
| Return on average assels |  |  |  | ${ }^{\text {1．39\％}}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 9．1\％ |  | 17．2\％ |  | 13．0\％ |  | 9．5\％ |  | 6．4\％ |  |  |  | 10．3\％ |  | $\begin{aligned} & 0.50 \% \\ & 58.7 \% \\ & 5.8 \% \end{aligned}$ |  | $\begin{aligned} & 0.94 \% \% \\ & 11.5 \% \\ & 67.0 \% \end{aligned}$ |  |
| net） |  | 67．9\％ |  | 58．0\％ |  | 64．6\％ |  | 67．5\％ |  | 79．5\％ | 1，200 bps | 1，160 bps |  | 57．0\％ |  |  |  |  | $820{ }^{\text {bps }}$ |
| Balance sheet data（in billions of dollars，except per share |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\frac{\text { amounisisel }}{\text { Iotal }}$ | \＄ |  | \＄ |  | \＄ |  | \＄ |  | s |  |  |  |  |  |  |  |  |  |  |
| TTatal verage assets |  | 2，2898．7 |  |  |  | ci， 2.341 .8 |  | 年，2，346．0 |  |  | $\begin{aligned} & 2 \% 0 \\ & 20 \end{aligned}$ | 4\％\％ |  | 1，978．8 | \＄ | 2，226．5 | \＄ | 2，347 | 5\％ |
| Cotitigroups stockholders＇equity |  | $1,289.4$ <br> 1 |  | $1,301.0$ 202.5 |  | $\begin{array}{r}1,300.2 \\ \\ \hline 202\end{array}$ |  |  |  |  |  | 3\％ |  |  |  |  |  |  |  |
| Book value per share ${ }_{\text {Tang }}$ Tagibe book value per share（10） |  | ${ }_{73.67}^{86.43}$ |  | ${ }_{75.50}^{88.18}$ |  | ${ }_{77.87}^{90.86}$ |  | ${ }_{79.07}^{92.16}$ |  | ${ }_{79.16}^{92.21}$ |  | 7\％ |  |  |  |  |  |  |  |
| Direct staff（in thousands） |  | 210 |  | 211 |  | 214 |  | 220 |  | 223 | 1\％ | 6\％ |  |  |  |  |  |  |  |

[^0](In millions of dollars)

(1) See footnote 1 on page 1
(2) In accordance with ASC 326.
(3) See footnote 4 on page 1.

NM Not meaningful.
Reclassified to conform to the current period's presentation.
(In millions of dollars)

|  | $\begin{gathered} \text { December 31, } \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \text { March 31, } \\ 2021 \end{gathered}$ |  | June 30,2021, |  | September 30,2021 |  | $\begin{gathered} \text { December 31, } \\ 2021(1) \\ \hline \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and due from banks (including segregated cash and other |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits with banks, net of allowance |  | 283,266 |  |  |  | 298,478 |  | 272,121 |  | 294,902 |  | 234,518 | (20\%) | (17\%) |
| Securities borrowed and purchased under agreements to resell, net of allowance |  | 294,712 |  | 315,072 |  | 309,047 |  | 337,696 |  | 327,288 | (3\%) | 11\% |
| Brokerage receivables, net of allowance |  | 44,806 |  | 60,465 |  | 61,138 |  | 59,487 |  | 54,340 | (9\%) | 21\% |
| Trading account assets |  | 375,079 |  | 360,659 |  | 370,950 |  | 342,914 |  | 331,945 | (3\%) | (11\%) |
| Investments |  |  |  |  |  |  |  |  |  |  |  |  |
| Available-for-sale debt securities, net of allowance |  | 335,084 |  | 304,036 |  | 302,977 |  | 295,573 |  | 288,522 | (2\%) | (14\%) |
| Held-to-maturity debt securities, net of allowance |  | 104,943 |  | 161,742 |  | 176,742 |  | 198,056 |  | 216,963 | 10\% | NM |
| Equity securities |  | 7,332 |  | 7,181 |  | 7,344 |  | 7,220 |  | 7,337 | 2\% | - |
| Total investments |  | 447,359 |  | 472,959 |  | 487,063 |  | 500,849 |  | 512,822 | 2\% | 15\% |
| Loans, net of unearned income |  |  |  |  |  |  |  |  |  |  |  |  |
| Consumer |  | 288,839 |  | 274,034 |  | 275,895 |  | 264,250 |  | 271,236 | 3\% | (6\%) |
| Corporate |  | 387,044 |  | 391,954 |  | 400,939 |  | 400,514 |  | 396,531 | (1\%) | 2\% |
| Loans, net of unearned income |  | 675,883 |  | 665,988 |  | 676,834 |  | 664,764 |  | 667,767 | - | (1\%) |
| Allowance for credit losses on loans (ACLL) |  | $(24,956)$ |  | $(21,638)$ |  | $(19,238)$ |  | $(17,715)$ |  | $(16,455)$ | 7\% | 34\% |
| Total loans, net |  | 650,927 |  | 644,350 |  | 657,596 |  | 647,049 |  | 651,312 | 1\% | - |
| Goodwill |  | 22,162 |  | 21,905 |  | 22,060 |  | 21,573 |  | 21,299 | (1\%) | (4\%) |
| Intangible assets (including MSRs) |  | 4,747 |  | 4,741 |  | 4,687 |  | 4,553 |  | 4,495 | (1\%) | (5\%) |
| Other assets, net of allowance |  | 110,683 |  | 109,433 |  | 116,089 |  | 123,947 |  | 125,879 | 2\% | 14\% |
| Total assets | \$ | 2,260,090 | \$ | 2,314,266 | \$ | 2,327,868 | \$ | 2,361,876 | \$ | 2,291,413 | (3\%) | 1\% |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |
| Non-interest-bearing deposits in U.S. offices | \$ | 126,942 | \$ | 138,192 | \$ | 149,373 | \$ | 145,103 | \$ | 158,552 | 9\% | 25\% |
| Interest-bearing deposits in U.S. offices |  | 503,213 |  | 497,335 |  | 485,589 |  | 567,902 |  | 543,283 | (4\%) | 8\% |
| Total U.S. deposits |  | 630,155 |  | 635,527 |  | 634,962 |  | 713,005 |  | 701,835 | (2\%) | 11\% |
| Non-interest-bearing deposits in offices outside the U.S. |  | 100,543 |  | 101,662 |  | 101,723 |  | 94,016 |  | 97,270 | 3\% | (3\%) |
| Interest-bearing deposits in offices outside the U.S. |  | 549,973 |  | 563,786 |  | 573,596 |  | 540,507 |  | 518,125 | (4\%) | (6\%) |
| Total international deposits |  | 650,516 |  | 665,448 |  | 675,319 |  | 634,523 |  | 615,395 | (3\%) | (5\%) |
| Total deposits |  | 1,280,671 |  | 1,300,975 |  | 1,310,281 |  | 1,347,528 |  | 1,317,230 | (2\%) | 3\% |
| Securities loaned and sold under agreements to resell |  | 199,525 |  | 219,168 |  | 221,817 |  | 209,184 |  | 191,285 | (9\%) | (4\%) |
| Brokerage payables |  | 50,484 |  | 60,907 |  | 59,416 |  | 60,501 |  | 61,430 | 2\% | 22\% |
| Trading account liabilities |  | 168,027 |  | 179,117 |  | 174,706 |  | 179,286 |  | 161,529 | (10\%) | (4\%) |
| Short-term borrowings |  | 29,514 |  | 32,087 |  | 31,462 |  | 29,683 |  | 27,973 | (6\%) | (5\%) |
| Long-term debt |  | 271,686 |  | 256,335 |  | 264,575 |  | 258,274 |  | 254,374 | (2\%) | (6\%) |
| Other liabilities ${ }^{(2)}$ |  | 59,983 |  | 62,404 |  | 62,701 |  | 75,810 |  | 74,920 | (1\%) | 25\% |
| Total liabilities | \$ | 2,059,890 | \$ | 2,110,993 | \$ | 2,124,958 | \$ | 2,160,266 | \$ | 2,088,741 | (3\%) | 1\% |
| Equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Stockholders' equity |  |  |  |  |  |  |  |  |  |  |  |  |
| Preferred stock | \$ | 19,480 | \$ | 20,280 | \$ | 17,995 | \$ | 17,995 | \$ | 18,995 | 6\% | (2\%) |
| Common stock |  | 31 |  | 31 |  | 31 |  | 31 |  | 31 | - | - |
| Additional paid-in capital |  | 107,846 |  | 107,694 |  | 107,820 |  | 107,922 |  | 108,003 | - | - |
| Retained earnings |  | 168,272 |  | 174,816 |  | 179,686 |  | 183,024 |  | 184,948 | 1\% | 10\% |
| Treasury stock, at cost |  | $(64,129)$ |  | $(65,261)$ |  | $(68,253)$ |  | $(71,246)$ |  | $(71,240)$ | ${ }^{-}$ | (11\%) |
| Accumulated other comprehensive income (loss) ( AOCI$)^{(3)}$ |  | $(32,058)$ |  | $(35,011)$ |  | $(35,120)$ |  | $(36,851)$ |  | $(38,765)$ | (5\%) | (21\%) |
| Total common equity | \$ | 179,962 | \$ | 182,269 | \$ | 184,164 | \$ | 182,880 | \$ | 182,977 | - | 2\% |
| Total Citigroup stockholders' equity | \$ | 199,442 | \$ | 202,549 | \$ | 202,159 | \$ | 200,875 | \$ | 201,972 | 1\% | 1\% |
| Noncontrolling interests |  | 758 |  | 724 |  | 751 |  | 735 |  | 700 | (5\%) | (8\%) |
| Total equity |  | 200,200 |  | 203,273 |  | 202,910 |  | 201,610 |  | 202,672 | 1\% | 1\% |
| Total liabilities and equity | \$ | 2,260,090 | \$ | 2,314,266 | \$ | 2,327,868 | \$ | 2,361,876 | \$ | 2,291,413 | (3\%) | 1\% |

[^1](3) September 30, 2021 and December 31, 2021, include an approximate $\$ 475$ million (after-tax) currency translation adjustment (CTA) loss (net of hedges) associated with its consumer banking operations in Australia (see footnote 2 on page 1). The transaction generated a pretax loss on sale of approximately $\$ 680$ million upon classification to held-for-sale ( $\$ 580$ million after-tax), with both amounts subject to closing adjustments. The loss on sale primarily reflects the impact of a pretax $\$ 625$ million CTA loss (net of hedges) ( $\$ 475$ million after-tax) already reflected in the Accumulated Other Comprehensive Income (AOCI) component of equity. Upon closing, the CTA-related balance will be removed from the AOCI component of equity, resulting in a neutral impact from CTA to Citi's Common Equity Tier 1 Capital.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

SEGMENT DETAIL
NET REVENUES ${ }^{(1)}$
(In millions of dollars)

|  | 4Q |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} 4 \mathrm{Q} \\ 2021 \\ \hline \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  | Full Year 2019 |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \\ & \hline \end{aligned}$ | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \\ & \hline \end{aligned}$ |  | FY 2021 vs. <br> FY 2020 Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |  |  |  |  |  |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | \$ 3,412 |  |  | \$ | 4,979 | \$ | 3,780 | \$ | 4,214 | \$ | 3,775 | (10\%) | 11\% |  | \$ 13,603 | \$ 17,476 | \$ | 16,748 | (4\%) |
| EMEA |  | 2,926 |  | 3,777 |  | 3,303 |  | 3,148 |  | 2,866 | (9\%) | (2\%) |  | 12,157 | 13,041 |  | 13,094 | - |
| Latin America |  | 1,110 |  | 1,172 |  | 1,208 |  | 1,295 |  | 1,271 | (2\%) | 15\% |  | 5,275 | 4,981 |  | 4,946 | (1\%) |
| Asia |  | 2,059 |  | 2,525 |  | 2,286 |  | 2,330 |  | 1,958 | (16\%) | (5\%) |  | 8,789 | 9,590 |  | 9,099 | (5\%) |
| Total |  | 9,507 |  | 12,453 |  | 10,577 |  | 10,987 |  | 9,870 | (10\%) | 4\% |  | 39,824 | 45,088 |  | 43,887 | (3\%) |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 4,695 |  | 4,469 |  | 4,231 |  | 4,369 |  | 4,412 | 1\% | (6\%) |  | 20,460 | 19,284 |  | 17,481 | (9\%) |
| Latin America |  | 1,122 |  | 1,033 |  | 1,078 |  | 1,064 |  | 1,075 | 1\% | (4\%) |  | 5,334 | 4,466 |  | 4,250 | (5\%) |
| Asia ${ }^{(2)(3)}$ |  | 1,588 |  | 1,636 |  | 1,596 |  | 915 |  | 1,452 | 59\% | (9\%) |  | 7,427 | 6,592 |  | 5,599 | (15\%) |
| Total |  | 7,405 |  | 7,138 |  | 6,905 |  | 6,348 |  | 6,939 | 9\% | (6\%) |  | 33,221 | 30,342 |  | 27,330 | (10\%) |
| Corporate / Other |  | (80) |  | 76 |  | 271 |  | 112 |  | 208 | 86\% | NM |  | 2,022 | 71 |  | 667 | NM |
| Total net revenues |  | \$ 16,832 |  | 19,667 |  | 17,753 |  | 17,447 | \$ | 17,017 | (2\%) | 1\% |  | \$ 75,067 | \$ 75,501 | \$ | 71,884 | (5\%) |

(1) See footnote 1 on page 1.
(2) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(3) See footnote 2 on page 1

NM Not meaningful
Reclassified to conform to the current period's presentation

SEGMENT DETAIL
INCOME
(In millions of dollars)

(1) See footnote 1 on page 1.
(2) During the first quarter of 2021, Citi changed its cost allocations for certain recurring expenses related to investments in infrastructure, and risk and controls, attributing them from Corporate/Other to GCB and ICG. This reclassification between businesses had no impact on Citi's EBIT or Net income for any period. Prior-period amounts have been reclassified to conform to the current period's presentation.
(3) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(4) See footnote 2 on page 1.
(5) See footnote 3 on page 1.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

INSTITUTIONAL CLIENTS GROUP(1)
(In millions of dollars, except as otherwise noted)

(1) See footnote 2 on page 5
(2) See footnote 1 on page 1.

NM Not meaningful
Reclassified to conform to the current period's presentation.

INSTITUTIONAL CLIENTS GROUP

## REVENUES BY BUSINESS

(In millions of dollars, except as otherwise noted)

|  | 4Q |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2021 \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & 2019 \end{aligned}$ |  | $\begin{gathered} \text { FY } \\ \text { Year } \end{gathered}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \\ & \hline \end{aligned}$ |  | $\begin{gathered} \text { FY } 2021 \text { vs. } \\ \text { FY } 2020 \text { Increase/ } \\ \text { (Decrease) } \\ \hline \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Revenue Details |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investment banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Advisory | \$ | 232 |  |  | \$ | 281 | \$ | 405 | \$ | 539 | \$ | 571 | 6\% | NM | \$ | 1,259 | \$ | 1,010 | \$ | 1,796 | 78\% |
| Equity underwriting |  | 438 |  | 876 |  | 544 |  | 507 |  | 507 | - | 16\% |  | 973 |  | 1,593 |  | 2,434 | 53\% |
| Debt underwriting |  | 617 |  | 816 |  | 823 |  | 877 |  | 767 | (13\%) | 24\% |  | 2,984 |  | 3,184 |  | 3,283 | 3\% |
| Total investment banking |  | 1,287 |  | 1,973 |  | 1,772 |  | 1,923 |  | 1,845 | (4\%) | 43\% |  | 5,216 |  | 5,787 |  | 7,513 | 30\% |
| Treasury and trade solutions |  | 2,482 |  | 2,250 |  | 2,365 |  | 2,370 |  | 2,459 | 4\% | (1\%) |  | 10,513 |  | 9,824 |  | 9,444 | (4\%) |
| Corporate lending - excluding gain/(loss) on loan hedges ${ }^{(1)}$ |  | 586 |  | 515 |  | 572 |  | 656 |  | 548 | (16\%) | (6\%) |  | 2,985 |  | 2,310 |  | 2,291 | (1\%) |
| Private bank - excluding gain/(loss) on loan hedges ${ }^{(1)}$ |  | 911 |  | 1.046 |  | 1,007 |  | 989 |  | 963 | (3\%) | 6\% |  | 3,487 |  | 3,794 |  | 4.005 | 6\% |
| Total banking revenues (ex- |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| gain(/loss) on loan hedges)(1) | \$ | 5,266 | \$ | 5,784 | \$ | 5,716 | \$ | 5,938 | \$ | 5,815 | (2\%) | 10\% | \$ | 22,201 | \$ | 21,715 | \$ | 23,253 | 7\% |
| Gain/(loss) on loan hedges ${ }^{(1)}$ |  | (312) |  | (81) |  | (37) |  | (47) |  | 21 | NM | NM |  | (432) |  | (51) |  | (144) | NM |
| $\begin{aligned} & \text { Total banking revenues including } \\ & \text { g/(I) on loan hedges(1) } \end{aligned}$ | \$ | 4,954 | \$ | 5,703 | \$ | 5,679 | \$ | 5,891 | \$ | 5,836 | (1\%) | 18\% | \$ | 21,769 | \$ | 21,664 | \$ | 23,109 | 7\% |
| Fixed income markets | \$ | 3,177 | \$ | 4,644 | \$ | 3,283 | \$ | 3,257 | \$ | 2,536 | (22\%) | (20\%) | \$ | 13,074 | \$ | 17,588 | \$ | 13,720 | (22\%) |
| Equity markets |  | 810 |  | 1,476 |  | 1,058 |  | 1,226 |  | 785 | (36\%) | (3\%) |  | 2,908 |  | 3,624 |  | 4,545 | 25\% |
| Securities services |  | 654 |  | 657 |  | 677 |  | 698 |  | 688 | (1\%) | $5 \%$ |  | 2,642 |  | 2,562 |  | 2,720 | 6\% |
| Other |  | (88) |  | (27) |  | (120) |  | (85) |  | 25 | NM | NM |  | (569) |  | (350) |  | (207) | 41\% |
| Total markets and securities services | \$ | 4,553 | \$ | 6,750 | \$ | 4,898 | \$ | 5,096 | \$ | 4,034 | (21\%) | (11\%) | \$ | 18,055 | \$ | 23,424 | \$ | 20,778 | (11\%) |
| Total revenues, net of interest expense | \$ | 9,507 | \$ | 12,453 | \$ | 10,577 | \$ | 10,987 | \$ | 9,870 | (10\%) | 4\% | \$ | 39,824 | \$ | 45,088 | \$ | 43,887 | (3\%) |
| Taxable-equivalent adjustments ${ }^{(2)}$ | \$ | 137 | \$ | 99 | \$ | 166 | \$ | 90 | \$ | 154 | 71\% | 12\% | \$ | 448 | \$ | 415 | \$ | 509 | 23\% |
| Total ICG revenues including taxable-equivalent adjustments( ${ }^{(2)}$ | \$ | 9,644 | \$ | 12,552 | \$ | 10,743 | \$ | 11,077 | \$ | 10,024 | (10\%) | 4\% | \$ | 40,272 | \$ | 45,503 | \$ | 44,396 | (2\%) |
| Commissions and fees | \$ | 175 | \$ | 200 | \$ | 182 | \$ | 198 | \$ | 213 | 8\% | 22\% | \$ | 782 | \$ | 677 | \$ | 793 | 17\% |
| Principal transactions ${ }^{(3)}$ |  | 1,782 |  | 2,930 |  | 1,922 |  | 1,519 |  | 1,321 | (13\%) | (26\%) |  | 7,661 |  | 11,518 |  | 7,692 | (33\%) |
| Other |  | 107 |  | 356 |  | 156 |  | 404 |  | (85) | NM | NM |  | 1,117 |  | 579 |  | 831 | 44\% |
| Total non-interest revenue | \$ | 2,064 | \$ | 3,486 | \$ | 2,260 | \$ | 2,121 | \$ | 1,449 | (32\%) | (30\%) | \$ | 9,560 | \$ | 12,774 | \$ | 9,316 | (27\%) |
| Net interest income |  | 1,113 |  | 1,158 |  | 1,023 |  | 1,136 |  | 1,087 | (4\%) | (2\%) |  | 3,514 |  | 4,814 |  | 4,404 | (9\%) |
| Total fixed income markets | \$ | 3,177 | \$ | 4,644 | \$ | 3,283 | \$ | 3,257 | \$ | 2,536 | (22\%) | (20\%) | \$ | 13,074 | \$ | 17,588 | \$ | 13,720 | (22\%) |
| Rates and currencies | \$ | 2,013 | \$ | 3,039 | \$ | 1,997 | \$ | 2,128 | \$ | 1,739 | (18\%) | (14\%) | \$ | 9,242 | \$ | 12,162 | \$ | 8,903 | (27\%) |
| Spread products / other fixed income |  | 1,164 |  | 1,605 |  | 1,286 |  | 1,129 |  | 797 | (29\%) | (32\%) |  | 3,832 |  | 5,426 |  | 4,817 | (11\%) |
| Total fixed income markets | \$ | 3,177 | \$ | 4,644 | \$ | 3,283 | \$ | 3,257 | \$ | 2,536 | (22\%) | (20\%) | \$ | 13,074 | \$ | 17,588 | \$ | 13,720 | (22\%) |
| Commissions and fees | \$ | 299 | \$ | 392 | \$ | 298 | \$ | 276 | \$ | 265 | (4\%) | (11\%) | \$ | 1,121 | \$ | 1,245 | \$ | 1,231 | (1\%) |
| Principal transactions ${ }^{(3)}$ |  | 189 |  | 835 |  | 222 |  | 688 |  | 241 | (65\%) | 28\% |  | 775 |  | 1,281 |  | 1,986 | 55\% |
| Other |  | 45 |  | 32 |  | 87 |  | 38 |  | 34 | (11\%) | (24\%) |  | 172 |  | 322 |  | 191 | (41\%) |
| Total non-interest revenue | \$ | 533 | \$ | 1,259 | \$ | 607 | \$ | 1,002 | \$ | 540 | (46\%) | 1\% | \$ | 2,068 | \$ | 2,848 | \$ | 3,408 | 20\% |
| Net interest income |  | 277 |  | 217 |  | 451 |  | 224 |  | 245 | 9\% | (12\%) |  | 840 |  | 776 |  | 1,137 | 47\% |
| Total equity markets | \$ | 810 | \$ | 1,476 | \$ | 1,058 | \$ | 1,226 | \$ | 785 | (36\%) | (3\%) | \$ | 2,908 | \$ | $\xrightarrow{3,624}$ | \$ | 4,545 | 25\% |

(1) Credit derivatives are used to economically hedge a portion of the corporate loan portfolio that includes both accrual loans and loans at fair value. Gain/(loss) on loan hedges includes the mark-to-market on the credit㲘 ccrual ports) The ined premium costs of hese hedges are ned against the pivate bank and corporate lending revenues to reflect the cost of credit proction citigroup's results of operations excluding the impact cial measures.
(2) Primarily relates to income tax credits related to affordable housing and alternative energy investments as well as tax exempt income from municipal bond investments.

Excludes principal transactions revenues of ICG businesses other than Markets, primarily treasury and trade solutions and the private bank.
NM Not meaningful.
Reclassified to conform to the current period's presentation
(In millions of dollars, except as otherwise noted)

|  | $\begin{gathered} 4 Q \\ 2020 \end{gathered}$ |  | 1Q |  | $2 Q$$2021$ |  | $\begin{gathered} 3 Q \\ 2021 \end{gathered}$ |  |  |  | 4Q21 Increase/ (Decrease) from |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & 2019 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \end{aligned}$ |  | $\begin{aligned} & \text { FY } 2021 \text { vs. } \\ & \text { FY } 2020 \text { Increase/ } \\ & \text { (Decrease) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $2021$ |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 6,443 |  |  | \$ | 6,054 |  |  | \$ | 5,932 | \$ | 6,051 | \$ | 6,201 | 2\% | (4\%) |  | 28,455 | \$ | 26,551 | \$ | 24,238 | (9\%) |
| Non-interest revenue ${ }^{(3)}$ |  | 962 |  | 1,084 |  | 973 |  | 297 |  | 738 | NM | (23\%) |  | 4,766 |  | 3,791 |  | 3,092 | (18\%) |
| Total revenues, net of interest expense |  | 7,405 |  | 7,138 |  | 6,905 |  | 6,348 |  | 6,939 | 9\% | (6\%) |  | 33,221 |  | 30,342 |  | 27,330 | (10\%) |
| Total operating expenses (2) (4) |  | 4,699 |  | 4,501 |  | 4,635 |  | 4,655 |  | 6,244 | 34\% | 33\% |  | 18,039 |  | 17,834 |  | 20,035 | 12\% |
| Net credit losses on loans |  | 1,272 |  | 1,580 |  | 1,253 |  | 944 |  | 805 | (15\%) | (37\%) |  | 7,382 |  | 6,646 |  | 4,582 | (31\%) |
| Credit reserve build / (release) for loans |  | (193) |  | $(1,806)$ |  | $(1,398)$ |  | $(1,031)$ |  | (939) | 9\% | NM |  | 439 |  | 4,951 |  | $(5,174)$ | NM |
| Provision for credit losses on unfunded lending commitments |  | (4) |  | - |  | 1 |  | 1 |  | (2) | NM | 50\% |  | 1 |  | - |  | - | - |
| Provisions for benefits and claims, and other assets |  | 2 |  | 35 |  | 9 |  | 21 |  | 31 | 48\% | NM |  | 73 |  | 105 |  | 96 | (9\%) |
| Provisions for credit losses and for benefits and claims (PBC) |  | 1,077 |  | (191) |  | (135) |  | (65) |  | (105) | (62\%) | NM |  | 7,895 |  | 11,702 |  | (496) | NM |
| Income (loss) from continuing operations before taxes |  | 1,629 |  | 2,828 |  | 2,405 |  | 1,758 |  | 800 | (54\%) | (51\%) |  | 7,287 |  | 806 |  | 7,791 | NM |
| Income taxes (benefits) |  | 397 |  | 657 |  | 573 |  | 424 |  | 91 | (79\%) | (77\%) |  | 1,708 |  | 143 |  | 1,745 | NM |
| Income (loss) from continuing operations |  | 1,232 |  | 2,171 |  | 1,832 |  | 1,334 |  | 709 | (47\%) | (42\%) |  | 5,579 |  | 663 |  | 6,046 | NM |
| Noncontrolling interests |  | (1) |  | (3) |  | (2) |  | (2) |  | (4) | (100\%) | NM |  | 6 |  | (4) |  | (11) | NM |
| Net income (loss) | \$ | 1,233 | \$ | 2,174 | \$ | 1,834 | \$ | 1,336 | \$ | 713 | (47\%) | (42\%) | \$ | 5,573 | \$ | 667 | \$ | 6,057 | NM |
| EOP assets (in billions) | \$ | 434 | \$ | 439 | \$ | 432 | \$ | 442 | \$ | 432 | (2\%) | - | \$ | 407 | \$ | 434 | \$ | 432 |  |
| Average assets (in billions) | \$ | 447 | \$ | 439 | \$ | 437 | \$ | 441 | \$ | 441 | - | (1\%) | \$ | 389 | \$ | 426 | \$ | 440 | 3\% |
| Return on average assets |  | 1.10\% |  | 2.01\% |  | 1.68\% |  | 1.20\% |  | 0.64\% |  |  |  | 1.43\% |  | 0.16\% |  | 1.38\% |  |
| Efficiency ratio |  | 63\% |  | 63\% |  | 67\% |  | 73\% |  | 90\% | 1,700 | 2,700 |  | 54\% |  | 59\% |  | 73\% | 1,400 bps |
| Net credit losses as a \% of average loans |  | 1.83\% |  | 2.36\% |  | 1.87\% |  | 1.42\% |  | 1.22\% |  |  |  | 2.60\% |  | 2.39\% |  | 1.72\% |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 3,010 | \$ | 2,920 | \$ | 2,869 | \$ | 2,216 | \$ | 2,771 | 25\% | (8\%) |  | 12,758 | \$ | 11,996 | \$ | 10,776 | (10\%) |
| Cards ${ }^{(5)}$ |  | 4,395 |  | 4,218 |  | 4,036 |  | 4,132 |  | 4,168 | 1\% | (5\%) |  | 20,463 |  | 18,346 |  | 16,554 | (10\%) |
| Total | \$ | 7,405 | \$ | 7,138 | \$ | 6,905 | \$ | 6,348 | \$ | 6,939 | 9\% | (6\%) | \$ | 33,221 | \$ | 30,342 | \$ | 27,330 | (10\%) |
| Net credit losses on loans by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 185 | \$ | 274 | \$ | 193 | \$ | 161 | \$ | 151 | (6\%) | (18\%) | \$ | 910 | \$ | 805 | \$ | 779 | (3\%) |
| Cards ${ }^{(5)}$ |  | 1,087 |  | 1,306 |  | 1,060 |  | 783 |  | 654 | (16\%) | (40\%) |  | 6,472 |  | 5,841 |  | 3,803 | (35\%) |
| Total | \$ | 1,272 | \$ | 1,580 | \$ | 1,253 | \$ | 944 | \$ | 805 | (15\%) | (37\%) | \$ | 7,382 | \$ | 6,646 | \$ | 4,582 | (31\%) |
| Income from continuing operations by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 173 | \$ | 259 | \$ | 272 | \$ | (326) | \$ | $(1,035)$ | NM | NM | \$ | 1,741 | \$ | 557 | \$ | (830) | NM |
| Cards ${ }^{(5)}$ |  | 1,059 |  | 1,912 |  | 1,560 |  | 1,660 |  | 1,744 | 5\% | 65\% |  | 3,838 |  | 106 |  | 6,876 | NM |
| Total | \$ | 1,232 | \$ | 2,171 | \$ | 1,832 | \$ | 1,334 | \$ | 709 | (47\%) | (42\%) | \$ | 5,579 | \$ | 663 | \$ | 6,046 | NM |
| Foreign currency (FX) translation impact |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue - as reported Impact of FX translation(6) | \$ | $\begin{array}{r} 7,405 \\ (41) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 7,138 \\ (44) \\ \hline \end{array}$ | \$ | $\begin{gathered} 6,905 \\ (70) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 6,348 \\ (35) \\ \hline \end{gathered}$ | \$ | 6,939 | 9\% | (6\%) |  | $\begin{array}{r} 33,221 \\ (157) \end{array}$ | \$ | $\begin{array}{r} 30,342 \\ 323 \\ \hline \end{array}$ | \$ | 27,330 | (10\%) |
| Total revenues - Ex-FX ${ }^{(6)}$ | \$ | 7,364 | \$ | 7,094 | \$ | 6,835 | \$ | 6,313 | \$ | 6,939 | 10\% | (6\%) |  | 33,064 | \$ | 30,665 | \$ | 27,330 | (11\%) |
| Total operating expenses - as reported Impact of FX translation ${ }^{(6)}$ | \$ | $\begin{array}{r} 4,699 \\ (30) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,501 \\ (31) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,635 \\ (46) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 4,655 \\ \quad(23) \\ \hline \end{array}$ | \$ | 6,244 | 34\% | 33\% | \$ | $\begin{array}{r} 18,039 \\ (80) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 17,834 \\ 212 \end{array}$ | \$ | 20,035 | 12\% |
| Total operating expenses - Ex-FX ${ }^{(6)}$ | \$ | 4,669 | \$ | 4,470 | \$ | 4,589 | \$ | 4,632 | \$ | 6,244 | 35\% | 34\% |  | 17,959 | \$ | 18,046 | \$ | 20,035 | 11\% |
| Total provisions for credit losses \& PBC - as reported Impact of FX translation(6) | \$ | $\begin{array}{r} 1,077 \\ (8) \end{array}$ | \$ | $\begin{array}{r} (191) \\ \quad(6) \\ \hline \end{array}$ | \$ | $\begin{gathered} (135) \\ 3 \\ \hline \end{gathered}$ | \$ | (65) <br> (1) | \$ | (105) | (62\%) | NM | \$ | $\begin{array}{r} 7,895 \\ (51) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 11,702 \\ \quad 87 \\ \hline \end{array}$ | \$ | (496) | NM |
| Total provisions for credit losses \& PBC - Ex-FX ${ }^{(6)}$ | \$ | 1,069 | \$ | (197) | \$ | (132) | \$ | (66) | \$ | (105) | (59\%) | NM | \$ | 7,844 | \$ | $\underline{\text { 11,789 }}$ | \$ | (496) | NM |
| Net income (loss) - as reported Impact of FX translation ${ }^{(6)}$ | \$ | $\begin{array}{r} 1,233 \\ (3) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 2,174 \\ \hline(4) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,834 \\ (17) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,336 \\ \quad(6) \\ \hline \end{array}$ | \$ | 713 | (47\%) | (42\%) | \$ | $\begin{array}{r} 5,573 \\ (11) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 667 \\ 12 \\ \hline \end{array}$ | \$ | 6,057 | NM |
| Total net income (loss) - Ex-FX ${ }^{(6)}$ | \$ | 1,230 | \$ | 2,170 | \$ | 1,817 | \$ | 1,330 | \$ | 713 | (46\%) | (42\%) | \$ | 5,562 | \$ | 679 | \$ | 6,057 | NM |

(1) See footnote 2 on page 5 .

See footnote 1 on page 1
See footnote 2 on page 1
See footnote 3 on page 1
Cludes Citi Retail Services.
Reflects the impact of foreign currency (FX) translation into U.S. dollars at the fourth quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented
Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

|  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

(1) Also includes net interest income related to the average deposit balances in excess of the average loan portfolio.
(2) The Loans $90+$ days past due and 30-89 days past due and related ratios exclude loans guaranteed by U.S. government-sponsored agencies. See footnote 2 on page 9 .
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans
(5) Net interest income includes certain fees that are recorded as interest revenue.
6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.
(7) The decrease in loans $90+$ days past due as of September 30, 2020 and the decrease in loans 30-89 days past due beginning at June 30, 2020, include the impact of loan modifications in North America and Latin America that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Reclassified to conform to the current period's presentation.

NORTH AMERICA
Page 1
(In millions of dollars, except as otherwise noted)

|  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} \text { 2Q } \\ 2021 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2021 \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  | Full Year 2019 |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \end{aligned}$ |  | FY 2021 vs. <br> FY 2020 Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(2)}$ | \$ | 4,599 |  |  | \$ | 4,348 | \$ | 4,173 | \$ | 4,367 | \$ | 4,505 | 3\% | (2\%) | \$ | 19,931 | \$ | 18,938 | \$ | 17,393 | (8\%) |
| Non-interest revenue |  | 96 |  | 121 |  | 58 |  | 2 |  | (93) | NM | NM |  | 529 |  | 346 |  | 88 | (75\%) |
| Total revenues, net of interest expense |  | 4,695 |  | 4,469 |  | 4,231 |  | 4,369 |  | 4,412 | 1\% | (6\%) |  | 20,460 |  | 19,284 |  | 17,481 | (9\%) |
| Total operating expenses ${ }^{(2)}$ |  | 2,635 |  | 2,520 |  | 2,630 |  | 2,689 |  | 2,993 | 11\% | 14\% |  | 10,305 |  | 10,237 |  | 10,832 | 6\% |
| Net credit losses on loans |  | 870 |  | 950 |  | 817 |  | 617 |  | 553 | (10\%) | (36\%) |  | 5,583 |  | 4,990 |  | 2,937 | (41\%) |
| Credit reserve build / (release) for loans |  | (85) |  | $(1,417)$ |  | (915) |  | (809) |  | (833) | (3\%) | NM |  | 469 |  | 4,115 |  | $(3,974)$ | NM |
| Provision for credit losses on unfunded lending commitments |  | (4) |  | - |  | 1 |  | 1 |  | (2) | NM | 50\% |  | 1 |  | - |  | - | - |
| Provisions for benefits and claims, and other assets |  | (1) |  | 2 |  | 6 |  | 4 |  | $(2)$ 7 | 75\% | NM |  | 19 |  | 17 |  | 19 | 12\% |
| Provisions for credit losses and for benefits and claims |  | 780 |  | (465) |  | (91) |  | (187) |  | (275) | (47\%) | NM |  | 6,072 |  | 9,122 |  | $(1,018)$ | NM |
| Income (loss) from continuing operations before taxes |  | 1,280 |  | 2,414 |  | 1,692 |  | 1,867 |  | 1,694 | (9\%) | 32\% |  | 4,083 |  | (75) |  | 7,667 | NM |
| Income taxes (benefits) |  | 312 |  | 557 |  | 383 |  | 419 |  | 374 | (11\%) | 20\% |  | 926 |  | (29) |  | 1,733 | NM |
| Income (loss) from continuing operations |  | 968 |  | 1,857 |  | 1,309 |  | 1,448 |  | 1,320 | (9\%) | 36\% |  | 3,157 |  | (46) |  | 5,934 | NM |
| Noncontrolling interests |  | - |  | - |  | - |  | - |  |  | - | - |  | - |  | - |  | - | - |
| Net income (loss) | \$ | 968 | \$ | 1,857 | \$ | 1,309 | \$ | 1,448 | \$ | 1,320 | (9\%) | 36\% | \$ | 3,157 | \$ | (46) | \$ | 5,934 | NM |
| Average assets (in billions) | \$ | 278 | \$ | 265 | \$ | 262 | \$ | 267 | \$ | 268 | - | (4\%) | \$ | 232 | \$ | 266 | \$ | 266 | - |
| Return on average assets |  | 1.39\% |  | 2.84\% |  | 2.00\% |  | 2.15\% |  | 1.95\% |  |  |  | 1.36\% |  | (0.02\%) |  | 2.23\% |  |
| Efficiency ratio |  | 56\% |  | 56\% |  | 62\% |  | 62\% |  | 68\% |  |  |  | 50\% |  | 53\% |  | 62\% |  |
| Net credit losses as a \% of average loans |  | 1.93\% |  | 2.21\% |  | 1.91\% |  | 1.41\% |  | 1.24\% |  |  |  | 2.97\% |  | 2.72\% |  | 1.69\% |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 1,111 | \$ | 1,061 | \$ | 1,054 | \$ | 1,047 | \$ | 1,049 | - | (6\%) | \$ | 4,558 | \$ | 4,519 | \$ | 4,211 | (7\%) |
| Citi-branded cards |  | 2,144 |  | 2,103 |  | 1,968 |  | 2,045 |  | 2,073 | 1\% | (3\%) |  | 9,184 |  | 8,800 |  | 8,189 | (7\%) |
| Citi retail services |  | 1,440 |  | 1,305 |  | 1,209 |  | 1,277 |  | 1,290 | 1\% | (10\%) |  | 6,718 |  | 5,965 |  | 5,081 | (15\%) |
| Total | \$ | 4,695 | \$ | 4,469 | \$ | 4,231 | \$ | 4,369 | \$ | 4,412 | 1\% | (6\%) | \$ | 20,460 | \$ | 19,284 | \$ | 17,481 | (9\%) |
| Net credit losses on loans by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 31 | \$ | 26 | \$ | 24 | \$ | 22 | \$ | 37 | 68\% | 19\% | \$ | 161 | \$ | 132 | \$ | 109 | (17\%) |
| Citi-branded cards |  | 500 |  | 551 |  | 467 |  | 357 |  | 284 | (20\%) | (43\%) |  | 2,864 |  | 2,708 |  | 1,659 | (39\%) |
| Citi retail services |  | 339 |  | 373 |  | 326 |  | 238 |  | 232 | (3\%) | (32\%) |  | 2,558 |  | 2,150 |  | 1,169 | (46\%) |
| Total | \$ | 870 | \$ | 950 | \$ | 817 | \$ | 617 | \$ | 553 | (10\%) | (36\%) | \$ | 5,583 | \$ | 4,990 | \$ | 2,937 | (41\%) |
| Income (loss) from continuing operations by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | (72) | \$ | 3 | \$ | (49) | \$ | (73) | \$ | (334) | NM | NM | \$ | 145 | \$ | (232) | \$ | (453) | (95\%) |
| Citi-branded cards |  | 639 |  | 1,119 |  | 924 |  | 781 |  | 1,079 | 38\% | 69\% |  | 1,734 |  | 12 |  | 3,903 | NM |
| Citi retail services |  | 401 |  | 735 |  | 434 |  | 740 |  | 575 | (22\%) | 43\% |  | 1,278 |  | 174 |  | 2,484 | NM |
| Total | \$ | 968 | \$ | 1,857 | \$ | 1,309 | \$ | 1,448 | \$ | 1,320 | (9\%) | 36\% | \$ | 3,157 | \$ | (46) | \$ | 5,934 | NM |

(1) See footnote 2 on page 5 .
(2) See footnote 1 on page 1.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

(1) Originations of residential first mortgages
(2) The loans $90+$ days past due and 30-89 days past due and related ratios exclude loans guaranteed by government-sponsored agencies since the potential loss predominantly resides with he U.S. agencies.
The amounts excluded for Loans 90+ Days Past Due and (EOP Loans) were $\$ 171$ million and ( $\$ 0.7$ billion), $\$ 176$ million and ( $\$ 0.7$ billion), $\$ 150$ million and ( $\$ 0.7$ billion), and $\$ 146$ million and ( $\$ 1.5$ bilion), and $\$ 185$ milion and ( $\$ 1.1$ bilion) as of December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021 and December 31, 2021, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) were $\$ 98$ million and ( $\$ 0.7$ billion), $\$ 84$ million and ( $\$ 0.7$ billion), $\$ 80$ million and ( $\$ 0.7$ billion), and $\$ 78$ million and ( $\$ 1.5$ billion), and $\$ 74$ million and ( $\$ 1.1$ billion) as of December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021 and December 31, 2021 , respectively.

NM Not meaningful.
Reclassified to conform to the current period's presentation

(1) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.

Average yield is calculated as gross interest revenue earned on loans divided by average loans
Net interest income includes certain fees that are recorded as interest revenue
(4) Net credit margin represents total revenues, net of interest expense, less net credit losses and policy benefits and claims.
(5) The decrease in loans $90+$ days past due beginning as of September 30, 2020, include the impact of loan modifications that were implemented during the second quarter of 2020 related to various COVID-19 consumer relief programs.

Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING
LATIN AMERICA(1)(2)

## Page 1

(In millions of dollars, except as otherwise noted)

|  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2021 \end{gathered}$ |  | 4 Q21 Increase/ (Decrease) from |  | Full Year 2019 |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { FY } 2021 \text { vs. } \\ & \text { FY } 2020 \text { Increase/ } \\ & \text { (Decrease) } \\ & \hline \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net interest income ${ }^{(3)}$ | \$ | 765 |  |  | \$ | 683 | \$ | 728 | \$ | 728 | \$ | 735 | 1\% | (4\%) | \$ | 3,735 | \$ | 3,172 | \$ | 2,874 | (9\%) |
| Non-interest revenue |  | 357 |  | 350 |  | 350 |  | 336 |  | 340 | 1\% | (5\%) |  | 1,599 |  | 1,294 |  | 1,376 | 6\% |
| Total revenues, net of interest expense |  | 1,122 |  | 1,033 |  | 1,078 |  | 1,064 |  | 1,075 | 1\% | (4\%) |  | 5,334 |  | 4,466 |  | 4,250 | (5\%) |
| Total operating expenses ${ }^{(3)}$ |  | 802 |  | 727 |  | 750 |  | 726 |  | 746 | 3\% | (7\%) |  | 3,001 |  | 2,871 |  | 2,949 | 3\% |
| Net credit losses on loans |  | 162 |  | 365 |  | 250 |  | 175 |  | 130 | (26\%) | (20\%) |  | 1,109 |  | 866 |  | 920 | 6\% |
| Credit reserve build / (release) for loans |  | (83) |  | (163) |  | (423) |  | (178) |  | (61) | 66\% | 27\% |  | (38) |  | 316 |  | (825) | NM |
| Provision for credit losses on unfunded lending commitments |  | - |  | - |  | - |  | - |  | - | -- | - |  | - |  | - |  | - | - |
| Provisions for benefits and claims, and other assets |  | 9 |  | 29 |  | 6 |  | 19 |  | 26 | 37\% | NM |  | 54 |  | 87 |  | 80 | (8\%) |
| Provisions for credit losses and for benefits and claims (PBC) |  | 88 |  | 231 |  | (167) |  | 16 |  | 95 | NM | 8\% |  | 1,125 |  | 1,269 |  | 175 | (86\%) |
| Income (loss) from continuing operations before taxes |  | 232 |  | 75 |  | 495 |  | 322 |  | 234 | (27\%) | 1\% |  | 1,208 |  | 326 |  | 1,126 | NM |
| Income taxes (benefits) |  | 66 |  | 23 |  | 143 |  | 94 |  | 68 | (28\%) | 3\% |  | 323 |  | 85 |  | 328 | NM |
| Income (loss) from continuing operations |  | 166 |  | 52 |  | 352 |  | 228 |  | 166 | (27\%) | - |  | 885 |  | 241 |  | 798 | NM |
| Noncontrolling interests |  |  |  | - |  | - |  | . |  | - |  | - |  | - |  | - |  | - | - |
| Net income (loss) | \$ | 166 | \$ | 52 | \$ | 352 | \$ | 228 | \$ | 166 | (27\%) | - | \$ | 885 | \$ | 241 | \$ | 798 | NM |
| Average assets (in billions) | \$ | 33 | \$ | 34 | \$ | 34 | \$ | 36 | \$ | 36 | - | 9\% | \$ | 35 | \$ | 32 | \$ | 35 | 9\% |
| Return on average assets |  | 2.00\% |  | 0.62\% |  | 4.15\% |  | 2.51\% |  | 1.83\% |  |  |  | 2.53\% |  | 0.75\% |  | 2.28\% |  |
| Efficiency ratio |  | 71\% |  | 70\% |  | 70\% |  | 68\% |  | 69\% |  |  |  | 56\% |  | 64\% |  | 69\% |  |
| Net credit losses on loans as a percentage of average loans |  | 4.51\% |  | 10.65\% |  | 7.43\% |  | 5.26\% |  | 3.97\% |  |  |  | 6.45\% |  | 5.97\% |  | 6.87\% |  |
| Revenue by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 810 | \$ | 748 | \$ | 782 | \$ | 793 | \$ | 796 | - | (2\%) | \$ | 3,681 | \$ | 3,103 | \$ | 3,119 | 1\% |
| Citi-branded cards |  | 312 |  | 285 |  | 296 |  | 271 |  | 279 | 3\% | (11\%) |  | 1,653 |  | 1,363 |  | 1,131 | (17\%) |
| Total | \$ | 1,122 | \$ | 1,033 | \$ | 1,078 | \$ | 1,064 | \$ | 1,075 | 1\% | (4\%) | \$ | 5,334 | \$ | 4,466 | \$ | 4,250 | (5\%) |
| Net credit losses on loans by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 68 | \$ | 168 | \$ | 99 | \$ | 77 | \$ | 66 | (14\%) | (3\%) | \$ | 494 | \$ | 377 | \$ | 410 | 9\% |
| Citi-branded cards |  | 94 |  | 197 |  | 151 |  | 98 |  | 64 | (35\%) | (32\%) |  | 615 |  | 489 |  | 510 | 4\% |
| Total | \$ | 162 | \$ | 365 | \$ | 250 | \$ | 175 | \$ | 130 | (26\%) | (20\%) | \$ | 1,109 | \$ | 866 | \$ | 920 | 6\% |
| Income from continuing operations by business |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Retail banking | \$ | 91 | \$ | 40 | \$ | 180 | \$ | 119 | \$ | 96 | (19\%) | 5\% | \$ | 586 | \$ | 120 | \$ | 435 | NM |
| Citi-branded cards |  | 75 |  | 12 |  | 172 |  | 109 |  | 70 | (36\%) | (7\%) |  | 299 |  | 121 |  | 363 | NM |
| Total | \$ | 166 | \$ | 52 | \$ | 352 | \$ | 228 | \$ | 166 | (27\%) | - | S | 885 | \$ | 241 | \$ | 798 | NM |
| FX translation impact |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total revenue - as reported Impact of FX translation ${ }^{(4)}$ | \$ | $\begin{aligned} & 1,122 \\ & \quad(19) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 1,033 \\ (13) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 1,078 \\ \quad(38) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 1,064 \\ (30) \\ \hline \end{array}$ | \$ | 1,075 | 1\% | (4\%) | \$ | $\begin{gathered} 5,334 \\ (246) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 4,466 \\ 211 \\ \hline \end{array}$ | \$ | 4,250 | (5\%) |
| Total revenues - EX-FX(4) | \$ | 1,103 | \$ | 1,020 | \$ | 1,040 | \$ | 1,034 | \$ | 1,075 | 4\% | (3\%) | \$ | 5,088 | \$ | 4,677 | \$ | 4,250 | (9\%) |
| Total operating expenses - as reported Impact of FX translation (4) | \$ | $\begin{gathered} 802 \\ (13) \end{gathered}$ | \$ | $727$ (9) | \$ | $\begin{aligned} & 750 \\ & (24) \\ & \hline \end{aligned}$ | \$ | $\begin{gathered} 726 \\ (19) \\ \hline \end{gathered}$ | \$ | 746 | 3\% | (7\%) | \$ | $\begin{gathered} 3,001 \\ (132) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r} 2,871 \\ 129 \end{array}$ | \$ | 2,949 | 3\% |
| Total operating expenses - Ex-FX ${ }^{(4)}$ | \$ | 789 | \$ | 718 | \$ | 726 | \$ | 707 | \$ | 746 | 6\% | (5\%) | \$ | 2,869 | \$ | 3,000 | \$ | 2,949 | (2\%) |
| Total provisions for credit losses and PBC - as reported <br> Impact of FX translation(4) | \$ | 88 <br> (2) | \$ | 231 <br> (3) | \$ | $\begin{gathered} (167) \\ 7 \\ \hline \end{gathered}$ | \$ | 16 <br> (1) | \$ | 95 | NM | 8\% | \$ | $\begin{array}{r} 1,125 \\ (58) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,269 \\ 66 \\ \hline \end{array}$ | \$ | 175 | (86\%) |
| Total provisions for credit losses and PBC - Ex-FX ${ }^{(4)}$ | \$ | 86 | \$ | 228 | \$ | (160) | \$ | 15 | \$ | 95 | NM | 10\% | \$ | 1,067 | \$ | 1,335 | \$ | 175 | (87\%) |
| Net income (loss) - as reported Impact of FX translation ${ }^{(4)}$ | \$ | $\begin{gathered} 166 \\ (3) \\ \hline \end{gathered}$ | \$ | 52 | \$ | $\begin{gathered} 352 \\ (14) \\ \hline \end{gathered}$ | \$ | $\begin{gathered} 228 \\ (7) \\ \hline \end{gathered}$ | \$ | 166 | (27\%) | - | \$ | $\begin{gathered} 885 \\ (37) \\ \hline \end{gathered}$ | \$ | $\begin{array}{r}241 \\ 9 \\ \hline\end{array}$ | \$ | 798 | NM |
| Total net income (loss) - Ex-FX(4) | \$ | 163 | \$ | 52 | \$ | 338 | \$ | 221 | \$ | 166 | (25\%) | 2\% | \$ | 848 | \$ | 250 | \$ | 798 | NM |

(1) Latin America GCB consists of Citi's consumer banking operations in Mexico.

See footnote 2 on page 5 .
(3)
(4)
Seeflects the the impact of foreign currency (FX) translation into U.S. dollars at the fourth quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

## Page 2

Retail Banking Key Indicators (in billions of dollars, except as $\frac{\text { otherwise noted) }}{\text { Branches (actual) }}$
Branches (actual)
Accounts (in millions)
Accounts (in millio
Average deposits
Investment sales
Investment $A U$
AUMS

## AUMs re

Total AUMs
Average loans
EOP loans:
Mortgages
Total EOP loans
Total net interest income (in millions) ${ }^{(1)}$ As a \% of average loans ${ }^{(1)}$
Net credit losses on loans (in millions)
As a \% of average loans
Loans $90+$ days past due (in millions)
As a \% of EOP loans
ans 30-89 days past due (in millions)
As a \% of EOP loans
Citi-Branded Cards Key Indicators (in billions of dollars, except as otherwise noted)
EOP open accounts (in millions)

Credit card spend volume
Average loans ${ }^{(2)}$
AvPloans ${ }^{(2)}{ }^{(2)}$
Total net interest income (in millions) ${ }^{(4)}$ As a \% of average loans(4)
Net credit losses on loans (in millions)
As a \% of average loans
Net credit margin (in millions)(5)
As a \% of average loans(5)
Loans $90+$ days past due (in millions)
As a \% of EOP loans
Loans 30-89 days past due (in millions) As a \% of EOP loans

| $4 Q$ | $1 Q$ |
| :---: | :---: |
| 2020 | 2021 |

$\qquad$
$\qquad$
4 Q 2021 $\qquad$

(1) Also includes net interest income related to the region's average deposit balances in excess of the average loan portfolio.
(2) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances. Average loans, EOP loans and the related consumer delinquency amounts and ration
Average yield is gross interest revenue earned on loans divided by average loans.
Net interest income includes certain fees that are recorded as interest revenue.
Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.
NM Not meaningful.
Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING

## ASIA ${ }^{(1)(2)}$

PAGE 1
(In millions of dollars, except as otherwise noted)

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.

See footnote 2 on page 5 .
See footnote 1 on page 1 .
See footnote 3 on page 1
(6) Reflects the impact of foreign currency (FX) translation into U.S. dollars at the fourth quarter of 2021 and year-to-date 2021 average exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

GLOBAL CONSUMER BANKING
ASIA(1)
PAGE 2

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  | 3Q21 | 4Q20 |
| Retail Banking Key Indicators (in billio |  |  |  |  |  |  |  |  |  |  |  |  |
| Branches (actual) |  | 224 |  | 223 |  | 223 |  | 221 |  | 220 | - | (2\%) |
| Accounts (in millions) |  | 17.3 |  | 17.2 |  | 17.1 |  | 17.1 |  | 17.0 | (1\%) | (2\%) |
| Average deposits | \$ | 120.0 | \$ | 123.8 | \$ | 124.6 | \$ | 120.7 | \$ | 117.2 | (3\%) | (2\%) |
| Investment sales |  | 14.9 |  | 20.7 |  | 13.7 |  | 13.2 |  | 10.2 | (23\%) | (32\%) |
| Investment AUMs |  | 73.4 |  | 74.6 |  | 77.4 |  | 75.8 |  | 74.8 | (1\%) | 2\% |
| Average loans |  | 65.2 |  | 66.1 |  | 66.6 |  | 61.6 |  | 59.1 | (4\%) | (9\%) |
| EOP loans: |  |  |  |  |  |  |  |  |  |  |  |  |
| Mortgages |  | 35.9 |  | 36.0 |  | 36.5 |  | 30.7 |  | 31.0 | 1\% | (14\%) |
| Personal, small business and other |  | 30.6 |  | 29.8 |  | 30.0 |  | 28.6 |  | 27.9 | (2\%) | (9\%) |
| Total EOP loans | \$ | 66.5 | \$ | 65.8 | \$ | 66.5 | \$ | 59.3 | \$ | 58.9 | (1\%) | (11\%) |
| Total net interest income (in millions) ${ }^{(2)}$ | \$ | 644 | \$ | 629 | \$ | 617 | \$ | 570 | \$ | 567 | (1\%) | (12\%) |
| As a \% of average loans ${ }^{(2)}$ |  | 3.93\% |  | 3.86\% |  | 3.72\% |  | 3.67\% |  | 3.81\% |  |  |
| Net credit losses on loans (in millions) | \$ | 86 | \$ | 80 | \$ | 70 | \$ | 62 | \$ | 48 | (23\%) | (44\%) |
| As a \% of average loans |  | 0.52\% |  | 0.49\% |  | 0.42\% |  | 0.40\% |  | 0.32\% |  |  |
| Loans 90+ days past due (in millions) | \$ | 203 | \$ | 193 | \$ | 197 | \$ | 141 | \$ | 127 | (10\%) | (37\%) |
| As a \% of EOP Loans |  | 0.31\% |  | 0.29\% |  | 0.30\% |  | 0.24\% |  | 0.22\% |  |  |
| Loans 30-89 days past due (in millions) | \$ | 312 | \$ | 278 | \$ | 285 | \$ | 217 | \$ | 197 | (9\%) | (37\%) |
| As a \% of EOP loans |  | 0.47\% |  | 0.42\% |  | 0.43\% |  | 0.37\% |  | 0.33\% |  |  |
| Citi-Branded Cards Key Indicators (in noted) |  |  |  |  |  |  |  |  |  |  |  |  |
| EOP open accounts (in millions) |  | 14.7 |  | 14.6 |  | 14.4 |  | 14.3 |  | 14.1 | (1\%) | (4\%) |
| Credit card spend volume | \$ | 20.9 | \$ | 20.1 | \$ | 19.8 | \$ | 19.7 | \$ | 22.5 | 14\% | 8\% |
| Average loans ${ }^{(3)}$ |  | 17.2 |  | 17.3 |  | 16.6 |  | 14.3 |  | 13.4 | (6\%) | (22\%) |
| EOP loans ${ }^{(3)}$ |  | 17.9 |  | 16.8 |  | 16.4 |  | 13.5 |  | 13.1 | (3\%) | (27\%) |
| Average yield ${ }^{(4)}$ |  | 11.47\% |  | 10.96\% |  | 10.87\% |  | 10.57\% |  | 10.44\% | (1\%) | (9\%) |
| Total net interest income (in millions) ${ }^{(5)}$ | \$ | 435 | \$ | 394 | \$ | 414 | \$ | 386 | \$ | 394 | 2\% | (9\%) |
| As a \% of average loans ${ }^{(6)}$ |  | 10.06\% |  | 9.24\% |  | 10.00\% |  | 10.71\% |  | 11.67\% |  |  |
| Net credit losses on loans (in millions) | \$ | 154 | \$ | 185 | \$ | 116 | \$ | 90 | \$ | 74 | (18\%) | (52\%) |
| As a \% of average loans |  | 3.56\% |  | 4.34\% |  | 2.80\% |  | 2.50\% |  | 2.19\% |  |  |
| Net credit margin (in millions) ${ }^{(6)}$ | \$ | 345 | \$ | 340 | \$ | 447 | \$ | 449 | \$ | 452 | 1\% | 31\% |
| As a \% of average loans ${ }^{(6)}$ |  | 7.98\% |  | 7.97\% |  | 10.80\% |  | 12.46\% |  | 13.38\% |  |  |
| Loans 90+ days past due | \$ | 312 | \$ | 223 | \$ | 188 | \$ | 145 | \$ | 112 | (23\%) | (64\%) |
| As a \% of EOP loans |  | 1.74\% |  | 1.33\% |  | 1.15\% |  | 1.07\% |  | 0.85\% |  |  |
| Loans 30-89 days past due | \$ | 259 | \$ | 229 | \$ | 222 | \$ | 165 | \$ | 125 | (24\%) | (52\%) |
| As a \% of EOP loans |  | 1.45\% |  | 1.36\% |  | 1.35\% |  | 1.22\% |  | 0.95\% |  |  |

(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(1) Asia GCB includes the results of operations of GCB activities in certain EMEA countries for all periods presented.
(3) Average loans, EOP loans and the related consumer delinquency amounts and ratios include interest and fees receivables balances.
(4) Average yield is gross interest revenue earned on loans divided by average loans.
(5) Net interest income includes certain fees that are recorded as interest revenue.
(6) Net credit margin is total revenues, net of interest expense, less net credit losses and policy benefits and claims.

Reclassified to conform to the current period's presentation.

CORPORATE / OTHER(1)(2)
(In millions of dollars, except as otherwise noted)

Net interest income
Non-interest revenue ${ }^{(3)}$
Total revenues, net of interest expense
Total operating expenses ${ }^{(3)}$
Net credit losses
Credit reserve build / (release)
Provisions for benefits and claims, HTM debt securities and other assets
Provision for unfunded lending commitments
Total provisions for credit losses and for benefits and claims
Income from continuing operations before taxes
Income taxes (benefits) ${ }^{(4)}$
Income (loss) from continuing operations
Income (loss) from discontinued operations, net of taxes
Noncontrolling interests
Net income (loss)
EOP assets (in billions)
Average assets (in billions)
Return on average assets

| 4Q | 1Q |  | 2Q |  | 3Q |  | 4Q |  | 4Q21 Increase/ (Decrease) from |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & 2019 \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \end{aligned}$ |  | FY 2021 vs. <br> FY 2020 Increase/ <br> (Decrease) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2020 |  | 2021 |  | 2021 |  | 2021 |  | 2021 | 3Q21 | 4Q20 |  |  |  |  |  |  |  |
| \$ (213) | \$ | 67 | \$ | 132 | \$ | 256 | \$ | 204 | (20\%) | NM | \$ | 1,898 | \$ | (133) | \$ | 659 | NM |
| 133 |  | 9 |  | 139 |  | (144) |  | 4 | NM | (97\%) |  | 124 |  | 204 |  | 8 | (96\%) |
| (80) |  | 76 |  | 271 |  | 112 |  | 208 | 86\% | NM |  | 2,022 |  | 71 |  | 667 | NM |
| 469 |  | 371 |  | 382 |  | 523 |  | 369 | (29\%) | (21\%) |  | 1,783 |  | 1,923 |  | 1,645 | (14\%) |
| (10) |  | (18) |  | (22) |  | (23) |  | (20) | 13\% | (100\%) |  | (8) |  | (22) |  | (83) | NM |
| (35) |  | (109) |  | (99) |  | (53) |  | (30) | 43\% | 14\% |  | (60) |  | 188 |  | (291) | NM |
| (1) |  | 20 |  | 3 |  | (4) |  | (3) | 25\% | NM |  | - |  | 1 |  | 16 | NM |
| 4 |  | (5) |  | (3) |  | (1) |  | (2) | (100\%) | NM |  | (7) |  | 11 |  | (11) | NM |
| (42) |  | (112) |  | (121) |  | (81) |  | (55) | 32\% | (31\%) |  | (75) |  | 178 |  | (369) | NM |
| (507) |  | (183) |  | 10 |  | (330) |  | (106) | 68\% | 79\% |  | 314 |  | $(2,030)$ |  | (609) | 70\% |
| (300) |  | (51) |  | (522) |  | (222) |  | (23) | 90\% | 92\% |  | (802) |  | (921) |  | (818) | 11\% |
| (207) |  | (132) |  | 532 |  | (108) |  | (83) | 23\% | 60\% |  | 1,116 |  | $(1,109)$ |  | 209 | NM |
| 6 |  | (2) |  | 10 |  | (1) |  | - | 100\% | (100\%) |  | (4) |  | (20) |  | 7 | NM |
| 1 |  | (1) |  | - |  | 2 |  | - | (100\%) | (100\%) |  | 20 |  | (6) |  | 1 | NM |
| \$ (202) | \$ | (133) | \$ | 542 | \$ | (111) | \$ | (83) | 25\% | 59\% | \$ | 1,092 | \$ | $(1,123)$ | \$ | 215 | NM |
| \$ 96 | \$ | 99 | \$ | 101 | \$ | 101 | \$ | 97 | (4\%) | 1\% |  |  |  |  |  |  |  |
| 96 $(0.84 \%)$ |  | 91 $0.59 \%)$ |  | $\begin{array}{r}99 \\ \hline 20 \%\end{array}$ |  | 96 $0.46 \%)$ |  | 98 $0.34 \%)$ | 2\% | 2\% | \$ | 97 $1.13 \%$ | \$ |  | \$ | 96 | 2\% |
| (0.84\%) |  | 0.59\%) |  | 2.20\% |  | 0.46\%) |  | 0.34\%) |  |  |  | 1.13\% |  | (1.19\%) |  | 0.22\% |  |

Consumer - North America(5) - Key Indicators

| Average loans (in billions) | \$ | 7.4 | \$ | 6.4 | \$ | 5.8 | \$ | 4.7 | \$ | 4.2 | (11\%) | (43\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EOP loans (in billions) |  | 6.6 |  | 6.1 |  | 5.0 |  | 4.3 |  | 4.0 | (7\%) | (39\%) |
| Net interest income |  | 47 |  | 40 |  | 33 |  | 19 |  | 16 | (16\%) | (66\%) |
| As a \% of average loans |  | 2.53\% |  | 2.53\% |  | 2.28\% |  | 1.60\% |  | 51\% |  |  |
| Net credit losses (recoveries) | \$ | (10) | \$ | (18) | \$ | (22) | \$ | (22) | \$ | (20) | 9\% | (100\%) |
| As a \% of average loans |  | (0.54\%) |  | (1.14\%) |  | (1.52\%) |  | (1.86\%) |  | 89\%) |  |  |
| Loans 90+ days past due ${ }^{(6)}$ | \$ | 313 | \$ | 277 | \$ | 259 | \$ | 221 | \$ | 221 | - | (29\%) |
| As a \% of EOP loans |  | 5.13\% |  | 4.86\% |  | 5.51\% |  | 5.67\% |  | 14\% |  |  |
| Loans 30-89 days past due ${ }^{(6)}$ | \$ | 179 | \$ | 138 | \$ | 111 | \$ | 99 | \$ | 88 | (11\%) | (51\%) |
| As a \% of EOP loans |  | 2.93\% |  | 2.42\% |  | 2.36\% |  | 2.54\% |  | 44\% |  |  |

(1) Includes certain unallocated costs of global staff functions (including finance, risk, human resources, legal and compliance), other corporate expenses and unallocated global operations and technology expenses and income taxes, as well as Corporate Treasury, certain North America legacy consumer loan portfolios, other legacy assets and discontinued operations.
(2) See footnote 2 on page 5 .
(3) See footnote 1 on page 1 . $\$ 450$ million benefit from a reduction in Citi's valuation allowance related to its Deferred Tax Assets (DTAs)
(4) Results and amounts primarily relate to consumer mortgages.
(6) The Loans 90+ Days Past Due and 30-89 Days Past Due and related ratios exclude U.S. loans that are guaranteed by U.S. government-sponsored agencies since the potential loss predominantly resides with the U.S. agencies. The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 183$ million and ( $\$ 0.5$ billion), $\$ 169$ million and predominantly resides with the U.S. agencies. The amounts excluded for Loans $90+$ Days Past Due and (EOP Loans) for each period were $\$ 183$ million and ( $\$ 0.5$ billion), $\$ 169$ million
( $\$ 0.4$ billion), $\$ 125$ million and ( $\$ 0.3$ billion), $\$ 138$ million and ( $\$ 0.4$ billion), and $\$ 138$ million and ( $\$ 0.4$ billion) as of December 31, 2020, March 31,2021 , June 30,2021 , September 30 , ( $\$ 0.4$ billion), $\$ 125$ million and ( $\$ 0.3$ billion),
2021 and December 31, 2021, respectively.

The amounts excluded for Loans 30-89 Days Past Due and (EOP Loans) for each period were $\$ 73$ million and ( $\$ 0.5$ billion), $\$ 55$ million and ( $\$ 0.4$ billion), $\$ 48$ million and ( $\$ 0.3$ billion), $\$ 42$ million and ( $\$ 0.4$ billion), and $\$ 35$ million and ( $\$ 0.4$ billion) as of December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021 and December 31, 2021, respectively.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

AVERAGE BALANCES AND INTEREST RATES(1)(2)(3)(4)(5)
Taxable Equivalent Basis

| In millions of dollars, except as otherwise noted | Average Volumes |  |  |  | Interest |  |  |  |  |  | \% Average Rate (4) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fourth Quarter 2020 |  | $\begin{aligned} & \text { Third } \\ & \text { Quarter } \\ & 2021 \\ & \hline \end{aligned}$ | Fourth Quarter 2021(5) | Fourth Quarter <br> 2020 |  | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2021 \end{gathered}$ |  | Fourth Quarter <br> 2021(5) |  | $\begin{gathered} \hline \text { Fourth } \\ \text { Quarter } \\ 2020 \\ \hline \end{gathered}$ | $\begin{gathered} \text { Third } \\ \text { Quarter } \\ 2021 \end{gathered}$ | Fourth Quarter 2021(5) |
| Assets |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits with banks | \$ | 334,056 | \$ 294,160 | 295,330 | \$ | 126 | \$ | 147 | \$ | 159 | 0.15\% | 0.20\% | 0.21\% |
| Securities borrowed and purchased under resale agreements(6) |  | 298,641 | 323,183 | 341,256 |  | 322 |  | 264 |  | 289 | 0.43\% | 0.32\% | 0.34\% |
| Trading account assets(7) |  | 295,397 | 288,642 | 269,149 |  | 1,406 |  | 1,285 |  | 1,276 | 1.89\% | 1.77\% | 1.88\% |
| Investments |  | 442,368 | 498,112 | 512,181 |  | 1,765 |  | 1,907 |  | 1,951 | 1.59\% | 1.52\% | 1.51\% |
| Total loans (net of unearned income) ${ }^{(8)}$ |  | 666,229 | 668,487 | 667,408 |  | 9,389 |  | 8,897 |  | 8,946 | 5.61\% | 5.28\% | 5.32\% |
| Other interest-earning assets |  | 62,587 | 71,193 | 86,527 |  | 87 |  | 196 |  | 249 | 0.55\% | 1.09\% | 1.14\% |
| Total average interest-earning assets | \$ | 2,099,278 | \$2,143,777 | \$2,171,851 | \$ | 13,095 | \$ | 12,696 | \$ | 12,870 | 2.48\% | 2.35\% | 2.35\% |
| Liabilities |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deposits(9) |  | 1,081,101 | 1,097,790 | 1,111,944 |  | 828 |  | 730 |  | 778 | 0.30\% | 0.26\% | 0.28\% |
| Securities loaned and sold under repurchase agreements(6) |  | 227,257 | 228,947 | 221,948 |  | 247 |  | 287 |  | 212 | 0.43\% | 0.50\% | 0.38\% |
| Trading account liabilities ${ }^{(7)}$ |  | 95,475 | 108,703 | 114,233 |  | 122 |  | 106 |  | 112 | 0.51\% | 0.39\% | 0.39\% |
| Short-term borrowings |  | 88,553 | 92,716 | 103,523 |  | 18 |  | 8 |  | 51 | 0.08\% | 0.03\% | 0.20\% |
| Long-term debt(10) |  | 220,958 | 185,784 | 175,804 |  | 1,016 |  | 828 |  | 856 | 1.83\% | 1.77\% | 1.93\% |
| Total average interest-bearing liabilities | \$ | 1,713,344 | \$1,713,940 | \$1,727,452 | \$ | 2,231 | \$ | 1,959 | \$ | 2,009 | 0.52\% | 0.45\% | 0.46\% |
| Net interest income as a \% of average interestearning assets (NIM) ${ }^{(9)}$ |  |  |  |  | \$ | 10,864 | \$ | 10,737 | \$ | 10,861 | 2.06\% | 1.99\% | 1.98\% |

(1) Interest revenue and Net interest income include the taxable equivalent adjustments (based on the U.S. federal statutory tax rate of $21 \%$ ) of $\$ 48$ million for 4 Q 20 , $\$ 46$ million for 3 Q 21 and $\$ 42$ million for 4Q21.
(2) Citigroup average balances and interest rates include both domestic and international operations.
(3) Monthly averages have been used by certain subsidiaries where daily averages are unavailable.
(4) Average rate percentage is calculated as annualized interest over average volumes.
(5) Fourth quarter of 2021 is preliminary.
(6) Average volumes of securities borrowed or purchased under agreements to resell and securities loaned or sold under agreements to repurchase are reported net pursuant to FIN 41 ; the Average volumes of securities borrowed or purchased under agr
related interest excludes the impact of ASU 2013-01 (Topic 210)
(7) Interest expense on trading account liabilities of ICG is reported as a reduction of interest revenue. Interest revenue and interest expense on cash collateral positions are reported in trading account assets and trading account liabilities, respectively.
(8) Nonperforming loans are included in the average loan balances.
(9) See footnote 1 on page 1.
(10) Excludes hybrid financial instruments with changes in fair value recorded in Principal transactions

Reclassified to conform to the current period's presentation.

## DEPOSITS

(In billions of dollars)

|  | 4Q |  | 1Q |  | 2Q |  | 3Q |  | $\begin{gathered} 4 Q \\ 2021 \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2020 |  | 2021 |  | 2021 |  | 2021 |  |  | 3Q21 | 4Q20 |
| ICG |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 472.2 | \$ | 470.1 | \$ | 471.4 | \$ | 504.9 | \$ | 487.2 | (4\%) | 3\% |
| EMEA |  | 217.9 |  | 232.1 |  | 231.9 |  | 229.0 |  | 221.6 | (3\%) | 2\% |
| Latin America |  | 44.2 |  | 45.2 |  | 45.5 |  | 47.0 |  | 45.6 | (3\%) | 3\% |
| Asia |  | 190.0 |  | 190.9 |  | 197.8 |  | 205.3 |  | 195.1 | (5\%) | 3\% |
| Total |  | 924.3 |  | 938.3 |  | 946.6 |  | 986.2 |  | 949.5 | (4\%) | 3\% |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |
| North America |  | 194.8 |  | 204.0 |  | 205.5 |  | 211.4 |  | 219.3 | 4\% | 13\% |
| Latin America |  | 25.8 |  | 24.0 |  | 24.2 |  | 23.3 |  | 24.8 | 6\% | (4\%) |
| Asia ${ }^{(1)}$ |  | 123.9 |  | 125.3 |  | 126.1 |  | 119.7 |  | 117.7 | (2\%) | (5\%) |
| Total |  | 344.5 |  | 353.3 |  | 355.8 |  | 354.4 |  | 361.8 | 2\% | 5\% |
| Corporate/Other |  | 11.9 |  | 9.4 |  | 7.9 |  | 6.9 |  | 5.9 | (14\%) | (50\%) |
| Total deposits - EOP | \$ | 1,280.7 | \$ | 1,301.0 | \$ | 1,310.3 | \$ | 1,347.5 | \$ | 1,317.2 | (2)\% | 3\% |
| Total deposits - average | \$ | 1,305.3 | \$ | 1,304.0 | \$ | 1,321.3 | \$ | 1,343.0 | \$ | 1,370.3 | 2\% | 5\% |
| Foreign currency (FX) translation impact |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP deposits - as reported Impact of FX translation ${ }^{(2)}$ | \$ | $\begin{array}{r} 1,280.7 \\ (16.3) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,301.0 \\ \quad(7.1) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,310.3 \\ (11.2) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,347.5 \\ (2.0) \\ \hline \end{array}$ | \$ | 1,317.2 | (2\%) | 3\% |
| Total EOP deposits - Ex-FX ${ }^{(2)}$ | \$ | 1,264.4 | \$ | 1,293.9 | \$ | $\underline{\text { 1,299.1 }}$ | \$ | 1,345.5 | \$ | 1,317.2 | (2\%) | 4\% |

(1) Asia GCB includes deposits of certain EMEA countries for all periods presented.
(2) Reflects the impact of FX translation into U.S. dollars at the fourth quarter of 2021 exchange rates for all periods presented Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.

Reclassified to conform to the current period's presentation.

EOP LOANS
(In billions of dollars)

|  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} 1 Q \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} 2 Q \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} 3 Q \\ 2021 \end{gathered}$ |  | $\begin{gathered} 4 Q \\ 2021 \\ \hline \end{gathered}$ |  | 4Q21 Increase/ (Decrease) from |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |
| Corporate loans - by region |  |  |  |  |  |  |  |  |  |  |  |  |
| North America | \$ | 197.2 |  |  | \$ | 199.3 | \$ | 203.8 | \$ | 204.5 | \$ | 204.4 | - | 4\% |
| EMEA |  | 87.9 |  | 88.9 |  | 90.2 |  | 90.3 |  | 88.6 | (2\%) | 1\% |
| Latin America |  | 33.4 |  | 31.7 |  | 32.7 |  | 31.5 |  | 32.3 | 3\% | (3\%) |
| Asia |  | 68.5 |  | 72.1 |  | 74.2 |  | 74.2 |  | 71.2 | (4\%) | 4\% |
| Total corporate loans | \$ | 387.0 |  | 392.0 |  | 400.9 | \$ | 400.5 | \$ | 396.5 | (1\%) | 2\% |


| Corporate loans - by product |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Corporate lending | \$ | 138.8 | \$ | 134.8 | \$ | 128.6 | \$ | 127.6 | \$ | 125.4 | (2\%) | (10\%) |
| Private bank |  | 117.5 |  | 121.3 |  | 126.7 |  | 123.5 |  | 125.6 | 2\% | 7\% |
| Treasury and trade solutions |  | 71.4 |  | 70.8 |  | 75.6 |  | 78.5 |  | 74.2 | (5\%) | 4\% |
| Markets and securities services |  | 59.3 |  | 65.1 |  | 70.0 |  | 70.9 |  | 71.3 | 1\% | 20\% |
| Total corporate loans | \$ | 387.0 |  | 392.0 |  | 400.9 | \$ | 400.5 | \$ | 396.5 | (1\%) | 2\% |

Global Consumer Banking

| North America |  |  |  |  | \$ |  |  |  |  |  | $\begin{gathered} 7 \% \\ (1 \%) \end{gathered}$ | $\begin{gathered} 3 \% \\ (9 \%) \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Credit cards | \$ | 130.4 | \$ | 121.0 |  | 124.8 | \$ | 125.5 | \$ | $\begin{array}{r}133.9 \\ 48.1 \\ \hline\end{array}$ |  |  |
| Retail banking |  | 52.7 |  | 50.9 |  | 49.7 |  | 48.8 |  |  |  |  |
| Total | \$ | 183.1 | \$ | 171.9 |  | 174.5 | \$ | 174.3 | \$ | 182.0 | (1\%) $4 \%$ | (1\%) |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards | \$ | 4.8 | \$ | 4.3 |  | 4.4 | \$ | 4.3 | \$ | 4.7 | 9\% | (2\%) |
| Retail banking |  | 9.8 |  | 9.1 |  | 9.1 |  | 8.7 |  | 8.6 | (1\%) | (12\%) |
| Total | \$ | 14.6 | \$ | 13.4 | $\Phi$ | 13.5 | \$ | 13.0 | \$ | 13.3 | 2\% | (9\%) |
| Asia ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards | \$ | 17.9 | \$ | 16.8 |  | 16.4 | \$ | 13.5 | \$ | 13.1 | (3\%) | (27\%) |
| Retail banking |  | 66.5 |  | 65.8 |  | 66.5 |  | 59.3 |  | 58.9 | (1\%) | (11\%) |
| Total | \$ | 84.4 | \$ | 82.6 |  | 82.9 | \$ | 72.8 | \$ | 72.0 | (1\%) | (15\%) |
| Total GCB consumer loans |  |  |  |  |  |  |  |  |  |  |  |  |
| Credit cards | \$ | 153.1 | \$ | 142.1 |  | 145.6 |  | 143.3 | \$ | 151.7 | 6\% | (1\%) |
| Retail banking |  | 129.0 |  | 125.8 |  | 125.3 |  | 116.8 |  | 115.6 | (1\%) | (10\%) |
| Total GCB | \$ | 282.1 | \$ | 267.9 |  | 270.9 | \$ | 260.1 | \$ | 267.3 | 3\% | (5\%) |
| Total Corporate/Other - consumer | \$ | 6.7 | \$ | 6.1 |  | 5.0 | \$ | 4.2 | \$ | 3.9 | (7\%) | (42\%) |
| Total consumer loans | \$ | 288.8 | \$ | 274.0 |  | 275.9 | \$ | 264.3 | \$ | 271.2 | 3\% | (6\%) |
| Total loans | \$ | 675.9 | \$ | 666.0 |  | 676.8 | \$ | 664.8 | \$ | 667.8 | - | (1\%) |
| Foreign currency (FX) translation impact |  |  |  |  |  |  |  |  |  |  |  |  |
| Total EOP loans - as reported Impact of FX translation(2) | \$ | $\begin{array}{r} 675.9 \\ (8.1) \end{array}$ | \$ | $666.0$ |  | $\begin{gathered} 676.8 \\ (5.3) \end{gathered}$ | \$ | $\begin{gathered} 664.8 \\ (0.6) \end{gathered}$ | \$ | 667.8 | - | (1\%) |
| Total EOP loans - Ex-FX ${ }^{(2)}$ | \$ | 667.8 | \$ | 662.6 |  | 671.5 | \$ | 664.2 | \$ | 667.8 | 1\% | - |

(1) Asia GCB includes loans of certain EMEA countries for all periods presented
(2) Reflects the impact of FX translation into U.S. dollars at the fourth quarter of 2021 exchange rates for all periods presented. Citigroup's results of operations excluding the impact of FX translation are non-GAAP financial measures.
Reclassified to conform to the current period's presentation.

CONSUMER LOANS 90+ DAYS DELINQUENCIES AND RATIOS
BUSINESS VIEW
(In millions of dollars, except EOP Ioan amounts in billions)

| Global Consumer Banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Ratio | \$ | $\begin{array}{r} 2,507 \\ 0.89 \% \end{array}$ | \$ | $\begin{array}{r} 2,175 \\ 0.81 \% \end{array}$ | \$ | $\begin{aligned} & 1,790 \\ & 0.66 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,488 \\ & 0.58 \% \end{aligned}$ | \$ | $\begin{aligned} & 1,521 \\ & 0.57 \% \end{aligned}$ | \$ | 267.3 |
| Retail banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 632 | \$ | 598 | \$ | 560 | \$ | 479 | \$ | 462 | \$ | 115.6 |
| Ratio |  | 0.49\% |  | 0.48\% |  | 0.45\% |  | 0.41\% |  | 0.40\% |  |  |
| North America ${ }^{(2)}$ | \$ | 299 | \$ | 263 | \$ | 236 | \$ | 221 | \$ | 228 | \$ | 48.1 |
| Ratio |  | 0.58\% |  | 0.52\% |  | 0.48\% |  | 0.47\% |  | 0.49\% |  |  |
| Latin America | \$ | 130 | \$ | 142 | \$ | 127 | \$ | 117 | \$ | 107 | \$ | 8.6 |
| Ratio |  | 1.33\% |  | 1.56\% |  | 1.40\% |  | 1.34\% |  | 1.24\% |  |  |
| Asia ${ }^{(3)(4)}$ | \$ | 203 | \$ | 193 | \$ | 197 | \$ | 141 | \$ | 127 | \$ | 58.9 |
| Ratio |  | 0.31\% |  | 0.29\% |  | 0.30\% |  | 0.24\% |  | 0.22\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,875 | \$ | 1,577 | \$ | 1,230 | \$ | 1,009 | \$ | 1,059 | \$ | 151.7 |
| Ratio |  | 1.22\% |  | 1.11\% |  | 0.84\% |  | 0.70\% |  | 0.70\% |  |  |
| North America - Citi-branded | \$ | 686 | \$ | 590 | \$ | 457 | \$ | 362 | \$ | 389 | \$ | 87.9 |
| Ratio |  | 0.82\% |  | 0.75\% |  | 0.56\% |  | 0.44\% |  | 0.44\% |  |  |
| North America - retail services | \$ | 644 | \$ | 591 | \$ | 463 | \$ | 421 | \$ | 482 | \$ | 46.0 |
| Ratio |  | 1.39\% |  | 1.39\% |  | 1.08\% |  | 0.99\% |  | 1.05\% |  |  |
| Latin America | \$ | 233 | \$ | 173 | \$ | 122 | \$ | 81 | \$ | 76 | \$ | 4.7 |
| Ratio |  | 4.85\% |  | 4.02\% |  | 2.77\% |  | 1.88\% |  | 1.62\% |  |  |
| Asia ${ }^{(3)(4)}$ | \$ | 312 | \$ | 223 | \$ | 188 | \$ | 145 | \$ | 112 | \$ | 13.1 |
| Ratio |  | 1.74\% |  | 1.33\% |  | 1.15\% |  | 1.07\% |  | 0.85\% |  |  |
| Corporate/Other - consumer ${ }^{(2)}$ | \$ | 313 | \$ | 277 | \$ | 259 | \$ | 221 | \$ | 221 | \$ | 3.9 |
| Ratio |  | 5.13\% |  | 4.86\% |  | 5.51\% |  | 5.67\% |  | 6.14\% |  |  |
| Total Citigroup ${ }^{(2)}$ | \$ | 2,820 | \$ | 2,452 | \$ | 2,049 | \$ | 1,709 | \$ | 1,742 | \$ | 271.2 |
| Ratio |  | 0.98\% |  | 0.90\% |  | 0.75\% |  | 0.65\% |  | 0.65\% |  |  |

(1) The ratio of $90+$ days past due is calculated based on end-of-period loans, net of unearned income.
(2) The $90+$ days past due and related ratios for North America retail banking and Corporate/Other North America exclude loans guaranteed by U.S. governmentsponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17.
(3) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.
(4) Asia delinquency amounts reflect the reclass of loans to Other assets beginning in 3Q21 related to the announced sale of Citi's consumer banking operations in Australia, and beginning in 4Q21 related to the announced sale of Citi's consumer banking operations in the Philippines.

Reclassified to conform to the current period's presentation.

CONSUMER LOANS 30-89 DAYS DELINQUENCIES AND RATIOS
BUSINESS VIEW
(In millions of dollars, except EOP loan amounts in billions)

|  | Loans 30-89 Days Past Due ${ }^{(1)}$ |  |  |  |  |  |  |  |  |  | $\begin{gathered} \text { EOP Loans } \\ 4 Q \\ 2021 \\ \hline \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 4 Q \\ 2020 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline \text { 1Q } \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 2 \mathrm{Q} \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 3 Q \\ 2021 \\ \hline \end{gathered}$ |  | $\begin{gathered} \hline 4 \mathrm{Q} \\ 2021 \end{gathered}$ |  |  |  |
| Global Consumer Banking ${ }^{(2)}$ Total $\quad$ Ratio | \$ | $\begin{array}{r} 2,517 \\ 0.89 \% \end{array}$ | \$ | $\begin{array}{r} 2,003 \\ 0.75 \% \end{array}$ | \$ | $\begin{array}{r} 1,761 \\ 0.65 \% \end{array}$ | \$ | $\begin{array}{r} 1,668 \\ 0.65 \% \end{array}$ | \$ | $\begin{array}{r} 1,661 \\ 0.62 \% \end{array}$ | \$ | 267.3 |
| Retail banking ${ }^{(2)}$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Ratio | \$ | $\begin{array}{r} 860 \\ 0.67 \% \end{array}$ | \$ | $\begin{array}{r} 662 \\ 0.53 \% \end{array}$ | \$ | $\begin{array}{r} 687 \\ 0.55 \% \end{array}$ | \$ | $\begin{array}{r} 589 \\ 0.51 \% \end{array}$ | \$ | $\begin{array}{r} 522 \\ 0.45 \% \end{array}$ | \$ | 115.6 |
| North America ${ }^{(2)}$ | \$ | 328 | \$ | 220 | \$ | 268 | \$ | 250 | \$ | 219 | \$ | 48.1 |
| Ratio |  | 0.63\% |  | 0.44\% |  | 0.55\% |  | 0.53\% |  | 0.47\% |  |  |
| Latin America | \$ | 220 | \$ | 164 | \$ | 134 | \$ | 122 | \$ | 106 | \$ | 8.6 |
| Ratio |  | 2.24\% |  | 1.80\% |  | 1.47\% |  | 1.40\% |  | 1.23\% |  |  |
| Asia ${ }^{(3)(4)}$ | \$ | 312 | \$ | 278 | \$ | 285 | \$ | 217 | \$ | 197 | \$ | 58.9 |
| Ratio |  | 0.47\% |  | 0.42\% |  | 0.43\% |  | 0.37\% |  | 0.33\% |  |  |
| Cards |  |  |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 1,657 | \$ | 1,341 | \$ | 1,074 | \$ | 1,079 | \$ | 1,139 | \$ | 151.7 |
| Ratio |  | 1.08\% |  | 0.94\% |  | 0.74\% |  | 0.75\% |  | 0.75\% |  |  |
| North America - Citi-branded | \$ | 589 | \$ | 484 | \$ | 355 | \$ | 375 | \$ | 408 | \$ | 87.9 |
| Ratio |  | 0.70\% |  | 0.62\% |  | 0.43\% |  | 0.45\% |  | 0.46\% |  |  |
| North America - retail services | \$ | 639 | \$ | 513 | \$ | 415 | \$ | 471 | \$ | 539 | \$ | 46.0 |
| Ratio |  | 1.38\% |  | 1.21\% |  | 0.97\% |  | 1.10\% |  | 1.17\% |  |  |
| Latin America | \$ | 170 | \$ | 115 | \$ | 82 | \$ | 68 | \$ | 67 | \$ | 4.7 |
| Ratio |  | 3.54\% |  | 2.67\% |  | 1.86\% |  | 1.58\% |  | 1.43\% |  |  |
| Asia ${ }^{(3)(4)}$ | \$ | 259 | \$ | 229 | \$ | 222 | \$ | 165 | \$ | 125 | \$ | 13.1 |
| Ratio |  | 1.45\% |  | 1.36\% |  | 1.35\% |  | 1.22\% |  | 0.95\% |  |  |
| Corporate/Other - consumer ${ }^{(2)}$ Ratio | \$ | $\begin{array}{r} 179 \\ 2.93 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 138 \\ 2.42 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 111 \\ 2.36 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 99 \\ 2.54 \% \\ \hline \end{array}$ | \$ | $\begin{array}{r} 88 \\ 2.44 \% \\ \hline \end{array}$ | \$ | 3.9 |
| Total Citigroup ${ }^{(2)}$ Ratio | \$ | $\begin{array}{r} 2,696 \\ 0.94 \% \end{array}$ | \$ | $\begin{array}{r} 2,141 \\ 0.78 \% \end{array}$ | \$ | $\begin{array}{r} 1,872 \\ 0.68 \% \end{array}$ | \$ | $\begin{aligned} & 1,767 \\ & 0.67 \% \end{aligned}$ | \$ | $\begin{array}{r} 1,749 \\ 0.65 \% \end{array}$ | \$ | 271.2 |

(1) The ratio of 30-89 days past due is calculated based on end-of-period loans, net of unearned income.
(2) The 30-89 days past due and related ratios for North America retail banking and Corporate/Other North America exclude loans guaranteed by U.S. governmentsponsored agencies since the potential loss predominantly resides with the U.S. agencies. See footnote 2 on page 9 and footnote 1 on page 17 .
(3) Asia includes delinquency amounts, ratios and loans of certain EMEA countries for all periods presented.
(4) Asia delinquency amounts reflect the reclass of loans to Other assets beginning in 3Q21 related to the announced sale of Citi's consumer banking operations in Australia, and beginning in 4Q21 related to the announced sale of Citi's consumer banking operations in the Philippines.

Reclassified to conform to the current period's presentation.

ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS
Page 1
(In millions of dollars)



Footnotes to this table are on the following page (page 24).

## ALLOWANCE FOR CREDIT LOSSES ON LOANS AND UNFUNDED LENDING COMMITMENTS

Page 2
The following footnotes relate to the table on the preceding page (page 23):
(1) On January 1, 2020, Citi adopted Accounting Standards Update (ASU) No. 2016-13, Financial Instruments - Credit Losses (CECL) (Topic 326). The ASU introduces a new credit loss methodology requiring earlier recognition of credit losses while also providing additional transparency about credit risk. On January 1, 2020, Citi recorded a $\$ 4.1$ billion, or an approximate 29\%, pretax increase in the Allowance for credit losses, along with a $\$ 3.1$ billion after-tax decrease in Retained earnings and a deferred tax asset increase of $\$ 1.0$ billion. This transition impact reflects (i) a $\$ 4.9$ billion build to the Allowance for credit losses for Citi's consumer exposures, primarily driven by the impact on credit card receivables of longer estimated tenors under the CECL lifetime expected credit loss methodology compared to shorter estimated tenors under the probable loss methodology under prior U.S. GAAP, net of recoveries; and (ii) a release of $\$ 0.8$ billion of reserves related to Citi's corporate net loan loss exposures, largely due to more precise contractual maturities that result in shorter remaining tenors, incorporation of recoveries and use of more specific historical loss data based on an increase in portfolio segmentation across industries and geographies.
Attribution of the allowance is made for analytical purposes only, and the entire allowance is available to absorb losses in the portfolios.
The balances on page 23 do not include approximately $\$ 0.1$ billion of allowance for HTM debt securities and other assets at December 31, 2021.
(2) In 2020, Citi revised its accounting conclusion from a "change in accounting estimate effected by a change in accounting principle" to a "change in accounting principle", which requires an adjustment to January 1, 2020 opening reflected this change as if it were effective as of January 1, 2020. Citi recorded an increase to its beginning retained earnings on January 1, 2020 of $\$ 330$ million and a decrease of $\$ 443$ million in its allowance for credit losses on loans, as well as a $\$ 113$ million decrease in Other assets related to income taxes.
(3) Includes all adjustments to the allowance for credit losses, such as changes in the allowance from acquisitions, dispositions, securitizations, foreign currency translation (FX translation), purchase accounting adjustments, etc.
(4) 4Q20 consumer includes an increase of approximately $\$ 292$ million related to FX translation. The corporate allowance is predominantly sourced in U.S. dollars.
(5) 1Q21 consumer includes a decrease of approximately $\$ 84$ million related to FX translation.
(6) 2Q21 consumer includes an increase of approximately $\$ 53$ million related to $F X$ translation.
(7) 3Q21 includes an approximate $\$ 280$ million reclass related to the announced sale of Citi's consumer banking operations in Australia. The ACLL was reclassified to Other assets during 3Q21. 3Q21 consumer also includes a decrease of approximately $\$ 80$ million related to FX translation.
(8) 4Q21 includes an approximate $\$ 90$ million reclass related to the announced sale of Citi's consumer banking operations in the Philippines. The ACLL was reclassified to Other assets during 4Q21. 4Q21 consumer also includes a decrease of approximately $\$ 6$ million related to FX translation.
(9) Represents additional credit reserves recorded as other liabilities on the Consolidated Balance Sheet.
(10)December 31, 2020, March 31, 2021, June 30, 2021, September 30, 2021 and December 31, 2021 exclude $\$ 7.1$ billion, $\$ 7.5$ billion, $\$ 7.7$ billion, 7.2 billion and $\$ 6.1$ billion, respectively, of loans that are carried at fair value.NM Not meaningful.

Reclassified to conform to the current period's presentation.

COMPONENTS OF PROVISION FOR CREDIT LOSSES ON LOANS
(In millions of dollars)

|  | 4Q |  | 1Q |  | 2Q |  | 3Q |  | 4Q |  | 4Q21 Increase/ (Decrease) from |  | $\begin{aligned} & \text { Full } \\ & \text { Year } \\ & 2019 \\ & \hline \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2020 \end{aligned}$ |  | $\begin{aligned} & \text { FY } \\ & \text { Year } \\ & 2021 \end{aligned}$ |  | $\begin{aligned} & \text { FY } 2021 \text { vs. } \\ & \text { FY } 2020 \text { Increase/ } \\ & \text { (Decrease) } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2020 |  | 021 |  | 021 |  | 21 |  |  | 3Q21 | 4Q20 |  |  |  |  |  |  |  |
| Institutional Clients Group |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses | \$ | 210 | \$ | 186 | \$ | 89 | \$ | 40 | \$ | 81 | NM | (61\%) | \$ | 394 | \$ | 987 | \$ | 396 | (60\%) |
| Credit reserve build / (release) |  | $(1,620)$ |  | $(1,312)$ |  | (949) |  | (65) |  | (207) | NM | 87\% |  | 71 |  | 3,172 |  | $(2,533)$ | NM |
| Global Consumer Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 1,272 |  | 1,580 |  | 1,253 |  | 944 |  | 805 | (15\%) | (37\%) |  | 7,382 |  | 6,646 |  | 4,582 | (31\%) |
| Credit reserve build / (release) |  | (193) |  | $(1,806)$ |  | $(1,398)$ |  | $(1,031)$ |  | (939) | 9\% | NM |  | 439 |  | 4,951 |  | $(5,174)$ | NM |
| North America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 870 |  | 950 |  | 817 |  | 617 |  | 553 | (10\%) | (36\%) |  | 5,583 |  | 4,990 |  | 2,937 | (41\%) |
| Credit reserve build / (release) |  | (85) |  | $(1,417)$ |  | (915) |  | (809) |  | (833) | (3\%) | NM |  | 469 |  | 4,115 |  | $(3,974)$ | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 31 |  | 26 |  | 24 |  | 22 |  | 37 | 68\% | 19\% |  | 161 |  | 132 |  | 109 | (17\%) |
| Credit reserve build / (release) |  | (38) |  | (117) |  | (75) |  | (45) |  | 88 | NM | NM |  | (10) |  | 302 |  | (149) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 500 |  | 551 |  | 467 |  | 357 |  | 284 | (20\%) | (43\%) |  | 2,864 |  | 2,708 |  | 1,659 | (39\%) |
| Credit reserve build / (release) |  | (39) |  | (699) |  | (564) |  | (259) |  | (615) | NM | NM |  | 396 |  | 2,607 |  | $(2,137)$ | NM |
| Citi Retail Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 339 |  | 373 |  | 326 |  | 238 |  | 232 | (3\%) | (32\%) |  | 2,558 |  | 2,150 |  | 1,169 | (46\%) |
| Credit reserve build / (release) |  | (8) |  | (601) |  | (276) |  | (505) |  | (306) | 39\% | NM |  | 83 |  | 1,206 |  | $(1,688)$ | NM |
| Latin America |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 162 |  | 365 |  | 250 |  | 175 |  | 130 | (26\%) | (20\%) |  | 1,109 |  | 866 |  | 920 | 6\% |
| Credit reserve build / (release) |  | (83) |  | (163) |  | (423) |  | (178) |  | (61) | 66\% | 27\% |  | (38) |  | 316 |  | (825) | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 68 |  | 168 |  | 99 |  | 77 |  | 66 | (14\%) | (3\%) |  | 494 |  | 377 |  | 410 | 9\% |
| Credit reserve build / (release) |  | (73) |  | (106) |  | (198) |  | (74) |  | (46) | 38\% | 37\% |  | (63) |  | 137 |  | (424) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 94 |  | 197 |  | 151 |  | 98 |  | 64 | (35\%) | (32\%) |  | 615 |  | 489 |  | 510 | 4\% |
| Credit reserve build / (release) |  | (10) |  | (57) |  | (225) |  | (104) |  | (15) | 86\% | (50\%) |  | 25 |  | 179 |  | (401) | NM |
| Asia ${ }^{(1)}$ (15) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 240 |  | 265 |  | 186 |  | 152 |  | 122 | (20\%) | (49\%) |  | 690 |  | 790 |  | 725 | (8\%) |
| Credit reserve build / (release) |  | (25) |  | (226) |  | (60) |  | (44) |  | (45) | (2\%) | (80\%) |  | 8 |  | 520 |  | (375) | NM |
| Retail Banking |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 86 |  | 80 |  | 70 |  | 62 |  | 48 | (23\%) | (44\%) |  | 255 |  | 296 |  | 260 | (12\%) |
| Credit reserve build / (release) |  | (4) |  | (60) |  | (20) |  | (5) |  | (24) | NM | NM |  | 19 |  | 210 |  | (109) | NM |
| Citi-Branded Cards |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | 154 |  | 185 |  | 116 |  | 90 |  | 74 | (18\%) | (52\%) |  | 435 |  | 494 |  | 465 | (6\%) |
| Credit reserve build / (release) |  | (21) |  | (166) |  | (40) |  | (39) |  | (21) | 46\% | ( |  | (11) |  | 310 |  | (266) | NM |
| Corporate / Other |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net credit losses |  | (10) |  | (18) |  | (22) |  | (23) |  | (20) | 13\% | (100\%) |  | (8) |  | (22) |  | (83) | NM |
| Credit reserve build / (release) |  | (35) |  | (109) |  | (99) |  | (53) |  | (30) | 43\% | 14\% |  | (60) |  | 188 |  | (291) | NM |
| Total provision for credit losses on loans | \$ | (376) | \$ | $(1,479)$ | \$ | $(1,126)$ | \$ | (188) | \$ | (310) | (65\%) | 18\% | \$ | 8,218 | \$ | 15,922 | \$ | $(3,103)$ | NM |

(1) Asia GCB includes NCLs and credit reserve builds (releases) for certain EMEA countries for all periods presented.

NM Not meaningful.
Reclassified to conform to the current period's presentation.

NON-ACCRUAL ASSETS
(In millions of dollars)

(1) Corporate loans are placed on non-accrual status based upon a review by Citigroup's risk officers. Corporate non-accrual loans may still be current on interest payments. With limited exceptions, the following practices are applied for consumer loans: consumer loans, excluding credit cards and mortgages, are placed on non-accrual status at 90 days past due, and are charged off at 120 days past due; residential mortgage loans are loans are charged off, which typically occurs at 180 days contractual delinquency. As such, the non-accrual loan disclosures do not include credit card loans. The balances above represent non-accrual loans within Consumer Loans and Corporate Loans on the Consolidated Balance Sheet.
(2) Asia GCB includes balances for certain EMEA countries for all periods presented
(3) Represents the carrying value of all property acquired by foreclosure or other legal proceedings when Citigroup has taken possession of the collateral. Also includes former premises and property for use that is no longer contemplated.
(4) There is no industry-wide definition of non-accrual assets. As such, analysis against the industry is not always comparable

NM Not meaningful.
Reclassified to conform to the current period's presentation.

CITIGROUP
CET1 CAPITAL AND SUPPLEMENTARY LEVERAGE RATIOS, TANGIBLE COMMON EQUITY, BOOK VALUE PER
SHARE AND TANGIBLE BOOK VALUE PER SHARE
(In millions of dollars or shares, except per share amounts and ratios)

| Common Equity Tier 1 Capital Ratio and Components ${ }^{(1)}$ | $\begin{gathered} \text { December 31, } \\ 2020 \end{gathered}$ |  | $\begin{gathered} \text { March } 31, \\ 2021 \\ \hline \end{gathered}$ |  | June 30, 2021 |  | $\begin{gathered} \text { September } 30, \\ 2021^{(2)} \end{gathered}$ |  | $\begin{gathered} \text { December 31, } \\ 2021^{(2)(3)} \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Citigroup common stockholders' equity ${ }^{(4)}$ | \$ | 180,118 | \$ | 182,402 | \$ | 184,289 | \$ | 183,005 | \$ | 183,108 |
| Add: qualifying noncontrolling interests |  | 141 |  | 132 |  | 138 |  | 136 |  | 143 |
| Regulatory capital adjustments and deductions: |  |  |  |  |  |  |  |  |  |  |
| Add: |  |  |  |  |  |  |  |  |  |  |
| CECL transition and 25\% provision deferral(5) |  | 5,348 |  | 4,359 |  | 3,774 |  | 3,389 |  | 3,028 |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Accumulated net unrealized gains (losses) on cash flow hedges, net of tax |  | 1,593 |  | 1,037 |  | 864 |  | 663 |  | 101 |
| Cumulative unrealized net gain (loss) related to changes in fair value of financial |  |  |  |  |  |  |  |  |  |  |
| liabilities attributable to own creditworthiness, net of tax |  | $(1,109)$ |  | $(1,172)$ |  | $(1,258)$ |  | $(1,317)$ |  | (896) |
| Intangible assets: |  |  |  |  |  |  |  |  |  |  |
| Goodwill, net of related deferred tax liabilities (DTLs) ${ }^{(6)}$ |  | 21,124 |  | 20,854 |  | 20,999 |  | 20,689 |  | 20,619 |
| Identifiable intangible assets other than mortgage servicing rights (MSRs), net of related DTLs |  | 4,166 |  | 4,054 |  | 3,986 |  | 3,899 |  | 3,840 |
| Defined benefit pension plan net assets; other |  | 921 |  | 1,485 |  | 2,040 |  | 2,068 |  | 2,077 |
| Deferred tax assets (DTAs) arising from net operating loss, foreign tax credit and general business credit carry-forwards |  | 11,638 |  | 11,691 |  | 11,192 |  | 10,897 |  | 10,809 |
| Common Equity Tier 1 Capital (CET1) | \$ | 147,274 | \$ | 148,944 | \$ | 150,378 | \$ | 149,631 | \$ | 149,729 |
| Risk-Weighted Assets (RWA) ${ }^{(5)}$ | \$ | 1,255,284 | \$ | 1,263,926 | \$ | 1,271,046 | \$ | 1,284,316 | \$ | 1,224,218 |
| Common Equity Tier 1 Capital ratio (CET1/RWA) |  | 11.73\% |  | 11.78\% |  | 11.83\% |  | 11.65\% |  | 12.2\% |
| Supplementary Leverage Ratio and Components |  |  |  |  |  |  |  |  |  |  |
| Common Equity Tier 1 Capital (CET1)(5) | \$ | 147,274 | \$ | 148,944 | \$ | 150,378 | \$ | 149,631 | \$ | 149,729 |
| Additional Tier 1 Capital (AT1) ${ }^{(7)}$ |  | 19,779 |  | 21,540 |  | 19,258 |  | 19,271 |  | 20,264 |
| Total Tier 1 Capital (T1C) (CET1 + AT1) | \$ | 167,053 | \$ | 170,484 | \$ | 169,636 | \$ | 168,902 | \$ | 169,993 |
| Total Leverage Exposure (TLE) (5)(8) | \$ | 2,386,881 | \$ | 2,450,412 | \$ | 2,903,655 | \$ | 2,911,050 | \$ | 2,957,155 |
| Supplementary Leverage ratio (T1C/TLE) |  | 7.00\% |  | 6.96\% |  | 5.84\% |  | 5.80\% |  | 5.7\% |
| Tangible Common Equity, Book Value Per Share and Tangible Book Value Per |  |  |  |  |  |  |  |  |  |  |
| Share |  |  |  |  |  |  |  |  |  |  |
| Common stockholders' equity | \$ | 179,962 | \$ | 182,269 | \$ | 184,164 | \$ | 182,880 | \$ | 182,977 |
| Less: |  |  |  |  |  |  |  |  |  |  |
| Goodwill |  | 22,162 |  | 21,905 |  | 22,060 |  | 21,573 |  | 21,299 |
| Intangible assets (other than MSRs) |  | 4,411 |  | 4,308 |  | 4,268 |  | 4,144 |  | 4,091 |
| Goodwill and identifiable intangible assets (other than MSRs) related to assets HFS |  |  |  | - |  | - |  | 257 |  | 510 |
| Tangible common equity (TCE) | \$ | 153,389 | \$ | 156,056 | \$ | 157,836 | \$ | 156,906 | \$ | 157,077 |
| Common shares outstanding (CSO) |  | 2,082.1 |  | 2,067.0 |  | 2,026.8 |  | 1,984.3 |  | 1,984.4 |
| Book value per share (common equity/CSO) | \$ | 86.43 | \$ | 88.18 | \$ | 90.86 | \$ | 92.16 | \$ | 92.21 |
| Tangible book value per share (TCE/CSO) | \$ | 73.67 | \$ | 75.50 | \$ | 77.87 | \$ | 79.07 | \$ | 79.16 |

(1) See footnote 7 on page 1
(2) See footnote 3 on page 3
(3) Preliminary.
es issuance costs related to outstanding preferred stock in accordance with Federal Reserve Board regulatory reporting requirements.
See footnote 8 on page 1 .
6) Includes goodwill "embedded" in the valuation of significant common stock investments in unconsolidated financial institutions.
(8) Commencing with the second quarter of 2020 and continuing through the first quarter of 2021, Citigroup's TLE temporarily excluded U.S. Treasuries and deposits at Federal Reserve banks. For additional information, please refer to the "Capital Resources" section of Citigroup's 2020 Form 10-K.

Reclassified to conform to the current period's presentation.

Exhibit 99.3
Citigroup Inc. securities registered pursuant to Section 12(b) of the Securities Exchange Act of 1934:

| Title of each class | $\begin{gathered} \text { Ticker } \\ \text { Symbol(s) } \end{gathered}$ | Title for iXBRL | Name of each exchange on which registered |
| :---: | :---: | :---: | :---: |
| Common Stock, par value \$. 01 per share | C | Common Stock, par value $\$ .01$ per share | New York Stock Exchange |
| Depositary Shares, each representing $1 / 1,000$ th interest in a share of $7.125 \%$ Fixed/Floating Rate Noncumulative Preferred Stock, Series J | C Pr J | Dep Shs, represent $1 / 1,000$ th interest in a share of 7.125\% Fix/Float Rate Noncum Pref Stk, Ser J | New York Stock Exchange |
| Depositary Shares, each representing $1 / 1,000$ th interest in a share of $6.875 \%$ Fixed/Floating Rate Noncumulative Preferred Stock, Series K | C Pr K | Dep Shs, represent $1 / 1,000$ th interest in a share of $6.875 \%$ Fix/Float Rate Noncum Pref Stk, Ser K | New York Stock Exchange |
| 7.625\% Trust Preferred Securities of Citigroup Capital III (and registrant's guaranty with respect thereto) | C/36Y | 7.625\% TRUPs of Cap III (and registrant's guaranty) | New York Stock Exchange |
| 7.875\% Fixed Rate / Floating Rate Trust Preferred Securities (TruPS ${ }^{\circledR}$ ) of Citigroup Capital XIII (and registrant's guaranty with respect thereto) | C N | 7.875\% FXD / FRN TruPS of Cap XIII (and registrant's guaranty) | New York Stock Exchange |
| 6.829\% Fixed Rate / Floating Rate Enhanced Trust Preferred Securities (Enhanced TruPS ${ }^{\circledR}$ ) of Citigroup Capital XVIII (and registrant's guaranty with respect thereto) | C/67BP | 6.829\% FXD / FRN Enhanced TruPS of Cap XVIII (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due March 31, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36A | MTN, Series N, Callable StepUp Coupon Notes Due Mar 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Step-Up Coupon Notes Due February 26, 2036 of CGMHI (and registrant's guaranty with respect thereto) | C/36 | MTN, Series N, Callable StepUp Coupon Notes Due Feb 2036 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due December 18, 2035 of CGMHI (and registrant's guaranty with respect thereto) | C/35 | MTN, Series N, Callable Fixed Rate Notes Due Dec 2035 of CGMHI (and registrant's guaranty) | New York Stock Exchange |
| Medium-Term Senior Notes, Series N, Callable Fixed Rate Notes Due April 26, 2028 of CGMHI (and registrant's guaranty with respect thereto) | C/28 | MTN, Series N, Callable Fixed Rate Notes Due Apr 2028 of CGMHI (and registrant's guaranty) | New York Stock Exchange |


| Medium-Term Senior Notes, Series N, Floating <br> Rate Notes Due September 17, 2026 of CGMHI <br> (and registrant's guaranty with respect thereto) | C/26 | MTN, Series N, Floating Rate <br> Notes Due Sept 2026 of <br> CGMHI (and registrat's <br> guaranty) | New York Stock <br> Exchange |
| :--- | :---: | :--- | :--- |
| Medium-Term Senior Notes, Series N, Floating <br> Rate Notes Due September 15, 2028 of CGMHI <br> (and registrant's guaranty with respect thereto) | C/28A | MTN, Series N, Floating Rate <br> Notes Due Sept 2028 of <br> CGMHI (and registrat's <br> guaranty) | New York Stock <br> Exchange |
| Medium-Term Senior Notes, Series N, Floating <br> Rate Notes Due October 6, 2028 of CGMHI (and <br> registrant's guaranty with respect thereto) | C/28B | MTN, Series N, Floating Rate <br> Notes Due Oct 2028 of <br> CGMHI (and registrat's <br> guaranty) | New York Stock <br> Exchange |


[^0]:    （1）During 4Q21，Citi reclassified deposit insurance expenses from Interest expense to Other operating expenses for all periods presented．Amounts reclasssified for each quarter were $\$ 333$ million for $4 \mathrm{Q} 20, \$ 340$ million for $1 \mathrm{Q} 21, \$ 279$ million for $2 \mathrm{Q} 21, \$ 293$
    （2）${ }^{\text {（2）}}$（3） 2 includes an approximate $\$ 680$ million loss on sale（approximately $\$ 580$ million after－tax），with both amounts subject to closing adjustments，related to the announced sale of Citit＇s consumer banking operations in Australia．
    （4） 2 2anking includerations in approximate $\$ 450$ million benefit from a reduction in Citit＇s valuation allowance related to its Deferred Tax Assets（DTAs）．
    Certain securities are excluded from the second quarter of 2020 diluted EPS calculation because they were anti－dilutive．Year－to－date EPS will not equal the sum of the individual quarters because the year－to－date EPS calculation is a separate calculation．
    7）Citis reportambe C．ET1 Capital and Tier 1 Capital ratios were derived under the U．S．Basel III Standardized Approach framework beginning in June 30，2021，and the U．S．Basel III Advanced Approaches framework for December 31， 2020 and March 31 ．
    8）Capital，Tier 1 Capital and Total Capital）under both the Standardized Approach and the Advanced Approaches under the Collins Amendment．For the composition of Citi＇s CET1 Capital and ratio，see page 27 ，
    R）Resources＂in Citit＇s 2020 Form 10－K．
    For the composition of Citit＇s SLR，see page 27 ．
    Note：Ratios and variance percentages are calculated based on the displayed amounts．Due to averaging and roundings，quarterly earnings per share may not sum to the YTD totals．
    NM Not meaningful．
    rm to the current period＇s presentation

[^1]:    (1) Preliminary.

